

## 2023 EXPLORER PRICE LIST (PRICE LEVEL CODE 315)

MODEL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	STATE PRICING	
Base	RWD K7B	Base RWD	\$ 36,760		
XLT					
ST-Line					
Timberline Limited					
Limited HEV					
ST					
King Ranch					
Platinum HEV					
Platinum					
<b>ALL MODELS</b>	—	Destination and Delivery	<b>1,495</b>		
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	VSA PRICING
MODEL	OPTION CODE	TIRES			
	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL	VSA PRICING	
<b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b>	52T	Trailer Tow Pkg - Class IV (Base, XLT, ST-Line, Limited, King Ranch, Platinum)	<b>\$ 545</b>	<b>512.30</b>	
	439	Trailer Tow Pkg - Class IV (With XLT 68D Selected Only) Dual-Panel Moonroof (XLT - req 202A, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	<b>N/C</b> <b>1,695</b>	<b>N/C</b> <b>1,593.30</b>	
	17U	2nd Row Bench (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	<b>N/C</b>	<b>N/C</b>	
	68T	ST High-Performance Pack on 400A (ST) ST High-Performance Pack on 401A (ST) ST Street Pack on 400A (ST)	<b>1,595</b> <b>600</b>	<b>1,499.30</b> <b>564.00</b>	
	68S	Premium Tech Package (ST, King Ranch, Platinum) CoPilot360	<b>995</b>	<b>935.30</b>	
	65P	Assist+ (XLT - req. 202A, ST - req. 400A) License Plate Bracket	<b>1,295</b>	<b>1,217.30</b>	
	65S	All-Weather Floor Mats without Carpet Mats (Base, XLT, Limited)	<b>995</b>	<b>935.30</b>	
	153	All-Weather Floor Mats with Carpet Mats	<b>N/C</b>	<b>N/C</b>	
	16A	DVD Headrests (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	<b>160</b>	<b>150.40</b>	
	16B	XLT Sport Appearance Package (XLT - req 202A)	<b>200</b>	<b>188.00</b>	
	50S	Cargo Area Management System (Base, XLT, ST-Line, Limited, ST, King Ranch, Platinum)	<b>1,995</b>	<b>1,875.30</b>	
	68M	Auto Start/Stop Delete (2.3L)	<b>1,995</b>	<b>1,875.30</b>	
	21F	2R Climate Control Credit 2R Heated Seat Credit (Timberline, Limited, ST - requires 401A, King Ranch, Platinum)	<b>165</b>	<b>155.10</b>	
52X	Hands Free Liftgate Delete Credit (301A, 310A, 401A, King Ranch, Platinum)	<b>(50)</b>	<b>(47.00)</b>		
91X		<b>(50)</b>	<b>(47.00)</b>		

	<b>54X</b>	4G LTE Wi-Fi Hotspot Credit	<b>(100)</b>	<b>(94.00)</b>
	<b>96X</b>	Cosmetic Non-Functioning Fog Lamp Credit (XLT, ST-Line, Limited, ST, King Ranch, Platinum)	<b>(55)</b>	<b>(51.70)</b>
	<b>59W</b>	Stone Blue Metallic (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	<b>(20)</b>	<b>(18.80)</b>
	<b>96G</b>		<b>0</b>	<b>-</b>
	<b>PC8</b>		<b>495</b>	<b>465.30</b>
<b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b>	<b>PD4</b>	Rapid Red Metallic Tinted Clearcoat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	<b>\$ 495</b>	<b>465.30</b>
	<b>PAZ</b>	Star White Metallic Tri-Coat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	<b>795</b>	<b>747.30</b>
	<b>PC9</b>	Jewel Red Metallic Tinted Clearcoat (XLT, Limited, King Ranch, Platinum) XLT Technology Package (XLT)	<b>495</b>	<b>465.30</b>
	<b>68D</b>	Timberline Technology Package (Timberline) Limited Technology Package (Limited)	<b>2,495</b>	<b>2,345.30</b>
	<b>68U</b>	Package (ST, King Ranch, Platinum) ST Appearance	<b>1,695</b>	<b>1,593.30</b>
	<b>65T</b>	Package	<b>995</b>	<b>935.30</b>
	<b>65K</b>	21in Aluminum Wheel (ST, ST-Line)	<b>995</b>	<b>935.30</b>
	<b>67F</b>	Active Park Assist 2.0 (ST, Platinum)	<b>595</b>	<b>559.30</b>
	<b>642</b>		<b>695</b>	<b>653.30</b>
	<b>90C</b>		<b>355</b>	<b>333.70</b>
	<b>OPTION CODE</b>	<b>FLEET OPTIONS</b>	<b>SUGGESTED RETAIL</b>	<b>STATE PRICING</b>
<b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b>	<b>942</b>	Daytime Running Lamps (Fleet Only)	<b>\$ 45</b>	<b>42.30</b>
	<b>41H</b>	Engine Block Heater	<b>90</b>	<b>84.60</b>