Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Price Level: 415



Client Proposal

Prepared by: SPENCER WOOD

Office: 336-668-2401 Quote ID: NCSA24-208

Date: 08/04/2023



Manager-Business Development, North Carolina Sheriff's Association





2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Quote ID: NCSA24-208

Available Options

Selected **Description MSRP**

Packages

08/04/2023

N/C 610A Order Code 610A

Includes:

- Engine: 6.8L 2V DEVCT NA PFI V8 Gas

Flex fuel.

- Transmission: TorqShift-G 10-Speed Automatic

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.

- 3.73 Axle Ratio
- GVWR: 10,500 lb Payload Package
- Tires: LT275/65Rx18E BSW A/S

Spare may not be the same as road tire.

- Wheels: 18" Argent Painted Steel

Includes painted hub covers/center ornaments.

- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.

Powertrain

STD 99A Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel. \$9,995.00 Engine: 6.7L 4V OHV Power Stroke V8 99T

Turbo Diesel B20

Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oillife monitor.

Includes:

- 3.31 Axle Ratio
- 190 Amp Alternator (Diesel)
- Dual 68 AH/65 AGM Batteries
- 29 Gallon Fuel Tank
- GVWR: 10,600 lb Payload Package

\$12,495.00 99M Engine: 6.7L Power Stroke V8 Turbo Diesel B20

High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.

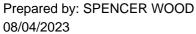
Includes:

- 3.31 Axle Ratio
- 190 Amp Alternator (Diesel)
- Dual 68 AH/65 AGM Batteries
- 29 Gallon Fuel Tank
- GVWR: 10,600 lb Payload Package

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2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Quote ID: NCSA24-208

Available Options (cont'd)				
Selected	Code	Description	MSRP	
\checkmark	44F	Transmission: TorqShift-G 10-Speed Automatic	STD	
	Includes SelectShift	and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.		
	44G	Transmission: TorqShift 10-Speed Automatic	N/C	
	Includes SelectShift	and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.		
∀	X37	3.73 Axle Ratio	STD	
	X31	3.31 Axle Ratio	N/C	
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$430.00	
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00	
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00	
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00	
\checkmark	STDGV	GVWR: 10,500 lb Payload Package	STD	
	NONGV	GVWR: 10,600 lb Payload Package	N/C	
Wheels & Tires				
\checkmark	TCH Spare may not be th	Tires: LT275/65Rx18E BSW A/S ne same as road tire.	STD	
	64F Includes painted hul	Wheels: 18" Argent Painted Steel	STD	
	51X Also deletes jack an	Spare Wheel & Tire Delete d frame-mounted carrier.	-\$85.00	

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Available Option	ons (cont'd) Code	Description	MSRP
Seats & Seat Trim			
\checkmark	A Includes center armrest, cup	HD Vinyl 40/20/40 Split Bench Seat holder, storage and driver's side manual lumbar.	STD
	1 Includes center armrest, cup	Cloth 40/20/40 Split Bench Seat holder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	142WB	142" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capacitive with app catalog, 911 Assist,	Radio: AM/FM Stereo w/MP3 Player touchscreen with swipe capability, wireless phone connection, of Apple CarPlay and Android Auto compatibility and digital owne	STD cloud connected, AppLink r's manual.
	96V Includes 4 additional pickup Includes: - Bright Chrome Hub Covers - Chrome Front Bumper - Chrome Rear Step Bumper - Halogen Fog Lamps	& Center Ornaments	\$225.00
	options chosen. Not included auxiliary springs and slide-in should be consulted for spec	Camper Package front springs (2 up upgrade above the spring computer selected if maximum springs have been computer selected as standard comper certification. Note 1: Salesperson's source book or For iffic trailer towing or camper limits and corresponding required eay result in deterioration of ride quality when vehicle is not equip	l equipment), rear d RV trailer towing guide quipment, axle ratios and
	67H	Heavy-Service Front Suspension Package	\$125.00

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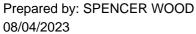
08/04/2023

	ptions (cont'd	•	14022		
Selected	Code Includes heavy-serv	Description ice front springs (1 up upgrade above the spring computer selected as	MSRP s a consequence of options		
	chosen. Not included on vehicles which wi apparatus which load will increase with the	If if maximum springs have been computer selected as standard equip Il permanently utilize aftermarket equipment such as heavy-duty wincl ds the front axle to the specified Gross Axle Weight Rating (GAWR). It addition of this package. Note 2: May result in deterioration of ride quend utility attachment.	nment). Recommended only hes, brush guards or other Note 1: Vehicle ride height		
	98F	CNG/Propane Gaseous Engine Prep	\$315.00		
		Package			
	CNG/propane fuel ta equipment combined CNG/propane fueled Company does not put to CNG or propane fueled applicable U.S. or Complies with U.S. Fueled Complies with U.S. Fueled CNG/propane fueled to complies with U.S. Fueled CNG/propane fueled to combine fuele fueled to combine fuele fueled to combine fuele fueled to combine fueled to c	ngine intake valves, valve seats and bi-fuel manifold. Note: This pack inks, lines, etc. Vehicle will be equipped with the standard factory gas it with certified calibration reflash is required, from an external upfitter, I vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuy. I vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuy. It is to revaporative emissions certificate with this option. I. Ford does not represent that a vehicle converted to use CNG or proparadian safety standards. It is the responsibility of the final stage manulasequent stage manufacturer) to determine that any vehicle converte rederal, California or Canadian exhaust and evaporative emission requ. U.S. and Canadian safety standards, labeling and any other requiren	oline fuel system. Additiona to convert the vehicle to a versguide. Ford Motor when converted to use pane will comply with all ufacturer (body-builder, do to use CNG or propane uirements, Federal fuel		
	874	360-Degree Camera Package	\$1,150.00		
		ary trailer camera compatibility.			
	Includes:				
	- 360-Degree Camer	· ·			
	Includes picture in _I - BLIS w/Cross-Trafl				
	Includes trailer cov - LED Center High-N	erage. Nounted Stop Lamp (CHMSL) Camera er high-mounted stop lamp (CHMSL).			
		ensing system with reverse brake assist.			
	96D	XL Driver Assist Package	\$730.00		
	Includes:	ŭ			
	- Automatic High Bea				
	- Pre-Collision Assis				
	includes Automatic	Emergency Braking (AEB) and forward collision warning.			
	41H	Engine Block Heater	\$100.00		
	Includes grille cover.				
	86K	Programmable Engine Idle Shutdown	\$250.00		
_	0011	Timer			
	Selection of this opti off after idling. There periods should not s	on enables the driver to select a time period between 1 to 30 minutes will not be an option to override this timing. Customers needing to idl	before the engine will shut e their vehicles for longer		
	18A	Ford Pro Upfit Integration System	\$400.00		
_		ble and connected upfit integration system. Recommended for snowp	llows and trucks that will		
	utilize upfit aftermark		nows and truchs triat WIII		

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2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Quote ID: NCSA24-208

Available Option Selected	ons (cont'd) Code	Description	MSRP
	43K Includes dual alternato	Pro Power Onboard - 2kW rs 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp + 16	410 Amp Dual Alternators	\$115.00
	66L Includes LED Center F	LED Box Lighting ligh-Mounted Stop Lamp (CHMSL).	\$60.00
	53W 5th Wheel/Gooseneck Hitch Prep Package Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit ty Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). Note: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).		
	18B	Platform Running Boards	\$320.00
	592	LED Roof Clearance Lights	\$95.00
	85G	Tailgate Step & Handle	\$375.00

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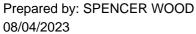
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2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

Quote ID: NCSA24-208

Available O	ptions (cont'd)	
Selected	Code	Description	MSRP
	85S Includes tailgate-gua	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
	43C Includes 1 in-dash n	120V/400W Outlet nounted outlet.	\$175.00
	52\$	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alte Includes 250 Amp		\$250.00
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6) I console.	\$165.00
	19J Matte black. Weathe	Aluminum Crossbed Toolbox (Pre- Installed) er Guard Defender Series.	\$950.00
	19H	Pickup Box Bed Side Storage	\$1,695.00
	19K Bright. Weather Gua	Premium Aluminum Crossbed Toolbox (Pre-Installed) ard model #127-0-02.	\$950.00
	91S Includes dual beaco	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beaco	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00

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Quote ID: NCSA24-208

Available C	Options (cont'd) Code	Description	MSRP
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
	61N	Front & Rear Wheel Well Liners (Pre-Installed)	\$325.00
	87S	Retractable Bed Side-Step (Pre- Installed)	\$780.00
	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00

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2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

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Quoto 1511100/1211			
Available O	ptions (cont'd)) Description	MSRP
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15L	20K 5th Wheel Hitch Kit (Pre-Installed)	\$1,345.00
	153 Standard in states re	Front License Plate Bracket quiring 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	Options		
	A9MAQ Shipped separately fi	4 Black Retractable Bed Hooks by Bull Accessories rom the vehicle for dealer installation.	\$70.00
	A1WAV Shipped separately fi	Pivot LH Bed Storage Case by UnderCover rom the vehicle for dealer installation.	\$290.00
	A1WAW Shipped separately fi	Pivot RH Bed Storage Case by UnderCover rom the vehicle for dealer installation.	\$290.00
	AHQAB Shipped separately fi	First Aid Kit w/Ford Logo rom the vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately fi	Roadside Assistance Kit w/Ford Logo rom the vehicle for dealer installation.	\$70.00
	AHMAC Shipped separately fi	Commercial USA Roadside Assistance Kit rom the vehicle for dealer installation.	\$230.00
	A73AB	Tailgate Lock by McGard	\$50.00

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Available Options (cont'd)				
Selected	Code Shipped separately	Description from the vehicle for dealer installation.	MSRP	
Fleet Options				
	68F Package increases Includes: - 40/Mini-Console/4 - Spare Tire Delete	Gas Heavy-Duty Payload Package payload by reducing base curb weight.	\$295.00	
	D9E	Built: Kentucky Truck Plant	N/C	
	D9D	Built: Ohio Plant	N/C	
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00	
	31A	Ship-Thru: Altec	N/C	
	31T	Ship-Thru: Bobs Services LLC	\$0.00	
	311	Ship-Thru: Dejana	\$0.00	
	31U	Ship-Thru: General Truck Body	Variable	
	31L	Ship-Thru: Holman	N/C	
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00	
	31W	Ship-Thru: Knapheide - IN	N/C	
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00	
	31M	Ship-Thru: Manning Truck Equipment	N/C	

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•	otions (cont'd)		
Selected	Code	Description	MSRP
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	code.	
	purchasers with a valid entered into the sales re automatically be added fleet customer before th the warranty extension 3.13.00 Gas Engine Co	F-year 60,000-mile limited powertrain warranty to 5-years, 100,000 mile. Fleet Identification Number (FIN code) will receive the extended warrate eporting system with a sales type fleet along with a valid FIN code, the to the vehicle. The extension will stay with the vehicle even if it is subtle expiration. This extension applies to both gas and diesel powertrain on eligible fleet vehicles in OASIS. Please refer to the Warranty and Furnmercial Warranty. This change will also be reflected in the printed Wichase of every new vehicle.	anty. When the sale is a warranty extension will sequently sold to a non- less. Dealers can check for Policy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C

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	otions (cont'd)		
Selected	Code	Description	MSRP
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	L Includes driver's side i	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00
	includes drivers side i	manuan umbar.	
	4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	Includes driver's side i		
			#475.00
	43C_ Includes 1 in-dash mo	120V/400W Outlet (Fleet) unted outlet and 1outlet in the console.	\$175.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 07/17/2023	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C