# 2023 F-150 4x4 Regular Cab 6.5' box 122" WB XL (F1E)

Price Level: 325



### **Client Proposal**

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Date: 10/19/2022





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## **Available Options**

**Selected** Code **Description MSRP** 

### **Packages**

### 101A Includes:

Equipment Group 101A Standard

- Engine: 3.3L V6 PFDI

Includes auto start-stop technology and flex-fuel capability.

- Transmission: Electronic 10-Speed Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- 3.55 Axle Ratio
- GVWR: 6,050 lbs Payload Package
- Tires: 265/70R17 BSW A/T
- Wheels: 17" Silver Steel
- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest.

- Radio: AM/FM Stereo w/4 Speakers Includes auxiliary audio input jack.
- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.

#### **Powertrain**

99P No longer availal Includes auto start-s Includes: - GVWR: 6,150 lb Pa	,	\$1,285.00
99P_ Includes: - GVWR: 6,150 lb P	Engine: 2.7L V6 EcoBoost	\$1,285.00
-	Engine: 5.0L V8 (DISC)  Dile for factory ordering as of August 11, 2022.  top technology and flex-fuel capability.  Payload Package	\$2,335.00
995_ Includes flex-fuel ca Includes: - 3.31 Axle Ratio - GVWR: 6,400 lbs I		\$2,335.00



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Available Option	ons (cont'd) Code	Description	MSRP
	X26	3.73 Axle Ratio	Variable
	X27	3.31 Axle Ratio	N/C
	XL3	Electronic Locking w/3.31 Axle Ratio	\$420.00
	XL9	Electronic Locking w/3.55 Axle Ratio	\$470.00
	XL6	Electronic Locking w/3.73 Axle Ratio	\$570.00
	NONGV	GVWR: 6,150 lb Payload Package	N/C
	NONGV1	GVWR: 6,400 lbs Payload Package	N/C
Wheels & Tires			
	64F	Wheels: 17" Silver Painted Aluminum	N/C
Seats & Seat Trim			
	Α	Vinyl 40/20/40 Front Seat	N/C
Other Options			
	582	Radio: AM/FM SiriusXM w/360L	N/C
	68L Includes: - LED Box Lighting - Zone Lighting - BoxLink Includes 4 premium lockir Tailgate Step w/Tailgate N		\$695.00



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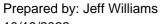
Available Option	ons (cont'd)				
Selected	Code	Description	MSRP		
	86A	XL Chrome Appearance Package	\$895.00		
		- Option Discount			
	Includes: - Wheels: 17" Silver Painte - Chrome Front & Rear Bu - Fog Lamps w/Black Beze	impers			
	55A	FX4 Off-Road Package	\$1,095.00		
	Includes: - 4x4 FX4 Off-Road Bodys - Hill Descent Control - Off-Road Tuned Front SI - Monotube Rear Shocks - Rock Crawl Mode - Skid Plates Includes fuel tank, transfe				
	53B	Class IV Trailer Hitch Receiver	\$315.00		
	Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, class IV trailer hitch receiver, smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available).				
	43A	Ford Co-Pilot360 2.0	\$655.00		
		utomatic Emergency Braking ction, forward collision warning and dynamic brake support.			
	- Rear View Camera	ert, lane-keeping aid and driver alert.			
	<ul> <li>- Auto High Beam</li> <li>- Reverse Sensing Systen</li> <li>- Reverse Brake Assist</li> <li>- Post-Collision Braking</li> </ul>	1			
	53A	Trailer Tow Package	\$1,325.00		
	Includes: - Class IV Trailer Hitch Re Includes towing capability TBD lbs. on 3.5L EcoBoos	y up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (998) and 5.0L V8 engine (995), 7/4-pin connector, clas r (Includes BLIS w/trailer tow coverage where BLIS is available).	ss IV trailer hitch receiver,		
			\$195.00		
	50M	Interior Work Surface	ψ100.00		

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Available C	ptions (cont'd	)	
Selected	Code	Description	MSRP
	52X	Auto Start-Stop Removal	-\$50.00
	76W	Sideview Mirrors Heated Glass Removal (76W)	-\$45.00
	76X	Sideview Mirrors Heated Glass Removal	-\$45.00
	Includes rear-window	w defroster.	
	41H	Engine Block Heater	\$90.00
	413	Skid Plates	Variable
	Includes fuel tank, tr	ansfer case and front differential.	
	18B	Black Platform Running Boards	\$250.00
	55B Includes 4 premium	BoxLink locking cleats.	\$80.00
	524	SYNC 4 w/Enhanced Voice	\$325.00
		Recognition	
	with App catalog, 91 voice command reco Connect (optional or details). Eligible vehi warranty start date. ( FordPass member a terminate. Connecte technology/cellular n	Pacitive touchscreen with swipe capability, wireless phone connection, cloud Assist, Apple CarPlay and Android Auto compatibility, digital owners may a sister and connected navigation. Note: Navigation services require SYN a select vehicles), complimentary connect service and the FordPass app (sicles receive a complimentary 90-day trial of navigation services that beging Customers must unlock the navigation service trial by activating the eligible occunt. If not subscribed by the end of the complimentary period, the navigation service and features depend on compatible AT&T network availability. Electworks/vehicle capability may limit functionality and prevent operation of patible with select smartphone platforms, is available via a download. MesingsXM w/360L	nual, conversational C 4 and FordPass see FordPass Terms for the new vehicle e vehicle with a gation service will Evolving connected features.
	54R Includes manual fold Includes:	Power Glass Heated Sideview Mirrors ling, turn signal and black skull caps.	\$305.00
	- Auto-Dimming Rea	rview Mirror	
	59S	LED Sideview Mirror Spotlights	\$175.00



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Available C	Options (cont'd)		
Selected	Code	Description	MSRP
	Includes high-intensity	LED security approach lamps.	
	924	Rear Window Fixed Privacy Glass w/Defroster	\$320.00
	57Q No longer available	Rear Window Defroster (DISC) for factory ordering as of October 7, 2022.	\$220.00
	595	Fog Lamps w/Black Bezels	\$140.00
	168	Color-Coordinated Carpet w/Carpeted Floor Mats	\$145.00
	67T	Integrated Trailer Brake Controller	\$275.00
	during plow operation/u	Snow Plow Prep Package on will disable (load shed) the following features to maintain required enuse: onboard 400W outlet, fog lamps and heated/ventilated front-seats. plow controls. Note: The F-150 snowplow installation is intended for res	SnowPlow button also
	153 Standard in states requ	Front License Plate Bracket uiring 2 license plates, optional to all others.	N/C
	90B Ford accessory.	Matte Black Aluminum Crossbed Toolbox	\$950.00
	By Weather Guard (Mo	odel # 127-52-03).	
	90P Ford accessory.  By Weather Guard. (Me	Bright Aluminum Crossbed Toolbox	\$950.00
	96W Ford accessory.	Tough Bed Spray-In Bedliner	\$595.00

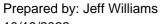


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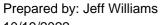
		Options (cont'd)	
MSRP	Description	Code	Selected
\$350.00	Plastic Drop-In Bedliner	96P Ford accessory.	
\$595.00	Stowable Loading Ramps	90R Ford accessory.	
\$1,200.00	Hard Folding Tonneau Pickup Box Cover	96X Ford accessory.	
\$590.00	Soft Folding Tonneau Pickup Box Cover	96T Ford accessory.	
\$2,200.00	Retractable Tonneau Pickup Box Cover	96J Ford accessory.	
N/A	COV Required	79V	
N/C	Priced DORA	C09	
		d Options	Dealer Installed
\$60.00	40/20/40 Removable Cup Tray ne vehicle for dealer installation.	B5ZAN Shipped separately from to	
\$80.00	Ash Cup w/Lighter ne vehicle for dealer installation.	FIXAC Shipped separately from t	
\$75.00	Horizontal Bed Cargo Net ne vehicle for dealer installation.	FIRAD Shipped separately from t	



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	ptions (cont'd)		
Selected	Code	Description	MSRP
	FIRAE	Vertical Bed Cargo Net	\$75.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	A5CAB	Bed Divider	\$410.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	A9JAC	Black Retractable Bed Hooks by Bull	\$60.00
		Accessories	
	Shipped separately fi	rom the vehicle for dealer installation.	
	A9VAB	Removable Bed Mat	\$210.00
		rom the vehicle for dealer installation.	
	A7EAB	Bed Tailgate Lock by McGard	\$70.00
		rom the vehicle for dealer installation.	
	FIQAD	Bed Tray	\$285.00
		rom the vehicle for dealer installation.	
	FIFAD	Observed Exhaust Time	\$105.00
	FIEAB Shipped separately fi	Chromed Exhaust Tips rom the vehicle for dealer installation.	*******
	0.1144		\$90.00
	CJWAL Shipped separately fi	Black Tailgate Decals rom the vehicle for dealer installation.	ψ30.00
	FINAC	Francis Described Colored Consulta	\$235.00
	FIMAC Without wheellip mole	Front & Rear Molded Splash Guards ding. Shipped separately from the vehicle for dealer installation.	Ψ200.00
			\$130.00
	FI4AC	Keyless Entry Keypad w/o Remote Start	\$130.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	FHLAF	Pivot Storage Box by UnderCover	\$290.00
_		rom the vehicle for dealer installation.	



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Available C	options (cont'd	)	
Selected	Code	Description	MSRP
	AHMAD	Commercial US Road Side Assistance Kit	\$230.00
	Shipped separately f	from the vehicle for dealer installation.	
	FIBAB	Sportliner by BedRug	\$550.00
	Shipped separately f	rom the vehicle for dealer installation.	
	DWNAB Shipped separately for	Tailgate Viscous Dampening from the vehicle for dealer installation.	\$155.00
	FISAC Shipped separately f	Exposed Wheel Lock Kit rom the vehicle for dealer installation.	\$75.00
	FISAB Shipped separately f	Hidden Lugs Wheel Lock Kit rom the vehicle for dealer installation.	\$75.00
Fleet Options			
	94\$	Amber Strobe Color LED Warning Beacons	\$600.00
	Requires valid FII  By Sound Off Signal. degree visibility.	N code. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360
	94W	Amber/White Strobe Color LED Warning Beacons	\$600.00
	Requires valid FII	N code.	
	By Sound Off Signal. degree visibility.	Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360
	85H	Back-Up Alarm System	\$145.00
	Requires valid FII	N code.	
	17C	Chrome Front & Rear Bumpers	Variable
	942	Daytime Running Lamps	\$45.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

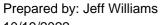
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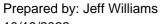
	ptions (cont'd)	Description	44000	
Selected	Code	Description	MSRP	
	Requires valid FIN code  Non-controllable.	9.		
	87B	Ford Commercial Graphics (6 Square Feet)	\$250.00	
	25 vehicle order minimu ordering vehicle in CON Includes up to 6 square feet.		by Ford prior to	
	87C	Ford Commercial Graphics (10 Square Feet)	\$300.00	
	25 vehicle order minimu ordering vehicle in CON Includes up to 10 square fee		by Ford prior to	
	87D	Ford Commercial Graphics (18 Square Feet)	\$400.00	
	25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS.  Includes up to 18 square feet.			
	87E	Ford Commercial Graphics (25 Square Feet)	\$525.00	
	25 vehicle order minimu ordering vehicle in CON Includes up to 25 square fee		by Ford prior to	
	87F	Ford Commercial Graphics (40 Square Feet)	\$675.00	
	25 vehicle order minimu ordering vehicle in CON Includes up to 40 square fee		by Ford prior to	
	87G	Ford Commercial Graphics (55 Square Feet)	\$825.00	
	25 vehicle order minimu ordering vehicle in CON Includes up to 55 square fee		by Ford prior to	



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Available C	options (cont'c		
Selected	Code	Description	MSRP
	87H	Ford Commercial Graphics (70 Square Feet)	N/A
	25 vehicle order ordering vehicle Includes up to 70 se		ed by Ford prior to
	D9K	Built: Kansas City Plant	N/C
	D9F	Built: DRB Truck	N/C
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	N/C
	31X	Ship-Thru: Canfield Equipment Inc.	Variable
	31A	Ship-Thru: Auto Truck	N/C
	31B	Ship-Thru: Reading Equipment & Distribution	Variable
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
	31Q	Ship-Thru: Masterack	N/C
	31F	Ship-Thru: Altec	\$0.00
	310	Ship-Thru: Alt Fuel Innovations	\$0.00



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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	31J	Ship-Thru: Auto Truck	\$0.00	
	31K	Ship-Thru: Knapheide Truck Equipment	N/C	
	31G	Ship-Thru: Dejana	N/C	
	31M	Ship-Thru: Manning Light Truck Equipment	\$0.00	
	31N	Ship-Thru: NBC Truck Equipment	N/C	
	31P	Ship-Thru: Kranz Automotive	N/C	
	31S	Ship-Thru: Roush Industries	Variable	
	31V	Ship-Thru: Adrian Steel	N/C	
	31W	Ship-Thru: National Fleet Services	\$0.00	
	313	Ship-Thru: Utilimaster	N/C	
	311	Ship-Thru: Monroe Truck Equipment	\$0.00	
	315	Ship-Thru: KC Truck Systems	\$0.00	
	FLADCR	Fleet Advertising Credit	\$0.00	
$\checkmark$	WARANT Requires valid FIN code	Fleet Customer Powertrain Limited Warranty e.	N/C	

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Selected	Code	Description	MSRP
	purchasers with a vall entered into the sales automatically be adde fleet customer before the warranty extensio 3.13.00 Gas Engine 0	s 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 mile id Fleet Identification Number (FIN code) will receive the extended warrate reporting system with a sales type fleet along with a valid FIN code, the ed to the vehicle. The extension will stay with the vehicle even if it is substitude the expiration. This extension applies to both gas and diesel powertrains non eligible fleet vehicles in OASIS. Please refer to the Warranty and Pocommercial Warranty. This change will also be reflected in the printed Warranse of every new vehicle.	nty. When the sale is warranty extension will sequently sold to a nons. Dealers can check for blicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 09/20/22	\$0.00
	T7C Requires valid FIN	Tires: LT265/70R17C BSW A/T (Fleet)	\$295.00
	91P	8-Way Power Driver's Seat w/Power Lumbar (Fleet)	\$350.00
	Requires valid FIN	l code.	
VSO Options			
	BCU	4x4 Decal Delete	\$37.00
	BCW The dealer or modifie the Owners Manual fo	4 Key Lockset w/PEG and RKE r must program all 4 keys for ePats and RKE to assure all keys function or direction on programming replacement keys.	\$123.00 on each unit. Refer to
Emissions			
General Info			
	ORDER1	Initial Order Date: 07/18/2022	N/C
	START1	Start-Up Date: 10/10/2022	N/C
	BUILD1	Build-Out Date: TBD	N/C

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Available Options (cont'd)

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