2023 F-150 Lightning AWD SuperCrew Cab 5.5' box 145" WB Pro (W1E) Price Level: 325



Client Proposal

Prepared by: Jeff Williams Office: 182-869-34281 Email: jeffwilliams@parksautogroup.com Date: 10/19/2022



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Selected	Code	Description	MSR		
Packages		Decemption			
\checkmark	110A	Equipment Group 110A Standard	N/		
	Includes:				
	- Engine: Dual eMotor - Standard Battery Includes 98 kWh usable capacity standard range high-voltage battery.				
	- Transmission: Single-Speed				
	- GVWR: 8,250 lbs - Tires: 275/65R18	A/T			
	- Wheels: 18" Machined w/Black High Gloss Pockets				
	 Vinyl Bucket Heated Front Seats Includes 2-way manual driver/passenger with flow-through console and floor shifter. 				
	- Radio: FM Stereo w/6 Speakers				
	- SYNC 4 w/Enhanced Voice Recognition Includes 12" LCD capacitive touchscreen with swipe capability, information on demand panel, wireless phone				
	connection, cloud connected, AppLink with App catalog, 911 Assist, wireless Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected built-in navigation. Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary year trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and da rates may apply.				
Powertrain					
Wheels & Tires					
Wheels & Tires Seats & Seat Trim					
Seats & Seat Trim					
Seats & Seat Trim	63X	On-Board Scales & Smart Hitch Removal	-\$650.0		
		Removal	-\$650.0 \$1,000.0		
Seats & Seat Trim	53D				
Seats & Seat Trim	53D	Removal Max Trailer Tow Package tow capability. Max towing capability TBD.			
Seats & Seat Trim	53D Includes increased 17V	Removal Max Trailer Tow Package	\$1,000.C		
Seats & Seat Trim	53D Includes increased 17V	Removal Max Trailer Tow Package tow capability. Max towing capability TBD. Tow Technology Package h, on-board scales and trailer reverse guidance.	\$1,000.0		



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MSRP	Description	Code	Selected
		- Pro Trailer Hitch Assis - Trailer Brake Controlle	
\$1,200.00	Pro Power Onboard - 9.6 kW	479	
\$430.00	Tailgate Step w/Tailgate Work Surface	63T	
N/C	Front License Plate Bracket required by law, optional to all others.	153 Standard in states when	
\$880.00	Aluminum Crossbed Toolbox by Weather Guard	90B Ford accessory. Defender series.	
\$880.00	Premium Aluminum Crossbed Storage Toolbox lel # 127-0-02).	90P Ford accessory. By Weather Guard. (Mo	
\$595.00	Tough Bed Spray-In Bedliner	96W Ford accessory.	
\$1,200.00	Hard Folding Tonneau Pickup Box Cover	96X Ford accessory.	
\$590.00	Soft Folding Tonneau Pickup Box Cover	96T Ford accessory.	
\$2,200.00	Retractable Tonneau Pickup Box Cover	96J Ford accessory.	



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Available C Selected	ptions (cont'd _{Code}) Description	MSRP
	66A	Mobile Power Cord (120/240V)	\$500.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	I Options		
	FIRAD Shipped separately t	Horizontal Bed Cargo Net from the vehicle for dealer installation.	\$75.00
	FIRAE Shipped separately t	Vertical Bed Cargo Net from the vehicle for dealer installation.	\$75.00
	A9VAB Shipped separately t	Removable Bed Mat from the vehicle for dealer installation.	\$185.00
	A7EAB Shipped separately f	Bed Tailgate Lock by McGard from the vehicle for dealer installation.	\$70.00
	FIQAD Shipped separately f	Bed Tray from the vehicle for dealer installation.	\$245.00
	AHQAB Shipped separately t	First Aid Kit w/Ford Logo	\$50.00
	AATAF	Individual Trailer TPMS/Customer- Placed Camera	\$1,115.00
	Shipped separately f	from the vehicle for dealer installation.	
	J4JAE Shipped separately t	In-Vehicle Safe By Console Vault from the vehicle for dealer installation.	\$400.00
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side from the vehicle for dealer installation.	\$290.00



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Available Op Selected	otions (cont'd) Code	Description	MSRP
	FISAC Shipped separately from th	Exposed Wheel Lock Kit e vehicle for dealer installation.	\$75.00
	FISAB Shipped separately from th	Hidden Lugs Wheel Lock Kit e vehicle for dealer installation.	\$75.00
Fleet Options			
	85H Requires valid FIN coo	Back-Up Alarm System le.	\$145.00
	942 Requires valid FIN coc Non-controllable.	Daytime Running Lamps le.	\$45.00
	94S	Amber Strobe Color LED Warning Beacons	\$605.00
	Requires valid FIN coc By Sound Off Signal. Inclue degree visibility.	le. les center high-mounted stop light bar and 2 roof mounted beacor	ns that provide 360
	94W	Amber/White Strobe Color LED Warning Beacons	\$605.00
	Requires valid FIN code. By Sound Off Signal. Includes center high-mounted stop light bar and 2 roof mounted beacons that provide 360 degree visibility.		
	94R	Red/Blue Strobe Color LED Warning Beacons	\$650.00
	Requires valid FIN coc By Sound Off Signal. Includ degree visibility.	le. des center high-mounted stop light bar and 2 roof mounted beacor	ns that provide 360
	181 Requires valid FIN coc	Smart Acceleration Truncation le.	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .



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Available C Selected	Dptions (cont'd Code) Description	MSRP
	41Z	Speed Limitation - 65 MPH Governed Top Speed	N/C
	Requires valid FI	N code.	
	41Y	Speed Limitation - 70 MPH Governed Top Speed	N/C
	Requires valid FI	N code.	
	41X	Speed Limitation - 75 MPH Governed Top Speed	N/C
	Requires valid FI	N code.	
	66S	Pro SSV Package	\$145.00
	equipment. Includes: - HD Police-Grade C	N code. Isk lighting in overhead console and universal top tray center of I/P for mou Cloth 40/Console/40 Front-Seats olsters and 8-way power driver/manual passenger.	unting aftermarket
	86V Requires valid FI	Ford Charge Station Pro Delete N code.	,
	D9W	Built: Kansas City Plant REVC	N/C
	31A	Ship-Thru: Auto Truck	\$185.00
	31K	Ship-Thru: Knapheide Truck Equipment	\$185.00
	319	Ship-Thru: National Fleet	\$35.00
	31X	Ship Thru: Canfield Equipment	N/C



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	otions (cont'd)		
Selected	Code	Description	MSRP
	FLADCR	Fleet Advertising Credit	
	FINAL1	Fleet Final Order Date: TBD	N/C
	99V	Engine: Dual eMotor - Extended Range Battery (FLT)	\$12,500.00
	Includes 131 kWh usable capacity extended range high-voltage battery. Includes: - Ford Charge Station Pro Delivered to customer through 3rd party supplier. - GVWR: 8,550 lbs (Fleet)		
	NONGV	GVWR: 8,550 lbs (Fleet)	N/C
	E	HD Police-Grade Cloth 40/Console/40 Front-Seats	N/C
	Includes reduced bolste	ers and 8-way power driver/manual passenger.	
General Info			
	ORDER1	Initial Order Date: 08/09/2022	N/C
	START1	Start-Up Date: 10/10/2022	N/C
	BUILD1	Build-Out Date: TBD	N/C

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