Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Price Level: 420



Client Proposal

Prepared by: SPENCER WOOD Office: 336-668-2401

Quote ID: NCSA24-8 Date: 08/07/2023



Manager-Business Development, North Carolina Sheriff's Association





2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Quote ID: NCSA24-8

Available Options

Selected Code Description MSRP

Packages

08/07/2023

640A Order Code 640A N/C

Includes:

- Engine: 7.3L 2V DEVCT NA PFI V8 Gas
- Transmission: TorqShift 10-Speed Automatic

10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road.

- 3.73 Axle Ratio
- GVWR: 14,000 lb Payload Package
- Tires: LT245/75Rx17E BSW PLUS A/S (6)

Spare may not be the same as the road tire.

- Wheels: 17" Argent Painted Steel

Hub covers/center ornaments not included.

- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 6 speakers.

- SYNC 4 Communications & Entertainment System

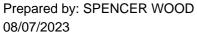
Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.

Powertrain

\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes Operator Commande manual push-button engine-e; Includes: - Dual 68 AH/65 AGM Battery		gent oil-life monitor and
	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral idle. Inclu off-road.	udes SelectShift and selectable drive modes: normal, tow/haul, e	eco, slippery roads and
\checkmark	X37	3.73 Axle Ratio	STD
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$385.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





STA

2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

	otions (cont'd)		14000
Selected	Code	Description	MSRP
\checkmark	STDGV	GVWR: 14,000 lb Payload Package	STD
Wheels & Tires			
\checkmark	TD8	Tires: LT245/75Rx17E BSW PLUS A/S (6)	STD
	Spare may not be the	same as the road tire.	
	TBM Spare may not be the	Tires: LT245/75Rx17E BSW A/T same as road tire.	\$165.00
	64K Hub covers/center orr	Wheels: 17" Argent Painted Steel naments not included.	STD
	64J Includes bright hub co	Wheels: 17" Forged Polished Aluminum overs/center ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	512	Spare Tire & Wheel	\$350.00
	Required in Rhode Excludes carrier. Includes: - 4-Ton Hydraulic Jac.		
	51D	Spare Tire & Wheel Delete (Regional)	-\$85.00
	Only available to pool accounts for sales to Rhode Island.		
	945	Stainless Steel Wheel Covers (Pre- Installed)	\$480.00
	Front and rear.	motanouj	
Seats & Seat Trin	n		
\checkmark	Α	HD Vinyl 40/20/40 Split Bench Seat	STD
_		est, cupholder, storage, 2-way adjustable driver/passenger headrests and	driver's side manual

Manager-Business Development, North Carolina Sheriff's Association

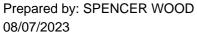




2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Available Option	ons (cont'd) Code	Description	MSRP
	1 Includes center armrest, cupho	Cloth 40/20/40 Split Bench Seat older, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side manual lu	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	4 Includes driver's side manual lu	Cloth 40/Mini-Console/40 Front Seat	\$515.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	168WB	168" Wheelbase	STD
\checkmark	STDRD Includes 6 speakers. Includes: - SYNC 4 Communications & E Includes enhanced voice reco	Radio: AM/FM Stereo w/MP3 Player Entertainment System opnition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-	STD
	61J	4-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rhode Island	4-Ton Hydraulic Jack (Regional)	N/C
	96V Includes: - Chrome Front Bumper - Bright Grille - Power Sliding Rear Glass - Rear Window Defroster - Remote Start - Halogen Fog Lamps	XL Chrome Package	\$225.00
	67H	Heavy-Service Front Suspension Package	\$125.00

Manager-Business Development, North Carolina Sheriff's Association





2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Quote ID: NCSA24-8

Available O	ptions (cont'c	i)	
Selected	Code	Description	MSRP
	specific vehicle con such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Refigurations). Recommended only on vehicles which will permanent winches, brush guards or other apparatus which loads the front a WR). Note 1: May result in a deterioration of ride quality. Note 2: Vithis package.	tly utilize aftermarket equipment xle to the specified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of aftermarket equipm specified Gross Axl	ed extra heavy-service front springs (see Order Guide Supplement specific vehicle configurations). Recommended only on vehicles we ent such as heavy-duty winches, brush guards or other apparatus e Weight Rating (GAWR). Note 1: May result in a deterioration of a with the addition of this package.	hich will permanently utilize which loads the front axle to the
	473	Snow Plow Prep Package	\$250.00
	configurations). Not 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FG te 1: Restrictions apply; see supplemental reference or body builde e attachment of a winch. Note 3: Highly recommended to add (86 B) 410 amp dual alternators for diesel engine is highly recommend	ers layout book for details. Note M) dual battery on 7.3L gas
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opt off after idling. Ther periods should not	tion enables the driver to select a time period between 1 to 30 min we will not be an option to override this timing. Customers needing select this option.	utes before the engine will shut to idle their vehicles for longer
	41P	Transfer Case Skid Plates	\$100.00
	60X	Automated Emergency Braking (AEB) Removal	N/C
		sion Assist with Automated Emergency Barking (AEB) and forward braking and audible lane departure warning.	collision warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
	43K Includes dual altern responsibility of the	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of final stage manufacturer.	\$985.00 fthe aux outlet is the
	86M	Dual 68 AH/65 AGM Battery	\$210.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Quote ID: NCSA24-8

Available Option Selected	ons (cont'd) Code	Description	MSRP
	67A Includes 190 Amp + 160 Amp.	350 Amp Dual Alternators	N/C
	67B Includes 250 Amp + 160 Amp.	410 Amp Dual Alternators	\$115.00
	65M Removes 40 gallon fuel ta	26.5 Gallon Mid Ship Fuel Tank ank.	\$125.00
	65C Combines 40 gallon aft-of-axle	Dual Diesel Fuel Tanks and 26.5 gallon mid ship tank.	\$625.00
	18B	Platform Running Boards	\$445.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in states requiring	Front License Plate Bracket ng 2 license plates and optional to all others.	N/C
	872 Pre-installed content includes of camera with mounting bracket,	Rear View Camera & Prep Kit cab wiring and frame wiring to the rear most cross member. Upfitters kit inc. 20' jumper wire and camera mounting/aiming instructions.	\$415.00 ludes
	528	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Available Optic	ons (cont'd) Code	Description	MSRP
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed Opti	ons		
	AILDS Low profile by Lund. Shipped se	Smoke Side Window Deflector Kit (Set of 4) apparately from the vehicle for dealer installation.	\$160.00
	AHQAB Shipped separately from the ve	First Aid Kit w/Ford Logo hicle for dealer installation.	\$50.00
	AHMAB Shipped separately from the ve	Roadside Assistance Kit w/Ford Logo hicle for dealer installation.	\$70.00
	AHMAC Shipped separately from the ve	Commercial USA Roadside Assistance Kit hicle for dealer installation.	\$230.00
Fleet Options			
	47A Requires valid FIN code.	Ambulance Prep Package (LPO)	\$1,205.00

Manager-Business Development, North Carolina Sheriff's Association





08/07/2023 2740

2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Quote ID: NCSA24-8

Selected

Available Options (cont'd)

Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has

Description

been integrated into the engine control module. Includes:

Code

- 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.
- Dual 68 AH/65 AGM Battery

47L

Ambulance Prep Pkg w/Special Emissions (LPO)

\$1,205.00

MSRP

Requires valid FIN code.

Includes 5,250 to 5,990 lbs max front springs/front GAWR, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes:

- 410 Amp Dual Alternators
 Includes 250 Amp + 160 Amp.
- Limited Slip w/4.10 Axle Ratio (LPO) (Fleet) Wide track.
- Dual 68 AH/65 AGM Battery

47J

Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)

\$1,205.00

Requires valid FIN code.

Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

410 Amp Dual Alternators
 Includes 250 Amp + 160 Amp.

927 Speed Limitation - 75-MPH Governed Top Speed (LPO)

\$80.00

Requires valid FIN code.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Quote ID: NCSA24-8

Available C	Options (cont'd)) Description	MSRP
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





(Jord)

2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Quote ID: NCSA24-8

Available C	options (cont'd)	Description	MSRP
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	·	
	Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.		
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	X4W	Limited Slip w/4.10 Axle Ratio (LPO) (Fleet)	N/C
	Diesel only, see o Wide track.	rder guide for additional requirements.	

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





a Carolina I

2024 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Available C	Available Options (cont'd)				
Selected	Code	Description	MSRP		
Emissions					
\checkmark	425	50-State Emissions System	STD		
General Info					
	ORDER1	Initial Order Date: TBD	N/C		
	START1	Start-Up Date: TBD	N/C		
	BUILD1	Build-Out Date: TBD	N/C		