6% Discount for options in all zones 164" Wheelbase add \$197.40

Please note some options may require other packages

2024 F-350 4x2 SD Super Cab 6.75' box 148" WB SRW XL (X3A)

Price Level: 415



Client Proposal

Prepared by: Jeff Williams

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Email: jeffwilliams@parksautogroup.com

Date: 08/08/2023





Selected	Code	Description	MSRP
Packages			
	Flex fuel Transmission: Tor Includes SelectSh 3.73 Axle Ratio - GVWR: 10,100 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Arger Includes painted h - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC 4 Includes 8" LCD c	the same as road tire. It Painted Steel Ub covers/center ornaments. Split Bench Seat Interest, cupholder, storage and driver's side manual lumbar. Interest, cupholder, storage and driver's side manual lumbar. Interest of the same of t	oud connected, AppLink
Powertrain			
			OTD
\checkmark	99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STD
	Flex fuel.		
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes manual pu life monitor. Includes: - Electronic-Locking - 190 Amp Alternato - Dual 68 AH/65 AG - 29 Gallon Fuel Ta - GVWR: 10,700 lb	or (Diesel) M Batteries nk	OCR) and intelligent oil-
\checkmark	44F	Transmission: TorqShift-G 10-Speed Automatic	STD
	Includes SelectShift	and selectable drive modes: normal, eco, slippery roads, tow/haul and tra	il.
	44G	Transmission: TorqShift 10-Speed Automatic	N/C
	1001loo Coloo(Claif	and selectable drive modes: normal, eco, slippery roads, tow/haul and tra	il .



	ptions (cont'd)		
Selected	Code	Description	MSRP
\checkmark	X37	3.73 Axle Ratio	STD
	X3J	Electronic-Locking w/3.55 Axle Ratio	N/C
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00
	STDGV	GVWR: 10,100 lb Payload Package	STD
	NONGV	GVWR: 10,700 lb Payload Package	N/C
	NONGV1	GVWR: 10,600 lb Payload Package	N/C
	NONGV2	GVWR: 11,200 lb Payload Package	N/C
Wheels & Tires			
\checkmark	TD8 Spare may not be the s	Tires: LT245/75Rx17E BSW A/S (4) same as road tire.	STD
	TBM Spare may not be the s	Tires: LT245/75Rx17E BSW A/T (4) came as road tire.	\$165.00
	TCH Spare may not be the s	Tires: LT275/65Rx18E BSW A/S same as road tire.	N/C
\checkmark	64A Includes painted hub co	Wheels: 17" Argent Painted Steel	STD
	64F Includes painted hub co	Wheels: 18" Argent Painted Steel overs/center ornaments.	\$455.00
	51X Also deletes jack and fr	Spare Wheel & Tire Delete rame-mounted carrier.	-\$85.00

Seats & Seat Trim





Available Option	ons (cont'd)	Description	MSRP
	A	HD Vinyl 40/20/40 Split Bench Seat st, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armres	Cloth 40/20/40 Split Bench Seat st, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	148WB	148" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capa with app catalog, 911	Radio: AM/FM Stereo w/MP3 Player acitive touchscreen with swipe capability, wireless phone connection, Assist, Apple CarPlay and Android Auto compatibility and digital owne	STD cloud connected, AppLink er's manual.
	96V Includes 4 additional p Includes: - Bright Chrome Hub C - Chrome Front Bumpe - Chrome Rear Step B - Halogen Fog Lamps	Covers & Center Ornaments er	\$225.00
	options chosen. Not in auxiliary springs and s should be consulted fo	Camper Package ervice front springs (2 up upgrade above the spring computer selecte cluded if maximum springs have been computer selected as standard lide-in camper certification. Note 1: Salesperson's source book or For or specific trailer towing or camper limits and corresponding required e or 2: May result in deterioration of ride quality when vehicle is not equif	d equipment), rear of RV trailer towing guide equipment, axle ratios and
	chosen. Not included i on vehicles which will apparatus which loads	Heavy-Service Front Suspension Package front springs (1 up upgrade above the spring computer selected as a faximum springs have been computer selected as standard equipm permanently utilize aftermarket equipment such as heavy-duty winche the front axle to the specified Gross Axle Weight Rating (GAWR). No ddition of this package. Note 2: May result in deterioration of ride quad utility attachment.	nent). Recommended only es, brush guards or other ote 1: Vehicle ride height



Available O _l Selected	ptions (cont'd Code	Description	MSRP
	98F	CNG/Propane Gaseous Engine Prep	\$315.00
		Package	
	CNG/propane fuel to equipment combined CNG/propane fueled Company does not put to CNG or propane fuel applicable U.S. or Complies with U.S. Fuel Complies with U.S. Fuel Complies with U.S. Fuel CNG propagation of the complex propagat	engine intake valves, valve seats and bi-fuel manifold. Note: This package anks, lines, etc. Vehicle will be equipped with the standard factory gasolind with certified calibration reflash is required, from an external upfitter, to d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option whell. Ford does not represent that a vehicle converted to use CNG or proparanadian safety standards. It is the responsibility of the final stage manufaubsequent stage manufacturer) to determine that any vehicle converted to rederal, California or Canadian exhaust and evaporative emission require U.S. and Canadian safety standards, labeling and any other requirements.	e fuel system. Additional convert the vehicle to a squide. Ford Motor en converted to use ewill comply with all cturer (body-builder, o use CNG or propane ments, Federal fuel
	874	360-Degree Camera Package	\$1,150.00
		iary trailer camera compatibility. ra System picture capability. fic Alert	
	Includes LED cente - Rear Parking Sens	Mounted Stop Lamp (CHMSL) Camera er high-mounted stop lamp (CHMSL). eors ensing system with reverse brake assist.	
			\$730.00
	96D Includes: - Automatic High Be - Pre-Collision Assis Includes Automatic		Ψ/30.00
	41H Includes grille cover	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opti off after idling. There periods should not s	ion enables the driver to select a time period between 1 to 30 minutes bef will not be an option to override this timing. Customers needing to idle the elect this option.	ore the engine will shut neir vehicles for longer
	62R	Transmission Power Take-Off Provision	\$280.00
_		on mounted live drive and stationary mode PTO.	
	18A	Ford Pro Upfit Integration System	\$400.00
		able and connected upfit integration system. Recommended for snowplow	rs and trucks that will
	43K	Pro Power Onboard - 2kW	\$985.00



Available Opt	tions (cont'd) Description	MSRP
		ators 12V 250 Amp + 24V 150 Amp.	
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00
	connector on driver's (53W) is compatible accessories 5th Whe compatible with Ree A00A25-A (8ft box o accessories 5th Whe the short pickup box The receiver centerl. When selecting a travelicle for turns up to	5th Wheel/Gooseneck Hitch Prep Package ad attachment points with plugs, 1 frame under-bed cross member and a side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/G with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prese Signature Series 5th wheel hitch kits updated with a new Leg Serily). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and deel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the provides less clearance between the cab and 5th wheel trailer compine of the hitch should be mounted at least 2" forward from the rear-applier and tow vehicle, it's critical that this combination provide clearance of and including 90 degrees. Failure to follow this recommendation of the tow vehicle during tight turns. Gooseneck hitch compatibility: the compatible only with the factory orderable Gooseneck Hitch Kit (15J) of the see Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6).	cooseneck Prep Package ealer-installed Ford epp package is also evice Kit - part #BC3Z- ealer-installed Ford short box (6.75ft box). Note: eared to long box pickups. exists of the truck chassis. ee between the cab and tow ould result in the trailer
	18B	Platform Running Boards	\$445.00
	592	LED Roof Clearance Lights	\$95.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gua	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00



Available O	ptions (cont'd	Description	MSRP
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash r	120V/400W Outlet mounted outlet.	\$175.00
	52S	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alte Includes 250 Amp		\$250.00
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6)	\$165.00
	19H	Pickup Box Bed Side Storage	\$1,695.00
	19J Matte black. Weathe	Aluminum Crossbed Toolbox (Pre- Installed) er Guard Defender Series.	\$950.00
	19K Bright. Weather Gua	Premium Aluminum Crossbed Toolbox (Pre-Installed) ard model #127-0-02.	\$950.00
	91S Includes dual beacc	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beacc	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00



Options (cont'd)	Available C Selected
85L	
21D	
21E	
21J	
61L	
61M	
61N	
878	
87B	
85M	
61S	
62S	
76C	
	Code 85L 21D 21E 21J 61L 61N 87S 87B 85M 61S



	Options (cont'd)		MODD
Selected	Code	Description	MSRP
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	153 Standard in states req	Front License Plate Bracket uiring 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installe	d Options		
	A9MAQ	4 Black Retractable Bed Hooks by Bull Accessories	\$70.00
	Shipped separately fro	om the vehicle for dealer installation.	
	AILDS	Smoke Side Window Deflector Kit (Set of 4)	\$160.00
	Low profile by Lund. S	chipped separately from the vehicle for dealer installation.	
	A1WAV	Pivot LH Bed Storage Case by UnderCover	\$290.00
	Shipped separately fro	om the vehicle for dealer installation.	
	A1WAW	Pivot RH Bed Storage Case by UnderCover	\$290.00
	Shipped separately fro	om the vehicle for dealer installation.	
	AHQAB Shipped separately fro	First Aid Kit w/Ford Logo om the vehicle for dealer installation.	\$50.00
	- ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
	AHMAB Shipped separately fro	Roadside Assistance Kit w/Ford Logo om the vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately fro	om the vehicle for dealer installation.	

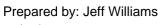


Available O	ptions (cont'd)) Description	MSRP
	A73AB	Tailgate Lock by McGard from the vehicle for dealer installation.	\$50.00
Fleet Options			
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00



Available C	options (cont'd Code) Description	MSRP
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a va entered into the sale automatically be add fleet customer before the warranty extension 3.13.00 Gas Engine	e 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 mile lid Fleet Identification Number (FIN code) will receive the extended warra so reporting system with a sales type fleet along with a valid FIN code, the led to the vehicle. The extension will stay with the vehicle even if it is subset the expiration. This extension applies to both gas and diesel powertrains on on eligible fleet vehicles in OASIS. Please refer to the Warranty and Pommercial Warranty. This change will also be reflected in the printed Warrants of every new vehicle.	nty. When the sale is warranty extension will sequently sold to a nons. Dealers can check for blicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat (Fleet) e manual lumbar.	\$355.00





08/08/2023

2024 F-350 4x2 SD Super Cab 6.75' box 148" WB SRW XL (X3A)

Available Op	otions (cont'd)	Description	MSRP
Selected	Code	Description	INIOILE
	4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	Includes driver's side mai	nual lumbar.	
	43C_ Includes 1 in-dash mount	120V/400W Outlet (Fleet) Ted outlet and 1outlet in the console.	\$175.00
	morado i m dadri mount		
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 07/17/2023	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C