6% Discount for options in all zones 176" Wheelbase add \$188.00

Please note some options may require other packages

2024 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Price Level: 420



Client Proposal

Prepared by: Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Date: 08/08/2023





Available Options

Selected Code **Description MSRP**

Packages

N/C 630A Order Code 630A

Includes:

- Engine: 7.3L 2V DEVCT NA PFI V8 Gas
- Transmission: TorgShift 10-Speed Automatic

10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and

- Electronic-Locking w/4.30 Axle Ratio
- GVWR: 10,900 lb Payload Package
- Tires: LT275/65Rx18E BSW A/S

Spare may not be the same as the road tire.

- Wheels: 18" Argent Painted Steel
- Includes painted hub covers/center ornaments.
- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 6 speakers.

- SYNC 4 Communications & Entertainment System

Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.

Powertrain

\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
\checkmark	44G 10R140 with neutral ic trail.	Transmission: TorqShift 10-Speed Automatic lle. Includes SelectShift and selectable drive modes: normal, tow/haul, ec	STD oo, slippery roads and
\checkmark	X4M	Electronic-Locking w/4.30 Axle Ratio	STD
\vee	STDGV Complete restriction	GVWR: 10,900 lb Payload Package ons/requirements not available.	STD

Wheels & Tires

STD **TCH** Tires: LT275/65Rx18E BSW A/S Spare may not be the same as the road tire. STD 64F Wheels: 18" Argent Painted Steel



	otions (cont'd)	Description	MOD D
Selected	Code Includes painted hub co	Description overs/center ornaments.	MSRP
<u></u>			
	512	Spare Tire & Wheel	\$350.00
	Required in Rhode	Island.	
	Excludes carrier. Includes:		
	- 3-Ton Mechanical Jac	k	
	51D	Spare Tire & Wheel Delete (Regional)	-\$85.00
	Only available to po	ool accounts for sales to Rhode Island.	
Seats & Seat Trii	m		
\checkmark	А	HD Vinyl 40/20/40 Split Bench Seat	STD
	Includes center armrest lumbar.	t, cupholder, storage, 2-way adjustable driver/passenger headrests and	d driver's side manual
	1	Cloth 40/20/40 Split Bench Seat	\$100.00
	Includes center armrest	t, cupholder, storage and driver's side manual lumbar.	
	L	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	Includes driver's side m	•	
	4	Cloth 40/Mini-Console/40 Front Seat	\$515.00
	Includes driver's side manual lumbar.		
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	168WB	168" Wheelbase	STD
	07777		STD
Ů	STDRD Includes 6 speakers.	Radio: AM/FM Stereo w/MP3 Player	010
	Includes:	ons & Entertainment System	
		ice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 sm	nart-charging USB port



Available C	ptions (cont'd)		
Selected	Code	Description	MSRP	
	61J	3-Ton Mechanical Jack	\$55.00	
	61J_	3-Ton Mechanical Jack (Regional)	N/C	
	Standard in Rhoo	Standard in Rhode Island.		
	96V	XL Chrome Package	\$225.00	
	Includes: - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Bright Grille - Power Sliding Rear Glass - Rear Window Defroster - Remote Start - Halogen Fog Lamps			
	67H	Heavy-Service Front Suspension Package	\$125.00	
	Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package.			
	67X	Extra Heavy-Service Suspension	\$125.00	
	Package Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package.			
	41H	Engine Block Heater	\$100.00	
	86K	Programmable Engine Idle Shutdown Timer	\$250.00	
	Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option.			
	60X	Automated Emergency Braking (AEB) Removal	N/C	
	Removes Pre-Collision Assist with Automated Emergency Barking (AEB) and forward collision warning, auto high beams, post impact braking and audible lane departure warning.			



Available C Selected	options (cont'c	Description	MSRP
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
		Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the a final stage manufacturer.	\$985.00 ux outlet is the
	86M	Dual 68 AH/65 AGM Battery	\$210.00
	67B Includes 250 Amp 4	410 Amp Dual Alternators - 160 Amp.	\$115.00
	65M Removes 40 gal	26.5 Gallon Mid Ship Fuel Tank Ion fuel tank.	N/C
	18B	Platform Running Boards	\$445.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in state	Front License Plate Bracket es requiring 2 license plates and optional to all others.	N/C
	872 Pre-installed conter camera with mounti	Rear View Camera & Prep Kit It includes cab wiring and frame wiring to the rear most cross member. Ling bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 Ipfitters kit includes
	528	Interior Work Surface	\$140.00
	43C Includes: - Dual 68 AH/65 AG	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00



Available C	options (cont'd)	Description	MSRP
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	618	Front Splash Guards/Mud Flaps (Pre- Installed)	\$75.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	l Options		
	AILDS	Smoke Side Window Deflector Kit (Set of 4) Shipped separately from the vehicle for dealer installation.	\$160.00
	AHQAB	First Aid Kit w/Ford Logo om the vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately fro	Roadside Assistance Kit w/Ford Logo om the vehicle for dealer installation.	\$70.00
	AHMAC Shipped separately from	Commercial USA Roadside Assistance Kit om the vehicle for dealer installation.	\$230.00
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00

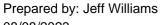


Available Options (cont'd) Selected Code **Description MSRP** Requires valid FIN code. Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. - Dual 68 AH/65 AGM Battery \$80.00 927 Speed Limitation - 75-MPH Governed Top Speed (LPO) Requires valid FIN code. N/C D₉E **Built: Kentucky Truck Plant** N/C D₉D **Built: Ohio Plant** \$0.00 315 Ship-Thru: Alt Fuel Innovations, LLC (AFI) N/C 31A Ship-Thru: Altec \$0.00 31T Ship-Thru: Bobs Services LLC \$0.00 311 Ship-Thru: Dejana Variable 31U Ship-Thru: General Truck Body N/C 31L Ship-Thru: Holman \$0.00 319 Ship-Thru: KC Truck Systems Inc. N/C 31W Ship-Thru: Knapheide - IN



Available Opti	ons (cont'd)	Description	MSRP
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT Requires valid FIN code.	Fleet Customer Powertrain Limited Warranty	N/C





08/08/2023

2024 F-350 Chassis 4x2 SD Super Cab 168" WB SRW XL (X3E)

Selected	Code	Description	MSRP
	Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.		
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C