Price Level: 415



Client Proposal

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Available O	ptions Code	Description	MSRP
Packages		Description	MOIN
- ackages			
	Flex fuel Transmission: Ton Includes SelectShi - 3.73 Axle Ratio - GVWR: 10,600 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Arger Includes painted h - HD Vinyl 40/20/40 Includes center and - Radio: AM/FM Ste	the same as road tire. It the same as road tire. It Painted Steel It paint	
Powertrain	Includes 8" LCD ca with app catalog, 91	apacitive touchscreen with swipe capability, wireless phone connection 11 Assist, Apple CarPlay and Android Auto compatibility and digital own	, cloud connected, AppLini ner's manual.
Powertrain			
\checkmark	99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STD
	Flex fuel.		
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Electronic-Locking	w/3.73 Axle Ratio	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes manual pu life monitor. Includes: - 3.31 Axle Ratio - 190 Amp Alternato - Dual 68 AH/65 AG - 34 Gallon Fuel Tal - GVWR: 11,200 lb	M Batteries	n (OCR) and intelligent oil-
	99M	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$12,495.00
	High output. Include intelligent oil-life mo Includes:	es manual push-button engine-exhaust braking, Operator Commanded nitor.	Regeneration (OCR) and



Available Option	ons (cont'd)	Description	MSRP
	- 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 34 Gallon Fuel Tank - GVWR: 11,200 lb Payload Pa	S	
	44F Includes SelectShift and select	Transmission: TorqShift-G 10-Speed Automatic table drive modes: normal, eco, slippery roads, tow/haul and off-road.	STD
	44G Includes SelectShift and select	Transmission: TorqShift 10-Speed Automatic table drive modes: normal, eco, slippery roads, tow/haul and off-road.	N/C
\checkmark	X37	3.73 Axle Ratio	STD
	X31	3.31 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$430.00
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00
\checkmark	STDGV	GVWR: 10,600 lb Payload Package	STD
	NONGV	GVWR: 11,200 lb Payload Package	N/C
	NONGV1	GVWR: 11,100 lb Payload Package	N/C
	NONGV2	GVWR: 11,500 lb Payload Package	N/C
	NONGV3	GVWR: 11,300 lb Payload Package	N/C



Available Opt Selected	ions (cont'd)	Description	MSRP
	NONGV4	GVWR: 11,500 lb Payload Package w/6.7L	N/C
Wheels & Tires			
\checkmark	TD8 Spare may not be the sa	Tires: LT245/75Rx17E BSW A/S (4) ame as road tire.	STD
	TBM Spare may not be the sa	Tires: LT245/75Rx17E BSW A/T (4) ame as road tire.	\$165.00
	TCH Spare may not be the sa	Tires: LT275/65Rx18E BSW A/S ame as road tire.	N/C
	TDX Spare may not be the sa	Tires: LT275/70Rx18E BSW A/T (4) ame as road tire.	\$265.00
	TEX Off-road. Spare may not	Tires: LT285/70R17 A/T be the same as road tire.	N/C
	TCW Spare may not be the sa	Tires: LT275/65Rx20E BSW A/T (4) ame as road tire.	N/C
\checkmark	64A Includes painted hub cov	Wheels: 17" Argent Painted Steel vers/center ornaments.	STD
	64S	Wheels: 18" Ebony Black Painted Aluminum	N/C
	64F Includes painted hub cov	Wheels: 18" Argent Painted Steel vers/center ornaments.	\$455.00
	642 High-gloss. Includes ma	Wheels: 20" Dark Carbonized Gray Painted Aluminum tte black hub covers/center ornaments.	\$1,420.00
	51X	Spare Wheel & Tire Delete	-\$85.00



Selected	Code	Description	MSRP
	Also deletes jack and	d frame-mounted carrier.	
Seats & Seat Trim	1		
\checkmark	A Includes center armr	HD Vinyl 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armr	Cloth 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	\$315.00
Other Options			
\checkmark	160WB	160" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark		Radio: AM/FM Stereo w/MP3 Player pacitive touchscreen with swipe capability, wireless phone connection, cloud contol 1 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual	
	Includes:	Bumper	\$225.00
	Includes: - Tires: LT285/70R17	y not be the same as road tire.	\$995.00 le improvement.
	Includes: - 360-Degree Camer	liary trailer camera compatibility.	\$5,115.00



Available Options (cont'd)

Selected Code Description MSRP

Includes picture in picture capability.

- BLIS w/Cross-Traffic Alert

Includes trailer coverage

- LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted stop lamp (CHMSL).
- Rear Parking Sensors

Includes reverse sensing system with reverse brake assist.

- Automatic High Beam
- Pre-Collision Assist

Includes Automatic Emergency Braking (AEB) and forward collision warning.

- Body-Color Front Bumper
- Body-Color Rear Bumper
- Cloth 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Color-Coordinated Full Carpet w/Floor Mats
- LED Box Lighting

Includes LED Center High-Mounted Stop Lamp (CHMSL).

- LED Fog Lamps

Includes LED reflector lamps.

- Painted Grille
- Wheels: 18" Ebony Black Painted Aluminum

17X FX4 Off-Road Package \$495.00

Includes:

- Hill Descent Control

- Off-Road Specifically Tuned Shock Absorbers Includes front/rear.
- Transfer Case & Fuel Tank Skid Plates
- Unique FX4 Off-Road Box Decal

473 Snow Plow Prep Package \$250.00

Includes computer selected springs for snowplow application. Note: restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see body builders layout book for details.

471 Camper Package \$160.00

Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper.

- Rear Stabilizer Bar

47B Snow Plow/Camper Package \$305.00

Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Note 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see Body Builders Layout Book for details.

Includes:



Available C	ptions (cont'd		
Selected	Code	Description	MSRP
	- Rear Stabilizer Bai	r	
	67H	Heavy-Service Front Suspension Package	\$125.00
	chosen. Not include on vehicles which w apparatus which loa will increase with the	rice front springs (1 up upgrade above the spring computer selected as a d if maximum springs have been computer selected as standard equipme ill permanently utilize aftermarket equipment such as heavy-duty winches ds the front axle to the specified Gross Axle Weight Rating (GAWR). Note addition of this package. Note 2: May result in deterioration of ride qualicend utility attachment.	ent). Recommended only s, brush guards or other e 1: Vehicle ride height
	98F	CNG/Propane Gaseous Engine Prep Package	\$315.00
	CNG/propane fuel to equipment combined CNG/propane fueled Company does not use applicable U.S. or Complete with U.S. or Complies with U.S. It is complied to the equipment of the complied with U.S. It is complied to the equipment of the equipmen	engine intake valves, valve seats and bi-fuel manifold. Note: This package anks, lines, etc. Vehicle will be equipped with the standard factory gasoling with certified calibration reflash is required, from an external upfitter, to divehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option well. Ford does not represent that a vehicle converted to use CNG or propartian safety standards. It is the responsibility of the final stage manufacturer) to determine that any vehicle converted to ederate the converted to ensure that any vehicle converted to ensure that any vehicle converted to ederate that any vehicle converted to ederate that any vehicle converted to ensure that ensure that any vehicle converted to ensure that ensure	ne fuel system. Additional convert the vehicle to a sguide. Ford Motor then converted to use ne will comply with all acturer (body-builder, to use CNG or propane tements, Federal fuel
	874	360-Degree Camera Package	\$1,150.00
	Includes: - 360-Degree Came Includes picture in - BLIS w/Cross-Traf Includes trailer cov - LED Center High-I Includes LED center	picture capability. fic Alert verage. Mounted Stop Lamp (CHMSL) Camera er high-mounted stop lamp (CHMSL).	
	96D	XL Driver Assist Package	Variable
	41H Includes grille cover	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer ion enables the driver to select a time period between 1 to 30 minutes be	\$250.00
		e will not be an option to override this timing. Customers needing to idle the	
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00



Available C Selected	ptions (cont'd Code) Description	MSRP
	18A Includes programma utilize upfit afterman	Ford Pro Upfit Integration System able and connected upfit integration system. Recommended for snowp ket equipment.	\$400.00 slows and trucks that will
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual altern	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00
	connector on driver' (53W) is compatible accessories 5th Wh compatible with Ree A00A25-A (8ft box of accessories 5th Wh the short pickup box The receiver centerl When selecting a travehicle for turns up contacting the cab of Package (53W) is compatible.	5th Wheel/Gooseneck Hitch Prep Package ad attachment points with plugs, 1 frame under-bed cross member and a side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Go with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deteel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep (signature Series 5th wheel hitch kits updated with a new Leg Servenly). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and deteel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the set provides less clearance between the cab and 5th wheel trailer compatine of the hitch should be mounted at least 2" forward from the rear-axing and including 90 degrees. Failure to follow this recommendation counted to and including 90 degrees. Failure to follow this recommendation counted to which compatibility: the compatible only with the factory orderable Gooseneck Hitch Kit (15J) or the segment of the	poseneck Prep Package aler-installed Ford to package is also to package. The part #BC3Z-to package is also to long box pickups. The of the truck chassis to be between the cab and tow ald result in the trailer to the package is also be package.
	18B	Platform Running Boards	\$445.00



92 95G 95S cludes tailgate-guard, black bo	Description LED Roof Clearance Lights Tailgate Step & Handle Tough Bed Spray-In Bedliner ox bed tie-down hooks and black bed attachment bolts.	\$95.00 \$375.00 \$595.00
95G 95S cludes tailgate-guard, black bo	Tailgate Step & Handle Tough Bed Spray-In Bedliner	\$375.00
85S cludes tailgate-guard, black bo	Tough Bed Spray-In Bedliner	
cludes tailgate-guard, black bo		\$595.00
0.5		
35	Power-Sliding Rear-Window w/Defrost	\$405.00
24	Privacy Glass	\$30.00
	120V/400W Outlet let.	\$175.00
28	Interior Work Surface	\$140.00
cludes: 410 Amp Dual Alternators	Rapid-Heat Supplemental Cab Heater	\$250.00
'6S	Remote Start System	\$250.00
	Upfitter Switches (6)	\$165.00
9H	Pickup Box Bed Side Storage	\$1,695.00
	Aluminum Crossbed Toolbox (Pre- Installed) fender Series.	\$950.00
	Premium Aluminum Crossbed Toolbox (Pre-Installed)	\$950.00
	IAA Includes: 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. IGS IGS IGS IGS IGS IGS IGS IG	120V/400W Outlet Includes 1 in-dash mounted outlet. Interior Work Surface Interior Work



Available O	ptions (cont'd)	Description	MSRP
	91S Includes dual beacon.	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beacon.	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
	61N	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00
	87\$	Retractable Bed Side-Step (Pre- Installed)	\$780.00
	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
	85M	Bed Mat (Pre-Installed)	\$150.00



Available O	ptions (cont'd) Description	MSRP
	61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	153 Standard in states re	Front License Plate Bracket equiring 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	Options		
	A9MAQ Shipped separately	4 Black Retractable Bed Hooks by Bull Accessories from the vehicle for dealer installation.	\$70.00
	AILDS	Smoke Side Window Deflector Kit (Set of 4) Shipped separately from the vehicle for dealer installation.	\$160.00
	A1WAV	Pivot LH Bed Storage Case by UnderCover from the vehicle for dealer installation.	\$290.00
	A1WAW Shipped separately	Pivot RH Bed Storage Case by UnderCover from the vehicle for dealer installation.	\$290.00
	AHQAB	First Aid Kit w/Ford Logo	\$50.00



Available Op	•	•	1105-
Selected	Code Shipped separately f	Description from the vehicle for dealer installation.	MSRP
	AHMAB Shipped separately t	Roadside Assistance Kit w/Ford Logo from the vehicle for dealer installation.	\$70.00
	AHMAC Shipped separately t	Commercial USA Roadside Assistance Kit from the vehicle for dealer installation.	\$230.00
	A73AB	Tailgate Lock by McGard from the vehicle for dealer installation.	\$50.00
	CL2AB Shipped separately to strength and abrasio	12,000 lb Ford Performance Parts Winch by Warn from the vehicle for dealer installation. Includes wired remote controls, 70 in-resistant synthetic line.	\$3,855.00
Fleet Options			
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C



Available (Options (cont'd)	Description	MSRP
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
	WARANT Requires valid FIN code	Fleet Customer Powertrain Limited Warranty	N/C



Available Options (cont'd) Selected Code **Description MSRP** Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle. N/C FINAL1 Fleet Final Order Date: TBD \$0.00 56M Ford US National Fleet Incentives Ford US National - 07/27/23 \$355.00 L Vinyl 40/Mini-Console/40 Front Seat (Fleet) Includes driver's side manual lumbar. \$615.00 Cloth 40/Mini-Console/40 Front Seat Includes driver's side manual lumbar. \$175.00 43C_ 120V/400W Outlet (Fleet) Includes 1 in-dash mounted outlet and 1 outlet in the console. **Emissions** STD 425 50-State Emissions System **General Info** N/C ORDER1 Initial Order Date: 07/17/2023 N/C START1 Start-Up Date: TBD N/C BUILD1 **Build-Out Date: TBD**