Price Level: 420



### **Client Proposal**

Prepared by: Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

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Available Opti	ONS Code	Description	MSRP
Packages		·	
$\checkmark$	- Transmission: To	Order Code 660A  DEVCT NA PFI V8 Gas  orgShift 10-Speed Automatic  tral idle. Includes SelectShift and selectable drive modes: normal, to	N/C
	- 4.88 Axle Ratio - GVWR: 18,000 lk - Tires: 225/70Rx1 - Wheels: 19.5" x 6 Hub covers/cente - HD Vinyl 40/20/4 Includes center a lumbar Radio: AM/FM Si Includes 4 speak - SYNC 4 Comme	5" Argent Painted Steel er ornaments not included. 0 Split Bench Seat rmrest, cupholder, storage, 2-way adjustable driver/passenger head tereo w/MP3 Player ers. unications & Entertainment System ed voice recognition, 911 Assist, 8" LCD center stack screen, AppLir	
Powertrain			
$\checkmark$	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes Operator manual push-butto Includes: - 4.10 Axle Ratio - Dual 68 AH/65 A	Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank on engine-exhaust braking. GM Battery	c, intelligent oil-life monitor and
$\checkmark$	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutr trail.	al idle. Includes SelectShift and selectable drive modes: normal, tow	v/haul, eco, slippery roads and
$\checkmark$	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00



Available Option	ons (cont'd)	Description	MSRP	
	X4L	Limited Slip w/4.30 Axle Ratio	\$395.00	
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	X8L	Limited Slip w/4.88 Axle Ratio	\$395.00	
$\checkmark$	STDGV	GVWR: 18,000 lbs Payload Package	STD	
	68D	GVWR: 17,500 lb Payload Downgrade Package	N/C	
	68U	GVWR: 19,000 lbs Payload Upgrade Package	\$815.00	
	Includes upgraded frame and u on GVWR and payload ranges.	pgraded rear-axle. Note: See Order Guide Supplemental Reference fo	r further details	
	68M	GVWR: 19,500 lb Payload Plus Upgrade Package	\$1,155.00	
	Includes upgraded frame, rear-axle and low deflection/high capacity rear springs. Increases max RGAWR to 14,706 lbs. Note: See Order Guide Supplemental Reference for further details on GVWR.			
Wheels & Tires				
$\checkmark$	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD	
	TGM Includes 4 traction tires on the	Tires: 225/70Rx19.5G BSW Traction rear and 2 A/P tires on the front.	\$190.00	
$\checkmark$	64Z  Hub covers/center ornaments r	Wheels: 19.5" x 6" Argent Painted Steel	STD	
	512	Spare Tire & Wheel	\$350.00	
	Required in Rhode Island.			
	Excludes carrier. Includes: - 6-Ton Hydraulic Jack			
	51D	Spare Tire & Wheel Delete (Regional)	-\$85.00	
	Only available to pool acc	ounts for sales to Rhode Island.		



•	Available Options (cont'd) Selected Code Description MSRP				
Description	MSRP				
Stainless Steel Wheel Covers (Pre- Installed)	\$500.00				
rear.					
HD Vinyl 40/20/40 Split Bench Seat enter armrest, cupholder, storage, 2-way adjustable driver/passenger headres	STD sts and driver's side manual				
Cloth 40/20/40 Split Bench Seat enter armrest, cupholder, storage and driver's side manual lumbar.	\$100.00				
Vinyl 40/Mini-Console/40 Front Seat iver's side manual lumbar.	\$355.00				
Cloth 40/Mini-Console/40 Front Seat iver's side manual lumbar.	\$515.00				
Monotone Paint Application	STD				
145" Wheelbase	STD				
	STD				
enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink	k, 1 smart-charging USB port				
XL Chrome Package	\$225.00				
ille Start					
) i i i i i i i i i i i i i i i i i i i	Stainless Steel Wheel Covers (Pre- Installed)  rear.  HD Vinyl 40/20/40 Split Bench Seat  renter armrest, cupholder, storage, 2-way adjustable driver/passenger headre  Cloth 40/20/40 Split Bench Seat  renter armrest, cupholder, storage and driver's side manual lumbar.  Vinyl 40/Mini-Console/40 Front Seat  triver's side manual lumbar.  Cloth 40/Mini-Console/40 Front Seat  driver's side manual lumbar.  Monotone Paint Application  145" Wheelbase  Radio: AM/FM Stereo w/MP3 Player  It speakers.  Communications & Entertainment System  enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLinit brake controller.				



Selected	options (cont'd Code	Description	MSRP		
	67H	Heavy-Service Front Suspension Package	\$125.00		
	specific vehicle com such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Reference figurations). Recommended only on vehicles which will permanently utilize winches, brush guards or other apparatus which loads the front axle to th VR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle n	e aftermarket equipment ne specified Gross Axle		
	67X	Extra Heavy-Service Suspension Package	\$125.00		
	springs/FGAWR of s aftermarket equipme specified Gross Axle	ed extra heavy-service gront springs (see Order Guide Supplemental Refe specific vehicle configurations). Recommended only on vehicles which wi ent such as heavy-duty winches, brush guards or other apparatus which le weight Rating (GAWR). Note 1: May result in a deterioration of ride qua with the addition of this package.	ill permanently utilize loads the front axle to the		
	67P	Extra Heavy-Duty Front End	\$285.00		
	Suspension - 7,500 GAWR				
		ront axle and max 7,500 lbs. Front springs/GAWR rating for configuration quires further manufacture and certification by a final stage manufacturer			
	473	Snow Plow Prep Package	\$250.00		
_	configurations). Not 2: Also allows for the	ed springs (see order guide supplemental reference for springs/FGAWR of etc.) Restrictions apply; see supplemental reference or body builders layouse attachment of a winch. Note 3: Highly recommended to add (86M) dual al	ut book for details. Note battery on 7.3L gas		
	535	High Capacity Trailer Tow Package	\$580.00		
	Salesperson's Portfe	e wiring kit and upgraded rear axle. Increases GCW from 32,500 lbs. to 4 olio or Trailer Towing Guide should be consulted for specific trailer towing red equipment, axle ratios and model availability. See Supplemental Refe	or camper limits and		
	86S	Low Deflection Package	\$110.00		
	Includes 2-inch spac	cer blocks. Recommended for rear-biased loading, such as wrecker/retrie	ever applications.		
	98G	CNG/Propane Gaseous Engine Prep	\$315.00		
		Package			
	tanks, lines, etc. Verecombined with certific CNG/propane fueled Company does not propane fueled applicable U.S. or Companies, alterer or secomplies with U.S. f	engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Addied calibration reflash is required, from an external upfitter, to convert the divehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option well. Ford does not represent that a vehicle converted to use CNG or propartianadian safety standards. It is the responsibility of the final stage manufacubsequent stage manufacubsequent stage manufacturer) to determine that any vehicle converted the ederal, California or Canadian exhaust and evaporative emission requirement, U.S. and Canadian safety standards, labeling and any other requirement.	litional equipment vehicle to a sguide. Ford Motor hen converted to use ne will comply with all acturer (body-builder, to use CNG or propane ments, federal fuel		



Available C	options (cont'd	) Description	MSRP
		Description	
	63C 42.4" aft-of-axle fran	Aft-Axle Frame Extension ne extension increases AF dimension to 89.4".	\$115.00
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opti off after idling. There periods should not s	on enables the driver to select a time period between 1 to 30 minute will not be an option to override this timing. Customers needing to ic	s before the engine will shut dle their vehicles for longer
	60X	Automated Emergency Braking (AEB) Removal	N/C
		ion Assist with Automated Emergency Barking (AEB) and forward co braking and audible lane departure warning.	llision warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
		Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the final stage manufacturer.	\$985.00 e aux outlet is the
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rhoo	6-Ton Hydraulic Jack (Regional) le Island.	N/C
	86M	Dual 68 AH/65 AGM Battery	Variable
	67A Includes 190 Amp +	350 Amp Dual Alternators 160 Amp.	N/C
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	65M	26.5 Gallon Mid Ship Fuel Tank	\$125.00



Selected	Code	Description	MSRP
	Removes 40 gallon fuel ta	ank.	
	65C Combines 40 gallon aft-of-axle	Dual Diesel Fuel Tanks and 26.5 gallon mid ship tank.	\$625.00
	18B	Platform Running Boards	\$320.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in states requirir	Front License Plate Bracket ng 2 license plates and optional to all others.	N/C
	872  Pre-installed content includes content includes content includes content includes content includes to camera with mounting bracket,	Rear View Camera & Prep Kit sab wiring and frame wiring to the rear most cross member. Upfitt 20' jumper wire and camera mounting/aiming instructions.	\$415.00
	52S	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	Variable
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	91S  Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G  Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00



Available Opti Selected	tions (cont'd)	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed O	ptions		
	AHQAB Shipped separately from th	First Aid Kit w/Ford Logo e vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately from th	Roadside Assistance Kit w/Ford Logo e vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately from th	e vehicle for dealer installation.	
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN cod	de.	
	complete details. Incomple manufacturer. Ford vehicle Package. In addition, Ford Vehicle Manual and the Fo without the Ford Ambulanc		y a final stage ord Ambulance Prep the Ford Incomplete Ising a Ford vehicle
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN cod	,	



### Available Options (cont'd) Selected Code **Description MSRP** Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. \$1,205.00 47J Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO) Requires valid FIN code. Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. \$80.00 927 Speed Limitation - 75-MPH Governed Top Speed (LPO) Requires valid FIN code. N/C D<sub>9</sub>E **Built: Kentucky Truck Plant** N/C D<sub>9</sub>D **Built: Ohio Plant** \$0.00 315 Ship-Thru: Alt Fuel Innovations, LLC (AFI) N/C 31A Ship-Thru: Altec \$0.00 31T Ship-Thru: Bobs Services LLC \$0.00 311 Ship-Thru: Dejana



Available Option	ons (cont'd) Code	Description	MSRP
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	31H	Ship-Thru: Manning Truck Equipment	\$0.00



Available Op	otions (cont'd)	Description	MSRP
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	code.	
	Ford is increasing the purchasers with a valic entered into the sales automatically be adder fleet customer before the warranty extension 3.13.00 Gas Engine C	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles of Fleet Identification Number (FIN code) will receive the extended warrant reporting system with a sales type fleet along with a valid FIN code, the d to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrains on eligible fleet vehicles in OASIS. Please refer to the Warranty and Pommercial Warranty. This change will also be reflected in the printed Warchase of every new vehicle.	nty. When the sale is warranty extension will equently sold to a non- . Dealers can check for blicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C