Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W3B) Price Level: 415



Client Proposal

Prepared by: SPENCER WOOD Office: 336-668-2401 Quote ID: NCSA24-212 Date: 08/04/2023

1



Manager-Business Development, North Carolina Sheriff's Association

Prepared by: SPENCER WOOD Piedmont Truck Center, Inc. | 412 South Regional Road Greensboro North Carolina | 274099308

2024 F-350 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W3B)

Quote ID: NCSA24-212

08/04/2023

Available Op		Description		
Selected	Code	Description	MSRF	
Packages				
	Flex fuel. - Transmission: Toru Includes SelectShi - 3.73 Axle Ratio - GVWR: 10,600 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Argen Includes painted hi - HD Vinyl 40/20/40 Includes center arr - Radio: AM/FM Ste Includes 4 speaked - SYNC 4 Includes 8" LCD ca	r17E BSW A/S (4) the same as road tire. ht Painted Steel ub covers/center ornaments. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	cloud connected, AppLir	
Powertrain				
\checkmark	99A Flex fuel.	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STE	
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00	
	Includes: - Electronic-Locking	w/3.73 Axle Ratio		
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00	
	Includes manual pu life monitor. Includes: - 3.31 Axle Ratio - 190 Amp Alternato - Dual 68 AH/65 AG - 34 Gallon Fuel Tai - GVWR: 11,200 b	M Batteries nk	(OCR) and intelligent oi	
	99M	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$12,495.0	
	High output. Include intelligent oil-life mo	es manual push-button engine-exhaust braking, Operator Commanded F	Regeneration (OCR) and	

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Quote ID: NCSA24-212

	otions (cont'd	-	MCDD
Selected	Code Includes: - 3.31 Axle Ratio - 190 Amp Alternator - Dual 68 AH/65 AGI - 34 Gallon Fuel Tan - GVWR: 11,200 lb F	M Batteries k	MSRP
\checkmark	44F Includes SelectShift	Transmission: TorqShift-G 10-Speed Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	STD
	44G Includes SelectShift	Transmission: TorqShift 10-Speed Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	N/C
\checkmark	X37	3.73 Axle Ratio	STD
	X31	3.31 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$430.00
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00
\bigtriangledown	STDGV	GVWR: 10,600 lb Payload Package	STD
	NONGV	GVWR: 11,200 lb Payload Package	N/C
	NONGV1	GVWR: 11,100 lb Payload Package	N/C
	NONGV2	GVWR: 11,500 lb Payload Package	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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08/04/2023

MSRP	Description	ptions (cont'd) Code	Selected
N/C	GVWR: 11,300 lb Payload Package	NONGV3	
N/C	GVWR: 11,500 lb Payload Package w/6.7L	NONGV4	
			Wheels & Tires
STD	Tires: LT245/75Rx17E BSW A/S (4) me as road tire.	TD8 Spare may not be the sa	\checkmark
\$165.00	Tires: LT245/75Rx17E BSW A/T (4) me as road tire.	TBM Spare may not be the sa	
N/C	Tires: LT275/65Rx18E BSW A/S me as road tire.	TCH Spare may not be the sa	
\$265.00	Tires: LT275/70Rx18E BSW A/T (4) me as road tire.	TDX Spare may not be the sa	
N/C	Tires: LT285/70R17 A/T be the same as road tire.	TEX Off-road. Spare may not	
N/C	Tires: LT275/65Rx20E BSW A/T (4) me as road tire.	TCW Spare may not be the sa	
STD	Wheels: 17" Argent Painted Steel	64A Includes painted hub co	\bigtriangledown
N/C	Wheels: 18" Ebony Black Painted Aluminum	64S	
\$455.00	Wheels: 18" Argent Painted Steel	64F Includes painted hub co	
\$1,420.00	Wheels: 20" Dark Carbonized Gray Painted Aluminum	642	

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Quote ID: NCSA24-212

Available Opti	ons (cont'd) Code	Description	MSRP
		plack hub covers/center ornaments.	
	51X Also deletes jack and frame-	Spare Wheel & Tire Delete	-\$85.00
Seats & Seat Trim			
\checkmark	A Includes center armrest, cup	HD Vinyl 40/20/40 Split Bench Seat bolder, storage and driver's side manual lumbar.	STD
	1 Includes center armrest, cup	Cloth 40/20/40 Split Bench Seat bolder, storage and driver's side manual lumbar.	\$315.00
Other Options			
\checkmark	160WB	160" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capacitive with app catalog, 911 Assist	Radio: AM/FM Stereo w/MP3 Player touchscreen with swipe capability, wireless phone connection, Apple CarPlay and Android Auto compatibility and digital owner	STD cloud connected, AppLink r's manual.
	96V Includes 4 additional pickup Includes: - Bright Chrome Hub Covers - Chrome Front Bumper - Chrome Rear Step Bumpe - Halogen Fog Lamps	s & Center Ornaments	\$225.00
	17Z Includes transfer case and a Includes: - Tires: LT285/70R17 A/T Off-road. Spare may not be - Transfer Case & Fuel Tank		\$995.00 roach angle improvement.
	17S	STX Appearance Package	\$5,115.00



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Quote ID: NCSA24-212

elected	Code	Description	MSRF
	Includes 4 additiona	I pickup box tie-downs, STX fender vent badge and upgraded interio	r door panels.
	Includes:		
	- 360-Degree Came		
		iliary trailer camera compatibility.	
	- 360-Degree Cam		
	Includes picture in		
	- BLIS w/Cross-Tra Includes trailer cov		
		-Mounted Stop Lamp (CHMSL) Camera	
	-	er high-mounted stop lamp (CHMSL).	
	- Rear Parking Ser	• • • • • •	
	•	ensing system with reverse brake assist.	
	- Automatic High Be	am	
	- Pre-Collision Assis	st	
		c Emergency Braking (AEB) and forward collision warning.	
	- Body-Color Front I		
	- Body-Color Rear E	•	
	- Cloth 40/20/40 Spi		
		nrest, cupholder, storage and driver's side manual lumbar. I Full Carpet w/Floor Mats	
	- LED Box Lighting	rui caipei wir ioor mais	
	0 0	ter High-Mounted Stop Lamp (CHMSL).	
	- LED Fog Lamps		
	Includes LED refle	ctor lamps.	
	- Painted Grille		
	- Wheels: 18" Ebony	y Black Painted Aluminum	
	17X	FX4 Off-Road Package	\$495.00
	Includes:	6	
	- Hill Descent Contr	ol	
	- Off-Road Specifica	ally Tuned Shock Absorbers	
	Includes front/rear.		
	- Transfer Case & F	uel Tank Skid Plates	
	- Unique FX4 Off-Re	bad Box Decal	
	473	Snow Plow Prep Package	\$250.00
	Includes computers	selected springs for snowplow application. Note: restrictions apply; se	e supplemental reference o
	body builders layou	took for details. May result in detrioration of ride quality when vehi tery (86M) recommended with 6.8L or 7.3L gasoline engines; see boo	cle is not equipped with
	471	Camper Package	\$160.00
		rice front springs (1 up upgrade above the spring computer selected a	as a consequence of options
	chosen. Not include springs and slide-in consulted for specifi	d if maximum springs have been computer selected as standard equ camper certification. Note 1: Salesperson's source book or Ford RV ic trailer towing or camper limits and corresponding required equipme May result in deterioration of ride quality when vehicle is not equipped	ipment), rear auxiliary trailer towing guide should b ent, axle ratios and model
	47B	Snow Plow/Camper Package	\$305.00



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Quote ID: NCSA24-212

Available Options (cont'd)

the spring computer so computer selected as Salesperson's source limits and correspondi	ected springs for snowplow application and heavy service front sprin elected as a consequence of options chosen. Not included if maximu standard equipment), rear auxiliary springs and slide-in camper certi book or Ford RV trailer towing guide should be consulted for specific	im springs have been ification. Note 1:
and/or camper. Note 2	ng required equipment, axle ratios and model availability. Restriction ilders Layout Book for details. Expect firmer ride when vehicle is not 2: May result in deterioration of ride quality when vehicle is not equipp battery (86M) recommended with 6.8L or 7.3L gasoline engines; see	c trailer towing or camper as apply; see Supplementa equipped with snowplow ped with snowplow and/or
67H	Heavy-Service Front Suspension	\$125.00
	Package	
chosen. Not included on vehicles which will apparatus which loads	e front springs (1 up upgrade above the spring computer selected as if maximum springs have been computer selected as standard equip permanently utilize aftermarket equipment such as heavy-duty winch s the front axle to the specified Gross Axle Weight Rating (GAWR). N addition of this package. Note 2: May result in deterioration of ride qu d utility attachment.	ment). Recommended only hes, brush guards or other lote 1: Vehicle ride height
98F	CNG/Propane Gaseous Engine Prep	\$315.00
	Package	
CNG/propane fuel tan equipment combined v CNG/propane fueled v Company does not pro CNG or propane fuel. applicable U.S. or Car installer, alterer or sub complies with U.S. Fe	gine intake valves, valve seats and bi-fuel manifold. Note: This packa ks, lines, etc. Vehicle will be equipped with the standard factory gasc with certified calibration reflash is required, from an external upfitter, rehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuy ovide an exhaust or evaporative emissions certificate with this option Ford does not represent that a vehicle converted to use CNG or prop nadian safety standards. It is the responsibility of the final stage manufacturer) to determine that any vehicle converted deral, California or Canadian exhaust and evaporative emission requ J.S. and Canadian safety standards, labeling and any other requirem	oline fuel system. Additiona to convert the vehicle to a rersguide. Ford Motor when converted to use pane will comply with all ufacturer (body-builder, d to use CNG or propane uirements, Federal fuel
874	360-Degree Camera Package	\$1,150.00
Includes wired auxiliar Includes: - 360-Degree Camera Includes picture in pi - BLIS w/Cross-Traffic Includes trailer cover - LED Center High-Mo Includes LED center - Rear Parking Sensol	ry trailer camera compatibility. System cture capability. : Alert age. punted Stop Lamp (CHMSL) Camera high-mounted stop lamp (CHMSL).	
96D	XL Driver Assist Package	Variable
41H Includes grille cover.	Engine Block Heater	\$100.00

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08/04/2023

	ptions (cont'd	,	
Selected	Code	Description	MSRP
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
		on enables the driver to select a time period between 1 to 30 minutes <i>b</i> will not be an option to override this timing. Customers needing to idle elect this option.	
	62R Includes transmissio	Transmission Power Take-Off Provision n mounted live drive and stationary mode PTO.	\$280.00
\square	40.4		\$400.00
	18A Includes programma utilize upfit aftermarl	Ford Pro Upfit Integration System ble and connected upfit integration system. Recommended for snowple ket equipment.	
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual alterna	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00

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08/04/2023

Available Options (cont'd)

Selected	Code	Description	MSRP
	connector on driver's (53W) is compatible accessories 5th Whe compatible with Rees A00A25-A (8t box or accessories 5th Whe the short pickup box The receiver centerlii When selecting a tra vehicle for turns up tra contacting the cab of Package (53W) is co	d attachment points with plugs, 1 frame under-bed cross member and 1 side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goose with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer el Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep resolgnature Series 5th wheel hitch kits updated with a new Leg Service hly). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer el Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer el Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the shor provides less clearance between the cab and 5th wheel trailer compared be of the hitch should be mounted at least 2" forward from the rear-axle of and including 90 degrees. Failure to follow this recommendation could the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th mpatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer for some only with the factory orderable Gooseneck Hitch Kit (15J) or dealer for the some only with the factory orderable Gooseneck Hitch Kit (15J) or dealer for the function by Reese - part #BC3Z-19F503-A (8ft box and 6.75 f	eneck Prep Package -installed Ford ackage is also Kit - part #BC3Z- -installed Ford t box (6.75ft box). Note: t to long box pickups. of the truck chassis. etween the cab and tow result in the trailer o Wheel/Gooseneck Prep aler-installed Ford
	18B	Platform Running Boards	\$445.00
	592	LED Roof Clearance Lights	\$95.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gua	Tough Bed Spray-In Bedliner rd, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash m	120V/400W Outlet ounted outlet.	\$175.00
	52S	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alter Includes 250 Amp +		\$250.00
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6) console.	\$165.00

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Quote ID: NCSA24-212

Description	Code	Selected
Pickup Box Bed Side Storage	19H	
Aluminum Crossbed Toolbox (Pre- Installed)	19J	
Guard Defender Series.	Matte black. Weather	
Premium Aluminum Crossbed Toolbox (Pre-Installed)	19K	
d model #127-0-02.	Bright. Weather Guar	
Amber 360 Degree LED Warn Strobes (Pre-Installed)	91S	
	Includes dual beacon	
Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	91G	
	Includes dual beacon	
Drop-In Bedliner (Pre-Installed)	85L	
Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	21D	
Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	21E	
Retractable Tonneau Pickup Box Cover (Pre-Installed)	21J	
Front Wheel Well Liners (Pre-Installed)	61L	
Rear Wheel Well Liners (Pre-Installed)	61M	
	Pickup Box Bed Side Storage Aluminum Crossbed Toolbox (Pre- Installed) Guard Defender Series. Premium Aluminum Crossbed Toolbox (Pre-Installed) d model #127-0-02. Amber 360 Degree LED Warn Strobes (Pre-Installed) Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) Drop-In Bedliner (Pre-Installed) Soft Folding Tonneau Pickup Box Cover (Pre-Installed) Hard Folding Tonneau Pickup Box Cover (Pre-Installed) Retractable Tonneau Pickup Box Cover (Pre-Installed) Front Wheel Well Liners (Pre-Installed)	19H Pickup Box Bed Side Storage 19J Aluminum Crossbed Toolbox (Pre- Installed) Matte black. Weather Guard Defender Series. 19K Premium Aluminum Crossbed Toolbox (Pre-Installed) Bright. Weather Guard model #127-0-02. 91S Amber 360 Degree LED Warn Strobes (Pre-Installed) Includes dual beacon. 91G Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) Includes dual beacon. 85L Drop-In Bedliner (Pre-Installed) 21D Soft Folding Tonneau Pickup Box Cover (Pre-Installed) 21E Hard Folding Tonneau Pickup Box Cover (Pre-Installed) 21J Retractable Tonneau Pickup Box Cover (Pre-Installed) 21J Retractable Tonneau Pickup Box Cover (Pre-Installed) 61L Front Wheel Well Liners (Pre-Installed)

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Quote ID: NCSA24-212

08/04/2023

Available Options (cont'd)

Selected	Code	Description	MSRP
	61N	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00
	87S	Retractable Bed Side-Step (Pre- Installed)	\$780.00
	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	153 Standard in states req	Front License Plate Bracket uiring 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	d Options		
	A9MAQ Shipped separately fro	4 Black Retractable Bed Hooks by Bull Accessories om the vehicle for dealer installation.	\$70.00

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		MSRP
AILDS	Smoke Side Window Deflector Kit (Set	\$160.00
Low profile by Lund.	Shipped separately from the vehicle for dealer installation.	
A1WAV	Pivot LH Bed Storage Case by UnderCover	\$290.00
Shipped separately f	rom the vehicle for dealer installation.	
A1WAW	Pivot RH Bed Storage Case by UnderCover	\$290.00
Shipped separately f	rom the vehicle for dealer installation.	
	First Aid Kit w/Ford Logo	\$50.00
	-	φυσιου
AHMAB	Roadside Assistance Kit w/Ford Logo	\$70.00
Shipped separately f	rom the vehicle for dealer installation.	
AHMAC	Commercial USA Roadside Assistance	\$230.00
Shipped separately f		
A72AP	Tailgata Lack by McCard	\$50.00
-		
CL2AB	12,000 lb Ford Performance Parts	\$3,855.00
	Winch by Warn	
Shipped separately for strength and abrasion	rom the vehicle for dealer installation. Includes wired remote controls, 70 n-resistant synthetic line.)-foot high-tensile
D9E	Built: Kentucky Truck Plant	N/C
		N/C
D9D	Built: Ohio Plant	
	Code AILDS Low profile by Lund. A1WAV Shipped separately f A1WAW Shipped separately f AHQAB Shipped separately f AHMAC Shipped separately f AHMAC Shipped separately f CL2AB Shipped separately f	AILDS Smoke Side Window Deflector Kit (Set of 4) Low profile by Lund. Shipped separately from the vehicle for dealer installation. AIWAV Pivot LH Bed Storage Case by UnderCover Shipped separately from the vehicle for dealer installation. AIWAW Pivot RH Bed Storage Case by UnderCover Shipped separately from the vehicle for dealer installation. AHQAB First Aid Kit w/Ford Logo Shipped separately from the vehicle for dealer installation. AHMAB Roadside Assistance Kit w/Ford Logo Shipped separately from the vehicle for dealer installation. AHMAB Roadside Assistance Kit w/Ford Logo Shipped separately from the vehicle for dealer installation. AHMAC Commercial USA Roadside Assistance Kit Kit Shipped separately from the vehicle for dealer installation. AT3AB Tailgate Lock by McGard Shipped separately from the vehicle for dealer installation. CL2AB 12,000 lb Ford Performance Parts Winch by Warn Shipped separately from the vehicle for dealer installation. DE Built: Kentucky Truck Plant

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Available Options (cont'd)

MSRP	Description	Code	Selected
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	315	
N/C	Ship-Thru: Altec	31A	
\$0.00	Ship-Thru: Bobs Services LLC	31T	
\$0.00	Ship-Thru: Dejana	311	
Variable	Ship-Thru: General Truck Body	31U	
N/C	Ship-Thru: Holman	31L	
\$0.00	Ship-Thru: KC Truck Systems Inc.	319	
N/C	Ship-Thru: Knapheide - IN	31W	
\$0.00	Ship-Thru: Knapheide Truck Equipment	31V	
N/C	Ship-Thru: Manning Truck Equipment	31M	
Variable	Ship-Thru: Monroe Truck Equipment	31N	
\$0.00	Ship-Thru: NBC Truck Equipment	31G	
\$0.00	Ship-Thru: Reading Equipment & Distribution	314	
\$0.00	Ship-Thru: Reading Equipment	31B	
N/C	Ship-Thru: Reading Equipment	31S	
\$0.00	Distribution Ship-Thru: Reading Equipment	31B	

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Available Options (cont'd)

Selected	Code	Description	MSRP	
	31P	Ship-Thru: Roush CleanTech	Variable	
	31C	Ship-Thru: Zoresco Equipment	\$0.00	
	31Z	Ship-Thru: Knapheide	\$0.00	
	312	Ship-Thru: National Fleet Services	\$0.00	
	FLADCR	Fleet Advertising Credit	N/A	
	WARANT	Fleet Customer Powertrain Limited Warranty	N/C	
	Requires valid FIN	l code.		
	Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non- fleet extension. For extension will stay with the vehicle even if it is subsequently sold to a non-			

entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a nonfleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

FINAL1	Fleet Final Order Date: TBD	N/C
56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
L	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00
Includes driver's side r	nanual lumbar.	
4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$615.00
Includes driver's side r		
43C_ Includes 1 in-dash mo	120V/400W Outlet (Fleet) unted outlet and 1outlet in the console.	\$175.00

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Available Options (cont'd)					
Selected	Code	Description	MSRP		
Emissions					
\checkmark	425	50-State Emissions System	STD		
General Info					
	ORDER1	Initial Order Date: 07/17/2023	N/C		
	START1	Start-Up Date: TBD	N/C		
	BUILD1	Build-Out Date: TBD	N/C		