Price Level: 420



Client Proposal

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	MSRP
sion: TorqShift 10-Speed Automatic	N/C
vith neutral idle. Includes SelectShift and selectable drive modes: normal, Ratio 8,000 lbs Payload Package 5/70Px19.5G BSW A/P 19.5" x 6" Argent Painted Steel rs/center ornaments not included. 40/20/40 Split Bench Seat center armrest, cupholder, storage, 2-way adjustable driver/passenger her M/FM Stereo w/MP3 Player 4 speakers. Communications & Entertainment System enhanced voice recognition, 911 Assist, 8" LCD center stack screen, Appl	adrests and driver's side manual
brake controller.	
Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
sh-button engine-exhaust braking. Ratio	nk, intelligent oil-life monitor and
Transmission: TorqShift 10-Speed Automatic	STD
th neutral idle. Includes SelectShift and selectable drive modes: normal, to	ow/haul, eco, slippery roads and
4.88 Axle Ratio	STD
4.10 Axle Ratio	N/C
Limited Slip w/4.10 Axle Ratio	\$395.00
	Sion: TorqShift 10-Speed Automatic with neutral idle. Includes SelectShift and selectable drive modes: normal, in the Payload Package 18,000 lbs Payload Package 18,000 lbs Payload Package 19,570Rx19.5G BSW A/P 19.5° x 6" Argent Painted Steel ers/center ornaments not included. 140/20/40 Split Bench Seat center armrest, cupholder, storage, 2-way adjustable driver/passenger he M/FM Stereo w/MP3 Player 4 speakers. 4 Communications & Entertainment System enhanced voice recognition, 911 Assist, 8" LCD center stack screen, Appr brake controller. Engine: 7.3L 2V DEVCT NA PFI V8 Gas Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 Operator Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) taush-button engine-exhaust braking. Transmission: TorqShift 10-Speed Automatic in the National Commanded Regeneration and selectable drive modes: normal, to 4.88 Axle Ratio 4.88 Axle Ratio 4.10 Axle Ratio



Available Option	ons (cont'd)	Description	MSRP
	X4L	Limited Slip w/4.30 Axle Ratio	\$395.00
	X8L	Limited Slip w/4.88 Axle Ratio	\$395.00
\checkmark	STDGV	GVWR: 18,000 lbs Payload Package	STD
	68D	GVWR: 17,500 lb Payload Downgrade Package	N/C
	68U	GVWR: 19,000 lbs Payload Upgrade Package	\$815.00
	Includes upgraded frame and u on GVWR and payload ranges.	pgraded rear-axle. Note: See Order Guide Supplemental Referer	nce for further details
	68M	GVWR: 19,500 lb Payload Plus Upgrade Package	\$1,155.00
	Includes upgraded frame, rear- lbs. Note: See Order Guide Su	axle and low deflection/high capacity rear springs. Increases max oplemental Reference for further details on GVWR.	RGAWR to 14,706
Wheels & Tires			
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tires on the	Tires: 225/70Rx19.5G BSW Traction rear and 2 A/P tires on the front.	\$190.00
	TGK	Tires: 225/70Rx19.5G BSW Traction (TGK)	\$215.00
	Includes 4 traction tires on the could incur irregular front tire w	rear and 2 traction tires on the front. Not recommended for over the	ne road applications;
	64Z Hub covers/center ornaments r	Wheels: 19.5" x 6" Argent Painted Steel not included.	STD
	512 Required in Rhode Island Excludes carrier. Includes:	Spare Tire & Wheel	\$350.00



Available Opt	,		
Selected	Code - 6-Ton Hydraulic Jack	Description	MSRP
	51D	Spare Tire & Wheel Delete (Regional)	-\$85.00
	Only available to po	ool accounts for sales to Rhode Island.	
	945	Stainless Steel Wheel Covers (Pre-	\$500.00
		Installed)	
	Front and rear.		
Seats & Seat Trim			
\checkmark	Α	HD Vinyl 40/20/40 Split Bench Seat	STD
	Includes center armres lumbar.	t, cupholder, storage, 2-way adjustable driver/passenger headrests and	d driver's side manual
	1	Cloth 40/20/40 Split Bench Seat	\$100.00
	-	t, cupholder, storage and driver's side manual lumbar.	
	L	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	Includes driver's side m	•	
	4	Cloth 40/Mini-Console/40 Front Seat	\$515.00
	Includes driver's side m		
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
	145WB	145" Wheelbase	STD
		The Whoobase	
\checkmark	STDRD	Radio: AM/FM Stereo w/MP3 Player	STD
	Includes 4 speakers. Includes:		
		ions & Entertainment System pice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 sm ller.	art-charging USB port
	96V	XL Chrome Package	\$225.00
_	Includes: - Chrome Front Bumpe	<u>-</u>	



Selected	Code	Description	MSRP
	- Bright Grille - Remote Start - Halogen Fog Lam	os	
	67H	Heavy-Service Front Suspension Package	\$125.00
	specific vehicle con such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Reference figurations). Recommended only on vehicles which will permanently utiliz winches, brush guards or other apparatus which loads the front axle to the NR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle this package.	re aftermarket equipment he specified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of aftermarket equipm specified Gross Axl	ed extra heavy-service front springs (see Order Guide Supplemental Refese specific vehicle configurations). Recommended only on vehicles which we nent such as heavy-duty winches, brush guards or other apparatus which be Weight Rating (GAWR). Note 1: May result in a deterioration of ride qual with the addition of this package.	ill permanently utilize loads the front axle to the
	67P	Extra Heavy-Duty Front End Suspension - 7,500 GAWR	\$285.00
		front axle and max 7,500 lbs. Front springs/GAWR rating for configuration equires further manufacture and certification by a final stage manufacture	
	473	Snow Plow Prep Package	\$250.00
_	Includes pre-selecte configurations). Not 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FGAWR of the 1: Restrictions apply; see supplemental reference or body builders layon the attachment of a winch. Note 3: Highly recommended to add (86M) dual and all all all all all all all all all al	out book for details. Note battery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00
	Salesperson's Portf	re wiring kit and upgraded rear axle. Increases GCW from 32,500 lbs. to a color of trailer Towing Guide should be consulted for specific trailer towing ired equipment, axle ratios and model availability. See Supplemental Ref	g or camper limits and
	98G	CNG/Propane Gaseous Engine Prep	\$315.00
	tanks, lines, etc. Ve combined with certing CNG/propane fuele Company does not CNG or propane full applicable U.S. or Complies with U.S. installer, alterer or somplies with U.S. in table installer, alterer or somplies with U.S. in table in table in table.	Package engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Add fied calibration reflash is required, from an external upfitter, to convert the d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyer provide an exhaust or evaporative emissions certificate with this option well. Ford does not represent that a vehicle converted to use CNG or propa canadian safety standards. It is the responsibility of the final stage manufa- subsequent stage manufacturer) to determine that any vehicle converted to federal, California or Canadian exhaust and evaporative emission require for U.S. and Canadian safety standards, labeling and any other requirement	ditional equipment e vehicle to a sguide. Ford Motor when converted to use ne will comply with all acturer (body-builder, to use CNG or propane ments, federal fuel
	63C	Aft-Axle Frame Extension	\$115.00



	ptions (cont'd		
Selected	Code 42.4" aft-of-axle fran	Description ne extension increases AF dimension to 89.4".	MSRP
	41H	Engine Block Heater	\$100.00
	86K Selection of this opti	Programmable Engine Idle Shutdown Timer on enables the driver to select a time period between 1 to 30 minutes be will not be an option to override this timing. Customers needing to idle to	\$250.00 efore the engine will shut their vehicles for longer
	periods should not s	elect this option. Transfer Case Skid Plates	\$100.00
	60X	Automated Emergency Braking (AEB) Removal	N/C
		ion Assist with Automated Emergency Barking (AEB) and forward collision braking and audible lane departure warning.	on warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
	43K Includes dual alterna responsibility of the	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the au final stage manufacturer.	\$985.00 ux outlet is the
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_ 6-Ton Hydraulic Jack (Regional) Standard in Rhode Island.		N/C
	86M	Dual 68 AH/65 AGM Battery	Variable
	67A Includes 190 Amp +	350 Amp Dual Alternators 160 Amp.	N/C
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	65M	26.5 Gallon Mid Ship Fuel Tank	\$125.00



Selected	Code	Description	MSRP	
Removes 40 gallon fuel tank.				
	65C Combines 40 gallon aft-of-axle	Dual Diesel Fuel Tanks and 26.5 gallon mid ship tank.	\$625.00	
	18B	Platform Running Boards	\$320.00	
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C	
	153 Standard in states requirir	Front License Plate Bracket ng 2 license plates and optional to all others.	N/C	
	872 Pre-installed content includes content includes content includes content includes content includes to camera with mounting bracket,	Rear View Camera & Prep Kit sab wiring and frame wiring to the rear most cross member. Upfitt 20' jumper wire and camera mounting/aiming instructions.	\$415.00	
	52S	Interior Work Surface	\$140.00	
	41A Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.	Rapid-Heat Supplemental Cab Heater	\$250.00	
	43C	110V/400W Outlet	Variable	
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00	
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00	
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00	



Available Opti Selected	tions (cont'd)	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed O	ptions		
	AHQAB Shipped separately from th	First Aid Kit w/Ford Logo e vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately from th	Roadside Assistance Kit w/Ford Logo e vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately from th	e vehicle for dealer installation.	
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN cod	de.	
	complete details. Incomple manufacturer. Ford vehicle Package. In addition, Ford Vehicle Manual and the Fo without the Ford Ambulanc		y a final stage ord Ambulance Prep the Ford Incomplete Ising a Ford vehicle
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN cod	,	



Available Options (cont'd) Selected Code **Description MSRP** Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. \$1,205.00 47J Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO) Requires valid FIN code. Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. \$80.00 927 Speed Limitation - 75-MPH Governed Top Speed (LPO) Requires valid FIN code. N/C D₉E **Built: Kentucky Truck Plant** N/C D₉D **Built: Ohio Plant** \$0.00 315 Ship-Thru: Alt Fuel Innovations, LLC (AFI) N/C 31A Ship-Thru: Altec \$0.00 31T Ship-Thru: Bobs Services LLC \$0.00 311 Ship-Thru: Dejana



Available Op	tions (cont'd) Code	Description	MSRP
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	31H	Ship-Thru: Manning Truck Equipment	\$0.00



Available Op	otions (cont'd)	Description	MSRP
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	code.	
	purchasers with a valid entered into the sales automatically be added fleet customer before a the warranty extension 3.13.00 Gas Engine C	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles of Fleet Identification Number (FIN code) will receive the extended warrant reporting system with a sales type fleet along with a valid FIN code, the district to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrains on eligible fleet vehicles in OASIS. Please refer to the Warranty and Prommercial Warranty. This change will also be reflected in the printed Warchase of every new vehicle.	nty. When the sale is warranty extension will equently sold to a non- b. Dealers can check for blick Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C