#### NCSA Contract discount of 6% on all option pricing



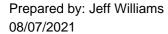
Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-650 Diesel Crew Cab Base (W6D)

Price Level: 215

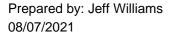
Available Op		Decemention	Menn
Selected	Code	Description	MSRP
General Info			
	ORDER1	Initial Order Date: TBA	N/C
Engines			
$\checkmark$	99C	6.7L Power Stroke V8 Turbo Diesel - 270 HP @ 2400 RPM	STD
	_	xhaust Brake and manual regen capability. Torque: 700 p. Includes CARB clean idle label - may be removed if un-necessary.	ft.lbs. @ 1500 rpm.
	99E	6.7L Power Stroke V8 Turbo Diesel - 300 HP @ 2500 RPM	\$1,995.00
	_	xhaust Brake and manual regen capability. Torque: 725  D. Includes CARB clean idle label - may be removed if un-necessary.	ft.lbs. @ 1500 rpm.
	99X	6.7L Power Stroke V8 Turbo Diesel - 330 HP @ 2600 RPM	\$3,495.00
	_	xhaust Brake and manual regen capability. Torque: 750  Includes CARB clean idle label - may be removed if un-necessary.	ft.lbs. @ 1500 rpm.
$\checkmark$	425	50-State Emissions	N/C
	41H	Engine Block Heater, Phillips, 120 Volt/750 Watt	\$60.00
	98R Allows Driver to Inhib	Active Regen Control it Automatic Regen until Regen can be performed in a Safe location.	\$205.00
	916	Speed Limit - 65mph	N/C
	917	Speed Limit - 70mph	N/C





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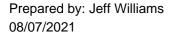
	Options (cont'c	1)	
Selected	Code	Description	MSRP
	62G	Air Compressor, Bendix, 13.2 CFM Capacity - Includes Direct Reading Air Pressure Gauge	\$1,175.00
	For use as an Ai	r Source when Air Brakes are not selected.	
	94A	Engine Idle Shutdown Timer - 5 Minutes	\$25.00
	94B	Engine Idle Shutdown Timer - 10 Minutes	\$25.00
	94C	Engine Idle Shutdown Timer - 15 Minutes	\$25.00
	94D	Engine Idle Shutdown Timer - 20 Minutes	\$25.00
Transmissions	3		
✓	44G	Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision - Park Pawl determined by Rear Axle Ratio and Tire Size	STD
	41A	Transmission Power Take-Off Provision w/LiveDrive Capability and Tow/Haul	\$895.00
Front Wheels 8	& Tires		
$\checkmark$	643 (285.75MM BC) huk	Wheels, Front 22.5x8.25 White Powder Coated Steel, 10-Hole piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.	STD





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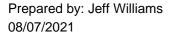
Available C	ptions (cont'd		
Selected	Code	Description	MSRP
	64H	Wheels, Front 22.5x8.25 Aluminum, 10- Hole Alcoa Bright Polished w/Dura- Bright Seal on Both Sides	\$735.00
	<b>649</b> (285.75MM BC) hub	Wheels, Front 22.5x8.25 Black Wheel piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.	\$60.00
$\checkmark$	T2B	Tires, Front Two 11R22.5G Goodyear Fuel Max RSA (497 rev/mile)	STD
	T2A	Tires, Front Two 11R22.5H Goodyear Fuel Max RSA (497 rev/mile)	\$45.00
	T2E	Tires, Front Two 11R22.5H Michelin X Multi Energy Z (501 rev/mile)	\$240.00
	TCH	Tires, Front Two 255/70R22.5H Goodyear Endurance RSA (566 rev/mile)	\$40.00
	T2F	Tires, Front Two 275/80R22.5G Michelin X Multi Energy Z (515 rev/mile)	\$190.00
	TFA	Tires, Front Two 275/80R22.5H Hankook AH22 (510 rev/mile)	\$100.00
	TRA	Tires, Front Two 295/75R22.5H Continental HSR3 (514 rev/mile)	\$130.00
	645 (275MM BC) hub pii	Wheels, Front 19.5x6.75 White Powder Coated Steel, 8-Hole loted, flanged nut, metric mount, 6.75 DC rims; with steel hubs.	N/C





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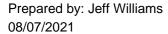
	otions (cont'd	•	
Selected	Code	Description	MSRP
	646	Wheels, Front 19.5x7.5 White Powder Coated Steel, 10-Hole	\$25.00
	(285.75MM BC) hub	piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs.	
	648	Wheels, Front 19.5x6.75 Aluminum, 8- Hole Alcoa Clean Buff w/Dura-Bright Seal on Both Sides	\$470.00
	64D	Wheels, Front 19.5x7.5 Aluminum, 10- Hole Alcoa Bright Polished w/Dura- Bright Seal on Both Sides	\$630.00
	Т9А	Tires, Front Two 245/70R19.5G Hankook AH35 (628 rev/mile)	N/C
	TGK	Tires, Front Two 245/70R19.5H Michelin XZE (619 rev/mile)	\$80.00
	T9F	Tires, Front Two 245/70R19.5H Hankook AH35 (628 rev/mile)	\$40.00
	Т9В	Tires, Front Two 265/70R19.5G Hankook AH35 (613 rev/mile)	\$75.00
Rear Wheels & T	ires		
$\checkmark$	663	Wheels, Rear 22.5x8.25 White Powder Coated Steel, 10-Hole	STD
	(285.75MM BC) hub	piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.	
	66H	Wheels, Rear 22.5x8.25 Aluminum, 10- Hole Alcoa Bright Polished w/Dura- Bright Seal on Both Sides	\$830.00
	Inner wheel is white	powder-coated steel.	





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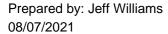
Available Op	tions (cont'd	•	Medd
	66C  Inner wheel is alumi	Description  Wheels, Rear 22.5x8.25 DRW Aluminum, 10-Hole Alcoa Bright Polished w/Dura-Bright Seal on Both Sides	\$1,470.00
	669 (285.75MM BC) hub	Wheels, Rear 22.5x8.25 Black Wheel piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.	\$120.00
	60Z	Wheel, Spare 22.5x8.25 White Powder Coated Steel, 10-Hole - Quantity (One only)	\$145.00
	R2B	Tires, Rear Four 11R22.5G Goodyear Fuel Max RSA (497 rev/mile)	STD
	R2A	Tires, Rear Four 11R22.5H Goodyear Fuel Max RSA (497 rev/mile)	\$95.00
	R2G	Tires, Rear Four 11R22.5G Goodyear Fuel Max RTD (493 rev/mile)	\$140.00
	R2H	Tires, Rear Four 11R22.5H Goodyear Fuel Max RTD (493 rev/mile)	\$175.00
	R2E	Tires, Rear Four 11R22.5H Michelin X Multi Energy Z (501 rev/mile)	\$480.00
	RMB	Tires, Rear Four 11R22.5H Michelin X Multi D (494 rev/mile)	\$405.00
	R2K	Tires, Rear Four 255/70R22.5H Goodyear Fuel Max RTD (563 rev/mile)	\$140.00





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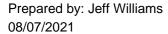
Available (	Options (cont'd)	Description	MSRP
	RCH	Tires, Rear Four 255/70R22.5H Goodyear Fuel Max RSA (563 rev/mile)	\$80.00
	R2J	Tires, Rear Four 275/80R22.5G Michelin X Multi Energy D (514 rev/mile)	\$265.00
	R2F	Tires, Rear Four 275/80R22.5G Michelin X Multi Energy Z (515 rev/mile)	\$375.00
	RFA	Tires, Rear Four 275/80R22.5H Hankook AH22 (510 rev/mile)	\$200.00
	RRC	Tires, Rear Four 295/75R22.5H Continental HDR2 ECO PLUS (514 rev/mile)	\$310.00
	RRA	Tires, Rear Four 295/75R22.5H Continental HSR3 (514 rev/mile)	\$260.00
	665 (275MM BC) hub piloted, fla	Wheels, Rear 19.5x6.75 White Powder Coated Steel, 8-Hole anged nut, metric mount, 6.75 DC rims; with steel hubs.	\$25.00
	668	Wheels, Rear 19.5x6.75 Aluminum, 8- Hole Alcoa Clean Buff w/Dura-Bright Seal on Both Sides - Outside Mount	\$705.00
	66A	Wheels, Rear 19.5x6.75 DRW Aluminum, 8-Hole Alcoa Clean Buff w/Dura-Bright Seal on Both Sides -	\$940.00
	Inner wheel is aluminum.	Outside Mount	





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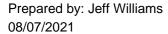
Selected Code Description MSI  666 Wheels, Rear 19.5x7.5 White Powder Coated Steel, 10-Hole (285.75MM BC) hub piloted, flanged nut, metric mount, 7.50 DC rims; with steel hubs.  Wheels, Rear 19.5x7.5 Aluminum, 10-Hole Alcoa Bright Polished w/Dura-Bright Seal on Both Sides
Hole Alcoa Bright Polished w/Dura-
Mheels, Rear 19.5x7.5 DRW Aluminum, 10-Hole Alcoa Bright Polished w/Dura-Bright Seal on Both Sides  Inner wheel is aluminum.
Coated Steel, 8-Hole - Quantity (One only)  Wheel, Spare 19.5x6.75, White Powder \$145
Coated Steel, 10-Hole - Quantity (One only)
R9A Tires, Rear Four 245/70R19.5G Nankook AH35 (621 rev/mile)
R9C Tires, Rear Four 245/70R19.5G \$80 Hankook DH35 (632 rev/mile)
R9B Tires, Rear Four 265/70R19.5G \$150 Hankook AH35 (613 rev/mile)
R9D Tires, Rear Four 265/70R19.5G \$100 Hankook DH35 (614 rev/mile)





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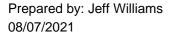
		Options (cont'd)	Available C
MSRI	Description	Code	Selected
\$80.0	Tires, Rear Four 245/70R19.5H Hankook AH35 (621 rev/mile)	R9F	
\$165.0	Tires, Rear Four 245/70R19.5H Hankook DH35 (632 rev/mile)	R9E	
\$165.0	Tires, Rear Four 245/70R19.5H Michelin XZE (619 rev/mile)	RGK	
			Brakes
STI	Hydraulic Brake System - Bosch HydroMax w/Traction Control	67H	$\checkmark$
x 3" (Bosch) DSSA type park brake lever.	c adjustment, 4-channel ABS antilock brake system. Includes 12" x ng brake, Orscheln lever control, right of driver and hand operated pa	Full power with autom rear axle mounted par	
\$100.0	Trailer Connection Socket - 7-Way, Wired for Turn Signals Combined with Stop	152	
	e, for combined trailer stop, tail, turn, marker light circuits. Includes e e with cab connections for mounting customer installed electric brake		
\$100.00	Trailer Connection Socket - 7-Way, Wired for Turn Signals, Separate of Stop	154	
	e, for separate trailer stop, tail, turn, marker light circuits. Includes ele e with cab connections for mounting customer installed electric brake		
\$2,180.0	Air Brakes - Straight Truck w/Traction Control	67A	
n or stand alone engine a	S w/Heater (for Hydraulic brake diesel applications that include air suspension c	Includes: - Air Dryer, Bendix AD Mounted left frame ra compressor).	
Variabl	Electronic Stability Control	18H	





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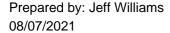
Available (	Options (cont'd	) Description	MSRP
	98B	Special Build Requirement - Low - 38" to 48" Center of Gravity	N/C
	98C	Special Build Requirement - Medium - 48" to 58" Center of Gravity	N/C
	98E	Special Build Requirement - High - 58" to 68" Center of Gravity	N/C
	98F	Special Build Requirement - Tanker High - 58" to 68" Center of Gravity	N/C
	98J	Special Build Requirement - Tanker Medium - 48" to 58" Center of Gravity	N/C
	62F Relocated to rear of	Brake Chamber Spring Relocated rear axle for maximum ground clearance.	\$45.00
	62D  Mounted left frame i compressor).	Air Dryer, Bendix AD/IS w/Heater rail (for Hydraulic brake diesel applications that include air suspension or s	\$460.00 stand alone engine air
	158 Includes air lines to	Trailer Air Brake Package rear of frame, hand control valve and tractor protection valve.	\$365.00
	159	Trailer Connection Socket - 7-Way, Wired for Turn Signals Combined with Stop	\$100.00
	Mounted at rear of facility.	rame, for combined trailer stop, tail, turn (compatible with trailers that use	combined stop, tail, turn
	157	Trailer Connection Socket - 7-Way, Wired for Turn Signals, Separate of Stop	\$100.00
		rame, for separate trailer stop, tail, turn, marker light circuits (compatible v amps with separate stop/turn).	vith trailers that have





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Available O	ptions (cont'd	) Description	MSRP
Front Axle and	Suspension		
$\checkmark$	43A	8,500 lb. Cap. Non-Driving - Dana D- 850F	STD
	43N	10,000 lb. Cap. Non-Driving - Dana E- 1002l - I-Beam Type	\$685.00
	WARNING! The Implications.	selection of this Axle may cause the GVWR to exceed 26,00	00 lbs., with CDL
$\checkmark$	61B	Taper-Leaf Springs, Parabolic - 8,500 lb. Cap	STD
	2-leaf, 62" x 3.15". A	Also includes, standard duty, dual, double acting shock absorbers.	
	61C	Taper-Leaf Springs, Parabolic - 10,000 lb. Cap	\$125.00
	2-leaf, 62" x 3.15". A	Also includes, standard duty, dual, double acting shock absorbers.	
	61D	Taper-Leaf Springs, Parabolic - 12,000 lb. Cap	\$305.00
	2-leaf, 62" x 3.15". A	Also includes, standard duty, dual, double acting shock absorbers.	
	15S	Front Stabilizer Bar	\$490.00
	60A	Lube, Front Axle, EmGard 50W, Synthetic Oil	\$50.00
Rear Axle and S	Suspension		
$\checkmark$	472	17,500 lb. Single-Speed - Dana S17- 140	STD
	Single reduction with performance guideli.	h Gentech Quiet Gears and 190 wheel ends. NOTE: When specifying an a. nes for startability and gradeability.	xle ratio, check
	474	19,000 lb. Single-Speed - Dana S19- 140	\$670.00

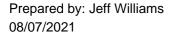




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Available	Options (cont'd)		
Selected	Code	Description	MSRP

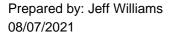
WARNING! The selection of this Axle may cause the GVWR to exceed 26,000 lbs., with CDL Implications. Single reduction with Gentech Quiet Gears and 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability. \$185.00 18P Driveshaft Upgrade A heavy duty drive line is optional. Heavy duty drive line components are required in more demanding applications, such as higher torque engines or deep reduction low gear(s). The heavier SPL-140 driveshaft is powertrain dependent and should be used when more durability is required by the vocation or customer. **~** STD 68M Multi-Leaf Springs - 19,000 lb. Cap 11-leaf. Includes 2,000 lb auxiliary springs for load stabilization. \$110.00 68P Multi-Leaf Springs - 21,000 lb. Cap 11-leaf. Includes 2,000 lb auxiliary springs for load stabilization. \$1,130.00 68E Air Suspension - 19,000 lb. Cap With single air suspension leveling valve. Includes: - Shock Absorbers, Rear - Double Acting \$1,140.00 68B Air Suspension - 21,000 lb. Cap With single air suspension leveling valve. Includes - Shock Absorbers, Rear - Double Acting \$205.00 68Z Air Suspension Dump Valve \$330.00 68Y Air Suspension Leveling Valve, 1 Additional Valve Provides Dual Height \$165.00 961 Shock Absorbers, Rear - Double Acting \$100.00 607 Lube, Rear Axle, EmGard 75W-90, Synthetic Oil N/C X4A 4.10 Axle Ratio PRNDM/RNDM determined by Rear Axle Ratio and Tire Size.





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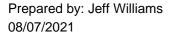
Available O	ptions (cont'd	l)	
Selected	Code	Description	MSRP
	X4S PRNDM/RNDM	4.56 Axle Ratio determined by Rear Axle Ratio and Tire Size.	N/C
	X4G PRNDM/RNDM	4.88 Axle Ratio determined by Rear Axle Ratio and Tire Size.	N/C
	X5B PRNDM/RNDM	5.29 Axle Ratio determined by Rear Axle Ratio and Tire Size.	N/C
	X5D PRNDM/RNDM	5.57 Axle Ratio determined by Rear Axle Ratio and Tire Size.	N/C
	X6A PRNDM/RNDM	6.14 Axle Ratio determined by Rear Axle Ratio and Tire Size.	N/C
	X6D PRNDM/RNDM	6.50 Axle Ratio determined by Rear Axle Ratio and Tire Size.	N/C
Wheelbase			
$\checkmark$	182WB	182" Wheelbase/72" CA/49" AF/270" OAL	STD
	194WB	194" Wheelbase/84" CA/49" AF/282" OAL	\$85.00
	212WB	212" Wheelbase/102" CA/70" AF/321" OAL	\$365.00
	218WB	218" Wheelbase/108" CA/70" AF/327" OAL	\$430.00





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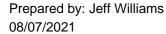
Available Options (cont'd)			
Selected	Code	Description	MSRP
	230WB	230" Wheelbase/120" CA/75" AF/344" OAL	\$440.00
	236WB	236" Wheelbase/126" CA/75" AF/350" OAL	\$515.00
	248WB	248" Wheelbase/136" CA/81" AF/368" OAL	\$855.00
	254WB	254" Wheelbase/144" CA/81" AF/374" OAL	\$875.00
	260WB	260" Wheelbase/150" CA/87" AF/386" OAL	\$890.00
	266WB	266" Wheelbase/156" CA/87" AF/392" OAL	\$910.00
	278WB	278" Wheelbase/168" CA/100" AF/417" OAL	\$945.00
Frame			
$\checkmark$	534	Single Channel - Straight 'C' 12.64 SM, 50,000 PSI ngth low alloy steel; 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm).	STD
	052,000 NBW. Thigh Suen	iguriow andy steel, 10.123 x 3.002 x 0.312 (237.211111 x 77.611111 x 6.011111).	
	533	Single Channel - Straight 'C' 10.75 SM, 80,000 PSI	N/C
	860,000 RBM. High stren	ngth low alloy steel; 9.125" x 3.062" x 0.312" (232.8mm x 77.8mm x 7.9mm).	
	536 1,701,600 RBM. Heat tre	Single Channel - Straight 'C' 14.18 SM, 120,000 PSI sated alloy steel; 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm).	\$365.00





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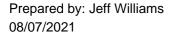
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	535 1,211,200 RBM. Hig	Single Channel - Straight 'C' 15.14 SM, 80,000 PSI h strength low alloy steel. 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm	\$490.00 × 9.5mm).	
	532	Frame Extension, Front - Integral 20" In Front of Grille	\$490.00	
	Includes: - Grille, Fixed - Blac - Bumper, Front - De	k/Gray elete - Also Deletes Mounting Brackets		
	765	Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group)	\$490.00	
	<b>767</b> Dark shadow gray c	Bumper, Front - Swept Back, Painted Steel	\$345.00	
	76X	Bumper, Front - Delete - Also Deletes Mounting Brackets	-\$135.00	
	76F	3" Front Bumper Extension	\$175.00	
	76Y	Tow Hooks - Delete	-\$70.00	
	18D	Special Rating GVWR - Limited to 25,999 lb. GVWR	\$120.00	
	19D Factory pre-drilled h conversion.	Frame Rail Drill #3 oles in frame rails to support aftermarket install of Hydraulic pump system	\$50.00 n for EZ-TRAC 4x4	
	19E Factory pre-drilled h conversion.	Frame Rail Drill #2 oles in frame rails to support aftermarket install of transfer case brackets	\$50.00 for a Meritor 4x4	





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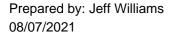
	ptions (cont'd	•	Menn
Selected	Code	Description	MSRP
	86C	Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)	\$245.00
	86B	Grille, Fixed - Black/Gray	\$125.00
Exhaust			
$\checkmark$	91G	Under Cab, Right Side Outlet, Switchback-Style	STD
	Single, norizontal m	uffler, right side, under cab, outside of frame rail with rear discharge.	
	91B	Back of Cab, Right Side Outlet, Torpedo-Style	N/C
	Single, horizontal m	uffler/pipe, inline, right side exhaust with underbody exit, in front of axle.	
	91D	Under Cab, Vertical Outlet, Right Side, Switchback-Style - Intrudes 2" into clean CA	\$715.00
		selection of this Exhaust could reduce the available CA dime uffler, right side under cab outside of frame rail with vertical exhaust passed turnout exit.	
Fuel Tanks			
$\checkmark$	65E	Fuel Tank - LH 65 Gallon Rectangular - Aluminum	STD
	65F	Fuel Tank - 115 Gallon Rectangular - Aluminum - LH 65-gal, RH 50-gal	\$915.00
$\checkmark$	12	12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection	\$0.00
Electrical / Alter	nator / Battery		





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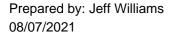
Available Optio	ns (cont'd) Code	Description	MSRP
$\checkmark$	STDALT	Extra Heavy Duty Alternator - 12-Volt, 200 Amp Denso SC5	STD
	17D	Dual Heavy Duty Alternators - 357 Amp Capacity - 200 & 157 amp Denso SC5/SC2	\$855.00
	17A	Extra Heavy Duty Alternator - 12-Volt, 240 Amps	\$410.00
	55M	Jump Start Stud - Remote Mounted	\$90.00
	STDBAT  12Volt, Motorcraft.	Battery - Two 750 CCA, 1500 Total, Includes Steel Battery Box	STD
	63B 12Volt, Motorcraft.	Battery - Two 900 CCA, 1800 Total, Includes Steel Battery Box	\$60.00
	63D 12Volt, Motorcraft.	Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box	\$250.00
	63Y	Battery - Temporary Mount for Truck Chassis	\$235.00
	164	Roof Marker/Clearance Lights - Clear Lenses, 5 Lights (Replaces Standard Amber Lenses)	\$30.00
	16X For Airport or Applications the	Roof Marker/Clearance Lights - Delete at receive modified roof coverings.	N/C





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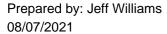
Available C	ptions (cont'c	d)	
Selected	Code	Description	MSRP
	59C	Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined)	\$135.00
	Includes sealed cor lamps. Also include	nnectors for 2 ground circuits, with combined left/stop, combined right/stop, s 2 additional pass through wires to cab.	stop lamps, back up
	59D	Body Builder Wiring - At Back of Cab, Separate - (ILO Standard - Back of Cab	\$70.00
	Includes sealed cor includes 2 additions	Combined) nnectors for 2 ground circuits, with separate left/stop, separate right/stop, be all pass through wires to cab.	ack up lamps. Also
	59E	Body Builder Wiring - At End of Frame, Separate - (ILO Standard - Back of Cab Combined)	\$135.00
		nnectors for 2 ground circuits, with separate left/stop, separate right/stop, b al pass through wires to cab.	ack up lamps. Also
	17M	Back-Up Alarm - Electric, 102 dBA	\$110.00
	962	Daytime Running Lamps (Not Configurable)	\$25.00
	86M	Upfitter Interface Module	\$320.00
	55X Deletes stop, turn, t	Tail Light Delete tail and backup lights. Does not omit cable to end of frame.	N/C
	16V Available in messa	Voltmeter ge center.	\$100.00
Seats			
$\checkmark$	88A	30/0/30 Fixed Driver & Fixed Passenger w/Consolette - Vinyl	STD





Price Level: 215

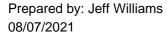
Available Options (cont'd) Selected Code Description			
	88B	30/0/30 Fixed Driver & Fixed Passenger w/Consolette - Cloth	\$125.00
	881	30/70 Fixed Driver & Fixed 2- Passenger Bench - Vinyl	\$350.00
	882	30/70 Fixed Driver & Fixed 2- Passenger Bench - Cloth	\$475.00
	88C	30/0/0 Fixed Driver only - Vinyl	-\$120.00
	88D	30/0/0 Fixed Driver only - Cloth	N/C
	88R	30/0/30 Air Ride Driver (Integral Air Pump) & Fixed Passenger w/Consolette - Vinyl	\$440.00
	88S	30/0/30 Air Ride Driver (Integral Air Pump) & Fixed Passenger w/Consolette - Cloth	\$565.00
	88G	30/70 Air Ride Driver (External Air Source) & Fixed 2-Passenger Bench - Vinyl	\$395.00
	88H	30/70 Air Ride Driver (External Air Source) & Fixed 2-Passenger Bench - Cloth	\$520.00
	88J	30/0/30 Air Ride Driver (Integral Air Pump) & Air Ride Passenger (Integral Air Pump) w/Consolette - Vinyl	\$855.00





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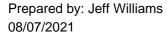
Available Options (cont'd) Selected Code Description			MSRP
	88K	30/0/30 Air Ride Driver (Integral Air Pump) & Air Ride Passenger (Integral Air Pump) w/Consolette - Cloth	\$980.00
	88L	30/70 Air Ride Driver (Integral Air Pump) & Fixed 2-Passenger Bench - Vinyl	\$440.00
	88M	30/70 Air Ride Driver (Integral Air Pump) & Fixed 2-Passenger Bench - Cloth	\$565.00
	88T	30/0/0 Air Ride Driver Only (External Air Source) - Vinyl	\$275.00
	88U	30/0/0 Air Ride Driver Only (External Air Source) - Cloth	\$400.00
	88N	30/0/30 Air Ride Driver (External Air Source) & Fixed Passenger w/Consolette - Vinyl	\$395.00
	88P	30/0/30 Air Ride Driver (External Air Source) & Fixed Passenger w/Consolette - Cloth	\$520.00
	88E	30/0/30 Air Ride Driver (External Air Source) & Air Ride Passenger (External Air Source) w/Consolette - Vinyl	\$810.00
	88F	30/0/30 Air Ride Driver (External Air Source) & Air Ride Passenger (External Air Source) w/Consolette - Cloth	\$935.00





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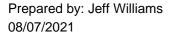
Available Op	otions (cont'd	)	
Selected	Code	Description	MSRP
	88W	30/0/0 Air Ride Driver Only (Integral Air Pump) - Vinyl	\$315.00
	88X	30/0/0 Air Ride Driver Only (Integral Air Pump) - Cloth	\$440.00
	88Y	40/20/40 Fixed Driver & Fixed Passenger w/Unique 20% Fold-Down Console - Vinyl	\$420.00
	88Z	40/20/40 Fixed Driver & Fixed Passenger w/Unique 20% Fold-Down Console - Cloth	\$545.00
$\checkmark$	87C  Trim will match selec	60/40 Rear Bench Seat w/Flip-Up Cushion and Fold-Down Back sted driver seat material.	STD
	87X	Rear Bench - Delete	-\$120.00
Cab Interior			
$\checkmark$	600A Includes: - Bumper, Front - Bla	Preferred Equipment Package 600A	N/C
	<ul> <li>Wheel Seals, Front - Oil Iubricated, SKF ScotSeal PlusXL Seals</li> <li>Wheel Seals, Rear - Oil Iubricated, SKF ScotSeal PlusXL Seals</li> <li>Manual Regen Initiation - Driver Interface in Message Center</li> <li>Engine Exhaust Brake</li> <li>Extra Heavy Duty Alternator - 12-Volt, 200 Amp Denso SC5</li> <li>Painted Grille - Plastic</li> <li>Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights</li> <li>Tow Hooks, Front (2) - Frame-Mounted, Painted Black</li> <li>Four Body Builder Switches - Mounted in Center Instrument Panel With connector access located in engine compartment. Amperages vary by switch: 10, 15, 25, 25.</li> <li>Floor Covering - Black Vinyl</li> <li>Intelligent Oil Life Monitor</li> <li>Steering Column - Tilt / Telescoping</li> <li>Steering Wheel - Black PVC w/Integral Cruise Control Switches, includes Audio Controls</li> <li>Body Builder Wiring - At Back of Cab, Combined Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, park lamps, back lamps. Also includes 2 additional pass through wires to cab.</li> </ul>		s lamps, back up





Price Level: 215

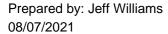
	ptions (cont'd		
Selected	Code	Description	MSRP
	87H	Driver Assist Technology Package. Hydraulic Brake	\$1,410.00
	Control. Includes: - Enhanced Cluster v Electronic speedon tachometer, and indi	w/High-Level 8-Inch Display neter (MPH/KPH), includes oil pressure, coolant temperature, DEF gaugicator lights. Also included is enhanced 3-button Message Center with or fuel, average fuel economy, hour meter and warning messages. Trans	ge, fuel gauge, dometer, trip odometer,
	87A	Driver Assist Technology Package	\$3,050.00
		(w/Bendix Wingman Advanced). Air Brake	
	Control and Auto Hig Includes: - Enhanced Cluster v Electronic speedon tachometer, and indi	is Emergency Braking, Forward Collision Warning, Lane Departure Wan	ge, fuel gauge, dometer, trip odometer,
	90A	Appearance Group	\$830.00
	Includes: - Chrome Trimmed A - 60/40 Rear Bench Trim will match sel - Power Equipment (	ted overhead console with dual sunglass bins and integral front map rea Air Registers w/Positive Shut-Off Seat w/Flip-Up Cushion and Fold-Down Back ected driver seat material. Group - (Included in (90A) Appearance Group) nt side windows, power rear side windows, power door locks and door tr	
	92J	Enhanced Cluster w/High-Level 8-Inch Display	\$235.00
	Electronic speedome and indicator lights. I empty for fuel, avera center.	eter (MPH/KPH), includes oil pressure, coolant temperature, DEF gauge Also included is enhanced 3-button Message Center with odometer, trip ige fuel economy, hour meter and warning messages. Transmission ten	e, fuel gauge, tachometer, odometer, distance to nperature in message
	90P	Power Equipment Group - (Included in (90A) Appearance Group)	\$470.00
	Includes power front	side windows, power rear side windows, power door locks and door trin	m panel.
	92S Comes in dark priva	Window, Rear - Sliding	\$125.00
			Ф400 00
	57N Includes fresh air he	Air Conditioning Delete ater and defroster only.	-\$100.00





Price Level: 215

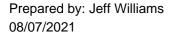
Available O	Available Options (cont'd)			
Selected	Code	Description	MSRP	
	86H	Rapid-Heat Supplemental Cab Heater	\$610.00	
	Required with Ala Hampshire, New	aska, Colorado, Idaho, Iowa, Maine, Michigan, Minnesota, N York, North Dakota, South Dakota, Vermont, Wisconsin, W	lontana, New yoming.	
	96C	Pull Out Cup Holder For Two Cups - Instrument Panel Mounted	\$30.00	
	55P	110 A/C Outlet - in Lower Center Finish Panel	\$100.00	
	214	4 Speaker Option for 588 Radio	\$30.00	
	58P Deletes radio and da panel cover and das	Radio Prep Package ash-mounted aux input jack. Includes radio/speaker wiring, 2 speakers, ant h-mounted aux audio input jack instrument panel cover.	N/C enna, radio instrument	
		Radio Delete Package  kers, antenna and antenna cable. Includes radio instrument panel cover and so for future radio upfit if owner desires.	-\$60.00 d aux audio jack cover	
$\checkmark$	588	Radio: AM/FM Stereo w/2 Speakers, USB input, Clock Display and Bluetooth	STD	
	85B	Keyed Alike - Not Available with Anti- Theft System, Requires Multiple-Unit Order	\$45.00	
	85L	Keyed Alike - Option 1 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00	
	85M	Keyed Alike - Option 2 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00	





Price Level: 215

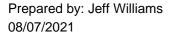
Available O	ptions (cont'd		
Selected	Code	Description	MSRP
	85N	Keyed Alike - Option 3 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00
	85P	Keyed Alike - Option 4 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00
	85A	SecuriLock Passive Anti-Theft System	\$120.00
	key, programmed to ignition key, its elec	sive Anti-Theft System is designed to help prevent the engine from being the vehicle, is used. It helps protect against drive-away theft through an etronically coded ignition key features billions of possible codes to start the -OEM aftermarket remote start systems.	lectronically coded
	90M	Interior Rear View Mirror	\$75.00
Cab Exterior			
	90E	Exterior Appearance Group	\$730.00
	- Chromed Fender E	ull Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance G Badge round - (Included in (90E) Exterior Appearance Group)	roup)
	85K	Remote Keyless Entry w/2 Key Fobs	\$195.00
	94T	Tamper-Proof Odometer	\$30.00
	59A Air solenoid operate	Horn, Air - Black, Single Trumpet d, chassis mounted on rail back of bumper.	\$90.00
$\checkmark$	54H	Mirrors, Dual - Rectangular, XL2020 - 96" Width	STD
	Integral spot mirror,	sail type, manual fold, solid black finish.	
	54M	Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width	\$85.00





Price Level: 215

Available O	Available Options (cont'd)				
Selected	Code	Description	MSRP		
	Integral spot mirror,	sail type, manual fold, solid black finish.			
	54P	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width	\$245.00		
	Integral spot mirror,	sail type, solid black finish.			
	54B	Mirrors, Dual - Rectangular, XL2020 - 96" Width w/Chrome Cap	\$60.00		
	Integral spot mirror,	sail type, manual fold.			
	54N	Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width w/Chrome Cap	\$120.00		
	Integral spot mirror,	sail type, manual fold.			
	54A	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width w/Chrome Cap	\$305.00		
	Integral spot mirror,	· ·			
	54J	Mirrors, Dual - Rectangular, XL2020 - 102" Width	\$30.00		
	Integral spot mirror,	sail type, manual fold, solid black finish.			
	54C	Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width	\$90.00		
	Integral spot mirror,	sail type, manual fold, solid black finish.			
	54R	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 102" Width	\$275.00		
	Integral spot mirror,	sail type, solid black finish.			
	54D	Mirrors, Dual - Rectangular, XL2020 - 102" Width w/Chrome Cap	\$90.00		
	Integral spot mirror,	sail type, manual fold.			
	54E  Integral spot mirror,	Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width w/Chrome Cap sail type, manual fold.	\$150.00		





Price Level: 215

Available Options (cont'd)				
Selected	Code	Description	MSRP	
	54K	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 102" Width w/Chrome Cap	\$335.00	
	Integral spot mirror,	sail type.		
	54F	Mirrors, Trailer Tow, Powered - Sail Mount - w/Power Telescoping & Power Folding	\$365.00	
	Includes power heated glass, heated convex spotter and integrated clearance lights/turn signals. Heat controls dash mounted.			
	63F	Aux Spot Mirrors - Front Fender Mounted - (2) Driver Side and Passenger Side	\$225.00	
	63G	Aux Spot Mirror - Front Fender Mounted - (1) Passenger Side Only	\$120.00	
	165	Mud Flap Holder Without Flaps	\$95.00	
	166	Mud Flap Holder With Flaps	\$155.00	
Ship-Thru				
	21A Pre-Delivery Inspection N/0 Selection requires that you also choose either (314) or (31F) or (31V) to have the Inspection performed. Required with any final Ship-To that is not a dealer.			
	314 MAY be selected arrangements di	Ship-Thru - Manning d w/o adding (21A). For MODIFICATIONS ONLY, Dealer n rectly with Manning (please use CVT Resources for add. I	\$0.00 nust make nfo).	
	31F	Ship-Thru - NFS National Fleet Services	N/C	



Prepared by: Jeff Williams 08/07/2021

2022 F-650 Diesel Crew Cab Base (W6D)

Price Level: 215

#### Available Options (cont'd)

Selected Code Description MSRP

MAY be selected w/o adding (21A). For MODIFICATIONS ONLY, Dealer must make arrangements directly with NFS (please use CVT Resources for add. Info).

#### **Miscellaneous**

$\checkmark$	PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD
	79V	COV Required	N/C
	Send a paper Certificate of Origin for a Vehicle (COV) for those states that file electronically - CA or MI.		

#### **Fleet Options**

19A Ambulance Prep Pkg w/Special \$1,285.00
Emissions

REQUIRES valid FIN code.

Includes EPA Special Emergency Vehicle Emissions. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Allows operator commanded regen down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. NOTE 5: California Code of Regulations allows for the sale of Federally certified emergency vehicles in California.

Dual Heavy Duty Alternators - 357 Amp Capacity - 200 & 157 amp Denso SC5/SC2

- Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box

12 Volt, Motorcraft.

19F Fire/Rescue Prep Pkg w/EPA Special Emissions

\$1,285.00

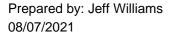
#### REQUIRES valid FIN code.

Includes EPA Special Emergency Vehicle Emissions. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue Vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. NOTE 5: California Code of Regulations allows for the sale of Federally certified emergency vehicles in California. Includes:

- Dual Heavy Duty Alternators - 357 Amp Capacity - 200 & 157 amp Denso SC5/SC2

- Battery - Three 900 CCA, 2700 Total, Includes Steel Battery Box

12 Volt, Motorcraft.





Price Level: 215

lected	tions (cont'd Code	<i>Description</i>	MSRP
	19B Includes body builde combined right/stop, 6 feet additional leng	Beverage Delivery Package er wiring at back of cab at frame, sealed connectors for 2 ground circustop lamps, park lamps, back up lamps, also includes 2 additional part to accommodate drop frame beverage body application.	\$60.00 uits, with combined left/stop, ass through wires to cab with
	B4A	Net Invoice Fleet Option	\$0.00
	56A	CPA Fleet Incentive	N/C
	56B	Commercial Repurchase	N/C
	56F	FRCS Long Term	N/C
	56K	Long Term Fleet Incentive	\$0.00
	56M	National Fleet Incentive	\$0.00
	56Y	DDR Program	N/C
O Options			
	SP101	VSO - Monotone Special Paint (Minimum Quantity 3)	\$824.00
	SPF	VSO - Special Paint Formulation (Minimum Quantity 3)	\$1,050.00
	GCA	VSO SPO Code	N/C
	IHD	VSO Hold Code	N/C
	This is to put an releases it.	order on a VSO Hold, so that it does not get scheduled	until the VSO dept.



Prepared by: Jeff Williams 08/07/2021

Ford

2022 F-650 Diesel Crew Cab Base (W6D)

Price Level: 215

Selected	Code	Description	MSRP
	GCI	VSO - FLO THRU VALVE TIRE	\$18.00
	This option releases	a valve stem with a flow thru cap.	
	GCN	Custom Frame Holes on 194 inch	\$560.00
		Wheelbase 35 inch AF Frame	