

08/04/2022

Capital Ford Inc | 2805 E Millbrook Rd Raleigh North Carolina | 27616

2023 F-150 4x2 SuperCab 6.5' box 145" WB XL (X1C)

Price Level: 315

Available Options

Selected Code Description MSRP

Packages

101A Equipment Group 101A Standard N/C

Includes:

- Engine: 3.3L V6 PFDI

Includes auto start-stop technology and flex-fuel capability.

- Transmission: Electronic 10-Speed Automatic
- Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail.
- 3.55 Axle Ratio
- GVWR: 6,250 lbs Payload Package
- Tires: 245/70R17 BSW A/S
- Wheels: 17" Silver Steel
- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest.

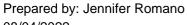
- Radio: AM/FM Stereo w/6 Speakers Includes auxiliary audio input jack.
- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.

Powertrain

\checkmark	99B Includes auto start-sto	Engine: 3.3L V6 PFDI op technology and flex-fuel capability.	STD
	99P Includes auto start-sto Includes: - GVWR: 6,325 lbs Pa		\$1,285.00
	995 Includes: - 3.15 Axle Ratio - GVWR: 6,900 lbs Pa	Engine: 5.0L V8 ayload Package	\$2,335.00
	998 Includes auto start-sto Includes: - 3.31 Axle Ratio - GVWR: 6,900 lbs Pa	,	\$2,735.00
\checkmark	44G Includes selectable di	Transmission: Electronic 10-Speed Automatic rive modes: normal, ECO, sport, tow/haul, slippery and trail.	STD



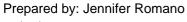


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Available Opt	ions (cont'd)	Description	MSRP
	X19	3.55 Axle Ratio	STD
	X26	3.73 Axle Ratio	Variable
	X15	3.15 Axle Ratio	N/C
	X27	3.31 Axle Ratio	N/C
	XL3	Electronic Locking w/3.31 Axle Ratio	\$420.00
	XL9	Electronic Locking w/3.55 Axle Ratio	\$470.00
	XL6	Electronic Locking w/3.73 Axle Ratio	\$570.00
\checkmark	STDGV	GVWR: 6,250 lbs Payload Package	STD
	NONGV1	GVWR: 6,325 lbs Payload Package	N/C
	NONGV2	GVWR: 6,900 lbs Payload Package	N/C
	NONGV4	GVWR: 6,750 lbs Payload Package	N/C
Wheels & Tires			
\checkmark	STDTR	Tires: 245/70R17 BSW A/S	STD
	T82	Tires: 265/60R18 BSW A/S	N/C
	T22	Tires: 275/60R20 BSW A/S	N/C
\checkmark	64C	Wheels: 17" Silver Steel	STD





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	-	ailable Options (cont'd)	
MSRF	Description	lected Code	
N/C	Wheels: 17" Silver Painted Aluminum	64F	
N/C	Wheels: 18" 6-Spoke Machined Aluminum	64X	
	янтей роскеть.	Includes gloss bla	
\$1,225.00 -\$595.00	Wheels: 20" 6-Spoke Machined- Aluminum	642	
	- Option Discount		
	W A/S Bezels nger Lumbar	Includes magnetic Includes: - Tires: 275/60R20 - Fog Lamps w/Bla - Manual Driver/Pa - Driver/Passenge	
N/C	Wheels: 20" Gloss Black Painted Aluminum	NONWL1	
	W A/S	- Tires: 275/60R20	
		ats & Seat Trim	
STE	Cloth 40/20/40 Front Seat I driver/passenger adjustment and armrest.	C Includes 2-way ma	
N/C	Vinyl 40/20/40 Front Seat	A	
\$295.00	Cloth 40/Console/40 Front-Seats	□ w	
N/C	Unique Sport Cloth 40/20/40 Front- Seats	G	
	/passenger lumbar and steering column mounted shift.	Includes manual o	
\$295.00	Unique Sport Cloth 40/Console/40 Front-Seats	J	
inted shift.	riont-Seats passenger lumbar and flow-through console with steering column mou	Includes manual o	



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Available Op Selected	Code	<i>)</i> Description	MSRP
Other Options			
\checkmark	145WB	145" Wheelbase	STD
	STDRD Includes auxiliary aud Includes: - SYNC 4 Includes 8" LCD cal	Radio: AM/FM Stereo w/6 Speakers dio input jack. pacitive touchscreen with swipe capability, wireless phone connection 1 Assist, Apple CarPlay and Android Auto compatibility and digital owi	STD , cloud connected, AppLink
	582	Radio: AM/FM SiriusXM w/360L	N/C
	68L Includes: - LED Box Lighting - Zone Lighting - BoxLink Includes 4 premium - Tailgate Step w/Tai		\$695.00
	86A Includes: - Wheels: 17" Silver I - Chrome Front & Re		\$895.00
	Includes: - Body-Color Front & Includes body-color - Box Side Decals - Rear Window Defro - Molded-In Color Bla Includes body-color - Rear Window Fixed	r front fascia. Oster Ostek Honeycomb Style Grille Ostersound.	\$2,585.00

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- SYNC 4 w/Enhanced Voice Recognition



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Available Options (cont'd)

Selected Code Description

MSRP

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC 4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 90-day trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the navigation service will terminate. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

- Radio: AM/FM SiriusXM w/360L
- Unique Sport Cloth 40/20/40 Front-Seats

Includes manual driver/passenger lumbar and steering column mounted shift.

191

STX Black Appearance Package

\$3,370.00

Includes:

- Wheels: 20" Gloss Black Painted Aluminum
- Tires: 275/60R20 BSW A/S
- Body-Color Front & Rear Bumpers Includes body-color front fascia.
- Box Side Decals
- Black Exterior Badging
- Rear Window Defroster
- Molded-In Color Black Honeycomb Style Grille Includes body-color surround.
- Matte Black Tailgate F-150 Decal
- Manual Driver/Passenger Lumbar
- Rear Window Fixed Privacy Glass
- Driver/Passenger Seat Back Pocket
- SYNC 4 w/Enhanced Voice Recognition

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC 4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 90-day trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the navigation service will terminate. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

- Radio: AM/FM SiriusXM w/360L
- Unique Sport Cloth 40/20/40 Front-Seats

Includes manual driver/passenger lumbar and steering column mounted shift.

J 53B

Class IV Trailer Hitch Receiver

\$315.00

Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV trailer hitch receiver, smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available).

J 43A Includes:

Ford Co-Pilot360 2.0

\$655.00

- Pre-Collision Assist w/Automatic Emergency Braking
 - Includes pedestrian detection, forward collision warning and dynamic brake support.
- Lane-Keeping System
- Includes lane-keeping alert, lane-keeping aid and driver alert.
- Rear View Camera





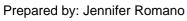
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Available Op	otions (cont'd)			
Selected	Code	Description	MSRP	
	- Auto High Beam - Reverse Sensing Sysi - Reverse Brake Assist - Post-Collision Braking			
	53A	Trailer Tow Package	\$1,325.00	
	Includes: - Class IV Trailer Hitch Includes towing capab TBD lbs. on 3.5L EcoBo	oility up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost cost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class ctor (Includes BLIS w/trailer tow coverage where BLIS is available).	engine (99P) or up to IV trailer hitch receiver,	
	622 Includes 9.75" gearset. Includes: - Electronic Locking w/3 - GVWR: 6,750 lbs Pay		\$750.00	
	50M	Interior Work Surface	\$195.00	
	52X	Auto Start-Stop Removal	-\$50.00	
	41H	Engine Block Heater	\$90.00	
	18B	Black Platform Running Boards	\$250.00	
	67T	Integrated Trailer Brake Controller	\$275.00	
	54R Includes manual folding Includes: - Auto-Dimming Rearvie	Power Glass Heated Sideview Mirrors g, turn signal and black skull caps. ew Mirror	\$305.00	
	59S Includes high-intensity	LED Sideview Mirror Spotlights LED security approach lamps.	\$175.00	
\checkmark	PAINT	Monotone Paint Application	STD	



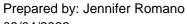


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	Options (cont'd	,	
Selected	Code	Description	MSRP
	471	Onboard 400W Outlet	Variable
	54Y Manually telescoping	Manual-Folding Heated Pwr Glass Trailer Tow Mirror g. Includes turn signal and black skull caps.	\$395.00
	924	Rear Window Fixed Privacy Glass	\$100.00
	57Q	Rear Window Defroster	\$220.00
	595	Fog Lamps w/Black Bezels	\$140.00
	47R	Tray Style Floor Liner	\$200.00
	47W Less carpeted m	Tray Style Floor Liner (47W) atching floor mats from (168).	\$160.00
	168	Color-Coordinated Carpet w/Carpeted Floor Mats	\$145.00
	655	Extended Range 36 Gallon Fuel Tank	\$445.00
	with App catalog, 91 voice command reco Connect (optional or details). Eligible veh warranty start date. FordPass member a terminate. Connecte technology/cellular r	SYNC 4 w/Enhanced Voice Recognition Pacitive touchscreen with swipe capability, wireless phone connection, cloud 1 Assist, Apple CarPlay and Android Auto compatibility, digital owners may a select vehicles), complimentary connect service and the FordPass app (Sicles receive a complimentary 90-day trial of navigation services that beging Customers must unlock the navigation service trial by activating the eligible count. If not subscribed by the end of the complimentary period, the navid as service and features depend on compatible AT&T network availability. Eletworks/vehicle capability may limit functionality and prevent operation of patible with select smartphone platforms, is available via a download. Mesigns 1.	nual, conversational IC 4 and FordPass see FordPass Terms for ns on the new vehicle le vehicle with a igation service will Evolving connected features.
	153 Standard in states re	Front License Plate Bracket equiring 2 license plates, optional to all others.	N/C





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	ptions (cont'd)			
Selected	Code	Description	MSRP	
	90B	Matte Black Aluminum Crossbed Toolbox	\$950.00	
	Ford accessory. By Weather Guard (N	Model # 127-52-03).		
	90P	Bright Aluminum Crossbed Toolbox	\$950.00	
	Ford accessory. By Weather Guard. (I	Model # 127-0-03).		
	96W	Tough Bed Spray-In Bedliner	\$595.00	
	Ford accessory.			
	96P	Plastic Drop-In Bedliner	\$350.00	
	Ford accessory.			
	90R	Stowable Loading Ramps	\$595.00	
	Ford accessory.			
	96X	Hard Folding Tonneau Pickup Box Cover	\$1,200.00	
	Ford accessory.			
	96T	Soft Folding Tonneau Pickup Box	\$590.00	
	Ford accessory.	COVCI		
	96J	Retractable Tonneau Pickup Box Cover	\$2,200.00	
	Ford accessory.			
	55B Includes 4 premium l	BoxLink ocking cleats.	\$80.00	
	96T Ford accessory. 96J Ford accessory.	Retractable Tonneau Pickup Box Cover BoxLink	\$2,200.00	





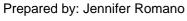
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		Price Level: 315
Description	Options (cont'd) Code	Available O
Onboard Scale w/Smart Hitch	55S	
COV Required	79V	
Priced DORA	C09	
	d Options	Dealer Installed
40/20/40 Removable Cup Tray ne vehicle for dealer installation.	B5ZAN Shipped separately from t	
Ash Cup w/Coin Holder ne vehicle for dealer installation.	FIXAD Shipped separately from t	
Ash Cup w/Lighter ne vehicle for dealer installation.	FIXAC Shipped separately from t	
Horizontal Bed Cargo Net ne vehicle for dealer installation.	FIRAD Shipped separately from t	
Vertical Bed Cargo Net ne vehicle for dealer installation.	FIRAE Shipped separately from t	
Bed Divider ne vehicle for dealer installation.	A5CAB Shipped separately from t	
Black Retractable Bed Hooks by Bull Accessories	A9JAC	
ne vehicle for dealer installation.	Shipped separately from t	
Removable Bed Mat ne vehicle for dealer installation.	A9VAB Shipped separately from t	
Bed Tailgate Lock by McGard	A7EAB Shipped separately from t	
	Onboard Scale w/Smart Hitch COV Required Priced DORA 40/20/40 Removable Cup Tray the vehicle for dealer installation. Ash Cup w/Coin Holder the vehicle for dealer installation. Ash Cup w/Lighter the vehicle for dealer installation. Horizontal Bed Cargo Net the vehicle for dealer installation. Vertical Bed Cargo Net the vehicle for dealer installation. Bed Divider the vehicle for dealer installation. Black Retractable Bed Hooks by Bull Accessories the vehicle for dealer installation. Removable Bed Mat the vehicle for dealer installation. Bed Tailgate Lock by McGard	Code Description 55S Onboard Scale w/Smart Hitch 79V COV Required Co9 Priced DORA Options B5ZAN 40/20/40 Removable Cup Tray Shipped separately from the vehicle for dealer installation. FIXAD Ash Cup w/Coin Holder Shipped separately from the vehicle for dealer installation. FIXAC Ash Cup w/Lighter Shipped separately from the vehicle for dealer installation. FIRAD Horizontal Bed Cargo Net Shipped separately from the vehicle for dealer installation. FIRAE Vertical Bed Cargo Net Shipped separately from the vehicle for dealer installation. A5CAB Bed Divider Shipped separately from the vehicle for dealer installation. A9JAC Black Retractable Bed Hooks by Bull Accessories Shipped separately from the vehicle for dealer installation. A9VAB Removable Bed Mat Shipped separately from the vehicle for dealer installation.







2023 F-150 4x2 SuperCab 6.5' box 145" WB XL (X1C)

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Available C	options (cont'd)		
Selected	Code	Description	MSRP	
	FIQAD Shipped separately f	Bed Tray from the vehicle for dealer installation.	\$285.00	
	FIEAB Shipped separately t	Chromed Exhaust Tips rom the vehicle for dealer installation.	\$105.00	
	CJWAL Shipped separately t	Black Tailgate Decals from the vehicle for dealer installation.	\$90.00	
	AHQAB Shipped separately t	First Aid Kit w/Ford Logo rom the vehicle for dealer installation.	\$50.00	
	FIMAC Without wheellip moi	Front & Rear Molded Splash Guards ding. Shipped separately from the vehicle for dealer installation.	\$235.00	
	J4JAE Shipped separately f	In-Vehicle Safe By Console Vault from the vehicle for dealer installation.	\$400.00	
	FI4AC Shipped separately t	Keyless Entry Keypad w/o Remote Start from the vehicle for dealer installation.	\$130.00	
	FHLAF Shipped separately t	Pivot Storage Box by UnderCover from the vehicle for dealer installation.	\$290.00	
	AHMAB Shipped separately t	Road Side Assistance Kit w/Ford Logo from the vehicle for dealer installation.	\$70.00	
	AHMAD Shipped separately f	Commercial US Road Side Assistance Kit from the vehicle for dealer installation.	\$230.00	
	FIBAB Shipped separately t	Sportliner by BedRug rom the vehicle for dealer installation.	\$550.00	
	DWNAB Shipped separately f	Tailgate Viscous Dampening from the vehicle for dealer installation.	\$155.00	



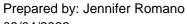


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Available Op	otions (cont'd				
Selected	Code	Description	MSRP		
			Ф7 г оо		
	FISAC Shipped separately	Exposed Wheel Lock Kit from the vehicle for dealer installation.	\$75.00		
	FISAB	Hidden Lugs Wheel Lock Kit from the vehicle for dealer installation.	\$75.00		
Float Ontions	Shipped Separately I	nom the vehicle for dealer installation.			
Fleet Options					
	94S	Amber Strobe Color LED Warning Beacons	\$600.00		
	Requires valid FI	N code.			
	By Sound Off Signal degree visibility.	l. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360		
	94W	Amber/White Strobe Color LED Warning Beacons	\$600.00		
	Requires valid FI	N code.			
	By Sound Off Signal degree visibility.	l. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360		
	85H	Back-Up Alarm System	\$145.00		
	Requires valid FI	N code.			
	17C	Chrome Front & Rear Bumpers	Variable		
	942	Daytime Running Lamps	\$45.00		
	Requires valid FI	N code.			
	Non-controllable.				
	87B	Ford Commercial Graphics (6 Square Feet)	\$250.00		
	25 vehicle order ordering vehicle i	minimum. Graphic design must be completed and approve in CONCEPS.	d by Ford prior to		
	Includes up to 6 squ	are feet.			



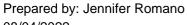


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Available Option	ons (cont'd)		
Selected	Code	Description	MSRP
	87C	Ford Commercial Graphics (10 Square Feet)	\$300.00
	ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore EPS.	d prior to
	Includes up to 10 square feet.		
	87D	Ford Commercial Graphics (18 Square Feet)	\$400.00
	25 vehicle order minimum. ordering vehicle in CONC	. Graphic design must be completed and approved by Fore	d prior to
	Includes up to 18 square feet.		
	87E	Ford Commercial Graphics (25 Square Feet)	\$525.00
	ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore	d prior to
	Includes up to 25 square feet.		
	87F	Ford Commercial Graphics (40 Square Feet)	\$675.00
	25 vehicle order minimum ordering vehicle in CONCE Includes up to 40 square feet.	. Graphic design must be completed and approved by Fore EPS.	d prior to
	87G	Ford Commercial Graphics (55 Square Feet)	\$825.00
	25 vehicle order minimum ordering vehicle in CONC	. Graphic design must be completed and approved by Fore	d prior to
	Includes up to 55 square feet.		
	87H	Ford Commercial Graphics (70 Square Feet)	N/A
	25 vehicle order minimum. ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore	d prior to
	Includes up to 70 square feet.		
	D9K	Built: Kansas City Plant	N/C





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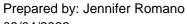
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MSRP	Description	Options (cont'd)	Available C Selected
N/C	Built: DRB Truck	D9F	
\$0.00	Ship-Thru: Monroe Truck Equipment	31C	
N/C	Ship-Thru: Reading Equipment & Distribution	314	
Variable	Ship-Thru: Canfield Equipment Inc.	31X	
N/C	Ship-Thru: Auto Truck	31A	
Variable	Ship-Thru: Reading Equipment & Distribution	31B	
N/C	Ship-Thru: Midway Specialty Vehicles Inc	312	
N/C	Ship-Thru: Masterack	31Q	
\$0.00	Ship-Thru: Altec	31F	
\$0.00	Ship-Thru: Alt Fuel Innovations	310	
\$0.00	Ship-Thru: Auto Truck	31J	
N/C	Ship-Thru: Knapheide Truck Equipment	31K	
N/C	Ship-Thru: Dejana	31G	
\$0.00	Ship-Thru: Manning Light Truck Equipment	31M	

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2023 F-150 4x2 SuperCab 6.5' box 145" WB XL (X1C)

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Available Op Selected	otions (cont'd)	Description	MSRP
	31N	Ship-Thru: NBC Truck Equipment	N/C
	31P	Ship-Thru: Kranz Automotive	N/C
	31S	Ship-Thru: Roush Industries	Variable
	31V	Ship-Thru: Adrian Steel	N/C
	31W	Ship-Thru: National Fleet Services	\$0.00
	313	Ship-Thru: Utilimaster	N/C
	311	Ship-Thru: Monroe Truck Equipment	\$0.00
	315	Ship-Thru: KC Truck Systems	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
	FINAL1	Fleet Final Order Date: TBD	N/C
	T7C Requires valid FIN cod	Tires: LT265/70R17C BSW A/T (Fleet)	\$295.00
	91P Requires valid FIN cod	8-Way Power Driver's Seat w/Power Lumbar (Fleet) de.	\$350.00
General Info			
	ORDER1	Initial Order Date: 07/18/2022	N/C
	START1	Start-Up Date: 10/10/2022	N/C



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Available Options (cont'd)					
Selected	Code	Description	MSRP		
	BUILD1	Build-Out Date: TBD	N/C		