

TRIM SERIES		DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	VSA PRICING
XL	4x2 or	101A	Series Price		N/C	
	4x4	300A	Series Price		N/C	
		501A	Series Price		N/C	
		600A	Series Price		N/C	
		700A	Series Price		N/C	
		900A	Series Price		N/C	

		3.5L ECOBOOST ILO 5.0L	\$2,500.00	\$2,350.00
TRANSMISSIONS	44G	Electronic 10 speed automatic transmission	STD	
AXLE	X15	Standard Axle Ratio (where Standard Axle)	STD	
	X19	Standard Axle Ratio (where Standard Axle)	STD	
	X26	Standard Axle Ratio (where Standard Axle)	STD	
		Optional Axle Ratio (where Optional)	\$80.00	\$75.20
	X27	Standard Axle Ratio (where Standard Axle)	STD	
	XL3	E-locking 3.31 axle	\$420.00	\$394.80
		E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991	Incl	
	XL6	E-locking 3.73	\$570.00	\$535.80
		E-locking 3.73 - 662, 53C & 627	Incl	
		E-locking 3.73 axle -- w/ 99D	N/C	
	XL9	Elocking 3.55 axle	\$470.00	\$441.80
		Elocking 3.55 axle w/ 99D	N/C	
		Elocking 3.55 axle -- w/ 53C & 998 o 991	Incl	
		Elocking 3.55 axle -- w/ 55A & 99P	Incl	
	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL	VSA PRICING
Available on ALL Models Unles Otherwise Noted	102A	Equipment Group 102A -- Crew Cab	\$1,305.00	\$1,226.70
		Equipment Group 102A Net -- Crew Cab	\$555.00	\$521.70
	301A	Equipment Group 301A (Mid) -- Regular Cab	\$2,180.00	\$2,049.20
		Equipment Group 301A Net	\$1,180.00	\$1,109.20
		Equipment Group 301 A (Mid) -- Super/Crew Cab	\$2,230.00	\$2,096.20
		Equipment Group 301 A Net	\$1,230.00	\$1,156.20
	302A	Equipment Group 302A (High)	\$5,955.00	\$5,597.70
		Equipment Group 302A Net	\$3,955.00	\$3,717.70
	502A	Equipment Group 502A (High)	\$4,805.00	\$4,516.70
		Equipment Group 502A Net	\$3,305.00	\$3,106.70
	601A	Equipment Group 601A (High)	\$3,850.00	\$3,619.00
		Equipment Group 601A Net	\$3,350.00	\$3,149.00
	701A	Equipment Group 701A (High)	\$3,950.00	\$3,713.00
		Equipment Group 701A Net	\$3,450.00	\$3,243.00
	401A	Equipment Group 401A (Standard)	N/C	
	402A	Equipment Group 402a (High)	\$7,525.00	\$7,073.50
	801A	Equipment Group 801A (Standard)	N/C	
	802A	Equipment Group 802a (High)	\$31,575.00	\$29,680.50
	91X	Multicontour seats with ActiveMotion Removal	(\$300.00)	(\$282.00)
	67X	Active Park Assist 2.0 Removal	(\$365.00)	(\$343.10)
	52X	Auto Start - Stop Removal	(\$50.00)	(\$47.00)
	U35	Navigation Discount with 43B	(\$250.00)	(\$235.00)
	622	2.7L V6 EcoBoost Payload Package	\$750.00	\$705.00
	627	Heavy Duty Payload Package - XL	\$1,695.00	\$1,593.30
	T22	275/55R20 BSW A/S -- w/ Platinum	STD	
	T2P	P275/55R20 BSW A/T -- w/ Platinum	STD	
	T7C	LT265/70R17E BSW A/T	\$295.00	\$277.30
	T8C	LT275/65R18C OWL A/T	\$295.00	\$277.30
		LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg	Incl	
	64H	18 Silver Aluminum Wheels --XL w/ 627	Incl	
		18 Silver Aluminum Wheels	\$95.00	\$89.30
	642	20 six-spoke machined aluminum with Magnetic painted pockets	\$1,225.00	\$1,151.50
	64L	20 Chrome - -like PVD Wheel	\$1,495.00	\$1,405.30
		20 Chrome - -like PVD Wheel -- w/ 86K	Incl	
	64S	20 Six Spoke Premium Painted Aluminum Wheel	\$1,495.00	\$1,405.30
	64C	17 Silver Steel Wheel	STD	
	64P	20 Polished Aluminum Wheels	STD	
	64T	18 Chrome-like PVD Wheel	Incl	
	88J	Sport Cloth 40/Console/40 Front Seats (STX)	\$295.00	\$277.30
	88M	Cloth 40/20/40 Front Seat	Std	
	88U	Cloth 40/Console/40 Front Seat -- XLT	\$295.00	\$277.30
	88W	Cloth 40/Console/40 Front Seat -- XL	\$295.00	\$277.30
	88C	Cloth 40/20/40 Front Seat	Std	
	86A	XL Chrome Appearance Package	\$895.00	\$841.30
		XL Chrome Appearance Package Net	\$395.00	\$371.30
	86B	XLT Chrome Appearance Package	\$1,895.00	\$1,781.30
	XLT	Chrome Appearance Package Net	\$1,145.00	\$1,076.30

	862	XLT Sport Appearance Package -- w/ 301A	\$2,205.00	\$2,072.70
	U36	XLT Chrome/Sport Appearance Package Discount	\$750.00	\$705.00
	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	VSA PRICING
Available on ALL Models Unles Otherwise Noted	862	XLT Sport Appearance Package -- w/ 302A	\$465.00	\$437.10
	863	Lariat Sport Package -- w/ 501A	\$2,205.00	\$2,072.70
		Lariat Sport Package Net	\$1,455.00	\$1,367.70
		Lariat Sport Package -- w/ 502A	\$465.00	\$437.10
	86K	King Ranch Chrome Package	\$2,205.00	\$2,072.70
		King Ranch Chrome Package Net	\$1,455.00	\$1,367.70
	55A	Off-Road Package	\$1,095.00	\$1,029.30
	19S	STX Appearance Package	\$2,585.00	\$2,429.90
	168	Carpeting & Floor Mats	\$145.00	\$136.30
	413	Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)	\$160.00	\$150.40
		Skid Plates -- 55A	Incl.	
	435	Power-sliding Rear Window -- Lariat	Std	
		Power-sliding Rear Window	\$350.00	\$329.00
	595	Fog Lamps -- XL	\$140.00	\$131.60
		Fog Lamps -- XL w/ STX 20 Wheel (642)	N/C	
		Fog Lamps -- XLT and above	Std	
	655	Extended Range Fuel Tank	\$445.00	\$418.30
	763	360-degree Camera	\$765.00	\$719.10
	924	Rear Privacy Glass -- XL	\$100.00	\$94.00
		Rear Privacy Glass -- XLT/Lariat/KR/Platinum	Std	
	954	Two-Tone Paint -- XLT/Lariat	\$250.00	\$235.00
	18B	Running Boards, Black Platform	\$250.00	\$235.00
	18C	Running Boards, Chrome Tubular 578 635	\$635.00	\$596.90
		Running Boards, Chrome Tubular -- w/ 86B Incl. I	Incl.	
	18P	Running Boards, Power Deployable	\$1,220.00	\$1,146.80
	41H	Engine Block Heater	\$90.00	\$84.60
	43V	Moonroof (Twin Panel on SuperCrew)	\$1,495.00	\$1,405.30
	47R	All-Weather Rubber & Carpet Floor Mats	\$200.00	\$188.00
		All - Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat	\$40.00	\$37.60
	53A	Trailer Tow Package	\$1,325.00	\$1,245.50
		HD Trailer Tow (Tremor 402A)	\$445.00	\$418.30
		HD Trailer Tow (Platinum high)	\$1,215.00	\$1,142.10
	53B	Class IV Trailer Hitch -- XL/XLT	\$305.00	\$286.70
	53C	Max Trailer Tow (Platinum high)	\$2,040.00	\$1,917.60
	Max	Trailer Tow Package	\$2,215.00	\$2,082.10
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL	\$305.00	\$286.70
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor	\$190.00	\$178.60
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or	Incl.	
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR	\$250.00	\$235.00
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL	\$395.00	\$371.30
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT	\$275.00	\$258.50
	55B	BoxLink	\$80.00	\$75.20
	57Q	Rear Window Defroster -- Lariat+	Std	
		Rear Window Defroster -- w/ 435	Incl.	
		Rear Window Defroster -- XL	\$220.00	\$206.80
	59R	Remote Start System	\$195.00	\$183.30
	59S	Super Puddle (LED Puddle/Side Mirror Light)	\$175.00	\$164.50
		Super Puddle (LED Puddle/Side Mirror Light) -- w/502A Platinum, Limited, KR	Incl.	
	67T	Trailer Brake Controller	\$275.00	\$258.50
		Trailer Brake Controller (incl. Tremor 402A)	N/C	
	55G	Raptor Exterior Graphics Package	\$1,075.00	\$1,010.50
	61C	Raptor Carbon Fiber Package	\$995.00	\$935.30
	68R	Raptor 37 Tire Performance Package	\$5,250.00	\$4,935.00
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	\$1,895.00	\$1,781.30
	66D	Tailgate Appliqué Delete	N/C	
	55D	Raptor 37 Graphics Delete	N/C	
	61T	Front-Axle w/Torsen® Differential	\$500.00	\$470.00
	55S	Onboard Scale w/ Smart Hitch (55S)	\$650.00	\$611.00

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	VSA PRICING
Available on ALL Models Unless Otherwise Noted	61D	Continuously Controlled Damping	\$695.00	\$653.30
	191	Black Appearance Package - STX w/ Single Exhaust	\$3,370.00	\$3,167.80
		Black Appearance Package - STX w/ Dual Exhaust (3.5LGTDI)		
	193	Black Appearance Package - XLT w/ Single Exhaust	\$1,370.00	\$1,287.80
		Black Appearance Package - XLT w/ Dual Exhaust (3.5LGTDI)	\$1,795.00	\$1,687.30
		Black Appearance Package - XLT 302A w/ Single Exhaust	\$2,080.00	\$1,955.20
		Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5LGTDI)	\$2,505.00	\$2,354.70
	195	Black Appearance Package - Lariat Single Exhaust	\$1,370.00	\$1,287.80
		Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)	\$1,795.00	\$1,687.30
	197	Black Appearance Package - Platinum Single Exhaust	\$1,370.00	\$1,287.80
		Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	\$1,795.00	\$1,687.30
	68L	Bed Utility Package	\$395.00	\$371.30
		Bed Utility Package - Premium	\$995.00	\$935.30
	62W	Wireless Charging Pad	\$145.00	\$136.30
	18Y	Raptor Moonroof & Tailgate Package	\$2,195.00	\$2,063.30
	60R	Blue Interior Appearance Package	\$2,395.00	\$2,251.30
	19H	Heritage Edition	\$1,975.00	\$1,856.50
	19R	Rattler	\$1,495.00	\$1,405.30
	68P	Snow Plow Prep	\$50.00	\$47.00
	90B	Aluminum Crossbed Toolbox by Weather Guard	\$950.00	\$893.00
	90P	Premium Aluminum Crossbed Toolbox by Weather Guard	\$950.00	\$893.00
	90R	Bed Ramps (req. 55B) -- Late Availability	\$595.00	\$559.30
	96L	Wheel Well Liner	\$180.00	\$169.20
		Wheel Well Liner w/ 900A	Std	
	96P	Bedliner -- Plastic, Drop-In	\$350.00	\$329.00
	96T	Tonneau Pickup Box Cover - Soft Folding	\$590.00	\$554.60
	96W	Bedliner -- Spray-In	\$595.00	\$559.30
	96X	Tonneau Pickup Box Cover - Hard Folding	\$1,200.00	\$1,128.00
	PD4	Tinted Clearcoat Paint	\$495.00	\$465.30
	PAZ	Tri-Coat Paint	\$795.00	\$747.30
	942	Daytime Running Lamps	\$45.00	\$42.30
	17C	Front / Rear Chrome Bumper	\$175.00	\$164.50
	91P	8-Way Power Driver Seat	\$350.00	\$329.00
	471	110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M	\$290.00	\$272.60
		110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	\$340.00	\$319.60
	472	2kW Power-to-the-Box	\$995.00	\$935.30
	477	7.2kW Power-to-the-Box	\$750.00	\$705.00
	524	Sync 4 Mid w/ Digital Assistant	\$352.00	\$330.88
	583	B&O Sound System	\$610.00	\$573.40
	588	B&O Unleashed	\$695.00	\$653.30
	617	Power Adjustable Pedals	\$170.00	\$159.80
	18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards	\$225.00	\$211.50
		6 inch Extended Chrome Running Boards	\$1,005.00	\$944.70
	18S	6 inch Extended Running Board	\$225.00	\$211.50
	43A	Co-Pilot 360 2.0	\$655.00	\$615.70
	43B	Co-Pilot 360 Assist 2.0	\$750.00	\$705.00
	43C	Co-Pilot Active	\$1,995.00	\$1,875.30
	47W	All-Weather Rubber Floor Mats	\$160.00	\$150.40
	50M	UX - Center Console Tray Table	\$195.00	\$183.30
		UX - Center Console Tray Table with 19H	N/C	
	60P	Underseat Storage	\$215.00	\$202.10
	96J	Tonneau Pickup Box Cover -- Retractable	\$2,200.00	\$2,068.00
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL	VSA PRICING
Available on ALL Models Unless	85H	Back Up Alarm System	\$145.00	\$136.30
	94S	LED Warning Strobes by Sound Off Signal -- Amber	\$600.00	\$564.00

Otherwise Noted	94W	LED Warning Strobes by Sound Off Signal -- Amber/White	\$600.00	\$564.00
	PGR	Paint, Green (Fleet Only)	\$660.00	\$620.40
	PMB	Paint, Orange (Fleet Only)	\$660.00	\$620.40
	PB1	Paint, School Bus Yellow (Fleet Only)	\$660.00	\$620.40
	PE4	Paint, Vermillion Red (Fleet Only)	\$660.00	\$620.40
	PAT	Paint, Yellow (Fleet Only)	\$660.00	\$620.40
	95K	Hero Card - School Bus Yellow / Black Hood	\$165.00	\$155.10
	U30	XLT Base 300A Discount (Fleet only)	(\$500.00)	(\$470.00)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	\$250.00	\$235.00
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies	\$300.00	\$282.00
	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies	\$400.00	\$376.00
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies	\$525.00	\$493.50
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies	\$675.00	\$634.50
	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies	\$825.00	\$775.50
	OPTION CODE	DEALER INSTALLED OPTIONS	SUGGESTED RETAIL	VSA PRICING
Available on ALL Models Unles Otherwise Noted	FIQAD	Bed Tray	\$285.00	\$267.90
	FIEAB	Chromed Exhaust Tips	\$105.00	\$98.70
	CJWAL	Tailgate decals--black	\$90.00	\$84.60
	AHQAB	First Aid Kit with Ford Logo	\$50.00	\$47.00
	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	\$235.00	\$220.90
	J4JAE	In-Vehicle Safe by Console Vault	\$400.00	\$376.00
	FI4AC	keypad w/o remote start	\$130.00	\$122.20
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	\$290.00	\$272.60
	AHMAB	Roadside Assistance Kit - With Ford Logo	\$70.00	\$65.80
	AHMAD	Commercial Roadside Assistance Kit	\$230.00	\$216.20
	FIBAB	Sportliner by BedRug	\$550.00	\$517.00
	DWNAB	Tailgate viscous dampening	\$155.00	\$145.70
	FISAC	Wheel Lock Kit, Exposed	\$75.00	\$70.50
	FISAB	Wheel Lock Kit, Hidden lugs	\$75.00	\$70.50
	A9PAB	Foldable Pickup Box Bed Extender	\$465.00	\$437.10