



Prepared by: Jeff Williams

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |

08/04/2021

287922722

2021 Expedition 4dr 4x4 XL (U1G)

Price Level: 125

Available Options

Selected	Code	Description	MSRP
Packages			
<input type="checkbox"/>	104A	Equipment Group 104A STX Package	\$970.00
<div><div>Includes:</div><div><div>- Engine: 3.5L EcoBoost V6</div><div>Includes auto start-stop technology.</div><div>- Transmission: 10-Speed Automatic w/SelectShift</div><div>- 3.31 Axle Ratio</div><div>- GVWR: 7,450 lbs</div><div>- Tires: P275/65R18 AT OWL</div><div>- Wheels: 18" Magnetic Metallic-Painted Cast-Alum</div><div>- Cloth Front Captain's Chairs</div><div>- 5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</div><div>- Radio: AM/FM Stereo w/MP3 Capable</div><div>Includes speed-compensated volume and 6 speakers.</div><div>- SYNC Communications & Entertainment System</div><div>Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).</div><div>- STX Package</div><div>Includes STX badge.</div><div>- Gloss Black Five-Bar Grille</div><div>- SYNC 3 Communications & Entertainment System</div><div>Includes enhanced voice recognition, 8" center LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility.</div><div>- Tri-Zone Electronic Automatic Temperature Control</div></div></div>			
Powertrain			
<input checked="" type="checkbox"/>	99T	Engine: 3.5L EcoBoost V6	STD
<div>Includes auto start-stop technology.</div>			
<input checked="" type="checkbox"/>	44U	Transmission: 10-Speed Automatic w/SelectShift	STD
<input checked="" type="checkbox"/>	X15	3.31 Axle Ratio	STD
<input type="checkbox"/>	62E	ControlTrac w/3.73 Axle Ratio	Variable
<div><div>Includes eLSD (Electronic Limited-Slip Differential).</div><div>Includes:</div><div><div>- 2-Speed Automatic 4WD</div><div>Includes neutral towing capability.</div></div></div>			
<input type="checkbox"/>	62L	3.73 Axle Ratio	N/C
<div>Includes non-limited-slip rear axle.</div>			
<input checked="" type="checkbox"/>	STDGV	GVWR: 7,450 lbs	STD

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Wheels & Tires			
<input checked="" type="checkbox"/>	STDTR	Tires: P275/65R18 AT OWL	STD
<input checked="" type="checkbox"/>	STDWL	Wheels: 18" Machined-Face Aluminum <i>Includes magnetic-painted pockets.</i>	STD
<input type="checkbox"/>	NONWL2	Wheels: 18" Magnetic Metallic-Painted Cast-Alum	N/C
Seats & Seat Trim			
<input checked="" type="checkbox"/>	L	Cloth Front Captain's Chairs <i>5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</i>	STD
Other Options			
<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	122WB	122" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo w/MP3 Capable <i>Includes speed-compensated volume and 6 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).</i>	STD
<input type="checkbox"/>	536	Heavy-Duty Trailer Tow Package <i>Includes: - Heavy-Duty Engine Radiator - Integrated Trailer Brake Controller</i>	\$795.00
<input type="checkbox"/>	66R	Reverse Sensing System	\$110.00
<input type="checkbox"/>	55R	Reversible Cargo Mat	\$40.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	47B	1st & 2nd Row Floor Liners w/Carpet Mats <i>Includes standard floor mats and color-keyed carpet - front and second rows.</i>	\$200.00
<input type="checkbox"/>	47C	1st & 2nd Row Floor Liners w/o Carpet Mats <i>Deletes standard floor mats and color-keyed carpet - front and second rows.</i>	\$160.00
<input type="checkbox"/>	153	Front License Plate Bracket <i>Standard in states requiring two license plates and optional to all others.</i>	N/C
<input type="checkbox"/>	41H	Engine Block Heater	\$100.00

Fleet Options

<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input type="checkbox"/>	41K	Skid Plates <i>Includes fuel tank underbody protection.</i>	\$100.00
<input type="checkbox"/>	942	Daytime Running Lamps <i>Non-configurable.</i>	N/C
<input type="checkbox"/>	D9E	Built: Kentucky Truck Plant	N/C
<input type="checkbox"/>	31L	Ship Thru: Auto Truck	N/C
<input type="checkbox"/>	31M	Ship-Thru: Manning Truck Equipment	N/C
<input type="checkbox"/>	FINAL2	Fleet Final Order Date: 09/03/2021	N/C
<input checked="" type="checkbox"/>	100A	Equipment Group 100A Standard Package	N/C

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes:</i> <ul style="list-style-type: none">- Engine: 3.5L EcoBoost V6- Includes auto start-stop technology.- Transmission: 10-Speed Automatic w/SelectShift- 3.31 Axle Ratio- GVWR: 7,450 lbs- Tires: P275/65R18 AT OWL- Wheels: 18" Machined-Face Aluminum- Includes magnetic-painted pockets.- Cloth Front Captain's Chairs- 5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.- Radio: AM/FM Stereo w/MP3 Capable- Includes speed-compensated volume and 6 speakers.- SYNC Communications & Entertainment System- Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).	
<input type="checkbox"/>	101A	Equipment Group 101A Mid Package	\$830.00
		<i>Includes:</i> <ul style="list-style-type: none">- Engine: 3.5L EcoBoost V6- Includes auto start-stop technology.- Transmission: 10-Speed Automatic w/SelectShift- 3.31 Axle Ratio- GVWR: 7,450 lbs- Tires: P275/65R18 AT OWL- Wheels: 18" Machined-Face Aluminum- Includes magnetic-painted pockets.- Cloth Front Captain's Chairs- 5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.- Radio: AM/FM Stereo w/MP3 Capable- Includes speed-compensated volume and 6 speakers.- SYNC Communications & Entertainment System- Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).- 3rd Row 60/40 PowerFold Seat- Includes 8-passenger seating and power recline. Deletes standard 3rd row storage bins.- SiriusXM Satellite Radio- Includes three (3)-month prepaid subscription. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.	
<input type="checkbox"/>	102A	Equipment Group 102A SSV Package	-\$2,080.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes:</i> - Engine: 3.5L EcoBoost V6 <i>Includes auto start-stop technology.</i> - Transmission: 10-Speed Automatic w/SelectShift - ControlTrac w/3.73 Axle Ratio <i>Includes eLSD (Electronic Limited-Slip Differential).</i> - 2-Speed Automatic 4WD <i>Includes neutral towing capability.</i> - GVWR: 7,450 lbs - Tires: P265/70R17 AT OWL - Wheels: 17" Steel - Cloth Front Captain's Chairs <i>5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.</i> - Radio: AM/FM Stereo w/MP3 Capable <i>Includes speed-compensated volume and 6 speakers.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).</i> - Column Shifter - Vinyl Floor Covering - Vinyl 2nd Row Seating - Skid Plates <i>Includes fuel tank underbody protection.</i> - Center Console Delete <i>Deletes armrest and covered media bin.</i> - Running Board Delete - USB Port Delete <i>Deletes second row smart charging USB port - one (1) A and one (1) C in the back side of the center floor console.</i> - Manual Telescoping Steering Wheel Delete - Push Button Keyless Start Delete	
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 11/9/2020	\$0.00
<input type="checkbox"/>	NONTR	Tires: P265/70R17 AT OWL	N/C
<input type="checkbox"/>	NONTR2	Tires: P275/65R18 AT OWL w/536	N/C
<input type="checkbox"/>	NONWL	Wheels: 17" Steel	N/C
<input type="checkbox"/>	NONWL1	Wheels: 18" Machined-Face Aluminum w/536 <i>Includes magnetic painted pockets.</i>	N/C
<input type="checkbox"/>	21B	2nd Row 40/20/40 Cloth Bench Seat 40/20/40 bench is the standard second row seat. The cloth feature is optional.	\$110.00

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<input type="checkbox"/>	87P	3rd Row 60/40 PowerFold Seat	\$815.00
<i>Includes 8-passenger seating and power recline. Deletes standard 3rd row storage bins.</i>			

<input type="checkbox"/>	18B	Black Platform Running Boards	\$405.00
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Emissions

<input checked="" type="checkbox"/>	425	50 States Emissions System	STD
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General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: 09/16/2020	N/C
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<input type="checkbox"/>	START1	Start-Up Date: 12/01/2020	N/C
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<input type="checkbox"/>	FINAL1	Final Order Date: TBD	N/C
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<input type="checkbox"/>	BUILD1	Build-Out Date: 12/23/2021	N/C
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U1J	Expedition XLT 4X4	\$ 51,247.89
K1G	Expedition MAX XL 4X4	\$ 48,287.85
K1J	Expedition MAX XLT 4X4	\$ 54,148.79

Pricing is for all zones

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