Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 420



Client Proposal

Prepared by: SPENCER WOOD Office: 336-668-2401

Quote ID: NCSA24-6 Date: 08/07/2023



Manager-Business Development, North Carolina Sheriff's Association





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Available Options

Selected Code **Description MSRP**

Packages

08/07/2023

N/C 640A Order Code 640A

- Engine: 7.3L 2V DEVCT NA PFI V8 Gas
- Transmission: TorqShift 10-Speed Automatic

10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road.

- 3.73 Axle Ratio
- GVWR: 14,000 lb Payload Package
- Tires: LT245/75Rx17E BSW PLUS A/S (6)

Spare may not be the same as the road tire.

- Wheels: 17" Argent Painted Steel

Hub covers/center ornaments not included.

- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual

- Radio: AM/FM Stereo w/MP3 Player

Includes 6 speakers.

- SYNC 4 Communications & Entertainment System

Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.

Powertrain

\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes Operator Com manual push-button en Includes: - Dual 68 AH/65 AGM I		gent oil-life monitor and
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral idl off-road.	e. Includes SelectShift and selectable drive modes: normal, tow/haul,	eco, slippery roads and
\checkmark	X37	3.73 Axle Ratio	STD
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$385.00

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Available Optic Selected	ons (cont'd) Code	Description	MSRP
\checkmark	STDGV	GVWR: 14,000 lb Payload Package	STD
Wheels & Tires			
\checkmark	TD8	Tires: LT245/75Rx17E BSW PLUS A/S (6)	STD
	Spare may not be the same as t	the road tire.	
	TBM Spare may not be the same as i	Tires: LT245/75Rx17E BSW A/T road tire.	\$165.00
\checkmark	64K Hub covers/center ornaments n	Wheels: 17" Argent Painted Steel ot included.	STD
	64J Includes bright hub covers/cente	Wheels: 17" Forged Polished Aluminum er ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	512 Required in Rhode Island. Excludes carrier. Includes: - 4-Ton Hydraulic Jack	Spare Tire & Wheel	\$350.00
	51D Only available to pool acco	Spare Tire & Wheel Delete (Regional) ounts for sales to Rhode Island.	-\$85.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$480.00
Seats & Seat Trim			
			OTE
∀	A Includes center armrest, cuphole lumbar.	HD Vinyl 40/20/40 Split Bench Seat der, storage, 2-way adjustable driver/passenger headrests and driver	STD 's side manual

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Available Option	ons (cont'd) Code	Description	MSRP
	1 Includes center armrest, cuphor	Cloth 40/20/40 Split Bench Seat Ider, storage and driver's side manual lumbar.	\$315.00
	L Includes driver's side manual lu	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	4 Includes driver's side manual lu	Cloth 40/Mini-Console/40 Front Seat	\$615.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	179WB	179" Wheelbase	STD
\checkmark	STDRD Includes 6 speakers. Includes: - SYNC 4 Communications & E Includes enhanced voice reco, and trailer brake controller.	Radio: AM/FM Stereo w/MP3 Player intertainment System gnition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-ch	STD arging USB port
	61J	4-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rhode Island	4-Ton Hydraulic Jack (Regional)	N/C
	96V Includes: - Chrome Front Bumper - Bright Grille - Power Sliding Rear Glass - Rear Window Defroster - Remote Start - Halogen Fog Lamps	XL Chrome Package	\$225.00
	67H	Heavy-Service Front Suspension Package	\$125.00

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	ptions (cont'd		
Selected	Code	Description	MSRP
	specific vehicle cons such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Reference figurations). Recommended only on vehicles which will permanently utili winches, brush guards or other apparatus which loads the front axle to WR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle this package.	ize aftermarket equipment the specified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of s aftermarket equipme specified Gross Axle	ed extra heavy-service front springs (see Order Guide Supplemental Respecific vehicle configurations). Recommended only on vehicles which vehit such as heavy-duty winches, brush guards or other apparatus which we Weight Rating (GAWR). Note 1: May result in a deterioration of ride qualith the addition of this package.	vill permanently utilize I loads the front axle to the
	473	Snow Plow Prep Package	\$250.00
_	Includes pre-selecte configurations). Not 2: Also allows for the	ed springs (see order guide supplemental reference for springs/FGAWR e 1: Restrictions apply; see supplemental reference or body builders lay e attachment of a winch. Note 3: Highly recommended to add (86M) due 3) 410 amp dual alternators for diesel engine is highly recommended for	out book for details. Note al battery on 7.3L gas
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
		ion enables the driver to select a time period between 1 to 30 minutes be will not be an option to override this timing. Customers needing to idleselect this option.	
	41P	Transfer Case Skid Plates	\$100.00
	60X	Automated Emergency Braking (AEB) Removal	N/C
		ion Assist with Automated Emergency Barking (AEB) and forward collis braking and audible lane departure warning.	ion warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
	43K	Pro Power Onboard - 2kW	\$985.00
		ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the a final stage manufacturer.	ux outlet is the
	86M	Dual 68 AH/65 AGM Battery	\$210.00

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2024 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

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Available Op	otions (cont'd)	Description	MSRP
	67A Includes 190 Amp + 160 Am	350 Amp Dual Alternators	N/C
	67B Includes 250 Amp + 160 Am	410 Amp Dual Alternators	\$115.00
	65M Removes 40 gallon fuel	26.5 Gallon Mid Ship Fuel Tank tank.	\$125.00
	65C Combines 40 gallon aft-of-ax	Dual Diesel Fuel Tanks de and 26.5 gallon mid ship tank.	\$625.00
	18B	Platform Running Boards	\$445.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in states requi	Front License Plate Bracket iring 2 license plates and optional to all others.	N/C
	872 Pre-installed content include camera with mounting bracke	Rear View Camera & Prep Kit s cab wiring and frame wiring to the rear most cross member. Upfet, 20' jumper wire and camera mounting/aiming instructions.	\$415.00
	52\$	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Ar	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00

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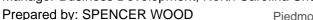


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Available Opt	ions (cont'd)	Description	Medd
Selected	Code	Description	MSRP
	91S	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	Pre-installed.		
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	Pre-installed.	J	
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed Op	otions		
	AILDS	Smoke Side Window Deflector Kit (Set of 4)	\$160.00
	Low profile by Lund. Shipped so	eparately from the vehicle for dealer installation.	
	AHQAB Shipped separately from the ve	First Aid Kit w/Ford Logo hicle for dealer installation.	\$50.00
	AHMAB Shipped separately from the ve	Roadside Assistance Kit w/Ford Logo hicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately from the ve	hicle for dealer installation.	
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN code.		

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MSRP

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Selected

Available Options (cont'd)

Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see Supplemental Order Guide for complete details.
Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has

Emissions (LPO)

Description

Includes:

Code

410 Amp Dual Alternators
 Includes 250 Amp + 160 Amp.

been integrated into the engine control module.

- Dual 68 AH/65 AGM Battery

47L

\$1,205.00

Requires valid FIN code.

Includes 5,250 to 5,990 lbs max front springs/front GAWR, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes:

Ambulance Prep Pkg w/Special

- 410 Amp Dual Alternators
 Includes 250 Amp + 160 Amp.
- Limited Slip w/4.10 Axle Ratio (LPO) (Fleet) Wide track.
- Dual 68 AH/65 AGM Battery

47J

Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)

\$1,205.00

Requires valid FIN code.

Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

- 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.

927

Speed Limitation - 75-MPH Governed Top Speed (LPO)

\$80.00

Requires valid FIN code.

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Available C	Options (cont'd)) Description	MSRP
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00

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Available Option Selected	ONS (CONT'd) Code	Description	MSRP
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a valid Fleet le entered into the sales reporting automatically be added to the fleet customer before the expii the warranty extension on eligi	50,000-mile limited powertrain warranty to 5-years, 100,000 miles. Identification Number (FIN code) will receive the extended warranty go system with a sales type fleet along with a valid FIN code, the wavehicle. The extension will stay with the vehicle even if it is subsequation. This extension applies to both gas and diesel powertrains. Libile fleet vehicles in OASIS. Please refer to the Warranty and Policical Warranty. This change will also be reflected in the printed Warranty new vehicle.	v. When the sale is arranty extension will quently sold to a non- Dealers can check for by Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	X4W	Limited Slip w/4.10 Axle Ratio (LPO) (Fleet)	N/C
	Diesel only, see order gu Wide track.	ide for additional requirements.	

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Available C	options (cont'd)		
Selected	Code	Description	MSRP
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C