Prepared for: , NC Sheriffs Association

2024 Mustang 2dr Fastback GT (P8C) Price Level: 420



Client Proposal

Prepared by: Jeff Williams Office: 182-869-34281 Email: jeffwilliams@parksautogroup.com Quote ID: 0502202301 Date: 05/02/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792 Office: 828-693-4281 | Fax: 828-696-8993

Prepared for:

NC Sheriffs Association Prepared by: Jeff Williams 05/02/2023



N/C

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Mustang 2dr Fastback GT (P8C)

Price Level: 420 | Quote ID: 0502202301

Available Options Selected Code **MSRP** Description Packages $[\checkmark]$ 300A Equipment Group 300A Standard Package Includes: - Engine: 5.0L Ti-VCT V8 Includes Port Fueled Direct Injection (PFDI). - Transmission: 6-Speed Manual Includes dual mass flywheel, twin disc clutch and rev matching. - Tires: 235/50VR18 - Wheels: 18" x 8.5" Ebony Black Painted Aluminum - Cloth Bucket Seats Includes 6-way manual driver seat and 4-way manual passenger seat. - Radio: FM Stereo Includes 6 speakers and MP3 capability. - SYNC 4.0 QNX Includes enhanced voice recognition, 13.2" touch screen in center stack, AppLink, 911 Assist and 2 smart charging USB ports. \$2,000.00 Equipment Group 301A High Package 301A Includes: - Engine: 5.0L Ti-VCT V8 Includes Port Fueled Direct Injection (PFDI). - Transmission: 6-Speed Manual Includes dual mass flywheel, twin disc clutch and rev matching. - Tires: 235/50VR18 - Wheels: 18" x 8.5" Ebony Black Painted Aluminum - Cloth/Vinyl Heated Bucket Seats Includes 6-way power driver seat with power lumbar and 4-way manual passenger seat. - Radio: FM Stereo Includes 6 speakers and MP3 capability. - SYNC 4.0 QNX Includes enhanced voice recognition, 13.2" touch screen in center stack, AppLink, 911 Assist and 2 smart charging USB ports. - 9-Speaker Stereo System (3 speakers) - Ambient Lighting w/MvColor - Dual-Zone Electronic Automatic Temperature Control - SiriusXM Radio w/HD Radio Includes 3 months prepaid subscription. Service is not available in AK or HI. SiriusXM audio and data services each require a subscription sold separately, or as a package, by SiriusXM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See Sirius XM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

Powertrain

| \checkmark |
|--------------|
|--------------|

44U

Transmission: 10-Speed SelectShift

\$1,595.00

Automatic

Included in base price

Includes paddle shifters and Remote Rev. Includes:



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Mustang 2dr Fastback GT (P8C)

Price Level: 420 | Quote ID: 0502202301

Available Options (cont'd) Selected Code Description **MSRP** - 3.15 Limited-Slip Rear-Axle - Leather-Wrapped Shift Knob - Remote Start System \$995.00 45D 3.55 Limited Slip Rear Axle Wheels & Tires N/C NONTR Tires: 255/40R19W N/C NONTR5 Tires: 255/40R19 Fr & 275/40R19 Rr Summer-Only Designed to optimize driving dynamics and provide superior performance on wet and dry roads. High performance summer tires wear faster than non-performance tires. Ford does not recommend using summer tires when temperatures drop to approximately 45 deg F (7 deg C) or below or in snow/ice conditions. N/C 641 Wheels: 19" x 8.5" Ebony Black-Painted Aluminum N/C 64G Wheels: 19" x 9" Fr/19" x 9.5" Rr Carbonized Gray-painted aluminum. \$850.00 644 Wheels: 19" x 9" Fr/19" x 9.5" Rr Machined Includes tarnished dark aluminum. Includes: - Tires: 255/40R19 Fr & 275/40R19 Rr Summer-Only Designed to optimize driving dynamics and provide superior performance on wet and dry roads. High performance summer tires wear faster than non-performance tires. Ford does not recommend using summer tires when temperatures drop to approximately 45 deg F (7 deg C) or below or in snow/ice conditions. \$895.00 642 Wheels: 19" x 8.5" Premier Polished Aluminum Includes: - Tires: 255/40R19W N/C Wheels: 19" x 9" Fr & 19" x 9.5" Rr 64K Black-Painted Aluminum.

Prepared for:

NC Sheriffs Association Prepared by: Jeff Williams 05/02/2023



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Mustang 2dr Fastback GT (P8C)

Price Level: 420 | Quote ID: 0502202301

| Available Opti Selected | | Description | MSRP |
|----------------------------|---|--|------------|
| Seats & Seat Trim | | | |
| | 2 Includes 6-way power driver sea | Cloth/Vinyl Heated Bucket Seats t with power lumbar and 4-way manual passenger seat. | N/C |
| Other Options | | | |
| | 67J Includes K-brace and accent stit | GT Performance Package | \$4,995.00 |
| | summer tires wear faster than no | R19 Rr Summer-Only mamics and provide superior performance on wet and dry road pon-performance tires. Ford does not recommend using summer tely 45 deg F (7 deg C) or below or in snow/ice conditions. erformance Linings with white logo. g Brake (Drift Brake) r pony badge. g | |
| | 60G Includes: - Black GT Pony Badges - Black Mirror Caps - Painted Black Roof - Headlamps w/Black Bezels | Mustang Nite Pony Package | Variable |
| | 60G_ Includes: - Black GT Pony Badges - Black Mirror Caps - Headlamps w/Black Bezels | Mustang Nite Pony Package w/Shadow Black Paint | Variable |
| | 63V | 19" Brembo Brake System w/Performance Linings | \$1,695.00 |



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Mustang 2dr Fastback GT (P8C)

Price Level: 420 | Quote ID: 0502202301

Available Options (cont'd) Selected Code Description **MSRP** Includes: - Red Painted Brake Calipers w/White Logo - Tire Repair Kit \$1,225.00 19X Active Valve Performance Exhaust Includes quad chrome tailpipe. \$475.00 47K Over-the-Top Racing Stripe N/C 13A Spoiler Delete \$200.00 12B Premium Floor Liners Front & Rear (w/Carpet Mats) Includes standard carpeted front floor mats. \$170.00 12C Premium Floor Liners Front & Rear Deletes standard floor mats, carpeted front. \$295.00 59A Red Seat Belt \$495.00 Red Painted Brake Calipers w/White 18F Logo \$495.00 18W Grabber Blue Brake Calipers w/White Logo \$100.00 41H **Engine Block Heater** N/C 85K Gloss Gray/Semi-Gloss Black Stripe N/C 85F Matte Black Stripe w/Red Accent N/C 85S **Opacity Fade Stripe** N/A 79V COV Required



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Mustang 2dr Fastback GT (P8C)

Price Level: 420 | Quote ID: 0502202301

Available Options (cont'd)

| Selected | Code | Description | MSRP |
|------------------|--|-----------------------------|---------|
| | C09 | Priced DORA | N/C |
| Fleet Options | | | |
| | 153 Requires valid FIN Standard in states wh | | N/C |
| | D95 | Built: AAI Plant | N/C |
| | 31P | Ship-Thru: Roush Industries | N/C |
| | FLADCR | Fleet Advertising Credit | \$0.00 |
| | FINAL1 | Fleet Final Order Date: TBD | N/C |
| Dealer Installed | d Options | | |
| \square | | | ¢100.00 |

| | A6ZAD | Cargo Area Protector (DIO) | \$130.00 |
|---------------|---|--|----------------|
| | Shipped separately from the veh | icle for dealer installation. This feature is ordered through WBDO only. | |
| | BD9AB | Cargo Net Kit (DIO) | \$70.00 |
| | Shipped separately from the vehi | icle for dealer installation. This feature is ordered through WBDO only. | |
| | FHBAC | Large Cargo Organizer (DIO) | \$105.00 |
| | | icle for dealer installation. This feature is ordered through WBDO only. | |
| \square | | Standard Cares Organizar (DIO) | \$90.00 |
| | FHBAD Shipped separately from the veh. | Standard Cargo Organizer (DIO) icle for dealer installation. This feature is ordered through WBDO only. | |
| \square | | | \$40.00 |
| | FHLAH Shipped separately from the veh | Storage Cooler Bag (DIO) icle for dealer installation. This feature is ordered through WBDO only. | φ10.00 |
| $\overline{}$ | | | • -• •• |
| | AHQAB | First Aid Kit (DIO) | \$50.00 |
| | | | |



Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2024 Mustang 2dr Fastback GT (P8C)

Price Level: 420 | Quote ID: 0502202301

| Selected | Code | Description | MSRP |
|----------|---------------------------------|--|----------|
| | Shipped separately fro | m the vehicle for dealer installation. This feature is ordered through WBDO only. | |
| | AHMAB Shipped separately fro | Roadside Assistance Kit (DIO) om the vehicle for dealer installation. This feature is ordered through WBDO only. | \$70.00 |
| | BHQAE Shipped separately fro | Red Full Indoor Vehicle Cover (DIO) on the vehicle for dealer installation. This feature is ordered through WBDO only. | \$600.00 |
| | FIPAH Shipped separately fro | Black Full Outdoor Vehicle Cover (DIO) on the vehicle for dealer installation. This feature is ordered through WBDO only. | \$600.00 |
| | BHQAM Shipped separately fro | Black Full Indoor Vehicle Cover (DIO) on the vehicle for dealer installation. This feature is ordered through WBDO only. | \$480.00 |

General Info

| ORDER1 | Initial Order Date: 03/27/2023 | N/C |
|--------|--------------------------------|-----|
| START1 | Start-Up Date: 05/01/2023 | N/C |
| BUILD1 | Build-Out Date: TBD | N/C |