MODEL	L	SERIES CODE	BASE VEHICLE PRICE
F 1F1	50		
Ford F-1	.50		
		X1C	145 in. Wheelbase, XL 4x2 SC SS 6.5 Box
		_	Destination and Delivery
TOIM	DDI\/E	DICO CODE	DEFFENCE FOUIDMENT BACKAGES
TRIM I	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES
	4x2 or	101A	Series Price
	4x4	300A	Series Price
		501A	Series Price
		600A	Series Price
		700A	Series Price
		900A	Series Price
ENGINE	_	OPTION	POWERTRAINS
ENGINE	-	CODE	FOWERIKAINS
		99B	3.3L V6 PFD XL, XLT
			3.3L V6 PFD XL, XLT
		99P	2.7L V6 ECOBOOST XL, XLT, LARIAT
			2.7 L ECCOBOOST ILO 3.3L V6 PFD
		995	5.0L V8 XL, XLT, LARIAT, KING RANCH, PLATINUM 5.0L ILO 3.3L V6 PFD
		000	0.02 10 7.2,7.2.1, 2.1.1.1.1, 1.1.1.0.1.0.1.1, 1.2.1.1.1.0.1.0.1.2.1.2.0.1.2.1.2
			5.0L ILO 3.3L V6 PFD

	<u></u>	
		5.0L ILO 2.7L ECOBOOST
	998	3.5L ECOBOOST ILO 3.3L V6 PFD
		3.5L ECOBOOST ILO 2.7L ECOBOOST
		3.5L ECOBOOST ILO 5.0L
	99D	3.5L POWERBOOST LIMITED
	~~~ <b> </b>	3.5L ECOBOOST ILO 3.3L V6 PFD
	_	3.5L ECOBOOST ILO 2.7L ECOBOOST
	_	
		3.5L ECOBOOST ILO 5.0L
TRANSMISSIONS	44G	Electronic 10 speed automatic transmission
IKANSINISSIONS	440	Electronic to speed automatic transmission
AXLE	X15	Standard Axle Ratio (where Standard Axle)
AALL	X19	Standard Axle Ratio (where Standard Axle)
	X26	Standard Axle Ratio (where Standard Axle)
	^20	,
	\/a=	Optional Axle Ratio ( where Optional)
	X27	Standard Axle Ratio (where Standard Axle)
	XL3	E-locking 3.31 axle
		E-locking 3.31 axle w/ 55A & 995 or 998 or 991
	XL6	E-locking 3.73
		E-locking 3.73 - 662, 53C & 627
		E-locking 3.73 axle w/ 99D
	XL9	Elocking 3.55 axle
		Elocking 3.55 axle w/ 99D
		Elocking 3.55 axle w/ 53C & 998 o 991
		Elocking 3.55 axle w/ 55A & 99P
		LIOUNING 5.55 AXIE W/ 55A & 991
	OPTION	OTHER OPTIONS
	CODE	OTHER OF HONS
Available on ALL	102A	Fautinment Crown 100A Crow Coh
	102A	Equipment Group 102A Crew Cab
Models Unles	0044	Equipment Group 102A Net Crew Cab
Otherwise Noted	301A	Equipment Group 301A (Mid) Regular Cab
		Equipment Group 301A Net
		Equipment Group 301 A (Mid) Super/Crew Cab
		Equipment Group 301 A Net
	302A	Equipment Group 302A (High)
		Equipment Group 302A Net
	502A	Equipment Group 502A (High)
		Equipment Group 502A Net
	601A	Equipment Group 601A (High)
		Equipment Group 601A Net
	701A	Equipment Group 701A (High)
	· · · · ·	Equipment Group 701A Net
	401A	Equipment Group 401A (Standard)
	401A 402A	Equipment Group 401A (Standard)
	801A	Equipment Group 801A (Standard)
	802A	Equipment Group 802a (High)
	91X	Multicontour seats with ActiveMotion Removal
	67X	Active Park Assist 2.0 Removal
	52X	Auto Start - Stop Removal
	U35	Navigation Discount with 43B
	622	2.7L V6 EcoBoost Payload Package
	627	Heavy Duty Payload Package - XL
	T22	275/55R20 BSW A/S w/ Platinum
	T2P	P275/55R20 BSW A/T w/ Platinum
	T7C	LT265/70R17E BSW A/T
	T8C	LT275/65R18C OWL A/T
		LIZIJ/UJINIOU UVVL A/I
	100	LT27E/GED10C OM/LA/T w/ 627 Hoove Date Deviced Disc
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg
	64H	18 Silver Aluminum WheelsXL w/ 627
	64H	18 Silver Aluminum WheelsXL w/ 627 18 Silver Aluminum Wheels
		18 Silver Aluminum WheelsXL w/ 627

OP'CO Available on ALL Models Unles Otherwise Noted	862 863 86K 55A	20 Chromelike PVD Wheel w/ 86K  20 Six Spoke Premium Painted Aluminum Wheel  17 Silver Steel Wheel  20 Polished Aluminum Wheels  18 Chrome-like PVD Wheel  Sport Cloth 40/Console/40 Front Seats (STX)  Cloth 40/20/40 Front Seat  Cloth 40/Console/40 Front Seat XLT  Cloth 40/Console/40 Front Seat XL  Cloth 40/Console/40 Front Seat XL  Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package  XL T Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	64C 64P 64T 88J 88M 88U 88W 88C 86A 86B XLT 862 U36 TION DE 862 863	17 Silver Steel Wheel 20 Polished Aluminum Wheels 18 Chrome-like PVD Wheel Sport Cloth 40/Console/40 Front Seats (STX) Cloth 40/20/40 Front Seat Cloth 40/Console/40 Front Seat XLT Cloth 40/Console/40 Front Seat XL Cloth 40/Console/40 Front Seat XL Cloth 40/20/40 Front Seat XL Chrome Appearance Package XL Chrome Appearance Package XL Chrome Appearance Package Net XLT Chrome Appearance Package Net XLT Sport Appearance Package w/ 301A XLT Sport Appearance Package Discount OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 501A Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	64P 64T 88J 88M 88U 88W 88C 86A 86B XLT 862 U36 TION DE 862 863	20 Polished Aluminum Wheels  18 Chrome-like PVD Wheel  Sport Cloth 40/Console/40 Front Seats (STX)  Cloth 40/20/40 Front Seat  Cloth 40/Console/40 Front Seat XLT  Cloth 40/Console/40 Front Seat XL  Cloth 40/20/40 Front Seat XL  Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package  XLT Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	64T 88J 88M 88U 88W 88C 86A 86B XLT 862 U36 TION DE 862 863	18 Chrome-like PVD Wheel  Sport Cloth 40/Console/40 Front Seats (STX)  Cloth 40/20/40 Front Seat  Cloth 40/Console/40 Front Seat XLT  Cloth 40/Console/40 Front Seat XL  Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
OP'CO Available on ALL Models Unles Otherwise Noted	88J 88M 88U 88W 88C 86A 86B XLT 862 U36 TION DE 862 863	Sport Cloth 40/Console/40 Front Seats (STX)  Cloth 40/20/40 Front Seat  Cloth 40/Console/40 Front Seat XLT  Cloth 40/Console/40 Front Seat XL  Cloth 40/20/40 Front Seat XL  Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
OP'CO Available on ALL Models Unles Otherwise Noted	88M 88U 88W 88C 86A 86B XLT 862 U36 TION DE 862 863	Cloth 40/20/40 Front Seat  Cloth 40/Console/40 Front Seat XLT  Cloth 40/Console/40 Front Seat XL  Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
OP'CO Available on ALL Models Unles Otherwise Noted	88U 88W 88C 86A 86B XLT 862 U36 TION DE 862 863	Cloth 40/Console/40 Front Seat XLT Cloth 40/Console/40 Front Seat XL Cloth 40/20/40 Front Seat XL Chrome Appearance Package XL Chrome Appearance Package Net XLT Chrome Appearance Package Chrome Appearance Package Net XLT Sport Appearance Package w/ 301A XLT Chrome/Sport Appearance Package Discount OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A Lariat Sport Package w/ 501A Lariat Sport Package Net Lariat Sport Package w/ 502A
OP'CO Available on ALL Models Unles Otherwise Noted	88W 88C 86A 86B XLT 862 U36 TION DE 862 863	Cloth 40/Console/40 Front Seat XL  Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package Net  XLT Chrome Appearance Package  Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	88C 86A 86B XLT 862 U36 TION DE 862 863	Cloth 40/20/40 Front Seat  XL Chrome Appearance Package  XL Chrome Appearance Package Net  XLT Chrome Appearance Package  Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	86A 86B XLT 862 U36 TION DE 862 863 86K	XL Chrome Appearance Package XL Chrome Appearance Package Net XLT Chrome Appearance Package Chrome Appearance Package Net XLT Sport Appearance Package w/ 301A XLT Chrome/Sport Appearance Package Discount OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A Lariat Sport Package w/ 501A Lariat Sport Package Net Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	86B XLT 862 U36 TION DE 862 863	XL Chrome Appearance Package Net  XLT Chrome Appearance Package  Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	XLT 862 U36 TION DE 862 863 86K	XLT Chrome Appearance Package Chrome Appearance Package Net XLT Sport Appearance Package w/ 301A XLT Chrome/Sport Appearance Package Discount OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A Lariat Sport Package w/ 501A Lariat Sport Package Net Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	XLT 862 U36 TION DE 862 863 86K	Chrome Appearance Package Net  XLT Sport Appearance Package w/ 301A  XLT Chrome/Sport Appearance Package Discount  OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	862 U36 TION DE 862 863 86K	XLT Sport Appearance Package w/ 301A XLT Chrome/Sport Appearance Package Discount OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A Lariat Sport Package w/ 501A Lariat Sport Package Net Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	U36 TION DE 862 863 86K	XLT Chrome/Sport Appearance Package Discount OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	### TION DE   862   863   86K   55A   85A   86K   86K	OTHER OPTIONS (continued)  XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	862 863 86K 55A	XLT Sport Appearance Package w/ 302A  Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Available on ALL Models Unles Otherwise Noted	862 863 86K 55A	Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Models Unles Otherwise Noted	863 86K 55A	Lariat Sport Package w/ 501A  Lariat Sport Package Net  Lariat Sport Package w/ 502A
Otherwise Noted	86K 55A	Lariat Sport Package Net Lariat Sport Package w/ 502A
	55A	Lariat Sport Package w/ 502A
	55A	
	55A	
		King Ranch Chrome Package
		King Ranch Chrome Package Net
		Off-Road Package
	19S	STX Appearance Package
	168	Carpeting & Floor Mats
	413	Skid Plates 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)
		Skid Plates 55A
	435	Power-sliding Rear Window Lariat
	.00	Power-sliding Rear Window
	595	Fog Lamps XL
	000	Fog Lamps XL w/ STX 20 Wheel (642)
		Fog Lamps XLT and above
	655	Extended Range Fuel Tank
	763	360-degree Camera
	924	Rear Privacy Glass XL
	924	Rear Privacy Glass XLT/Lariat/KR/Platinum
	054	·
	954	Two-Tone Paint XLT/Lariat
	18B	Running Boards, Black Platform
<u> </u>	18C	Running Boards, Chrome Tubular 578 635
		Running Boards, Chrome Tubular w/ 86B Incl. I
	18P	Running Boards, Power Deployable
	41H	Engine Block Heater
	43V	Moonroof (Twin Panel on SuperCrew)
	47R	All-Weather Rubber & Carpet Floor Mats
		All - Weather Rubber & Carpet Floor Mats with 55A XL, XLT and Lariat
	53A	Trailer Tow Package
		HD Trailer Tow (Tremor 402A)
		HD Trailer Tow (Platinum high)
	53B	Class IV Trailer Hitch XL/XLT
	53C	Max Trailer Tow (Platinum high)
	Max	Trailer Tow Package
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim XL
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim XLT & Tremor
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or
<del>                                     </del>	54W	Power Telescoping/Power Glass/Power Folding with LED Puddlle/Spot and Black Skull Caps
	•	Lariat/Platinum/KR
<del></del>	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors XL
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors XLT

55B	BoxLink
57Q	Rear Window Defroster Lariat+
	Rear Window Defroster w/ 435
	Rear Window Defroster XL
59R	Remote Start System
59S	Super Puddle (LED Puddle/Side Mirror Light)
	Super Puddle (LED Puddle/Side Mirror Light) w/502A Platinum, Limited, KR
67T	Trailer Brake Controller
	Trailer Brake Controller (incl. Tremor 402A)
55G	Raptor Exterior Graphics Package
61C	Raptor Carbon Fiber Package
68R	Raptor 37 Tire Performance Package
64D	17 Forged Aluminum Bead-Lock Capable Wheel
66D	Tailgate Appliqué Delete
55D	Raptor 37 Graphics Delete
61T	Front-Axle w/Torsen® Differential
55S	Onboard Scale w/ Smart Hitch (55S)

	OPTION CODE	OTHER OPTIONS (continued)
Available on ALL	61D	Continuously Controlled Damping
Models Unles	191	Black Appearance Package - STX w/ Single Exhaust
Otherwise Noted		Black Appearance Package - STX w/ Dual Exhaust (3.5LGTDI)
	193	Black Appearance Package - XLT w/ Single Exhaust
		Black Appearance Package - XLT w/ Dual Exhaust (3.5LGTDI)
		Black Appearance Package - XLT 302A w/ Single Exhaust
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5LGTDI)
	195	Black Appearance Package - Lariat Single Exhaust
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)
Γ	197	Black Appearance Package - Platinum Single Exhaust
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)
	68L	Bed Utility Package
		Bed Utility Package - Premium
	62W	Wireless Charging Pad
	18Y	Raptor Moonroof & Tailgate Package
	60R	Blue Interior Appearance Package
Ī	19H	Heritage Edition
Ī	19R	Rattler
	68P	Snow Plow Prep
	90B	Aluminum Crossbed Toolbox by Weather Guard
Ī	90P	Premium Aluminum Crossbed Toolbox by Weather Guard
ţ	90R	Bed Ramps (req. 55B) Late Availability
ļ	96L	Wheel Well Liner
		Wheel Well Liner w/ 900A
ļ	96P	Bedliner Plastic, Drop-In
ļ	96T	Tonneau Pickup Box Cover - Soft Folding
ļ	96W	Bedliner Spray-In
ļ	96X	Tonneau Pickup Box Cover - Hard Folding
ţ	PD4	Tinted Clearcoat Paint
<u></u>	PAZ	Tri-Coat Paint
<u></u>	942	Daytime Running Lamps
}	17C	Front / Rear Chrome Bumper
}	91P	8-Way Power Driver Seat
-	471	110v/400w Outlet 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M

	110v/400w Outlet 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W
472	2kW Power-to-the-Box
477	7.2kW Power-to-the-Box
524	Sync 4 Mid w/ Digital Assistant
583	B&O Sound System
588	B&O Unleashed
617	Power Adjustable Pedals
18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards
	6 inch Extended Chrome Running Boards
18S	6 inch Extended Running Board
43A	Co-Pilot 360 2.0
43B	Co-Pilot 360 Assist 2.0
43C	Co-Pilot Active
47W	All-Weather Rubber Floor Mats
50M	UX - Center Console Tray Table
	UX - Center Console Tray Table with 19H
60P	Underseat Storage
96J	Tonneau Pickup Box Cover – Retractable

	OPTION CODE	FLEET OPTIONS
Available on ALL	85H	Back Up Alarm System
Models Unles	94S	LED Warning Strobes by Sound Off Signal Amber
Otherwise Noted	94W	LED Warning Strobes by Sound Off Signal Amber/White
	PGR	Paint, Green (Fleet Only)
	PMB	Paint, Orange (Fleet Only)
	PB1	Paint, School Bus Yellow (Fleet Only)
	PE4	Paint, Vermillion Red (Fleet Only)
	PAT	Paint, Yellow (Fleet Only)
	95K	Hero Card - School Bus Yellow / Black Hood
	U30	XLT Base 300A Discount (Fleet only)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies

	OPTION CODE	DEALER INSTALLED OPTIONS
Available on ALL	FIQAD	Bed Tray
Models Unles	FIEAB	Chromed Exhaust Tips
Otherwise Noted	CJWAL	Tailgate decalsblack
	AHQAB	First Aid Kit with Ford Logo
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding
	J4JAE	In-Vehicle Safe by Console Vault
	FI4AC	keypad w/o remote start
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side
	AHMAB	Roadside Assistance Kit - With Ford Logo
	AHMAD	Commercial Roadside Assistance Kit
	FIBAB	Sportliner by BedRug
	DWNAB	Tailgate viscous dampening

FISAC	Wheel Lock Kit, Exposed
FISAB	Wheel Lock Kit, Hidden lugs
A9PAB	Foldable Pickup Box Bed Extender

SUGGESTED	VSA PRICING
RETAIL	
\$38,695.00	
· ,	
	1
¢4.705.00	¢4.007.00
\$1,795.00	\$1,687.30
SUGGESTED	VSA PRICING
	VOA PRICING
RETAIL	ļ
N/C	
N/C	
N/C	ļ
N/C	ļ
N/C	
N/C	
SUGGESTED	VSA PRICING
RETAIL	1
STD	
STD	
STD	
\$1,285.00	\$1,207.90
ψ1,200.00	Ψ1,201.30

STD \$2,335.00

\$2,194.90

\$1,140.00	\$1,071.60
\$2,735.00	\$2,570.90
\$1,540.00	\$1,447.60
\$740.00	\$695.60
STD	
\$4,495.00	\$4,225.30
\$3,300.00	\$3,102.00
\$2,500.00	\$2,350.00
STD	
0.75	
STD	
STD	
STD	
\$80.00	\$75.20
STD	
\$420.00	\$394.80
Incl	
\$570.00	\$535.80
Incl	
N/C	
\$470.00	\$441.80
N/C	
Incl	
Incl	
SUGGESTED	VSA PRICING
RETAIL	£4.000.70
\$1,305.00	\$1,226.70
\$555.00	\$521.70
\$2,180.00	\$2,049.20
\$1,180.00	\$1,109.20
\$2,230.00	\$2,096.20
\$1,230.00	\$1,156.20
\$5,955.00	\$5,597.70
\$3,955.00	\$3,717.70
\$4,805.00	\$4,516.70
\$3,305.00	\$3,106.70

\$3,850.00

\$3,350.00

\$3,950.00

\$3,450.00

N/C \$7,525.00

N/C \$31,575.00

(\$300.00)

(\$365.00) (\$50.00)

(\$250.00)

\$750.00

\$1,695.00

STD STD \$295.00

\$295.00

Incl Incl \$95.00

\$1,225.00

\$1,495.00

\$3,619.00

\$3,149.00

\$3,713.00

\$3,243.00

\$7,073.50

\$29,680.50

(\$282.00) (\$343.10)

(\$47.00)

(\$235.00)

\$705.00

\$1,593.30

\$277.30

\$277.30

\$89.30

\$1,151.50

\$1,405.30

	_
Incl	
\$1,495.00	\$1,405.30
STD	
STD	
Incl	
\$295.00	\$277.30
Std	
\$295.00	\$277.30
\$295.00	\$277.30
Std	
\$895.00	\$841.30
\$395.00	\$371.30
\$1,895.00	\$1,781.30
\$1,145.00	\$1,076.30
\$2,205.00	\$2,072.70
\$750.00	\$705.00
SUGGESTED	VSA PRICING
RETAIL	
\$465.00	\$437.10
\$2,205.00	\$2,072.70
\$1,455.00	\$1,367.70
\$465.00	\$437.10
\$2.205.00	\$2,072.70
\$1,455.00	\$1,367.70
\$1,095.00	\$1,029.30
\$2,585.00	\$2,429.90
\$145.00	\$136.30
\$160.00	\$150.40
Incl.	\$150.40
Std	
	#220.00
\$350.00	\$329.00
\$140.00	\$131.60
N/C	
Std	
\$445.00	\$418.30
\$765.00	\$719.10
\$100.00	\$94.00
Std	
\$250.00	\$235.00
\$250.00	\$235.00
\$635.00	\$596.90
Incl.	
\$1,220.00	\$1,146.80
\$90.00	\$84.60
\$1,495.00	\$1,405.30
\$200.00	\$188.00
\$40.00	\$37.60
\$1,325.00	\$1,245.50
\$445.00	\$418.30
\$1,215.00	\$1,142.10
\$305.00	\$286.70
\$2,040.00	\$1,917.60
\$2,215.00	\$2,082.10
\$305.00	\$286.70
\$190.00	\$178.60
Incl.	Ţ OOO
\$250.00	\$235.00
Ψ200.00	Ψ200.00
\$395.00	\$371.30
\$275.00	\$258.50
Ψ210.00	Ψ200.00
l	

\$80.00	\$75.20
Std	
Incl.	
\$220.00	\$206.80
\$195.00	\$183.30
\$175.00	\$164.50
Incl.	
\$275.00	\$258.50
N/C	
\$1,075.00	\$1,010.50
\$995.00	\$935.30
\$5,250.00	\$4,935.00
\$1,895.00	\$1,781.30
N/C	
N/C	
\$500.00	\$470.00
\$650.00	\$611.00
SUGGESTED RETAIL	VSA PRICING
\$695.00	\$653.30
\$3,370.00	\$3,167.80
\$1,370.00	\$1,287.80

SUGGESTED	VSA PRICING
RETAIL	
\$695.00	\$653.30
\$3,370.00	\$3,167.80
\$1,370.00	\$1,287.80
\$1,795.00	\$1,687.30
\$2,080.00	\$1,955.20
\$2,505.00	\$2,354.70
\$1,370.00	\$1,287.80
\$1,795.00	\$1,687.30
\$1,370.00	\$1,287.80
\$1,795.00	\$1,687.30
\$395.00	\$371.30
\$995.00	\$935.30
\$145.00	\$136.30
\$2,195.00	\$2,063.30
\$2,395.00	\$2,251.30
\$1,975.00	\$1,856.50
\$1,495.00	\$1,405.30
\$50.00	\$47.00
\$950.00	\$893.00
\$950.00	\$893.00
\$595.00	\$559.30
\$180.00	\$169.20
Std	
\$350.00	\$329.00
\$590.00	\$554.60
\$595.00	\$559.30
\$1,200.00	\$1,128.00
\$495.00	\$465.30
\$795.00	\$747.30
\$45.00	\$42.30
\$175.00	\$164.50
\$350.00	\$329.00
\$290.00	\$272.60

\$340.00	\$319.60
\$995.00	\$935.30
\$750.00	\$705.00
\$352.00	\$330.88
\$610.00	\$573.40
\$695.00	\$653.30
\$170.00	\$159.80
\$225.00	\$211.50
\$1,005.00	\$944.70
\$225.00	\$211.50
\$655.00	\$615.70
\$750.00	\$705.00
\$1,995.00	\$1,875.30
\$160.00	\$150.40
\$195.00	\$183.30
N/C	
\$215.00	\$202.10
\$2,200.00	\$2,068.00

SUGGESTED	VSA PRICING
RETAIL	
\$145.00	\$136.30
\$600.00	\$564.00
\$600.00	\$564.00
\$660.00	\$620.40
\$660.00	\$620.40
\$660.00	\$620.40
\$660.00	\$620.40
\$660.00	\$620.40
\$165.00	\$155.10
(\$500.00)	(\$470.00)
\$250.00	\$235.00
\$300.00	\$282.00
\$400.00	\$376.00
\$525.00	\$493.50
\$675.00	\$634.50
\$825.00	\$775.50

SUGGESTED RETAIL	VSA PRICING
\$285.00	\$267.90
\$105.00	\$98.70
\$90.00	\$84.60
\$50.00	\$47.00
\$235.00	\$220.90
\$400.00	\$376.00
\$130.00	\$122.20
\$290.00	\$272.60
\$70.00	\$65.80
\$230.00	\$216.20
\$550.00	\$517.00
\$155.00	\$145.70

\$75.00	\$70.50
\$75.00	\$70.50
\$465.00	\$437.10