NAME OF VEHICLE: Expedition XL 4X4 VSA SPECIFICATION NUMBER: 165 AWARDED DEALERSHIP: HALL AUTOMOTIVE

Option Code	Option Description	Dogwood	Colonial	Heritage	c	Chesapeake		Customer Pick-Up
K1J	Expedition Max XLT 4x4	\$ 63,669.24	\$ 63,619.24	\$ 63,569.24	\$	63,469.24	\$	63,369.24
U1J	Expedition XLT 4x4	\$ 60,910.55	\$ 60,860.55	\$ 60,810.55	\$	60,710.55	\$	60,610.55
K1G	Expedition Max XL 4x4	\$ 59,959.42	\$ 59,909.42	\$ 59,859.42	\$	59,759.42	\$	59,659.42
							-	
Option Code	Option Description	MSRP	6% Discount	Contract Price				
536	HD Trailer Tow Package	\$ 995.00	6%	\$ 935.30				
67B	Black Accent Package	\$ 1,895.00	6%	\$ 1,781.30				
18B	Black Platform Running Boards	\$ 405.00	6%	\$ 380.70				
64C	20 inch Sparkle Silver Aluminum Wheels	\$ 1,100.00	6%	\$ 1,034.00				
64E	22 inch 6-Spoke Polished Wheel	\$ 1,250.00	6%	\$ 1,175.00				
641	20 inch 6-Spoke Gloss Black Painted	\$ 1,100.00	6%	\$ 1,034.00				
96L	15.5 LCD Capacitive Touchscreen with Swipe Capability	\$ 795.00	6%	\$ 747.30				
61B	Roof-Rail Crossbars, Black	\$ 225.00	6%	\$ 211.50				
41K	4x4 Skid Plates	\$ 100.00	6%	\$ 94.00				
47C	Floor Liners, First and Second Rows	\$ 160.00	6%	\$ 150.40				
17Y	Excursion Package	\$ 3,995.00	6%	\$ 3,755.30				
	Seats - 60/40 PowerFold [®] (folds flat), Third Row (Cloth) (XL							
87P	Only)	\$ 815.00	6%	\$ 766.10				
21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	\$ 110.00	6%	\$ 103.40				
43V	Panoramic Vista Roof®	\$ 1,475.00	6%	\$ 1,386.50				
96C	Advanced Cargo Manager	\$ 335.00	6%	\$ 314.90				
91D	Dual-Headrest Rear Seat Entertainment System	\$ 1,995.00	6%	\$ 1,875.30				