#### NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Willia	ams	Four Seasons Ford Inc.   601 Duncan Hill Rd Hende	ersonville North Carolina 287922722
	SuperCrew 5' be	ox 126.8" WB XL (R4E)	20102212
Available Op		Description	MODE
Selected Packages	Code	Description	MSRP
✓	100A	Equipment Group 100A Standard	N/C
	<ul> <li>- 3.73 Axle Ratio</li> <li>- GVWR: 6,050 lbs</li> <li>- Tires: P255/70R16</li> <li>- Wheels: 16" Silver</li> <li>- Front Cloth Bucket Includes 8-way mapassenger manual</li> <li>- Radio: AM/FM Ste</li> </ul>	-stop technology. ctronic 10-Speed SelectShift Auto Steel t Seats inual adjustable driver including lumbar, 6-way manual adjustable pass eclining seats.	senger and driver and
	101A	Equipment Group 101A High	\$1,135.00
	<ul> <li>- 3.73 Axle Ratio</li> <li>- GVWR: 6,050 lbs</li> <li>- Tires: P255/70R16</li> <li>- Wheels: 16" Silver</li> <li>- Front Cloth Bucket Includes 8-way ma passenger manual I</li> <li>- Radio: AM/FM Ste</li> <li>- Includes Bluetooth</li> <li>- 4 Speakers</li> <li>- Cruise Control</li> <li>- Day/Night Rearvie</li> <li>- Perimeter Anti-The</li> <li>- Power Glass Sider</li> <li>- Remote Key Fob v</li> <li>- 6 Speakers</li> <li>- SYNC</li> <li>- Includes enhanced</li> </ul>	-stop technology. ctronic 10-Speed SelectShift Auto Steel t Seats inual adjustable driver including lumbar, 6-way manual adjustable pass reclining seats. reo pass thru and 1 USB port. w Mirror sft Alarm view Mirrors	-
Powertrain			
$\checkmark$	99H Includes auto start-s	Engine: 2.3L EcoBoost	STD
$\checkmark$	44U	Transmission: Electronic 10-Speed SelectShift Auto	STD
$\checkmark$	STDAX	3.73 Axle Ratio	STD



# 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

Available C	Options (cont'd)		
Selected	Code	Description	MSRP
	X73	Electronic-Locking Rear Differential	\$420.00
	STDGV	GVWR: 6,050 lbs	STD
Wheels & Tires			

$\checkmark$	STDTR	Tires: P255/70R16 A/S BSW	STD
	TEP	Tires: P265/60R18 A/S BSW (TEP)	N/C
	TGT	Tires: 17" Off-Road OWL	N/C
	NONTR1	Tires: 255/65R17 A/S BSW	N/C
$\checkmark$	64A	Wheels: 16" Silver Steel	STD
	64Y_	Wheels: 17" Silver-Painted Aluminum	N/C
	64L	Wheels: 18" Black Aluminum w/Machined Edge	N/C

#### Seats & Seat Trim

$\checkmark$	Q	Front Cloth Bucket Seats	STD
	Includes 8-way manual adjustable passenger manual reclining seats	e driver including lumbar, 6-way manual adjustable passenger and driver and	
	S	Front Vinyl Bucket Seats	N/C
	Includes 8-way manual adjustable passenger manual reclining seats	e driver including lumbar, 6-way manual adjustable passenger and driver and c.	
	L	Front Premium Cloth Bucket Seats	N/C
	Includes 8-way manual adjustable passenger manual reclining seats	e driver including lumbar, 6-way manual adjustable passenger and driver and	



# 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

Available Op Selected	tions (cont'd) Code	) Description	MSRP
Other Options			
$\checkmark$	126WB	126.8" Wheelbase	STD
$\checkmark$	PAINT	Monotone Paint Application	STD
	STDRD Includes Bluetooth pa Includes: - 4 Speakers	Radio: AM/FM Stereo	STD
	86Q Includes rear view ca Includes: - Plastic Drop-In Bedl - 12V Power Plug		\$395.00
	and dynamic brake su Includes: - Auto-High Beam He - Blind Spot Informati Includes cross-traffic - Lane-Keeping Syste	eadlamps ion System (BLIS) c alert and trailer tow monitoring.	\$625.00
	912 Includes: - FX2 Box Decal - Tires: 17" Off-Road - Electronic-Locking F - Exposed Front Tow - Off-Road Screen in - Off-Road Tuned Sus	Rear Differential Hooks Cluster	\$595.00
	76F Includes: - Wheels: 17" Silver-F - Tires: 255/65R17 A/ - STX Box Decal - Fog Lamps - Front Premium Cloth Includes 8-way man passenger manual ree	/S BSW h Bucket Seats nual adjustable driver including lumbar, 6-way manual adjustable j	\$1,095.00 bassenger and driver and



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Available (	Options (cont'c	1)	
Selected	Code	Description	MSRP
	50U	STX Special Edition Package	\$995.00
	- Dual-Zone Electro - Privacy Glass w/K - SiriusXM Satellite Includes a 3-mont services each requi continue service aff charged according call SiriusXM at 1-8 fees and programm Radio Inc. - SYNC 3 Includes enhanced center stack with sy	: Aluminum w/Máchined Edge nic Climate Control (DEATC) Pear Defrost	IC. If you decide to ereafter and you will be oply. To cancel you must www.siriusxm.com. All demarks of Sirius XM apacitive touchscreen in ice-activated touchscreer
	53R	Trailer Tow Package	\$495.00
	Includes towing cap Includes: - Class IV Trailer Hi	ability up to TBD lbs and 4-pin/7-pin wiring harness. itch Receiver	
	76H_	XL Chrome Appearance Package	\$365.00
	Includes: - Chrome Front & R - Fog Lamps - Body-Color Whee	· · · · · · · · · · · · · · · · · · ·	
	16E	Carpet Flooring w/Floor Mats	\$145.00
	41H	Engine Block Heater	\$90.00
	153	Front License Plate Bracket	N/C
	Standard in states i	requiring 2 license plates and optional to all others.	
	43D Includes privacy gla	Manual-Sliding Rear-Window	\$225.00
	18Y	5" Rectangular Black Running Boards	\$635.00
	55K	110V AC Power Outlet	\$120.00



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## 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

Available (	Options (cont'd) Code	Description	MSRP
	Includes 2 USBs located in	n the rear of the center console.	
	55U	Reverse Sensing System	\$110.00
	86C	Black Aluminum Crossbed Toolbox by Weather Guard	\$595.00
	Ford accessory. Defender series.		
	86D Ford accessory.	Premium Crossbed Toolbox	\$595.00
	Fold accessory.		
	17C	Tray Style Floor Liner w/Carpet Floor Mats	\$200.00
	Ford accessory.		
	17A Ford accessory. Does not include carpet flo	Tray Style Floor Liner	\$160.00
	63C Ford accessory.	SecuriCode Keyless-Entry Keypad	\$95.00
	17B Ford accessory.	Front & Rear Splash Guards/Mud Flaps	\$130.00
	86S Ford accessory.	Tough Bed Spray-In Bedliner	\$495.00
	96B Ford accessory.	Paint Protection Film	\$345.00



## 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

Available Opt	tions (cont'd) Code	Description	MSRP
	94B Ford accessory.	Pickup Box Extender	\$295.00
	94D Ford accessory.	Soft Folding Tonneau Box Cover	\$525.00
	94E Ford accessory.	Hard Folding Tonneau Box Cover	\$995.00
	94J Ford accessory.	Retractable Tonneau Box Cover	\$1,695.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	66F	Amber LED Warning Strobes by Sound Off Signal	\$650.00
	Ford accessory. Requi	ires valid FIN code. ted stop light bar and 2 forward facing interior mounted lights.	
	66G	Amber/White LED Warning Strobes by Sound Off Signal	\$695.00
	Ford accessory. Requi Includes rear work light fea white lights can be turned of	ires valid FIN code. ture, center high-mounted stop light bar and 2 forward facing interior on solid to provide additional work area lighting.	mounted lights. Rear
	60H Requires valid FIN coc	Exterior Backup Alarm le.	\$145.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .



## 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

	ptions (cont'd	,	MODD
Selected	Code	Description	MSRP
	52B	Cruise Control	\$225.00
	Requires valid FI	N code.	
	58E	SYNC	\$870.00
	Requires valid FI	N code.	
		voice recognition communications and entertainment system, 97 k and 1 smart charging USB port.	11 Assist, 4.2" LCD display in
	58M	SYNC 3	\$350.00
	Requires valid FI	N code.	
	center stack with swi navigation system, A ports. - Dual-Zone Electron - Privacy Glass w/Re - SiriusXM Satellite F Includes a 3-month services each requirn continue service afte charged according to call SiriusXM at 1-86		d with voice-activated touchscreen lity and 2 smart charging USB waii. SiriusXM audio and data Radio Inc. If you decide to renew thereafter and you will be taxes apply. To cancel you must erms at www.siriusxm.com. All
	67F	XL Power Equipment Group	\$355.00
	Requires valid FI Includes: - Perimeter Alarm - Power Glass Sidev - Remote Key Fob w	N code.	
	D9L	Built: Michigan Truck Plant	N/C
	31S	Ship Thru: Adrian Steel	\$0.00
	31W	Ship Thru: Auto Accessories USA	\$0.00
	31A	Ship Thru: Auto Truck	\$0.00



# 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

Available C Selected	Options (cont'd) Code	Description	MSRP
	31C	Ship-Thru: Canfield Equipment	\$0.00
	31K	Ship-Thru: Knapheide	\$0.00
	31L	Ship-Thru: L-Z Truck Equipment Company	\$0.00
	31M	Ship-Thru: Monroe Truck Equipment	\$0.00
	31N	Ship-Thru: NBC Truck Systems Inc	\$0.00
	31F	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship Thru: Reading Equipment & Distribution	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: 06/25/2021	N/C
	56M	Ford US National Fleet Incentives Ford US National - 03/17/21	Variable
	TEW Requires valid FIN code	Tires: LT265/65R17 A/T OWL (Fleet) e.	\$275.00
	64Y	Wheels: 17" Silver-Painted Aluminum (Fleet)	\$435.00
	Requires valid FIN code		



## 2021 Ranger 4x2 SuperCrew 5' box 126.8" WB XL (R4E)

Price Level: 125

Available Op Selected	otions (cont'd)	Description	MSRP
	76H	XL Chrome Appearance Package (Fleet)	\$365.00
	Includes: - Chrome Front & Real - Fog Lamps - Body-Color Wheel-Lij	r Bumpers o Molding	
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: 12/10/2021	N/C

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