NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina 08/07/2021 287922722 2021 Ranger 4x2 SuperCab 6' box 126.8" WB XL (R1E) Price Level: 125 Available Options Selected Code Description **MSRP** Packages N/C \checkmark 100A Equipment Group 100A Standard Includes - Engine: 2.3L EcoBoost Includes auto start-stop technology. Transmission: Electronic 10-Speed SelectShift Auto - 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R16 A/S BSW - Wheels: 16" Silver Steel Front Cloth Bucket Seats Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats. - Radio: AM/FM Stereo Includes Bluetooth pass thru and 1 USB port. - 4 Speakers \$1,135.00 101A Equipment Group 101A High Includes: - Engine: 2.3L EcoBoost Includes auto start-stop technology. Transmission: Electronic 10-Speed SelectShift Auto - 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R16 A/S BSW - Wheels: 16" Silver Steel Front Cloth Bucket Seats Includes 8-way manual adjustable driver including lumbar, 6-way manual adjustable passenger and driver and passenger manual reclining seats. Radio: AM/FM Stereo Includes Bluetooth pass thru and 1 USB port. - 4 Speakers Cruise Control - Day/Night Rearview Mirror - Perimeter Anti-Theft Alarm Power Glass Sideview Mirrors - Remote Key Fob w/Tailgate Lock - 6 Speakers - SYNC Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, pinch-to-zoom capability included with available voice-activated touchscreen navigation system, AppLink, 911 assist, Apple CarPlay and Android Auto compatibility and 2 smart charging USB port. Powertrain STD 99H Engine: 2.3L EcoBoost Includes auto start-stop technology. STD 44U Transmission: Electronic 10-Speed SelectShift Auto



2021 Ranger 4x2 SuperCab 6' box 126.8" WB XL (R1E)

Price Level: 125

Available Opt	tions (cont'd) Code	Description	MSRP
\checkmark	STDAX	3.73 Axle Ratio	STD
	X73	Electronic-Locking Rear Differential	\$420.00
\bigtriangledown	STDGV	GVWR: 6,050 lbs	STD
Wheels & Tires			
\checkmark	STDTR	Tires: P255/70R16 A/S BSW	STD
	TEP	Tires: P265/60R18 A/S BSW	N/C
	TGT	Tires: 17" Off-Road OWL	N/C
	NONTR1	Tires: 255/65R17 A/S BSW	N/C
\checkmark	64A	Wheels: 16" Silver Steel	STD
	64Y_	Wheels: 17" Silver-Painted Aluminum	N/C
	64L	Wheels: 18" Black Aluminum w/Machined Edge	N/C

Seats & Seat Trim

\checkmark	Q	Front Cloth Bucket Seats	STD
	Includes 8-way ma passenger manua	nual adjustable driver including lumbar, 6-way manual adjustable passenger and drive I reclining seats.	er and
	S	Front Vinyl Bucket Seats	N/C
	Includes 8-way ma passenger manua	anual adjustable driver including lumbar, 6-way manual adjustable passenger and drive I reclining seats.	ər and
	L	Front Premium Cloth Bucket Seats	N/C



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Available Opt	tions (cont'd) _{Code}	Description	MSRP
	Includes 8-way manual ad passenger manual reclini	djustable driver including lumbar, 6-way manual adjustable pa	ssenger and driver and
	87A	2nd Row Seat Delete	N/C
Other Options			
\checkmark	126WB	126.8" Wheelbase	STD
	PAINT	Monotone Paint Application	STD
	STDRD Includes Bluetooth pass t Includes: - 4 Speakers	Radio: AM/FM Stereo hru and 1 USB port.	STD
	86Q Includes rear view camere Includes: - Plastic Drop-In Bedliner - 12V Power Plug		\$395.00
	67G	Ford Co-Pilot360	\$625.00
	and dynamic brake suppo Includes: - Auto-High Beam Headla - Blind Spot Information S Includes cross-traffic ale - Lane-Keeping System	mps	ction, forward collision warning
	912	FX2 Package	\$595.00
	Includes: - FX2 Box Decal - Tires: 17" Off-Road OW - Electronic-Locking Rear - Exposed Front Tow Hoc - Off-Road Screen in Clus - Off-Road Tuned Susper	Differential ks ster	
	76F	STX Appearance Package	\$1,095.00



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2021 Ranger 42 Price Level: 125	x2 SuperCab 6' bo	x 126.8" WB XL (R1E)	201322122
Available O	ptions (cont'd) Description	MSRP
Ociected	Includes: - Wheels: 17" Silver - Tires: 255/65R17 / - STX Box Decal - Fog Lamps - Front Premium Clo	- Painted Aluminum A/S BSW onth Bucket Seats Inual adjustable driver including lumbar, 6-way manual adjustable pass	
	50U	STX Special Edition Package	\$995.00
	 Dual-Zone Electrol Privacy Glass w/R SiriusXM Satellite Includes a 3-month services each require continue service after charged according t call SiriusXM at 1-80 fees and programmer Radio Inc. SYNC 3 Includes enhanced center stack with sw 	Aluminum w/Machined Edge nic Climate Control (DEATC) ear Defrost	Inc. If you decide to thereafter and you will be apply. To cancel you must t www.siriusxm.com. All rademarks of Sirius XM capacitive touchscreen in voice-activated touchscreen
	53R Includes towing cap Includes: - Class IV Trailer Hi	Trailer Tow Package ability up to TBD lbs and 4-pin/7-pin wiring harness. tch Receiver	\$495.00
	76H_ Includes: - Chrome Front & R - Fog Lamps - Body-Color Wheel		\$365.00
	16E	Carpet Flooring w/Floor Mats	\$145.00
	41H	Engine Block Heater	\$90.00
	153 Standard in states n	Front License Plate Bracket equiring 2 license plates and optional to all others.	N/C



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Available C Selected	ptions (cont'd) Code	Description	MSRP
	43D Includes privacy glass and	Manual-Sliding Rear-Window	\$225.00
	18Y	5" Rectangular Black Running Boards	\$635.00
	55K Includes 2 USBs located	110V AC Power Outlet in the rear of the center console.	\$120.00
	55U	Reverse Sensing System	\$110.00
	86C Ford accessory.	Black Aluminum Crossbed Toolbox by Weather Guard	\$595.00
	86D Ford accessory.	Premium Crossbed Toolbox	\$595.00
	17C Ford accessory.	Tray Style Floor Liner w/Carpet Floor Mats	\$200.00
	17A Ford accessory. Does not include carpet fl	Tray Style Floor Liner	\$160.00
	63C Ford accessory.	SecuriCode Keyless-Entry Keypad	\$95.00
	17B Ford accessory.	Front & Rear Splash Guards/Mud Flaps	\$130.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .



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Available O	ptions (cont'd) Code	Description	MSRP
	86S Ford accessory.	Tough Bed Spray-In Bedliner	\$495.00
	96B Ford accessory.	Paint Protection Film	\$345.00
	94B Ford accessory.	Pickup Box Extender	\$295.00
	94D Ford accessory.	Soft Folding Tonneau Box Cover	\$525.00
	94E Ford accessory.	Hard Folding Tonneau Box Cover	\$995.00
	94J Ford accessory.	Retractable Tonneau Box Cover	\$1,695.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	66F	Amber LED Warning Strobes by Sound Off Signal	\$650.00
	Ford accessory. Requi	ires valid FIN code. ted stop light bar and 2 forward facing interior mounted lights.	
	66G	Amber/White LED Warning Strobes by Sound Off Signal	\$695.00



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Available Op	tions (cont'd) Code	Description	MSRP
	Includes rear work ligh	equires valid FIN code. It feature, center high-mounted stop light bar and 2 forward facing ned on solid to provide additional work area lighting.	interior mounted lights. Rear
	60H Requires valid FIN	Exterior Backup Alarm	\$145.00
	52B Requires valid FIN	Cruise Control	\$225.00
		SYNC code. ice recognition communications and entertainment system, 911 A and 1 smart charging USB port.	\$870.00 ssist, 4.2" LCD display in
	 58M SYNC3 \$350.00 Requires valid FIN code. Includes enhanced voice recognition communications and entertainment system, 8" LCD capacitive touchscreen in center stack with swipe capability, pinch-to-zoom capability included when equipped with voice-activated touchscreen in avigation system, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility and 2 smart charging USB ports. Includes: Dual-Zone Electronic Climate Control (DEATC) Privacy Glass w/Rear Defrost SiriusXM Satellite Radio Includes a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then current rates. The set and taxes apply. To cancel you must charged according to your chosen payment method at then-current rates.		
	67F Requires valid FIN Includes: - Perimeter Alarm - Power Glass Sidevie - Remote Key Fob w/T	w Mirrors	\$355.00
	D9L	Built: Michigan Truck Plant	N/C



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Available O	ptions (cont'd) Code	Description	MSRP
	31S	Ship Thru: Adrian Steel	\$0.00
	31W	Ship Thru: Auto Accessories USA	\$0.00
	31A	Ship Thru: Auto Truck	\$0.00
	31C	Ship-Thru: Canfield Equipment	\$0.00
	31K	Ship-Thru: Knapheide	\$0.00
	31L	Ship-Thru: L-Z Truck Equipment Company	\$0.00
	31M	Ship-Thru: Monroe Truck Equipment	\$0.00
	31N	Ship-Thru: NBC Truck Systems Inc	\$0.00
	31F	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship Thru: Reading Equipment & Distribution	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: 06/25/2021	N/C
	56M	Ford US National Fleet Incentives Ford US National - 03/17/21	Variable
	TEW Requires valid FIN code.	Tires: LT265/65R17 A/T OWL (Fleet)	\$275.00

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Available O Selected		Description	MSRP
	64Y	Wheels: 17" Silver-Painted Aluminum (Fleet)	\$435.00
	Requires valid FIN code.		
	76H	XL Chrome Appearance Package (Fleet)	\$365.00
- Chroi	Includes: - Chrome Front & Rear Bumpers - Fog Lamps - Body-Color Wheel-Lip Molding	3	
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: 12/10/2021	N/C

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