Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 420



Client Proposal

Prepared by: SPENCER WOOD Office: 336-668-2401

Quote ID: NCSA24-3 Date: 08/07/2023



Manager-Business Development, North Carolina Sheriff's Association





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Quote ID: NCSA24-3

Available Options

Selected Code **Description MSRP**

Packages

08/07/2023

N/C 640A Order Code 640A

Includes:

- Engine: 7.3L 2V DEVCT NA PFI V8 Gas
- Transmission: TorqShift 10-Speed Automatic

10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and trail.

- 3.73 Axle Ratio
- GVWR: 14,000 lb Payload Package
- Tires: LT245/75Rx17E BSW PLUS A/S (6)

Spare may not be the same as the road tire.

- Wheels: 17" Argent Painted Steel

Hub covers/center ornaments not included.

- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual

- Radio: AM/FM Stereo w/MP3 Player

Includes 6 speakers.

- SYNC 4 Communications & Entertainment System

Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.

Powertrain

| STD | Engine: 7.3L 2V DEVCT NA PFI V8 Gas | 99N | \checkmark |
|---------------------------------|--|--|--------------|
| \$9,995.00 | Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 | 99T | |
| ntelligent oil-life monitor and | | Includes Operator Com manual push-button en Includes: - Dual 68 AH/65 AGM I | |
| STD | Transmission: TorqShift 10-Speed Automatic | 44G | \checkmark |
| aul, eco, slippery roads and | e. Includes SelectShift and selectable drive modes: normal, tow/haul | 10R140 with neutral idl trail. | |
| STD | 3.73 Axle Ratio | X37 | \checkmark |
| \$395.00 | Limited Slip w/4.10 Axle Ratio | X4N | |
| \$385.00 | Limited Slip w/4.30 Axle Ratio | X4L | |

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| MSRF | Description | otions (cont'd) | Available O |
|-------------------------|--|--|------------------|
| | | | |
| STD | GVWR: 14,000 lb Payload Package | STDGV | \checkmark |
| | | | Wheels & Tires |
| STD | Tires: LT245/75Rx17E BSW PLUS A/S (6) | TD8 | \checkmark |
| | | Spare may not be the same | |
| \$165.00 | Tires: LT245/75Rx17E BSW A/T pad tire. | TBM Spare may not be the same | |
| STC | Wheels: 17" Argent Painted Steel | 64K Hub covers/center ornamer | \checkmark |
| \$600.00 | Wheels: 17" Forged Polished Aluminum ornaments (4 aluminum outer and 2 steel inner). | 64J Includes bright hub covers/ | |
| \$350.00 | Spare Tire & Wheel | 512 | |
| | | Required in Rhode Isla | |
| | | Excludes carrier. Includes: - 4-Ton Hydraulic Jack | |
| -\$85.00 | Spare Tire & Wheel Delete (Regional) | 51D | |
| | unts for sales to Rhode Island. | Only available to pool | |
| \$480.00 | Stainless Steel Wheel Covers (Pre- Installed) | 945 | |
| | otaou) | Front and rear. | |
| | | n | Seats & Seat Tri |
| STD | HD Vinyl 40/20/40 Split Bench Seat | А | \checkmark |
| nd driver's side manual | er, storage, 2-way adjustable driver/passenger headrests an | Includes center armrest, cu lumbar. | |

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(Tord)

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| Available Optic | ons (cont'd) Code | Description | MSRP |
|-----------------|--|--|---------------------|
| | 1 Includes center armrest, cuphol | Cloth 40/20/40 Split Bench Seat Ider, storage and driver's side manual lumbar. | \$315.00 |
| | L Includes driver's side manual lu | Vinyl 40/Mini-Console/40 Front Seat | \$355.00 |
| | 4 Includes driver's side manual lu | Cloth 40/Mini-Console/40 Front Seat | \$615.00 |
| Other Options | | | |
| \checkmark | PAINT | Monotone Paint Application | STD |
| \checkmark | 179WB | 179" Wheelbase | STD |
| \checkmark | STDRD Includes 6 speakers. Includes: - SYNC 4 Communications & Electrological Includes enhanced voice recognition of the state of the s | Radio: AM/FM Stereo w/MP3 Player intertainment System gnition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-ch | STD arging USB port |
| | 61J | 4-Ton Hydraulic Jack | \$55.00 |
| | 61J_ Standard in Rhode Island. | 4-Ton Hydraulic Jack (Regional) | N/C |
| | 96V Includes: - Chrome Front Bumper - Bright Grille - Power Sliding Rear Glass - Rear Window Defroster - Remote Start - Halogen Fog Lamps | XL Chrome Package | \$225.00 |
| | 67H | Heavy-Service Front Suspension Package | \$125.00 |

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| Available C | options (cont'd) | | |
|-------------|---|---|--|
| Selected | Code | Description | MSRP |
| | specific vehicle config such as heavy-duty v | I heavy-service front springs (see Order Guide Supplemental Reference gurations). Recommended only on vehicles which will permanently utilizivinches, brush guards or other apparatus which loads the front axle to the R). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ruis package. | e aftermarket equipment ne specified Gross Axle |
| | 67X | Extra Heavy-Service Suspension Package | \$125.00 |
| | springs/FGAWR of sp aftermarket equipmer specified Gross Axle | I extra heavy-service front springs (see Order Guide Supplemental Refe pecific vehicle configurations). Recommended only on vehicles which wint nt such as heavy-duty winches, brush guards or other apparatus which I Weight Rating (GAWR). Note 1: May result in a deterioration of ride qua- ith the addition of this package. | Il permanently utilize oads the front axle to the |
| | 41H | Engine Block Heater | \$100.00 |
| | 86K | Programmable Engine Idle Shutdown Timer | \$250.00 |
| | | on enables the driver to select a time period between 1 to 30 minutes be will not be an option to override this timing. Customers needing to idle the lect this option. | |
| | 60X | Automated Emergency Braking (AEB) Removal | N/C |
| | Removes Pre-Collision beams, post impact b | on Assist with Automated Emergency Barking (AEB) and forward collision praking and audible lane departure warning. | n warning, auto high |
| | 18Y | Ford Pro Upfit Integration System Removal | -\$400.00 |
| | 43K | Pro Power Onboard - 2kW | \$985.00 |
| | Includes dual alterna | tors 12V 250 Amp + 24V 150 Amp. Placement and connection of the au nal stage manufacturer. | x outlet is the |
| | 86M | Dual 68 AH/65 AGM Battery | \$210.00 |
| | 67A Includes 190 Amp + | 350 Amp Dual Alternators | N/C |
| | 67B Includes 250 Amp + | 410 Amp Dual Alternators 160 Amp. | \$115.00 |

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| | options (cont'd | | |
|----------|--|---|------------------------------------|
| Selected | 65M Removes 40 gall | Description 26.5 Gallon Mid Ship Fuel Tank on fuel tank. | MSRP \$125.00 |
| | 65C Combines 40 gallon | Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank. | \$625.00 |
| | 18B | Platform Running Boards | \$445.00 |
| | 59H | Center High-Mounted Stop Lamp (CHMSL) | N/C |
| | 153 Standard in state | Front License Plate Bracket es requiring 2 license plates and optional to all others. | N/C |
| | 872 Pre-installed conten camera with mounti | Rear View Camera & Prep Kit t includes cab wiring and frame wiring to the rear most cross member. Uping bracket, 20' jumper wire and camera mounting/aiming instructions. | \$415.00 offitters kit includes |
| | 52\$ | Interior Work Surface | \$140.00 |
| | 41A Includes: - 410 Amp Dual Alte Includes 250 Amp | | \$250.00 |
| | 43C | 110V/400W Outlet | \$175.00 |
| | 76C | Exterior Backup Alarm (Pre-Installed) | \$175.00 |
| | 91S Pre-installed. | Amber 360-Degree Dual Beacon LED Warning Strobes | \$650.00 |
| | 91G | Amber-Wht 360-Deg Dual Beacon LED Warning Strobes | \$650.00 |

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| Available Option | ons (cont'd) | Description | MSRP | |
|-----------------------|--|--|--|--|
| | Pre-installed. | | | |
| | 61L | Front Wheel Well Liners (Pre-Installed) | \$180.00 | |
| | 79V | COV Required | N/A | |
| | C09 | Priced DORA | N/C | |
| Dealer Installed Opti | ons | | | |
| | AILDS | Smoke Side Window Deflector Kit (Set of 4) | \$160.00 | |
| | Low profile by Lund. Shipped | separately from the vehicle for dealer installation. | | |
| | AHQAB Shipped separately from the v | First Aid Kit w/Ford Logo rehicle for dealer installation. | \$50.00 | |
| | AHMAB Shipped separately from the v | Roadside Assistance Kit w/Ford Logo vehicle for dealer installation. | \$70.00 | |
| | AHMAC | Commercial USA Roadside Assistance Kit | \$230.00 | |
| | Shipped separately from the v | rehicle for dealer installation. | | |
| Fleet Options | | | | |
| | 47A | Ambulance Prep Package (LPO) | \$1,205.00 | |
| | Requires valid FIN code. | | | |
| | Incomplete vehicle package - vehicles are suitable for produ Ford urges ambulance manuf Ford Truck Body Builders layo | p. | anufacturer. Ford o Package. In addition, rehicle manual and the out the Ford ambulance | |

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(Jord)

2024 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

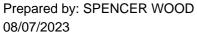
Quote ID: NCSA24-3

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| Available Opti Selected | ions (cont'd) Code | Description | MSRP |
|----------------------------|---|--|--|
| | 47L | Ambulance Prep Pkg w/Special Emissions (LPO) | \$1,205.00 |
| | Requires valid FIN co | ode. | |
| | Incomplete vehicle packate vehicles are suitable for package with EPA specie the recommendations of pertinent supplements). Use vehicle emissions to proceing Elevated Idle Control (SE significantly reduces the definition of an Emergent | bs max front springs/front GAWR, see Supplemental Order Guide age - requires further manufacture and certification by a final stage oroducing ambulances with special emissions only if equipped with all emergency vehicle emissions. In addition, Ford urges ambulance the Ford incomplete vehicle manual and the Ford Truck Body Buil Jsing a Ford vehicle without the Ford ambulance package with EF duce an ambulance with special emissions voids the Ford warranty EIC) has been integrated into the engine control module. Note 2: Epossibility of depower mode when in stationary PTO operation. Note y Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in allations allows for the sale of federally certified emergency vehicles. | manufacturer. Ford In the Ford ambulance prepe e manufacturers to follow ders Layout Book (and A special emergency In Note 1: Stationary Ingine calibration at 3: Must meet the the Federal Register. Note |
| | Includes 250 Amp + 160 | | |
| | Limited Slip w/4.10 Axle Wide track. | e Ratio (LPO) (Fleet) | |
| | - Dual 68 AH/65 AGM Ba | nttery | |
| | | | #4.005.00 |
| | 47J | Fire/Rescue Prep Pkg w/EPA Special | \$1,205.00 |
| | | Emissions (LPO) | |
| | Requires valid FIN co | | |
| | complete details. Incomp manufacturer. Ford urges Vehicle Manual and the Elevated Idle Control (SE significantly reduces the definition of an emergen | | on by a final stage ns of the Ford Incomplete n). Note 1: Stationary ngine calibration the 3: Must meet the the federal register. Note |
| | 927 | Speed Limitation - 75-MPH Governed Top Speed (LPO) | \$80.00 |
| | Requires valid FIN co | , , , , , | |
| | D9E | Built: Kentucky Truck Plant | N/C |
| | D9D | Built: Ohio Plant | N/C |
| | 315 | Ship-Thru: Alt Fuel Innovations, LLC (AFI) | \$0.00 |
| | | | |

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| Available C | options (cont'd) | Description | MSRP |
|-------------|------------------|---|----------|
| | 31A | Ship-Thru: Altec | N/C |
| | 31T | Ship-Thru: Bobs Services LLC | \$0.00 |
| | 311 | Ship-Thru: Dejana | \$0.00 |
| | 31 U | Ship-Thru: General Truck Body | Variable |
| | 31L | Ship-Thru: Holman | N/C |
| | 319 | Ship-Thru: KC Truck Systems Inc. | \$0.00 |
| | 31W | Ship-Thru: Knapheide - IN | N/C |
| | 31V | Ship-Thru: Knapheide Truck Equipment | \$0.00 |
| | 31M | Ship-Thru: Manning Truck Equipment | N/C |
| | 31N | Ship-Thru: Monroe Truck Equipment | Variable |
| | 31G | Ship-Thru: NBC Truck Equipment | \$0.00 |
| | 314 | Ship-Thru: Reading Equipment & Distribution | \$0.00 |
| | 31B | Ship-Thru: Reading Equipment | \$0.00 |
| | 31S | Ship-Thru: Reading Equipment | N/C |
| | 31P | Ship-Thru: Roush CleanTech | Variable |
| | | | |

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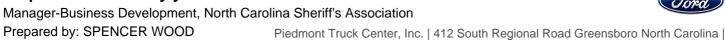


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| Available Op Selected | otions (cont'd) Code | Description | MSRP |
|--------------------------|--|---|---|
| | 31C | Ship-Thru: Zoresco Equipment | \$0.00 |
| | 31Z | Ship-Thru: Knapheide | \$0.00 |
| | 312 | Ship-Thru: National Fleet Services | \$0.00 |
| | 31Y | Ship Thru: Zoresco Equipment | \$0.00 |
| | FLADCR | Fleet Advertising Credit | N/A |
| \checkmark | WARANT | Fleet Customer Powertrain Limited Warranty | N/C |
| | Requires valid FIN | rode | |
| | purchasers with a valide entered into the sales automatically be addefleet customer before the warranty extension 3.13.00 Gas Engine C | 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles of Fleet Identification Number (FIN code) will receive the extended warrant reporting system with a sales type fleet along with a valid FIN code, the d to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrains in on eligible fleet vehicles in OASIS. Please refer to the Warranty and Pommercial Warranty. This change will also be reflected in the printed Warchase of every new vehicle. | nty. When the sale is warranty extension will equently sold to a non- b. Dealers can check for the control of t |
| | FINAL1 | Fleet Final Order Date: TBD | N/C |
| | 56M | Ford US National Fleet Incentives Ford US National - 07/27/23 | \$0.00 |
| | X4W | Limited Slip w/4.10 Axle Ratio (LPO) (Fleet) | N/C |
| | Diesel only, see or Wide track. | der guide for additional requirements. | |
| Emissions | | | |
| \checkmark | 425 | 50-State Emissions System | STD |
| General Info | | | |

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| Available Options (cont'd) | | | | |
|----------------------------|--------|-------------------------|------|--|
| Selected | Code | Description | MSRP | |
| | ORDER1 | Initial Order Date: TBD | N/C | |
| | START1 | Start-Up Date: TBD | N/C | |
| | BUILD1 | Build-Out Date: TBD | N/C | |