Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 415



Client Proposal

Prepared by: SPENCER WOOD

Office: 336-668-2401 Quote ID: NCSA24-215

Date: 08/04/2023



Manager-Business Development, North Carolina Sheriff's Association





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2024 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Quote ID: NCSA24-215

Available Options

Selected Code Description MSRP

Packages

08/04/2023

620A Order Code 620A N/C

Includes:

- Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel.
- Transmission: TorqShift-G 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.
- Limited Slip w/4.30 Axle Ratio
- GVWR: 14,000 lb Payload Package
- Tires: LT245/75Rx17E BSW A/S (6,
- Spare may not be the same as road tire.
- Wheels: 17" Argent Painted Steel
- Hub covers/center ornaments not included.
- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player
- Includes 4 speakers.
- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.

Powertrain

99A Engine: 6.8L 2V DEVCT NA PFI V8
Gas

Flex fuel.

99T Engine: 6.7L 4V OHV Power Stroke V8
Turbo Diesel B20

Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.

Includes:

- 3.55 Axle Ratio
- 190 Amp Alternator (Diesel)
- Dual 68 AH/65 AGM Batteries
- 34 Gallon Fuel Tank

99M Engine: 6.7L Power Stroke V8 Turbo \$12,495.00
Diesel B20

High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.

Includes:

- 3.55 Axle Ratio
- 190 Amp Alternator (Diesel)
- Dual 68 AH/65 AGM Batteries
- 34 Gallon Fuel Tank

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Quote ID: NCSA24-215

MSRP	Description	ptions (cont'd)	Selected
STD	Transmission: TorqShift-G 10-Speed Automatic	44F	✓ V
N/C	Transmission: TorqShift 10-Speed	Includes SelectShift a	
	Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	Includes SelectShift a	
STD	Limited Slip w/4.30 Axle Ratio	X4L	$oldsymbol{ol}}}}}}}}}}}}}}}}}}$
N/C	3.55 Axle Ratio	X35	
\$385.00	Limited Slip w/3.55 Axle Ratio	X3K	
\$395.00	Limited Slip w/4.10 Axle Ratio	X4N	
STD	GVWR: 14,000 lb Payload Package	STDGV	\checkmark
			Wheels & Tires
STD	Tires: LT245/75Rx17E BSW A/S (6) same as road tire.	TD8 Spare may not be the	\checkmark
\$165.00	Tires: LT245/75Rx17E BSW A/T (6) same as road tire.	TBM Spare may not be the	
STD	Wheels: 17" Argent Painted Steel aments not included.	64K Hub covers/center on	\checkmark
\$600.00	Wheels: 17" Forged Polished Aluminum vers/center ornaments (4 aluminum outer and 2 steel inner).	64J Includes bright hub co	
\$480.00	Stainless Steel Wheel Covers (Pre- Installed)	945 Front and rear.	

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Available Opti Selected	ons (cont'd)	Description	MSRP
	51X Also deletes jack and	Spare Wheel & Tire Delete frame-mounted carrier.	-\$85.00
Seats & Seat Trim			
\checkmark	A Includes center armre	HD Vinyl 40/20/40 Split Bench Seat st, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armre	Cloth 40/20/40 Split Bench Seat st, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	164WB	164" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD cap with app catalog, 911	Radio: AM/FM Stereo w/MP3 Player acitive touchscreen with swipe capability, wireless phone connection, Assist, Apple CarPlay and Android Auto compatibility and digital own	STD cloud connected, AppLink er's manual.
	96V Includes 4 additional µ Includes: - Chrome Front Bump - Chrome Rear Step E - Halogen Fog Lamps	er Bumper	\$225.00
	17X Includes: - Hill Descent Control - Off-Road Specifically Includes front/rear Transfer Case & Fue - Unique FX4 Off-Roa		\$495.00
	473	Snow Plow Prep Package	\$250.00

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Available Options (cont'd)

Selected Code **Description MSRP** Includes computer selected springs for snowplow application. Note: restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see body builders layout book for details \$160.00 471 Camper Package Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper. Includes: - Rear Stabilizer Bar \$305.00 47B Snow Plow/Camper Package Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Note 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see Body Builders Layout Book for details. Includes. - Rear Stabilizer Bar \$125.00 67H Heavy-Service Front Suspension Package Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment. \$315.00 98F CNG/Propane Gaseous Engine Prep Package Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements. \$1,150.00 874 360-Degree Camera Package Includes wired auxiliary trailer camera compatibility. - 360-Degree Camera System Includes picture in picture capability.

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- BLIS w/Cross-Traffic Alert

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	ptions (cont'd	•	
Selected	Code	Description	MSRP
	Includes LED cent - Rear Parking Sens	Mounted Stop Lamp (CHMSL) Camera er high-mounted stop lamp (CHMSL).	
	96D	XL Driver Assist Package	\$730.00
	- Automatic High Be - Pre-Collision Assis		
	41H Includes grille cover	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opt off after idling. Then periods should not s	tion enables the driver to select a time period between 1 to 30 minutes before will not be an option to override this timing. Customers needing to idle the select this option.	ore the engine will shut eir vehicles for longer
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00
	18A	Ford Pro Upfit Integration System	\$400.00
		able and connected upfit integration system. Recommended for snowplows	s and trucks that will
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual altern	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00

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Available O Selected	ptions (cont'd Code) Description	MSRP
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00
	connector on driver's (53W) is compatible	5th Wheel/Gooseneck Hitch Prep Package and attachment points with plugs, 1 frame under-bed cross member and as side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goowith the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deal and Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep	seneck Prep Þackage ler-installed Ford
	compatible with Ree A00A25-A (8ft box o accessories 5th Whe the short pickup box The receiver centerl. When selecting a travehicle for turns up to contacting the cab o Package (53W) is contacting the cab o the contacting the cab o the cab of	sel Hitch Kit by Reese - part #BC-32-19D520-A (8ft box only). The perp see Signature Series 5th wheel hitch kits updated with a new Leg Servic nly). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealed hitch Kit by Reese - part #BC3Z-19D520-A is not released to the shapprovides less clearance between the cab and 5th wheel trailer comparation of the hitch should be mounted at least 2" forward from the rear-axion of the hitch should be mounted at least 2" forward from the rear-axion of the hitch should be mounted at least 2" forward from the rear-axion of the hitch should be mounted at least 2" forward from the rear-axion of the tow vehicle, it's critical that this combination provide clearance to and including 90 degrees. Failure to follow this recommendation could fithe tow vehicle during tight turns. Gooseneck hitch compatibility: the 5 cmpatible only with the factory orderable Gooseneck Hitch Kit (15J) or cas Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75).	e Kit - part #BC3Z- er-installed Ford ort box (6.75ft box). Note: ed to long box pickups. e of the truck chassis. between the cab and tow d result in the trailer tith Wheel/Gooseneck Prep dealer-installed Ford
	18B	Platform Running Boards	\$445.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gua	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash n	120V/400W Outlet nounted outlet.	\$175.00
	52S	Interior Work Surface	\$140.00
	41A Includes:	Rapid-Heat Supplemental Cab Heater	\$250.00

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Gora

2024 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Quote ID: NCSA24-215

Available O	ptions (cont'd) Description	MSRP
	- 410 Amp Dual Alte Includes 250 Amp	rnators	
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6)	\$165.00
	19H	Pickup Box Bed Side Storage	\$1,695.00
	19J Matte black. Weathe	Aluminum Crossbed Toolbox (Pre- Installed) er Guard Defender Series.	\$950.00
	19K Bright. Weather Gua	Premium Aluminum Crossbed Toolbox (Pre-Installed)	\$950.00
	91S Includes dual beaco	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beaco	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00

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Ford

2024 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Quote ID: NCSA24-215

Available Op	otions (cont'd)	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	87S	Retractable Bed Side-Step (Pre- Installed)	\$780.00
	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15K	35K 5th Wheel Hitch Kit (Pre-Installed)	\$1,745.00
	153 Standard in states requiring	Front License Plate Bracket g 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C

Dealer Installed Options

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2024 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Quote ID: NCSA24-215

MSRP	Description	Options (cont'd Code	
\$70.00	4 Black Retractable Bed Hooks by Bull Accessories	A9MAQ	
	n the vehicle for dealer installation.	Shipped separately	
\$160.00	Smoke Side Window Deflector Kit (Set of 4)	AILDS	
	ipped separately from the vehicle for dealer installation.	Low profile by Lund.	
\$290.00	Pivot LH Bed Storage Case by UnderCover	A1WAV	
	n the vehicle for dealer installation.	Shipped separately	
\$290.00	Pivot RH Bed Storage Case by UnderCover	A1WAW	
	n the vehicle for dealer installation.	Shipped separately	
\$50.00	First Aid Kit w/Ford Logo In the vehicle for dealer installation.	AHQAB Shipped separately	
\$70.00	Roadside Assistance Kit w/Ford Logo n the vehicle for dealer installation.	AHMAB Shipped separately	
\$230.00	Commercial USA Roadside Assistance Kit	AHMAC	
	n the vehicle for dealer installation.	Shipped separately	
\$50.00	Tailgate Lock by McGard n the vehicle for dealer installation.	A73AB Shipped separately	
\$3,855.00	12,000 lb Ford Performance Parts Winch by Warn	CL2AB	
0-foot high-tensile	n the vehicle for dealer installation. Includes wired remote controls, 70 esistant synthetic line.	Shipped separately strength and abrasic	
			Fleet Options
N/C			

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Available C	Options (cont'd)	Description	MSRP
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00

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Available Option Selected	ons (cont'd) Code	Description	MSRP
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a valid Flee entered into the sales repon automatically be added to the fleet customer before the ex the warranty extension on e	or 60,000-mile limited powertrain warranty to 5-years, 100,000 mile to telephone the telephone (FIN code) will receive the extended warranty to system with a sales type fleet along with a valid FIN code, the ne vehicle. The extension will stay with the vehicle even if it is substitution. This extension applies to both gas and diesel powertrains ligible fleet vehicles in OASIS. Please refer to the Warranty and Poercial Warranty. This change will also be reflected in the printed Warranty.	nty. When the sale is warranty extension will equently sold to a non- s. Dealers can check for blicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	L Includes driver's side manua	Vinyl 40/Mini-Console/40 Front Seat (Fleet) al lumbar.	\$355.00
	4 Includes driver's side manua	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	includes driver's side manua	ai iumpar.	

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Available O			
Selected	Code	Description	MSRP
	43C_ Includes 1 in-dash mo	120V/400W Outlet (Fleet) counted outlet and 1outlet in the console.	\$175.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 07/17/2023	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C