Item # 83 6% NCSA option discount on all options

2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C) Price Level: 315



#### **Client Proposal**

Prepared by: Jeff Williams Office: 182-869-34281 Email: jeffwilliams@parksautogroup.com Date: 06/25/2022





## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Available Op Selected	otions Code	Description	MSRP
Packages		•	
	<ul> <li>Wheels: 16" Steel</li> <li>Dark Palazzo Gray Includes 2-way ma</li> <li>Vinyl Front Bucket</li> <li>Radio: AM/FM Ste Includes 12" multi- navigation (3 years insight tools (access charging tools, hom</li> </ul>	gle-Speed C 121/119 R AS BSW w/Full Silver Cover / Vinyl Bucket Seats nual driver seat, 2-way manual passenger seat and driver armrest only. Seats reo w/SYNC 4 function display, Bluetooth, dual USB ports, embedded voice recognition, c of service) and 4 speakers (front). Ford commercial solutions energy mana s to the Ford charge network, public charging account setup and managem e charging reimbursement, Ford E-Telematics dashboard and connected n siness customers complimentary for 1 year.	gement and vehicle ent, driver public
Powertrain			
$\checkmark$	99K With 68kWH star	Engine: Electric Motor ndard range high-voltage battery.	STD
$\checkmark$	44A	Transmission: Single-Speed	STD
$\checkmark$	STDAX	Electric Axle	STD
$\checkmark$	STDGV	GVWR: 9,500 lbs	STD
Wheels & Tires			
$\checkmark$	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
$\bigtriangledown$	64H	Wheels: 16" Steel w/Full Silver Cover	STD



2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Available Opt	tions (cont'd) Code	Description	MSRP
	644	Wheels: 16" Black Aluminum Alloy	\$485.00
	51A	Spare Tire & Wheel Delete	-\$115.00
Seats & Seat Trim			
$\checkmark$	V	Vinyl Front Bucket Seats	STD
	С	Cloth Front Bucket Seats	N/C
$\checkmark$	21G Includes 2-way manual	Dark Palazzo Gray Vinyl Bucket Seats driver seat, 2-way manual passenger seat and driver armrest only.	STD
	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat	-\$150.00
	Deletes passenger CRS airbag cut-off switch. Inc	top tether anchorage, passenger front airbag, passenger thorax airbags a cludes 2-way manual driver seat with lumbar and driver armrest.	nd passenger-side
	21M Includes 2-way manual	Ebony Cloth Bucket Seats w/Armrests driver seat with lumbar and 2-way manual passenger seat.	Variable
	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	\$45.00
	Includes 2-way manual	driver seat and 2-way manual passenger seat.	
	219 Deletes driver armrest. I	Ebony Cloth Bucket Seats Includes 2-way manual driver seat and 2-way manual passenger seat.	N/C
Other Options			
$\checkmark$	PAINT	Monotone Paint Application	STD
$\bigtriangledown$	130WB	130" Wheelbase	STD
	53G	Body Colored Front Bumper	\$235.00



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Selected	Code	Description	MSRP
	Includes: - Front Fog Lamps	umpers are offered in every exterior color. The front bumper will match the t are generally integrated into the front fascia and designed to help illumina	
	91A	Chrome High-Intensity Discharge (HID) Headlamps	\$425.00
	Includes LED signat can help improve vis	ure surround. HID headlamps emit a brighter, more natural light than halog ibility.	ien headlamps, which
	91C	Black High-Intensity Discharge (HID) Headlamps	\$420.00
	Includes LED signati can help improve vis	ure surround. HID headlamps emit a brighter, more natural light than halog ibility.	en headlamps, which
	91B	Wiper Activated Headlamps	\$30.00
	55D	Front Fog Lamps	\$100.00
	Auxiliary lamps that poor visibility.	are generally integrated into the front fascia and designed to help illuminate	e the roadway during
	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors	\$150.00
	Includes turn signals		
	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$60.00
	544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors	Variable
	Includes turn signals		
	68H Covers the B-C pilla	Running Boards r passenger-side.	\$290.00
	<b>17A</b> Includes: - Rear-Window Defro - Rearview Mirror	Fixed Rear Cargo Door Glass	\$235.00



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

MSR	Description	Code	Selected
\$395.0	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass	17B	
	er	Includes: - Rear-Window Defros - Rearview Mirror	
\$580.0	Fixed Windows-All-Around	<b>17F</b> Includes: - Rear-Window Defros - Rearview Mirror	
\$1,050.0	High Strength Laminated Glass	92A	
	s a pathway to FMVSS 226 compliance.	This option provide Includes 2nd - 4th row	
Variat	Privacy Glass vehicle occupant(s) and occupant personal belongings. The glass also educe vehicle cool-down time. er	92E Provides protection of comfort by helping to r Includes: - Rear-Window Defros	
\$300.0	Cruise Control w/Adjustable Spd Limiting Device (ASLD)	60C	
the vehicle. If the vehic	eat for city driving; it allows the driver to set an upper speed limit for the upper speed limit then audible and visual warning are given.		
\$25.0	Passenger-Side B-Pillar Assist Handle	41B	
\$55.0	D-Pillar Assist Handles	66C	
lle is deleted if front/rea	nd passenger-side. Due to space requirements, the driver-side handle ver controlled) (57G) is also ordered.	Located on the driver aux a/c and heater (dr	
\$70.(	Illuminated Sun Visors	85C	
\$555.0	Virtual Rearview Mirror	90C	
	l rearview mirror mount location, this always on, auto-dimming enhand when obstructions such as a bulkhead, cargo or no rear windows are camera is turned off. This is not a reverse back-up camera.	digital rearview image	



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Available C Selected	Options (cont'd) Code	Description	MSRP
	15F Includes cargo area L	Full Rear Compartment Lighting ED lights at C-pillar and D-pillar and rear compartment LED switch.	\$70.00
	17P	6 Cargo Tie-Down Hooks	\$25.00
	66D	Front Overhead Shelf	\$70.00
	<b>47T</b> The bulkhead is locate area. Includes: - Passenger-Side B-P	Lockable Door Bulkhead w/Window and behind the driver and passenger seats in the cargo van, and separate illar Assist Handle	\$1,250.00 es them from the cargo
	<b>47U</b> Includes: - Passenger-Side B-P	Window Only Bulkhead	\$905.00
	66F	Multi-Level Fixed Shelving - Passenger Side Only	\$695.00
	66E	Multi-Level Fixed Shelving - Driver Side Only	\$950.00
	66J	Multi-Level Fixed Shelving - Driver & Passenger	\$1,645.00
	16E Includes wheel well lir	Front & Rear Vinyl Floor Covering	\$230.00
	60B Includes: - Heavy-Duty Scuff Pla Includes heavy-duty passenger-side door). upfitter/dealership.	Heavy-Duty Cargo Flooring ate Kit scuffs for rear cargo doors and side cargo door (60/40 hinged passenge Heavy-duty scuff plate kit is not installed on vehicle, needs to be install	\$810.00 er-side door or sliding ed by
	87E Includes high spec int	Auxiliary Fuse Panel	\$360.00



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Selected	Code	Description	MSRP
	Includes: - Dual AGM Batterie: - Modified Vehicle W	liring System	
	Includes modified v	ehicle connections for customized wiring harness provisions.	
	85D	Dual-Note Horn	\$20.00
	52C	Keyless Entry Keypad	\$90.00
	53K	Modified Vehicle Wiring System	\$70.00
	Includes modified ve	hicle connections for customized wiring harness provisions.	
	41J	Intelligent Access w/Push-Button Start	\$345.00
$\checkmark$	58B	Radio: AM/FM Stereo w/SYNC 4	STD
	navigation (3 years o insight tools (access charging tools, home	nction display, Bluetooth, dual USB ports, embedded voice recognition, of f service) and 4 speakers (front). Ford commercial solutions energy man to the Ford charge network, public charging account setup and manager e charging reimbursement, Ford E-Telematics dashboard and connected iness customers complimentary for 1 year.	agement and vehicle ment, driver public
	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L	\$220.00
	built-in navigation (3 vehicle insight tools public charging tools	12" multi-function display, Bluetooth, dual USB ports, embedded voice re years of service) and 4 speakers (front). Ford commercial solutions ener (access to the Ford charge network, public charging account setup and n , home charging reimbursement, Ford E-Telematics dashboard and conr cial and business customers complimentary for 1 year.	gy management and management, driver
	58E	Radio: AM/FM Stereo w/SYNC	\$790.00
		4/SiriusXM w/360L/Nav	
	built-in navigation (3 vehicle insight tools public charging tools included for commer Includes: - Traffic Sign Recogn - Intelligent Speed A - Electronic Air Temp - Cruise Control w/A The ASLD feature i	ssist (ISA)	gy management and nanagement, driver nected navigation)



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Available C Selected	Dptions (cont'd Code	) Description	MSRP
	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC	\$1,075.00
	built-in navigation (3 vehicle insight tools public charging tools	ssist (ISA) perature Control	gy management and nanagement, driver
	91L	6 Speakers (4 Front/2 Rear)	\$25.00
	63E	Dual AGM Batteries (70 Amp-hr Each)	\$275.00
	61C Depending on the er	Vehicle Maintenance Monitor	N/C
	87A Located in the rear c	12V Powerpoint	\$15.00
	90E Pro power onboard a Includes: - 12V Powerpoint Located in the rear - Intelligent Access v		\$1,265.00 to.
	59D	Perimeter Alarm	\$145.00
	86F Includes key fobs.	2 Additional Keys (4 Total)	\$70.00
	62B	МуКеу	\$5.00
	60D	Adaptive Cruise Control	Variable



### 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

# Available Options (cont'd)

Selected	Code	Description	MSRP
		speed limiting device (ASLD) and intersection assist. Adaptive cruise g to work the brake or accelerator pedals. Plus it automatically mainte om vehicles ahead.	
	94B	Enhanced Active Park Assist	\$830.00
	vehicle, in reverse, i Includes: - Side Sensing Syst	e reverse sensing system, as it sounds a tone when the vehicle gets o bjects. I System	parallel parking space.
	65A	Blind Spot Assist 1.0	Variable
	combines Blind Spo steering torque to p Includes:	Information System (BLIS) with Cross-Traffic Alert and trailer coverages the Information System (BLIS) with lane keeping aid to provide a visual revent a collision should an object be recognized in the vehicles blind Iding Heated Pwr Adjusting Mirrors	warning and resistive
	43S	Reverse Brake Assist	\$905.00
	mitigate an impact. Includes: - 360-Degree Came Includes front wasi via a button located - Front Fog Lamps Auxiliary lamps tha poor visibility. - Reverse Sensing	her. Front, side and rear facing cameras allow the driver to toggle thro on the instrument panel. At are generally integrated into the front fascia and designed to help ill	ar-mounted equipment. ough different camera views
	61D	360-Degree Camera w/Split View	\$655.00
	Includes front washe via a button located Includes: - Front Fog Lamps Auxiliary lamps tha poor visibility. - Reverse Sensing S	er. Front, side and rear facing cameras allow the driver to toggle throu on the instrument panel. at are generally integrated into the front fascia and designed to help ill	•
	43R	Reverse Sensing System	\$275.00
	94A	Side Sensing System	\$445.00

...



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

elected	Code	Description	MSRF
	and other objects. Includes: - Reverse Sensing - Front Sensing Sys - Front Fog Lamps	stem	, i i i i i i i i i i i i i i i i i i i
	96C	Interior Upgrade Package	\$1,330.00
	Includes: - Front & Rear Viny, Includes wheel we - Short-Arm Manua, - Illuminated Sun Vi - Cruise Control w/A The ASLD feature	ll liners. I-Folding Power Adjust Mirrors	or the vehicle. If the vehicl
	96D	Load Area Protection Package	\$370.00
		polypropylene cargo area panels. I Floor Covering	
	85A	Scuff Plate Kit	\$140.00
	Includes plastic scu passenger-side doc	ffs for rear cargo doors and side cargo door (60/40 hinged passenger-s r). Scuff plate kit is not installed on vehicle, needs to be installed by up	ide door or sliding fitter/dealership.
	85B	Heavy-Duty Scuff Plate Kit	\$325.00
	Includes heavy-duty passenger-side doc upfitter/dealership.	/ scuffs for rear cargo doors and side cargo door (60/40 hinged passen r). Heavy-duty scuff plate kit is not installed on vehicle, needs to be ins	ger-side door or sliding talled by
	43B	Back Up Alarm	\$140.00
	Ford accessory,	pre-installed.	
	Includes 102 dB(A)	warning capability.	
	63G	White Noise Back Up Alarm	\$160.00
	The back up ala	rm has 87 dB (+/-4) warning.	
	86W	Front All-Weather Floor Mats	\$110.00



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Selected	tions (cont'd) Code	Description	MSRP
	Ford accessory, pre-in	stalled.	
	15C	Front Black Wheel Well Liners	\$275.00
	Ford accessory, pre-in	stalled.	
	153	Front License Plate Bracket	N/C
	Standard in states req	uiring two license plates and optional in all other states.	
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	43F	Rear Bumper Delete	N/C
	Requires valid FIN or	dealer code.	
	942	Daytime Running Lights	\$45.00
	Requires valid FIN or dealer code.		
	Provides enhanced vehicle	visibility during daylight conditions.	
	54X	Exterior Mirror Delete	N/C
	Requires valid FIN or	dealer code.	
	76C	Orange Safety Belts	\$45.00
	Requires valid FIN or dealer code.		
	Includes belt minder on the	e front driver and passenger seat(s).	
	17S	Mobile Power Cord Delete	-\$150.00
	Requires valid FIN or	dealer code.	

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Selected	Code	Description	MSRF
	51E	Decal #1	\$395.00
	Requires valid F	IN or dealer code. Minimum annual order of 25	units required.
	to ordering vehicle i Orderable Option Fo Ford Commercial G customer review an	ng is for non-reflective material and graphic design must be n CONCEPS. To get started visit the Ford Commercial Grap orm link. Complete and submit the request form and attach raphics representative will follow-up to finalize the graphic of d approval, and to determine which graphic option code and ce vehicle order and graphic option code in CONCEPS.	phics website and click on Factory your graphic design (if available). A lesign and provide a design proof for
	51F	Decal #2	\$535.00
	Requires valid F	IN or dealer code. Minimum annual order of 25	units required.
	to ordering vehicle i Orderable Option Fo Ford Commercial G customer review an	ng is for non-reflective material and graphic design must be n CONCEPS. To get started visit the Ford Commercial Grap orm link. Complete and submit the request form and attach raphics representative will follow-up to finalize the graphic d approval, and to determine which graphic option code and ce vehicle order and graphic option code in CONCEPS.	ohics website and click on Factory your graphic design (if available). A lesign and provide a design proof for
	51G	Decal #3	\$720.00
	Requires valid F	IN or dealer code. Minimum annual order of 25	units required.
	to ordering vehicle i Orderable Option For Ford Commercial G customer review an	ng is for non-reflective material and graphic design must be n CONCEPS. To get started visit the Ford Commercial Grap orm link. Complete and submit the request form and attach raphics representative will follow-up to finalize the graphic of d approval, and to determine which graphic option code and ce vehicle order and graphic option code in CONCEPS.	phics website and click on Factory your graphic design (if available). A lesign and provide a design proof for
	52M	65-mph Governed Top Speed	\$75.00
	Requires valid F	IN or dealer code.	
	52H	70-mph Governed Top Speed	\$75.00
	Requires valid F	IN or dealer code.	
	52N	75-mph Governed Top Speed	\$75.00
		IN or dealer code.	
	59C	Fleet Safety Package	\$35.00
	Requires valid F	IN or dealer code.	
	-	he safety features are set to ON with no driver ability to cha	nge settings.



## 2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

MSRP	Description	ptions (cont'd) Code	Selected
	er	- Lane Keeping Aid - Auto High Beam - Reverse Speed Limite	
\$185.00	Engine Idle Shutdown - 5 Minute Timer	55E	
	or dealer code.	Requires valid FIN	
fficiency by limiting power	ation truncation which provides improved fuel economy and energy eff	Includes smart accelera on unladen vehicles.	
\$185.00	Engine Idle Shutdown - 10 Minute Timer	55F	
	or dealer code.	Requires valid FIN	
fficiency by limiting power	ation truncation which provides improved fuel economy and energy eff	Includes smart accelera on unladen vehicles.	
\$185.00	Engine Idle Shutdown - 15 Minute Timer	55G	
	or dealer code.	Requires valid FIN	
fficiency by limiting power	ation truncation which provides improved fuel economy and energy eff	Includes smart accelera on unladen vehicles.	
\$185.00	Engine Idle Shutdown - 20 Minute Timer	55H	
	or dealer code.	Requires valid FIN	
fficiency by limiting power	ation truncation which provides improved fuel economy and energy eff	Includes smart accelera on unladen vehicles.	
N/C	Built: Kansas City Plant	D9K	
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	310	
N/C	Ship-Thru: Masterack	31Q	
N/C	Ship-Thru: Auto Truck	31A	



2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

#### Available Options (cont'd) Selected Code **Description MSRP** \$0.00 Ship-Thru: Midway Specialty Vehicles 319 Inc (319) N/C 312 Ship-Thru: Midway Specialty Vehicles Inc \$0.00 31W Ship-Thru: National Fleet Services N/C 31K Ship-Thru: Knapheide N/C 31P Ship-Thru: Kranz of KC \$0.00 31S Ship-Thru: Roush CleanTech \$0.00 31H Ship-Thru: Quigley Motors N/C 31V Ship-Thru: Adrian Steel \$0.00 31C Ship-Thru: Monroe Truck Equipment N/C 31G Ship-Thru: Dejana N/C 314 Ship-Thru: Reading Equipment & **Distribution LLC** N/C 310 Ship-Thru: Driverge Vehicle Innovations LLC N/C 313 Ship-Thru: Utilimaster N/C 31T Ship-Thru: Ford Component Sales LLC w/GFX



2023 E-Transit-350 Cargo RWD Medium Roof Van 130" WB Base (W9C)

Price Level: 315

Available Op Selected	otions (cont'd) Code	Description	MSRP
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL1	Fleet Final Order Date: TBD	N/C
	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00
	Requires valid FIN		
Emissions	425	Zero Evaporated Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .