#### Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

# 2024 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G) Price Level: 420



## **Client Proposal**

Prepared by: SPENCER WOOD Office: 336-668-2401 Quote ID: NCSA24-4 Date: 08/07/2023

1



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Prepared by: SPENCER WOOD Piedmont Truck Center, Inc. | 412 South Regional Road Greensboro North Carolina | 274099308

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Quote ID: NCSA24-4

08/07/2023

elected	iONS Code	Description	MSRP
ackages			
$\checkmark$	10R140 with neutra	Order Code 640A EVCT NA PFI V8 Gas Shift 10-Speed Automatic I idle. Includes SelectShift and selectable drive modes: normal, tow/ha	N/C ul, eco, slippery roads and
	Spare may not be th - Wheels: 17" Argent Hub covers/center of - HD Vinyl 40/20/40 \$	17E BSW PLUS A/S (6) he same as the road tire. <sup>1</sup> Painted Steel prnaments not included.	s and driver's side manual
	- Radio: AM/FM Ster Includes 4 speakers - SYNC 4 Commun	s. ications & Entertainment System voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1	smart-charging USB port
owertrain			
$\checkmark$	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
		ommanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, inte engine-exhaust braking. ⁄I Battery	lligent oil-life monitor and
	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral trail.	idle. Includes SelectShift and selectable drive modes: normal, tow/hau	l, eco, slippery roads and
	X37	3.73 Axle Ratio	STD
$\checkmark$			
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00

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Available Opti Selected	ons (cont'd) Code	Description	MSRP
$\checkmark$	STDGV	GVWR: 14,000 lb Payload Package	STD
Wheels & Tires			
$\checkmark$	TD8 Spare may not be the same	Tires: LT245/75Rx17E BSW PLUS A/S (6) e as the road tire.	STD
	TBM Spare may not be the same	Tires: LT245/75Rx17E BSW A/T e as road tire.	\$165.00
$\checkmark$	64K Hub covers/center orname	Wheels: 17" Argent Painted Steel	STD
	64J Includes bright hub covers/	Wheels: 17" Forged Polished Aluminum (center ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	512 Required in Rhode Isla Excludes carrier. Includes: - 4-Ton Hydraulic Jack	Spare Tire & Wheel and.	\$350.00
	51D Only available to pool	Spare Tire & Wheel Delete (Regional) accounts for sales to Rhode Island.	-\$85.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$480.00
Seats & Seat Trim			
	A Includes center armrest, cu lumbar.	HD Vinyl 40/20/40 Split Bench Seat upholder, storage, 2-way adjustable driver/passenger headrests and o	STD driver's side manual

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Available Op	otions (cont'd) <sub>Code</sub>	Description	MSRP
	1	Cloth 40/20/40 Split Bench Seat upholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side manu	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	<b>4</b> Includes driver's side manu	Cloth 40/Mini-Console/40 Front Seat	\$515.00
Other Options			
$\checkmark$	PAINT	Monotone Paint Application	STD
$\bigtriangledown$	145WB	145" Wheelbase	STD
	STDRD Includes 4 speakers. Includes: - SYNC 4 Communications		STD
	Includes enhanced voice and trailer brake controller.	recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 s	mart-charging USB port
	61J	4-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rhode Isla	4-Ton Hydraulic Jack (Regional) and.	N/C
	<b>96V</b> Includes: - Chrome Front Bumper - Bright Grille - Remote Start - Halogen Fog Lamps	XL Chrome Package	\$225.00
	specific vehicle configuration such as heavy-duty winche	Heavy-Service Front Suspension Package ry-service front springs (see Order Guide Supplemental Reference ons). Recommended only on vehicles which will permanently utiliz es, brush guards or other apparatus which loads the front axle to the ote 1: May result in a deterioration of ride quality. Note 2: Vehicle of ckage.	ze aftermarket equipment he specified Gross Axle

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Selected	Code	Description	MSRF
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of s aftermarket equipmo specified Gross Axle	ed extra heavy-service front springs (see Order Guide Supplemental Rei specific vehicle configurations). Recommended only on vehicles which v ent such as heavy-duty winches, brush guards or other apparatus which weight Rating (GAWR). Note 1: May result in a deterioration of ride qu with the addition of this package.	vill permanently utilize I loads the front axle to th
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
		ion enables the driver to select a time period between 1 to 30 minutes b e will not be an option to override this timing. Customers needing to idle select this option.	
	60X	Automated Emergency Braking (AEB) Removal	N/C
		ion Assist with Automated Emergency Barking (AEB) and forward collis. braking and audible lane departure warning.	ion warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
		Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the a final stage manufacturer.	\$985.00 ux outlet is the
	86M	Dual 68 AH/65 AGM Battery	\$210.00
	67A Includes 190 Amp +	350 Amp Dual Alternators 160 Amp.	N/C
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank	\$125.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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Available C Selected	Options (cont'd) Code	Description	MSRP
	65C Combines 40 gallon aft-of-axle	Dual Diesel Fuel Tanks and 26.5 gallon mid ship tank.	\$625.00
	18B	Platform Running Boards	\$320.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153	Front License Plate Bracket	N/C
	Standard in states requiri	ng 2 license plates and optional to all others.	
	872 Pre-installed content includes camera with mounting bracket,	Rear View Camera & Prep Kit cab wiring and frame wiring to the rear most cross member. Upfi , 20' jumper wire and camera mounting/aiming instructions.	\$415.00 tters kit includes
	52S	Interior Work Surface	\$140.00
	<b>41A</b> Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	91S	Amber 360-Degree Dual Beacon LED	\$650.00
	Pre-installed.	Warning Strobes	
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	Pre-installed.		
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00

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Available C	Options (cont'c	1)	
Selected	Code	Description	MSRP
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installe			

AHQAB	First Aid Kit w/Ford Logo	\$50.00
	m the vehicle for dealer installation.	
AHMAB	Roadside Assistance Kit w/Ford Logo	\$70.00
	m the vehicle for dealer installation.	
AHMAC	Commercial USA Roadside Assistance	\$230.00
	Kit	
Shipped separately fro	m the vehicle for dealer installation.	

#### **Fleet Options**

47A	Ambulance Prep Package (LPO)	\$1,205.00
Requires valid Fl	N code.	
Incomplete vehicle µ vehicles are suitable Ford urges ambular Ford Truck Body Bu prep package to pro	+ 160 Amp.	e manufacturer. Ford Prep Package. In addition, te vehicle manual and the vithout the Ford ambulance
47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
Requires valid Fl	N code.	
Incomplete vehicle p vehicles are suitable package with EPA s the recommendation	990 lbs max front springs/front GAWR, see Supplemental Order Guide backage - requires further manufacture and certification by a final stage of or producing ambulances with special emissions only if equipped wit pecial emergency vehicle emissions. In addition, Ford urges ambulance s of the Ford incomplete vehicle manual and the Ford Truck Body Bui hts). Using a Ford vehicle without the Ford ambulance package with Ef	e manufacturer. Ford h the Ford ambulance prep te manufacturers to follow Iders Layout Book (and

vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California.

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Selected       Code       Description         Includes:       - 410 Map Dual Alternators Includes 250 Amp + 160 Amp.       - Limited Slip W4.10 Axle Ratio (LPO) (Fleet) Wide track.       - Limited Slip W4.10 Axle Ratio (LPO) (Fleet) Wide track.       - Dual 68 AH/65 AGM Battery         Image: Selected       47.J       Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)       \$1         Requires valid FIN code.       Includes uggraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com complete details. Incomplete vehicle package - requires further annufactures to follow the recommendations of the Ford In Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Status Tuckudes uggraded floot springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com complete details. Incomplete vehicle package - requires further annufactures to follow the recommendations of the Ford In Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Status Tuckudes USC (Data Beat an Ambulance or Ther Truck per 40 CPR 86.1600.21) in the federal regis 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes 250 Amp + 160 Amp.         927       Speed Limitation - 75-MPH Governed Top Speed (LPO)       Pale         928       Built: Kentucky Truck Plant       D9D       Built: Chio Plant       D9D         929       315       Ship-Thru: Alt Fuel Innovations, LLC       Ship-Thru: Alt Fuel Innovations, LLC	le complete nary the
- 410 Amp Dual Alternators       Includes 250 Amp + 160 Amp.         - Limited Slip w/s 10 Axle Ratio (LPO) (Fleet)       Wide track.         - Dual 68 AH/65 AGM Battery       - Dual 68 AH/65 AGM Battery         -       47.J       Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)         Requires valid FIN code.       Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)         Requires valid FIN code.       Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com complete details. Incomplete vehicle package - requires turther manufactures to follow the recommendations of a final state manufactures to follow the recommendations of the Ford In Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplemental). Note 3: Must meet definition of an emergency vehicle and not the stationary PTO operation. Note 3: Includes is in California. Includes:         - 410 Amp Dual Alternators       - Anthulamecor Fire Truck per 40 GR 86. Bd803 of in the feared regis 4. California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes 250 Amp + 160 Amp.         927       Speed Limitation - 75-MPH Governed Top Speed (LPO)         Requires valid FIN code.       D9E         928       Built: Kentucky Truck Plant	for le complete nary the
Interference of the program of the	for le complete nary the
Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com         complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage         manufacturer, Ford urges Fire/Rescue vehicle mengine control modules. Note 2: Engine calibration         Significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet         definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal regis         4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California.         Includes:         - 410 Amp Dual Alternators         Includes:         - 410 Amp Code.         927       Speed Limitation - 75-MPH Governed         Top Speed (LPO)         Requires valid FIN code.         D9E       Built: Kentucky Truck Plant         D9E       Built: Ohio Plant	le complete nary the
complete détails. Incomplete 'vehicle packagé - requires furthér manufacture and certification by a final stag         manufacturer. Ford urges Fire/Rescue vehicle manufactures to follow the recommendations of the Ford Invek Body Builders Layout Book (and pertinent supplements). Note 1: Statio         Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal regis 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:         - 410 Amp Dual Alternators Includes:         - Dependent (LPO)         Requires valid FIN code.         D       D9E         Built: Kentucky Truck Plant         D9E       Built: Ohio Plant	le complete nary the
Top Speed (LPO)         Requires valid FIN code.         D9E       Built: Kentucky Truck Plant         D9D       Built: Ohio Plant	
D9E     Built: Kentucky Truck Plant       D9D     Built: Ohio Plant	\$80.00
D9D Built: Ohio Plant	
	N/C
315 Ship-Thru: Alt Fuel Innovations, LLC	N/C
(AFI)	\$0.00
31A Ship-Thru: Altec	N/C
31T Ship-Thru: Bobs Services LLC	\$0.00
311 Ship-Thru: Dejana	\$0.00
31U Ship-Thru: General Truck Body	Variable

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Selected	Code	Description	MSRP
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	• • • • • • • • • • • • • • • • • • • •		

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Available Op	otions (cont'd)	Description	MSRP
	FLADCR	Fleet Advertising Credit	N/A
$\checkmark$	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	code.	
	purchasers with a valid entered into the sales automatically be added fleet customer before t the warranty extensior 3.13.00 Gas Engine C	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles d Fleet Identification Number (FIN code) will receive the extended warran reporting system with a sales type fleet along with a valid FIN code, the v d to the vehicle. The extension will stay with the vehicle even if it is subse he expiration. This extension applies to both gas and diesel powertrains. o on eligible fleet vehicles in OASIS. Please refer to the Warranty and Po ommercial Warranty. This change will also be reflected in the printed Wa rchase of every new vehicle.	ity. When the sale is warranty extension will equently sold to a non- Dealers can check for licy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	X4W	Limited Slip w/4.10 Axle Ratio (LPO) (Fleet)	N/C
	Diesel only, see or Wide track.	der guide for additional requirements.	
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C