Price Level: 420



## **Client Proposal**

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Available C	ptions		
Selected	Code	Description	MSRP
Packages			
	Includes: - Engine: 7.3L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift 10-Speed Automatic 10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads an trail 3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S (6) Spare may not be the same as the road tire Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC 4 Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.		
Powertrain			
$\checkmark$	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
		Engine: 6.7L 4V OHV Power Stroke V8  Turbo Diesel B20  perator Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and sh-button engine-exhaust braking.  NH/65 AGM Battery	
✓	44G 10R140 with neutral trail.	Transmission: TorqShift 10-Speed Automatic  idle. Includes SelectShift and selectable drive modes: normal, tow/haul, e	STD
$\checkmark$	X37	3.73 Axle Ratio	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Limited Slip w/4.10 Axle Ratio

Limited Slip w/4.30 Axle Ratio

X4N

X4L

\$395.00

\$385.00



Available Option Selected	ons (cont'd) Code	Description	MSRP
$\checkmark$	STDGV	GVWR: 14,000 lb Payload Package	STD
Wheels & Tires			
$\checkmark$	TD8	Tires: LT245/75Rx17E BSW PLUS A/S (6)	STD
	Spare may not be the same as	s the road tire.	
	TBM Spare may not be the same as	Tires: LT245/75Rx17E BSW A/T s road tire.	\$165.00
$\checkmark$	64K Hub covers/center ornaments	Wheels: 17" Argent Painted Steel not included.	STD
	64J Includes bright hub covers/cer	Wheels: 17" Forged Polished Aluminum nter ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	512 Required in Rhode Island Excludes carrier. Includes: - 4-Ton Hydraulic Jack	Spare Tire & Wheel	\$350.00
	51D Only available to pool ac	Spare Tire & Wheel Delete (Regional) counts for sales to Rhode Island.	-\$85.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$480.00
Seats & Seat Trim			
$\checkmark$	A Includes center armrest, cuphe lumbar.	HD Vinyl 40/20/40 Split Bench Seat older, storage, 2-way adjustable driver/passenger headrests and d	STD Iriver's side manual
	1 Includes center armrest, cupho	Cloth 40/20/40 Split Bench Seat older, storage and driver's side manual lumbar.	\$100.00



Available Options (cont'd) Selected Code Description MSRP				
	L Includes driver's side manua	Vinyl 40/Mini-Console/40 Front Seat	\$355.00	
	<b>4</b> Includes driver's side manua	Cloth 40/Mini-Console/40 Front Seat	\$515.00	
Other Options				
$\checkmark$	PAINT	Monotone Paint Application	STD	
$\checkmark$	145WB	145" Wheelbase	STD	
$\checkmark$	STDRD  Includes 4 speakers. Includes: - SYNC 4 Communications 8 Includes enhanced voice re and trailer brake controller.	Radio: AM/FM Stereo w/MP3 Player  & Entertainment System  cognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 s	STD  mart-charging USB port	
	61J	4-Ton Hydraulic Jack	\$55.00	
	61J_ Standard in Rhode Islar	4-Ton Hydraulic Jack (Regional)	N/C	
	96V Includes: - Chrome Front Bumper - Bright Grille - Remote Start - Halogen Fog Lamps	XL Chrome Package	\$225.00	
	specific vehicle configuration such as heavy-duty winches.	Heavy-Service Front Suspension Package -service front springs (see Order Guide Supplemental Reference ss). Recommended only on vehicles which will permanently utilized brush guards or other apparatus which loads the front axle to the 1: May result in a deterioration of ride quality. Note 2: Vehicle sage.	ze aftermarket equipment he specified Gross Axle	



	ptions (cont'd	)	
Selected	Code	Description	MSRP
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of s aftermarket equipme specified Gross Axle	d extra heavy-service front springs (see Order Guide Supplemental Respecific vehicle configurations). Recommended only on vehicles which ent such as heavy-duty winches, brush guards or other apparatus which we weight Rating (GAWR). Note 1: May result in a deterioration of ride quith the addition of this package.	will permanently utilize h loads the front axle to the
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opti off after idling. There periods should not s	on enables the driver to select a time period between 1 to 30 minutes as will not be an option to override this timing. Customers needing to idle elect this option.	before the engine will shut e their vehicles for longer
	60X	Automated Emergency Braking (AEB) Removal	N/C
	Removes Pre-Collisi beams, post impact	ion Assist with Automated Emergency Barking (AEB) and forward collin braking and audible lane departure warning.	sion warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
		Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the a final stage manufacturer.	\$985.00 aux outlet is the
	86M	Dual 68 AH/65 AGM Battery	\$210.00
	67A Includes 190 Amp +	350 Amp Dual Alternators 160 Amp.	N/C
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	\$125.00
	65C	Dual Diesel Fuel Tanks	\$625.00



Available C	)ptions (cont'd	) Description	MSRP
		aft-of-axle and 26.5 gallon mid ship tank.	
	18B	Platform Running Boards	\$320.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153	Front License Plate Bracket	N/C
	Standard in state	s requiring 2 license plates and optional to all others.	
	872	Rear View Camera & Prep Kit	\$415.00
	Pre-installed content camera with mounting	t includes cab wiring and frame wiring to the rear most cross member. Up ng bracket, 20' jumper wire and camera mounting/aiming instructions.	fitters kit includes
	52S	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alte Includes 250 Amp		\$250.00
	43C	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A



	otions (cont'd	•	MCDD	
Selected	Code	Description	MSRP	
	C09	Priced DORA	N/C	
Dealer Installed	Options			
	AHQAB	First Aid Kit w/Ford Logo	\$50.00	
	Shipped separately	from the vehicle for dealer installation.		
	AHMAB	Roadside Assistance Kit w/Ford Logo	\$70.00	
	Shipped separately i	from the vehicle for dealer installation.		
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00	
	Shipped separately from the vehicle for dealer installation.			
Fleet Options				
	47A	Ambulance Prep Package (LPO)	\$1,205.00	
	Requires valid FI	N code.		
	Incomplete vehicle p vehicles are suitable Ford urges ambulan Ford Truck Body Bu prep package to pro	+ 160 Amp.	anufacturer. Ford p Package. In addition, rehicle manual and the out the Ford ambulance	
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00	
	Requires valid FI			

Includes 5,250 to 5,990 lbs max front springs/front GAWR, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prepackage with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes:

- 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.
- Limited Slip w/4.10 Axle Ratio (LPO) (Fleet)



	ptions (cont'd		
Selected	Code  Wide track.	Description	MSRP
	- Dual 68 AH/65 AGI	A Battery	
	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
	Requires valid FI	, ,	
	Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:  - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.		
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FI	N code.	
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	<b>31</b> U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C



Available C	options (cont'd)	Description	MSRP
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A



Available Op	otions (cont'd)				
Selected	Code	Description	MSRP		
$\checkmark$	WARANT	Fleet Customer Powertrain Limited Warranty	N/C		
	Requires valid FIN code.				
	Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.				
	FINAL1	Fleet Final Order Date: TBD	N/C		
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00		
	X4W	Limited Slip w/4.10 Axle Ratio (LPO) (Fleet)	N/C		
	Diesel only, see or Wide track.	der guide for additional requirements.			
Emissions					
$\checkmark$	425	50-State Emissions System	STD		
General Info					
	ORDER1	Initial Order Date: TBD	N/C		
	START1	Start-Up Date: TBD	N/C		
	BUILD1	Build-Out Date: TBD	N/C		