
2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Price Level: 420



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Date: 08/08/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options

Selected	Code	Description	MSRP
Packages			
<input checked="" type="checkbox"/>	630A	Order Code 630A <i>Includes:</i> - Engine: 7.3L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift 10-Speed Automatic 10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road. - Electronic-Locking w/4.30 Axle Ratio - GVWR: 11,300 lb Payload Package - Tires: LT275/65R18E BSW A/S Spare may not be the same as the road tire. - Wheels: 18" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. - SYNC 4 Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.	N/C
Powertrain			
<input checked="" type="checkbox"/>	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
<input type="checkbox"/>	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Operator Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking.</i> <i>Includes:</i> - Dual 68 AH/65 AGM Battery - Electronic-Locking w/3.73 Axle Ratio - GVWR: 11,500 lb Payload Package - 40 Gallon Fuel Tank	\$9,995.00
<input checked="" type="checkbox"/>	44G	Transmission: TorqShift 10-Speed Automatic 10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road.	STD
<input checked="" type="checkbox"/>	X4M	Electronic-Locking w/4.30 Axle Ratio	STD
<input type="checkbox"/>	X3E	Electronic-Locking w/3.73 Axle Ratio	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
<input checked="" type="checkbox"/>	STDGV	GVWR: 11,300 lb Payload Package Complete restrictions/requirements not available.	STD
<input type="checkbox"/>	NONGV	GVWR: 11,500 lb Payload Package Includes: - 40 Gallon Fuel Tank	N/C

Wheels & Tires

<input checked="" type="checkbox"/>	TCH	Tires: LT275/65Rx18E BSW A/S Spare may not be the same as the road tire.	STD
<input type="checkbox"/>	TDX	Tires: LT275/70Rx18E BSW AT Spare may not be the same as road tire.	\$265.00
<input checked="" type="checkbox"/>	64F	Wheels: 18" Argent Painted Steel Includes painted hub covers/center ornaments.	STD
<input type="checkbox"/>	512	Spare Tire & Wheel Required in Rhode Island. Excludes carrier. Includes: - 3-Ton Mechanical Jack	\$350.00
<input type="checkbox"/>	51D	Spare Tire & Wheel Delete (Regional) Only available to pool accounts for sales to Rhode Island.	-\$85.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	A	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar.	STD
<input type="checkbox"/>	1	Cloth 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar.	\$100.00
<input type="checkbox"/>	L	Vinyl 40/Mini-Console/40 Front Seat Includes driver's side manual lumbar.	\$355.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	4	Cloth 40/Mini-Console/40 Front Seat <i>Includes driver's side manual lumbar.</i>	\$515.00
Other Options			
<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	168WB	168" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers. Includes: - SYNC 4 Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.</i>	STD
<input type="checkbox"/>	61J	3-Ton Mechanical Jack	\$55.00
<input type="checkbox"/>	61J_	3-Ton Mechanical Jack (Regional) Standard in Rhode Island.	N/C
<input type="checkbox"/>	96V	XL Chrome Package <i>Includes: - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Bright Grille - Power Sliding Rear Glass - Rear Window Defroster - Remote Start - Halogen Fog Lamps</i>	\$225.00
<input type="checkbox"/>	67H	Heavy-Service Front Suspension Package <i>Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package.</i>	\$125.00
<input type="checkbox"/>	67X	Extra Heavy-Service Suspension Package	\$125.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package.</i>	
<input type="checkbox"/>	473	Snow Plow Prep Package	\$250.00
		<i>Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M) dual battery on 7.3L gas engine. Adding (67B) 410 amp dual alternators for diesel engine is highly recommended for max power output.</i>	
<input type="checkbox"/>	41H	Engine Block Heater	\$100.00
<input type="checkbox"/>	86K	Programmable Engine Idle Shutdown Timer	\$250.00
		<i>Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option.</i>	
<input type="checkbox"/>	41P	Transfer Case Skid Plates	\$100.00
<input type="checkbox"/>	60X	Automated Emergency Braking (AEB) Removal	N/C
		<i>Removes Pre-Collision Assist with Automated Emergency Braking (AEB) and forward collision warning, auto high beams, post impact braking and audible lane departure warning.</i>	
<input type="checkbox"/>	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
<input type="checkbox"/>	43K	Pro Power Onboard - 2kW	\$985.00
		<i>Includes dual alternators 12V 250 Amp + 24V 150 Amp. Placement and connection of the aux outlet is the responsibility of the final stage manufacturer.</i>	
<input type="checkbox"/>	86M	Dual 68 AH/65 AGM Battery	\$210.00
<input type="checkbox"/>	67A	350 Amp Dual Alternators	N/C
		<i>Includes 190 Amp + 160 Amp.</i>	
<input type="checkbox"/>	67B	410 Amp Dual Alternators	\$115.00
		<i>Includes 250 Amp + 160 Amp.</i>	

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	65M	26.5 Gallon Mid Ship Fuel Tank Removes 40 gallon fuel tank.	N/C
<input type="checkbox"/>	18B	Platform Running Boards	\$445.00
<input type="checkbox"/>	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
<input type="checkbox"/>	153	Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others.	N/C
<input type="checkbox"/>	872	Rear View Camera & Prep Kit <i>Pre-installed content includes cab wiring and frame wiring to the rear most cross member. Upfitters kit includes camera with mounting bracket, 20' jumper wire and camera mounting/aiming instructions.</i>	\$415.00
<input type="checkbox"/>	52S	Interior Work Surface	\$140.00
<input type="checkbox"/>	41A	Rapid-Heat Supplemental Cab Heater <i>Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.</i>	\$250.00
<input type="checkbox"/>	43C	110V/400W Outlet	\$175.00
<input type="checkbox"/>	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
<input type="checkbox"/>	91S	Amber 360-Degree Dual Beacon LED Warning Strobes <i>Pre-installed.</i>	\$650.00
<input type="checkbox"/>	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes <i>Pre-installed.</i>	\$650.00
<input type="checkbox"/>	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$75.00
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

Dealer Installed Options

<input type="checkbox"/>	AILDS	Smoke Side Window Deflector Kit (Set of 4) <i>Low profile by Lund. Shipped separately from the vehicle for dealer installation.</i>	\$160.00
<input type="checkbox"/>	AHQAB	First Aid Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$50.00
<input type="checkbox"/>	AHMAB	Roadside Assistance Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$70.00
<input type="checkbox"/>	AHMAC	Commercial USA Roadside Assistance Kit <i>Shipped separately from the vehicle for dealer installation.</i>	\$230.00

Fleet Options

<input type="checkbox"/>	47A	Ambulance Prep Package (LPO) Requires valid FIN code. <i>Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module.</i> <i>Includes:</i> <i>- 410 Amp Dual Alternators</i> <i>Includes 250 Amp + 160 Amp.</i> <i>- Dual 68 AH/65 AGM Battery</i>	\$1,205.00
<input type="checkbox"/>	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)**Available Options (cont'd)**

Selected	Code	Description	MSRP
		Requires valid FIN code.	
		Includes 5,250 to 5,990 lbs max front springs/front GAWR, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. - Dual 68 AH/65 AGM Battery	
<input type="checkbox"/>	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
		Requires valid FIN code.	
		Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.	
<input type="checkbox"/>	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
		Requires valid FIN code.	
<input type="checkbox"/>	D9E	Built: Kentucky Truck Plant	N/C
<input type="checkbox"/>	D9D	Built: Ohio Plant	N/C
<input type="checkbox"/>	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
<input type="checkbox"/>	31A	Ship-Thru: Altec	N/C
<input type="checkbox"/>	31T	Ship-Thru: Bobs Services LLC	\$0.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	311	Ship-Thru: Dejana	\$0.00
<input type="checkbox"/>	31U	Ship-Thru: General Truck Body	Variable
<input type="checkbox"/>	31L	Ship-Thru: Holman	N/C
<input type="checkbox"/>	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	31W	Ship-Thru: Knapheide - IN	N/C
<input type="checkbox"/>	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
<input type="checkbox"/>	31M	Ship-Thru: Manning Truck Equipment	N/C
<input type="checkbox"/>	31N	Ship-Thru: Monroe Truck Equipment	Variable
<input type="checkbox"/>	31G	Ship-Thru: NBC Truck Equipment	\$0.00
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
<input type="checkbox"/>	31B	Ship-Thru: Reading Equipment	\$0.00
<input type="checkbox"/>	31S	Ship-Thru: Reading Equipment	N/C
<input type="checkbox"/>	31P	Ship-Thru: Roush CleanTech	Variable
<input type="checkbox"/>	31C	Ship-Thru: Zoresco Equipment	\$0.00
<input type="checkbox"/>	31Z	Ship-Thru: Knapheide	\$0.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Jeff Williams

08/08/2023

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	312	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31Y	Ship Thru: Zoresco Equipment	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	N/A
<input checked="" type="checkbox"/>	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
Requires valid FIN code.			
<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>			
<input type="checkbox"/>	FINAL1	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00

Emissions

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
-------------------------------------	-----	---------------------------	-----

General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: TBD	N/C
<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.