Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X3B) Price Level: 415



Client Proposal

Prepared by: SPENCER WOOD Office: 336-668-2401 Quote ID: NCSA24-216 Date: 08/04/2023

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Manager-Business Development, North Carolina Sheriff's Association

Prepared by: SPENCER WOOD Piedmont Truck Center, Inc. | 412 South Regional Road Greensboro North Carolina | 274099308

2024 F-350 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X3B)

Quote ID: NCSA24-216

08/04/2023

Available O	ptions Code	Description	MSRF
	Code	Description	INISKI
Packages			
	Flex fuel. - Transmission: Tor Includes SelectShi - 3.73 Axle Ratio - GVWR: 10,500 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Arger Includes painted h - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC 4 Includes 8" LCD ca	x17E BSW A/S (4) the same as road tire. nt Painted Steel ub covers/center ornaments. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	cloud connected, AppLir
Powertrain			
\checkmark	99A Flex fuel.	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STE
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Electronic-Locking	w/3.73 Axle Ratio	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	life monitor. Includes: - 3.31 Axle Ratio - 190 Amp Alternato - Dual 68 AH/65 AG - 29 Gallon Fuel Ta	M Batteries	(OCR) and intelligent oil
	99M	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$12,495.00
	High output. Include intelligent oil-life mo	es manual push-button engine-exhaust braking, Operator Commanded R	Regeneration (OCR) and

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Available Optic	ons (cont'd) _{Code}	Description	MSRP	
	Includes: - 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 29 Gallon Fuel Tank - GVWR: 11,000 lb Payload Pa	5		
	44F Includes SelectShift and select	Transmission: TorqShift-G 10-Speed Automatic able drive modes: normal, eco, slippery roads, tow/haul and off-road.	STD	
	44G	Transmission: TorqShift 10-Speed Automatic able drive modes: normal, eco, slippery roads, tow/haul and off-road.	N/C	
\checkmark	X37	3.73 Axle Ratio	STD	
	X31	3.31 Axle Ratio	N/C	
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$430.00	
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00	
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00	
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00	
\checkmark	STDGV	GVWR: 10,500 lb Payload Package	STD	
	NONGV	GVWR: 11,000 lb Payload Package w/6.7L	N/C	
	NONGV1	GVWR: 11,000 lb Payload Package	N/C	
	NONGV2	GVWR: 11,500 lb Payload Package	N/C	

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MSRP	Description	ptions (cont'd) Code	Selected
N/C	GVWR: 11,300 lb Payload Package	NONGV3	
N/C	GVWR: 11,500 lb Payload Package w/6.7L	NONGV4	
			Wheels & Tires
STD	Tires: LT245/75Rx17E BSW A/S (4) me as road tire.	TD8 Spare may not be the sa	\checkmark
\$165.00	Tires: LT245/75Rx17E BSW A/T (4) ne as road tire.	TBM Spare may not be the sa	
N/C	Tires: LT275/65Rx18E BSW A/S ne as road tire.	TCH Spare may not be the sa	
\$265.00	Tires: LT275/70Rx18E BSW A/T (4) ne as road tire.	TDX Spare may not be the sa	
N/C	Tires: LT285/70R17 A/T be the same as road tire.	TEX Off-road. Spare may not	
N/C	Tires: LT275/65Rx20E BSW A/T (4) ne as road tire.	TCW Spare may not be the sa	
STD	Wheels: 17" Argent Painted Steel ers/center ornaments.	64A Includes painted hub cov	
N/C	Wheels: 18" Ebony Black Painted Aluminum	64S	
\$455.00	Wheels: 18" Argent Painted Steel ers/center ornaments.	64F Includes painted hub cov	
\$1,420.00	Wheels: 20" Dark Carbonized Gray Painted Aluminum	642	

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Selected	Code	Description	MSRP
	High-gloss. Includes	matte black hub covers/center ornaments.	
	51X Also deletes jack and	Spare Wheel & Tire Delete	-\$85.00
Seats & Seat Tri	m		
\checkmark	A Includes center armr	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armr	Cloth 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	148WB	148" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD ca with app catalog, 91	Radio: AM/FM Stereo w/MP3 Player pacitive touchscreen with swipe capability, wireless phone connection, 1 Assist, Apple CarPlay and Android Auto compatibility and digital own	STD cloud connected, AppLink er's manual.
	Includes:	Bumper	\$225.00
		XL Off-Road Package se and axle water fording vent tubes and unique front air dams with app	\$995.00 proach angle improvement
	Includes: - Tires: LT285/70R11 Off-road. Spare ma - Transfer Case & Fu	y not be the same as road tire.	
	17S	STX Appearance Package	\$5,115.00



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2024 F-350 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X3B)

Quote ID: NCSA24-216

Selected	Code	Description	MSRP
Selected	Includes 4 additional Includes: - 360-Degree Came Includes wired aux - 360-Degree Came Includes picture in - BLIS w/Cross-Tra Includes trailer con - LED Center High Includes LED cent - Rear Parking Set Includes reverse s - Automatic High Be - Pre-Collision Assis Includes Automatic - Body-Color Front - Body-Color Rear B - Cloth 40/20/40 Sp Includes center an - Color-Coordinated - LED Box Lighting Includes LED cen - LED Fog Lamps Includes LED refle - Painted Grille	al pickup box tie-downs, STX fender vent badge and upgraded inter- era Package kiliary trailer camera compatibility. hera System picture capability. affic Alert verage. Mounted Stop Lamp (CHMSL) Camera ter high-mounted stop lamp (CHMSL). nsors eensing system with reverse brake assist. eaam st c Emergency Braking (AEB) and forward collision warning. Bumper Bumper Bumper lit Bench Seat mrest, cupholder, storage and driver's side manual lumbar. I Full Carpet w/Floor Mats ter High-Mounted Stop Lamp (CHMSL).	
	17X Includes: - Hill Descent Contr - Off-Road Specifica Includes front/rear	ally Tuned Shock Absorbers : Fuel Tank Skid Plates	\$495.00
	473	Snow Plow Prep Package	\$250.00
	body builders layou	selected springs for snowplow application. Note: restrictions apply; t book for details. May result in deterioration of ride quality when ve ttery (86M) recommended with 6.8L or 7.3L gasoline engines; see b	ehicle is not equipped with
	471	Camper Package	\$160.00
	chosen. Not include springs and slide-in consulted for specif	vice front springs (1 up upgrade above the spring computer selecte ad if maximum springs have been computer selected as standard e camper certification. Note 1: Salesperson's source book or Ford R ic trailer towing or camper limits and corresponding required equip May result in deterioration of ride quality when vehicle is not equip r	quipment), rear auxiliary 2V trailer towing guide should b ment, axle ratios and model
	47B	Snow Plow/Camper Package	\$305.00



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Available Options (cont'd)

Selected	Code	Description	MSRP
	the spring computer computer selected a Salesperson's sourn limits and correspon Reference or Body and/or camper. Not	selected springs for snowplow application and heavy service front sp r selected as a consequence of options chosen. Not included if maxi as standard equipment), rear auxiliary springs and slide-in camper of ce book or Ford RV trailer towing guide should be consulted for spec- nding required equipment, axle ratios and model availability. Restrict Builders Layout Book for details. Expect firmer ride when vehicle is r e 2: May result in deterioration of ride quality when vehicle is not equ la battery (86M) recommended with 6.8L or 7.3L gasoline engines; s	mum springs have been ertification. Note 1: ific trailer towing or camper ions apply; see Supplemental ot equipped with snowplow iipped with snowplow and/or
	67H	Heavy-Service Front Suspension	\$125.00
		Package	
	chosen. Not include on vehicles which w apparatus which loa will increase with th	vice front springs (1 up upgrade above the spring computer selected ed if maximum springs have been computer selected as standard equivill permanently utilize aftermarket equipment such as heavy-duty win adds the front axle to the specified Gross Axle Weight Rating (GAWR) e addition of this package. Note 2: May result in deterioration of ride end utility attachment.	uipment). Recommended only nches, brush guards or other . Note 1: Vehicle ride height
	98F	CNG/Propane Gaseous Engine Prep	\$315.00
		Package	
	CNG/propane fuel t equipment combine CNG/propane fuele Company does not CNG or propane fue applicable U.S. or C installer, alterer or s complies with U.S.	engine intake valves, valve seats and bi-fuel manifold. Note: This pa- canks, lines, etc. Vehicle will be equipped with the standard factory ge ed with certified calibration reflash is required, from an external upfitte d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelb provide an exhaust or evaporative emissions certificate with this opti el. Ford does not represent that a vehicle converted to use CNG or p Canadian safety standards. It is the responsibility of the final stage m subsequent stage manufacturer) to determine that any vehicle conve Federal, California or Canadian exhaust and evaporative emission re s, U.S. and Canadian safety standards, labeling and any other require	asoline fuel system. Additional er, to convert the vehicle to a uyersguide. Ford Motor ion when converted to use ropane will comply with all anufacturer (body-builder, rted to use CNG or propane equirements, Federal fuel
\square	874	360-Degree Camera Package	\$1,150.00
		360-Degree Camera Package liary trailer camera compatibility.	• ••••••••
	Includes: - 360-Degree Came Includes picture in - BLIS w/Cross-Trai Includes trailer cov - LED Center High- Includes LED cent - Rear Parking Sens	era System picture capability. ffic Alert verage. Mounted Stop Lamp (CHMSL) Camera ter high-mounted stop lamp (CHMSL).	
	96D	XL Driver Assist Package	Variable

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Ford

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Selected	Code	Description	MSRP
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opt off after idling. There periods should not s	ion enables the driver to select a time period between 1 to 30 minutes be e will not be an option to override this timing. Customers needing to idle select this option.	efore the engine will shut their vehicles for longer
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00
	18A	Ford Pro Upfit Integration System	\$400.00
	Includes programma utilize upfit aftermar	able and connected upfit integration system. Recommended for snowplo	ws and trucks that will
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual altern	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp +	410 Amp Dual Alternators	\$115.00
	66L Includes LED Cente	LED Box Lighting er High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
	connector on driver's (53W) is compatible v accessories 5th Whe compatible with Rees A00A25-A (8ft box or accessories 5th Whe the short pickup box, The receiver centerlin When selecting a trai vehicle for turns up to contacting the cab of Package (53W) is con	I attachment points with plugs, 1 frame under-bed cross member and 1 is side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goose with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer el Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep part e Signature Series 5th wheel hitch kits updated with a new Leg Service ly). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer el Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the shore provides less clearance between the cab and 5th wheel trailer compared e of the hitch should be mounted at least 2" forward from the rear-axle of er and tow vehicle, it's critical that this combination provide clearance be and including 90 degrees. Failure to follow this recommendation could the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th mpatible only with the factory orderable Gooseneck Hitch Kit (15J) or deal is Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft conseneck Hitch by Reese - part #BC3Z-19F50	eneck Prep Package -installed Ford ackage is also Kit - part #BC3Z- -installed Ford t box (6.75ft box). Note: t to long box pickups. of the truck chassis. etween the cab and tow result in the trailer Wheel/Gooseneck Prep aler-installed Ford
	18B	Platform Running Boards	\$445.00
	592	LED Roof Clearance Lights	\$95.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gua	Tough Bed Spray-In Bedliner d, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash me	120V/400W Outlet	\$175.00
	52S	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alten Includes 250 Amp +		\$250.00
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6) console.	\$165.00

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Ford

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Quote ID: NCSA24-216

Description	Code	Selected
Pickup Box Bed Side Storage	19H	
Aluminum Crossbed Toolbox (Pre- Installed)	19J	
Guard Defender Series.	Matte black. Weather	
Premium Aluminum Crossbed Toolbox (Pre-Installed)	19K	
d model #127-0-02.	Bright. Weather Guar	
Amber 360 Degree LED Warn Strobes (Pre-Installed)	91S	
	Includes dual beacor	
Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	91G	
	Includes dual beacor	
Drop-In Bedliner (Pre-Installed)	85L	
Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	21D	
Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	21E	
Retractable Tonneau Pickup Box Cover (Pre-Installed)	21J	
Front Wheel Well Liners (Pre-Installed)	61L	
Rear Wheel Well Liners (Pre-Installed)	61M	
	Pickup Box Bed Side Storage Aluminum Crossbed Toolbox (Pre- Installed) Guard Defender Series. Premium Aluminum Crossbed Toolbox (Pre-Installed) rd model #127-0-02. Amber 360 Degree LED Warn Strobes (Pre-Installed) Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) Drop-In Bedliner (Pre-Installed) Soft Folding Tonneau Pickup Box Cover (Pre-Installed) Hard Folding Tonneau Pickup Box Cover (Pre-Installed) Retractable Tonneau Pickup Box Cover (Pre-Installed) Front Wheel Well Liners (Pre-Installed)	19H Pickup Box Bed Side Storage 19J Aluminum Crossbed Toolbox (Pre- Installed) Matte black. Weather Guard Defender Series. 19K Premium Aluminum Crossbed Toolbox (Pre-Installed) Bright. Weather Guard model #127-0-02. 91S Amber 360 Degree LED Warn Strobes (Pre-Installed) Includes dual beacon. 91G Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) Includes dual beacon. 85L Drop-In Bedliner (Pre-Installed) 21D Soft Folding Tonneau Pickup Box Cover (Pre-Installed) 21E Hard Folding Tonneau Pickup Box Cover (Pre-Installed) 21J Retractable Tonneau Pickup Box Cover (Pre-Installed) 61L Front Wheel Well Liners (Pre-Installed)

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Available Options (cont'd)

Selected	Code	Description	MSRP
	61N	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00
	87S	Retractable Bed Side-Step (Pre- Installed)	\$780.00
	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	153 Standard in states req	Front License Plate Bracket Juiring 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installe	d Options		
	A9MAQ Shipped separately fro	4 Black Retractable Bed Hooks by Bull Accessories om the vehicle for dealer installation.	\$70.00

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Selected	Code	Description	MSRF
	AILDS	Smoke Side Window Deflector Kit (Set of 4)	\$160.00
	Low profile by Lund.	Shipped separately from the vehicle for dealer installation.	
	A1WAV	Pivot LH Bed Storage Case by UnderCover	\$290.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	A1WAW	Pivot RH Bed Storage Case by UnderCover	\$290.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	AHQAB Shipped separately fi	First Aid Kit w/Ford Logo rom the vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately fi	Roadside Assistance Kit w/Ford Logo rom the vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	A73AB Shipped separately fi	Tailgate Lock by McGard rom the vehicle for dealer installation.	\$50.00
	CL2AB	12,000 lb Ford Performance Parts Winch by Warn	\$3,855.00
	Shipped separately fi strength and abrasion	rom the vehicle for dealer installation. Includes wired remote controls, 70 n-resistant synthetic line.	0-foot high-tensile
leet Options			
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C

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Available Options (cont'd)

MSRP	Description	Code	Selected
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	315	
N/C	Ship-Thru: Altec	31A	
\$0.00	Ship-Thru: Bobs Services LLC	31T	
\$0.00	Ship-Thru: Dejana	311	
Variable	Ship-Thru: General Truck Body	31U	
N/C	Ship-Thru: Holman	31L	
\$0.00	Ship-Thru: KC Truck Systems Inc.	319	
N/C	Ship-Thru: Knapheide - IN	31W	
\$0.00	Ship-Thru: Knapheide Truck Equipment	31V	
N/C	Ship-Thru: Manning Truck Equipment	31M	
Variable	Ship-Thru: Monroe Truck Equipment	31N	
\$0.00	Ship-Thru: NBC Truck Equipment	31G	
\$0.00	Ship-Thru: Reading Equipment & Distribution	314	
\$0.00	Ship-Thru: Reading Equipment	31B	
N/C	Ship-Thru: Reading Equipment	31S	

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Available Options (cont'd)

Selected	Code	Description	MSRP
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN code		

Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Piedmont Truck Center, Inc. | 412 South Regional Road Greensboro North Carolina

FINAL1	Fleet Final Order Date: TBD	N/C
56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
L	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00
Includes driver's side manual lu	ımbar.	
4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
Includes driver's side manual lumbar.		
43C_	120V/400W Outlet (Fleet)	\$175.00
Includes 1 in-dash mounted ou	tlet and 1outlet in the console.	

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Quote ID: NCSA24-216

Available Options (cont'd)					
Selected	Code	Description	MSRP		
Emissions					
\checkmark	425	50-State Emissions System	STD		
General Info					
	ORDER1	Initial Order Date: 07/17/2023	N/C		
	START1	Start-Up Date: TBD	N/C		
	BUILD1	Build-Out Date: TBD	N/C		