Price Level: 315



Client Proposal

Prepared by: Jeff Williams

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Date: 06/28/2023





Available O	•		
Selected	Code	Description	MSRP
Packages			
	- Transmission: Electric Includes selectable - 3.73 Axle Ratio - GVWR: 6,480 lbs - Tires: 265/70R17 - Wheels: 17" Silver - Cloth 40/20/40 Fround Includes 2-way materials - Radio: AM/FM Stelectric Includes auxiliary at 1870 C4 Includes 8" LCD care	-stop technology and flex-fuel capability. ctronic 10-Speed Automatic e drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand Payload Package BSW A/T Steel ont Seat anual driver/passenger adjustment and armrest. reo w/6 Speakers	cloud connected, AppLink
Powertrain			
	99P Includes: - 3.55 Axle Ratio - GVWR: 6,480 lbs	Engine: 2.7L V6 EcoBoost Payload Package	\$1,285.00
	995 Includes: - 3.31 Axle Ratio - GVWR: 7,050 lbs	Engine: 5.0L V8 Payload Package	\$2,335.00
	998 Includes: - 3.31 Axle Ratio - GVWR: 7,050 lbs	Engine: 3.5L V6 EcoBoost Payload Package	\$2,735.00
	X19	3.55 Axle Ratio	N/C
	X27	3.31 Axle Ratio	N/C
	XL3	Electronic Locking w/3.31 Axle Ratio	\$420.00
	XL9	Electronic Locking w/3.55 Axle Ratio	Variable



Available Opt	MSRP		
	Code	Description	
	XL6	Electronic Locking w/3.73 Axle Ratio	\$570.00
	NONGV2	GVWR: 7,050 lbs Payload Package	N/C
	NONGV4	GVWR: 7,000 lbs Payload Package	N/C
Wheels & Tires			
	T88	Tires: 275/65R18 BSW A/T	N/C
	T8C	Tires: LT265/70R18C BSW A/T	N/C
	T2P	Tires: 275/60R20 BSW AT	N/C
	64F	Wheels: 17" Silver Painted Aluminum	N/C
	64X Includes gloss black painted	Wheels: 18" 6-Spoke Machined Aluminum	N/C
	642	Wheels: 20" 6-Spoke Machined- Aluminum	\$1,225.00
	Includes magnetic painted p Includes: - Tires: 275/60R20 BSW AT - Fog Lamps w/Black Bezel. - Manual Driver/Passenger - Driver/Passenger Seat Ba	Г Is Lumbar	
	641	Wheels: 18" Dark Painted Aluminum	N/C
	NONWL1 Includes: - Tires: 275/60R20 BSW AT	Wheels: 20" Gloss Black Painted Aluminum	N/C



Available C Selected	ptions (cont'd Code	Description	MSRP
	_		
Seats & Seat Tr	im		
	А	Vinyl 40/20/40 Front Seat	N/C
	W	Cloth 40/Console/40 Front-Seats	\$295.00
	G	Unique Sport Cloth 40/20/40 Front- Seats	N/C
	Includes manual dri	ver/passenger lumbar and steering column mounted shift.	
	J	Unique Sport Cloth 40/Console/40 Front-Seats	\$295.00
	Includes manual dri	iver/passenger lumbar and flow-through console with steering column mounte	d shift.
	6 Includes steering co	Unique Cloth 40/20/40 Front Seat	N/C
	8	Unique Cloth 40/Console/40 Front Seats	N/C
	Includes flow-throug	gh console with steering column mounted shift.	
Other Options			
	582	Radio: AM/FM SiriusXM w/360L	N/C
	68L Includes: - LED Box Lighting - Zone Lighting - BoxLink Includes 4 premiur - Tailgate Step w/Ta	Bed Utility Package m locking cleats. milgate Work Surface	\$695.00
	86A	XL Chrome Appearance Package	\$895.00
		- Option Discount	
	Includes: - Wheels: 17" Silver - Chrome Front & R - Fog Lamps w/Blac	ear Bumpers	



may apply.

- Radio: AM/FM SiriusXM w/360L - Unique Sport Cloth 40/20/40 Front-Seats

Available Options (cont'd) Selected Code **Description MSRP** \$2,585.00 **19S** STX Appearance Package - Option Discount Includes: - Body-Color Front & Rear Bumpers Includes body-color front fascia. - Box Side Decals - Rear Window Defroster - Molded-In Color Black Honeycomb Style Grille Includes body-color surround. - Rear Window Fixed Privacy Glass - SYNC 4 w/Enhanced Voice Recognition Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC 4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 90-day trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the navigation service will terminate. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply. - Radio: AM/FM SiriusXM w/360L - Unique Sport Cloth 40/20/40 Front-Seats Includes manual driver/passenger lumbar and steering column mounted shift. Variable 191 STX Black Appearance Package Includes - Wheels: 20" Gloss Black Painted Aluminum - Tires: 275/60R20 BSW AT - Body-Color Front & Rear Bumpers Includes body-color front fascia. - Box Side Decals - Black Exterior Badging - Rear Window Defroster - Molded-In Color Black Honeycomb Style Grille Includes body-color surround. - Matte Black Tailgate F-150 Decal - Manual Driver/Passenger Lumbar - Rear Window Fixed Privacy Glass - Driver/Passenger Seat Back Pocket - SYNC 4 w/Enhanced Voice Recognition Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC 4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 90-day trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the navigation service will terminate. Connected service and features depend on compatible ATS perturble availability. Evolving terminate. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Includes manual driver/passenger lumbar and steering column mounted shift.



Available Options (cont'd) Selected Code **Description MSRP** \$1,495,00 19R Rattler Package Includes black interior with unique bronze colored accents and black seating with bronze-colored inserts and stitching. - Dual Exhaust w/Black Tips - Wheels: 18" Dark Painted Aluminum - Tires: LT265/70R18C BSW A/T - Rattler Logo Box Side Decal - Rear Window Defroster - Rear Window Fixed Privacy Glass - Fog Lamps w/Black Bezels - Unique Cloth 40/20/40 Front Seat Includes steering column mounted shift. - Hill Descent Control - Off-Road Tuned Front Shock Absorbers - Monotube Rear Shocks - Rock Crawl Mode - Skid Plates Includes fuel tank, transfer case and front differential \$1,095.00 55A FX4 Off-Road Package Includes: - 4x4 FX4 Off-Road Bodyside Decal - Hill Descent Control - Off-Road Tuned Front Shock Absorbers - Monotube Rear Shocks - Rock Crawl Mode - Skid Plates Includes fuel tank, transfer case and front differential. \$315.00 53B Class IV Trailer Hitch Receiver Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV trailer hitch receiver, smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available). \$655.00 43A Ford Co-Pilot360 2.0 Includes: - Pre-Collision Assist w/Automatic Emergency Braking Includes pedestrian detection, forward collision warning and dynamic brake support. - Lane-Keeping System Includes lane-keeping alert, lane-keeping aid and driver alert. - Rear View Camera - Auto High Beam - Reverse Sensing System - Reverse Brake Assist - Post-Collision Braking \$1,325.00 53A **Trailer Tow Package** Towing capability up to TBD lbs. Includes tailgate LED. Includes: - Class IV Trailer Hitch Receiver



Selected	Code	Description	MSRP
	Includes towing ca TBD lbs. on 3.5L Ec smart trailer tow cor - Integrated Trailer B	pability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost oBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV inector (Includes BLIS w/trailer tow coverage where BLIS is available).	engine (99P) or up to / trailer hitch receiver,
	622 Includes 9.75" gears Includes: - Electronic Locking - GVWR: 7,000 lbs I	w/3.73 Axle Ratio	\$750.00
	50M	Interior Work Surface	\$195.00
	52X	Auto Start-Stop Removal	-\$50.00
	41 H	Engine Block Heater	\$90.00
	413 Includes fuel tank, ti	Skid Plates ransfer case and front differential.	\$160.00
	18B	Black Platform Running Boards	\$250.00
	67T	Integrated Trailer Brake Controller	\$275.00
	54R Includes manual fold Includes: - Auto-Dimming Rea	Power Glass Heated Sideview Mirrors ding, turn signal and black skull caps.	\$305.00
	59S Includes high-intens	LED Sideview Mirror Spotlights ity LED security approach lamps.	\$175.00
	471	Onboard 400W Outlet	Variable
	54Y Manually telescoping	Manual-Folding Heated Pwr Glass Trailer Tow Mirror g. Includes turn signal and black skull caps.	\$395.00
	924	Rear Window Fixed Privacy Glass	\$100.00



Available Option	ons (cont'd)	Description	MSRP
	57Q	Rear Window Defroster	\$220.00
	595	Fog Lamps w/Black Bezels	\$140.00
	47R	Tray Style Floor Liner	Variable
	47W	Tray Style Floor Liner (47W)	\$160.00
	Less carpeted matching f	floor mats from (168).	
	168	Color-Coordinated Carpet w/Carpeted Floor Mats	\$145.00
	655	Extended Range 36 Gallon Fuel Tank	\$445.00
		OVNO 4/Esh sussed Vision	\$325.00
	524	SYNC 4 w/Enhanced Voice Recognition	Ψ0_0.00
	with App catalog, 911 Assist, A voice command recognition an Connect (optional on select ve details). Eligible vehicles receivarranty start date. Customers FordPass member account. If terminate. Connected service atechnology/cellular networks/w	Inchscreen with swipe capability, wireless phone connection, cloud connection and carPlay and Android Auto compatibility, digital owners manual, condition connected navigation. Note: Navigation services require SYNC 4 and thicles), complimentary connect service and the FordPass app (see Force of a complimentary 90-day trial of navigation services that begins on the smust unlock the navigation service trial by activating the eligible vehicle not subscribed by the end of the complimentary period, the navigation stand features depend on compatible AT&T network availability. Evolving ehicle capability may limit functionality and prevent operation of connect h select smartphone platforms, is available via a download. Message an	nversational FordPass IPass Terms for a new vehicle a with a ervice will ed features.
	68P	Snow Plow Prep Package	\$50.00
	"SnowPlow" mode button will of during plow operation/use: onb	disable (load shed) the following features to maintain required electrical operand 400W outlet, fog lamps and heated/ventilated front-seats. SnowPlantrols. Note: The F-150 snowplow installation is intended for residential/	ow button also
	153	Front License Plate Bracket	N/C
_		license plates, optional to all others.	
	90B	Matte Black Aluminum Crossbed Toolbox	\$950.00



Available O	ptions (cont'd)	Description	MSRP
	Ford accessory. By Weather Guard (Mod		
	90P Ford accessory. By Weather Guard. (Mod	Bright Aluminum Crossbed Toolbox	\$950.00
	96W Ford accessory.	Tough Bed Spray-In Bedliner	\$595.00
	96P Ford accessory.	Plastic Drop-In Bedliner	\$350.00
	90R Ford accessory.	Stowable Loading Ramps	\$595.00
	96X Ford accessory.	Hard Folding Tonneau Pickup Box Cover	\$1,200.00
	96T Ford accessory.	Soft Folding Tonneau Pickup Box Cover	\$590.00
	96J Ford accessory.	Retractable Tonneau Pickup Box Cover	\$2,200.00
	55B Includes 4 premium lock	BoxLink ing cleats.	\$80.00
	55S	Onboard Scale w/Smart Hitch	\$650.00
	79V	COV Required	N/A



Available C Selected	options (cont'd) Description	MSRP
	C09	Priced DORA	N/C
Dealer Installed	l Options		
	B5ZAN Shipped separately	40/20/40 Removable Cup Tray from the vehicle for dealer installation.	\$60.00
	FIXAD Shipped separately	Ash Cup w/Coin Holder from the vehicle for dealer installation.	\$45.00
	FIXAC Shipped separately	Ash Cup w/Lighter from the vehicle for dealer installation.	\$80.00
	FIRAD Shipped separately	Horizontal Bed Cargo Net from the vehicle for dealer installation.	\$75.00
	FIRAE Shipped separately	Vertical Bed Cargo Net from the vehicle for dealer installation.	\$75.00
	A5CAB Shipped separately	Bed Divider from the vehicle for dealer installation.	\$410.00
	A9JAC Shipped separately	Black Retractable Bed Hooks by Bull Accessories from the vehicle for dealer installation.	\$60.00
	A9VAB Shipped separately	Removable Bed Mat from the vehicle for dealer installation.	\$210.00
	A7EAB Shipped separately	Bed Tailgate Lock by McGard from the vehicle for dealer installation.	\$70.00
	FIQAD Shipped separately	Bed Tray from the vehicle for dealer installation.	\$285.00
	FIEAB Shipped separately	Chromed Exhaust Tips from the vehicle for dealer installation.	\$105.00



Available Options (cont'd)			
Selected	Code	Description	MSRP
	CJWAL Shipped separately f	Black Tailgate Decals from the vehicle for dealer installation.	\$90.00
	AHQAB Shipped separately f	First Aid Kit w/Ford Logo from the vehicle for dealer installation.	\$50.00
	FIMAC Without wheellip mol	Front & Rear Molded Splash Guards ding. Shipped separately from the vehicle for dealer installation.	\$235.00
	J4JAE Shipped separately f	In-Vehicle Safe By Console Vault rom the vehicle for dealer installation.	\$400.00
	FI4AC Shipped separately f	Keyless Entry Keypad w/o Remote Start from the vehicle for dealer installation.	\$130.00
	FHLAF Shipped separately f	Pivot Storage Box by UnderCover from the vehicle for dealer installation.	\$290.00
	AHMAB Shipped separately f	Road Side Assistance Kit w/Ford Logo from the vehicle for dealer installation.	\$70.00
	AHMAD Shipped separately f	Commercial US Road Side Assistance Kit rom the vehicle for dealer installation.	\$230.00
	FIBAB Shipped separately f	Sportliner by BedRug irom the vehicle for dealer installation.	\$550.00
	DWNAB Shipped separately f	Tailgate Viscous Dampening from the vehicle for dealer installation.	\$155.00
	FISAC Shipped separately f	Exposed Wheel Lock Kit rom the vehicle for dealer installation.	\$75.00
	FISAB Shipped separately f	Hidden Lugs Wheel Lock Kit rom the vehicle for dealer installation.	\$75.00



Available Options (cont'd)				
Code	Description	MSRP		
94\$	Amber Strobe Color LED Warning Beacons	\$600.00		
Requires valid FIN code				
•		that provide 360		
94W	Amber/White Strobe Color LED Warning Beacons	\$600.00		
Requires valid FIN code.				
By Sound Off Signal. Includes degree visibility.	s center high-mounted stop light bar and 2 roof mounted beacons	that provide 360		
85H	Back-Up Alarm System	\$145.00		
Requires valid FIN code.				
17C	Chrome Front & Rear Bumpers	Variable		
942	Davtime Running Lamps	\$45.00		
Requires valid FIN code Non-controllable.	,			
87B	Ford Commercial Graphics (6 Square Feet)	\$250.00		
25 vehicle order minimul ordering vehicle in CON	m. Graphic design must be completed and approved	by Ford prior to		
Includes up to 6 square feet.				
87C	Ford Commercial Graphics (10 Square Feet)	\$300.00		
25 vehicle order minimul ordering vehicle in CON Includes up to 10 square feet.	CEPS.	d by Ford prior to		
	Page 1948 Requires valid FIN code By Sound Off Signal. Includes degree visibility. 94W Requires valid FIN code By Sound Off Signal. Includes degree visibility. 85H Requires valid FIN code 17C 942 Requires valid FIN code Non-controllable. 87B 25 vehicle order minimul ordering vehicle in CON Includes up to 6 square feet. 87C 25 vehicle order minimul ordering vehicle in CON order	Amber Strobe Color LED Warning Beacons Requires valid FIN code. By Sound Off Signal. Includes center high-mounted stop light bar and 2 roof mounted beacons degree visibility. 94W Amber/White Strobe Color LED Warning Beacons Requires valid FIN code. By Sound Off Signal. Includes center high-mounted stop light bar and 2 roof mounted beacons degree visibility. 85H Back-Up Alarm System Requires valid FIN code. 17C Chrome Front & Rear Bumpers 942 Daytime Running Lamps Requires valid FIN code. Non-controllable. 87B Ford Commercial Graphics (6 Square Feet) 25 vehicle order minimum. Graphic design must be completed and approved ordering vehicle in CONCEPS. Includes up to 6 square feet. 87C Ford Commercial Graphics (10 Square Feet) 25 vehicle order minimum. Graphic design must be completed and approved ordering vehicle in CONCEPS.		



Selected	Code	Description	MSRP
	87D	Ford Commercial Graphics (18 Square Feet)	\$400.00
	25 vehicle order ordering vehicle includes up to 18 sq		ved by Ford prior to
	87E	Ford Commercial Graphics (25 Square Feet)	\$525.00
	25 vehicle order ordering vehicle includes up to 25 sq		ved by Ford prior to
	87F	Ford Commercial Graphics (40 Square Feet)	\$675.00
	25 vehicle order ordering vehicle		ved by Ford prior to
	87G	Ford Commercial Graphics (55 Square Feet)	\$825.00
	25 vehicle order ordering vehicle		ved by Ford prior to
	87H	Ford Commercial Graphics (70 Square Feet)	N/A
	25 vehicle order ordering vehicle Includes up to 70 sq		ved by Ford prior to
	D9K	Built: Kansas City Plant	N/C
	D9F	Built: DRB Truck	N/C
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00



Available (Options (cont'd)	Description	MSRP
	314	Ship-Thru: Reading Equipment & Distribution	N/C
	31X	Ship-Thru: Canfield Equipment Inc.	Variable
	31A	Ship-Thru: Auto Truck	N/C
	31B	Ship-Thru: Reading Equipment & Distribution	Variable
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
	31Q	Ship-Thru: Masterack	N/C
	31F	Ship-Thru: Altec	\$0.00
	310	Ship-Thru: Alt Fuel Innovations	\$0.00
	31J	Ship-Thru: Auto Truck	\$0.00
	31K	Ship-Thru: Knapheide Truck Equipment	N/C
	31G	Ship-Thru: Dejana	N/C
	31M	Ship-Thru: Manning Light Truck Equipment	\$0.00
	31N	Ship-Thru: NBC Truck Equipment	N/C
	31P	Ship-Thru: Kranz Automotive	N/C
	31S	Ship-Thru: Roush Industries	Variable



Available O	ptions (cont'd) Code	Description	MSRP
	31V	Ship-Thru: Adrian Steel	N/C
	31W	Ship-Thru: National Fleet Services	\$0.00
	313	Ship-Thru: Utilimaster	N/C
	311	Ship-Thru: Monroe Truck Equipment	\$0.00
	315	Ship-Thru: KC Truck Systems	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a vali entered into the sales automatically be adde fleet customer before the warranty extensio 3.13.00 Gas Engine O	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 mile id Fleet Identification Number (FIN code) will receive the extended warra reporting system with a sales type fleet along with a valid FIN code, the de to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrain on eligible fleet vehicles in OASIS. Please refer to the Warranty and Promoterial Warranty. This change will also be reflected in the printed Warranse of every new vehicle.	nty. When the sale is warranty extension will sequently sold to a nons. Dealers can check for olicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	T7C Requires valid FIN	Tires: LT265/70R17C BSW A/T (Fleet)	\$295.00
	91P	8-Way Power Driver's Seat w/Power Lumbar (Fleet)	\$350.00
	Requires valid FIN	,	
General Info			
	ORDER1	Initial Order Date: 07/18/2022	N/C



Prepared by: Jeff Williams

06/28/2023 Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 F-150 4x4 SuperCab 6.5' box 145" WB XL (X1E)

Available Options (cont'd)		
Code	Description	MSRP
START1	Start-Up Date: 10/10/2022	N/C
BUILD1	Build-Out Date: TBD	N/C
	Code START1 BUILD1	Code Description START1 Start-Up Date: 10/10/2022

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