

Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

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2024 F-350 4x2 SD Crew Cab 8' box 176" WB DRW XL (W3C)

Price Level: 420

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### **Client Proposal**

Prepared by:  
SPENCER WOOD  
Office: 336-668-2401  
Quote ID: NCSA24-205  
Date: 08/16/2023



2024 F-350 4x2 SD Crew Cab 8' box 176" WB DRW XL (W3C)

Price Level: 420 | Quote ID: NCSA24-205

Available Options

Selected	Code	Description	MSRP
Packages			
<input checked="" type="checkbox"/>	620A	Order Code 620A	N/C
<div>Includes:</div> <div>- Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20</div> <div>- Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</div> <div>- Dual 68 AH/65 AGM Batteries</div> <div>- Transmission: TorqShift 10-Speed Automatic</div> <div>- Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.</div> <div>- 3.55 Axle Ratio</div> <div>- GVWR: 14,000 lb Payload Package</div> <div>- Tires: LT245/75Rx17E BSW A/S (6)</div> <div>- Spare may not be the same as road tire.</div> <div>- Wheels: 17" Argent Painted Steel</div> <div>- Hub covers/center ornaments not included.</div> <div>- HD Vinyl 40/20/40 Split Bench Seat</div> <div>- Includes center armrest, cupholder, storage and driver's side manual lumbar.</div> <div>- Radio: AM/FM Stereo w/MP3 Player</div> <div>- Includes 4 speakers.</div> <div>- SYNC 4</div> <div>- Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</div>			
Powertrain			
<input checked="" type="checkbox"/>	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	STD
<div>Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</div> <div>Includes:</div> <div>- Dual 68 AH/65 AGM Batteries</div>			
<input type="checkbox"/>	99M	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$2,500.00
<div>High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</div> <div>Includes:</div> <div>- Dual 68 AH/65 AGM Batteries</div>			
<input checked="" type="checkbox"/>	44G	Transmission: TorqShift 10-Speed Automatic	STD
<div>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.</div>			
<input checked="" type="checkbox"/>	X35	3.55 Axle Ratio	STD

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Available Options (cont'd)

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<input type="checkbox"/>	X3K	Limited Slip w/3.55 Axle Ratio	\$385.00
<input type="checkbox"/>	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00
<input checked="" type="checkbox"/>	STDGV	GVWR: 14,000 lb Payload Package	STD

Wheels & Tires

<input checked="" type="checkbox"/>	TD8	Tires: LT245/75Rx17E BSW A/S (6) <i>Spare may not be the same as road tire.</i>	STD
<input type="checkbox"/>	TBM	Tires: LT245/75Rx17E BSW A/T (6) <i>Spare may not be the same as road tire.</i>	\$165.00
<input checked="" type="checkbox"/>	64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	STD
<input type="checkbox"/>	64J	Wheels: 17" Forged Polished Aluminum <i>Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner).</i>	\$600.00
<input type="checkbox"/>	51X	Spare Wheel & Tire Delete <i>Also deletes jack and frame-mounted carrier.</i>	-\$85.00
<input type="checkbox"/>	945	Stainless Steel Wheel Covers (Pre-Installed) <i>Front and rear.</i>	\$480.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	STD
<input type="checkbox"/>	1	Cloth 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	\$315.00

Other Options

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**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input checked="" type="checkbox"/>	176WB	176" Wheelbase	STD
<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	587	Radio: AM/FM Stereo w/MP3 Player	STD
	<i>Includes 4 speakers.</i> <i>Includes:</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i>		
<input type="checkbox"/>	96V	XL Chrome Package	\$225.00
	<i>Includes 4 additional pickup box tie-downs.</i> <i>Includes:</i> - Chrome Front Bumper - Chrome Rear Step Bumper - Halogen Fog Lamps		
<input type="checkbox"/>	471	Camper Package	\$160.00
	<i>Includes extra heavy service front springs (2 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper.</i> <i>Includes:</i> - Rear Stabilizer Bar		
<input type="checkbox"/>	67H	Heavy-Service Front Suspension Package	\$125.00
	<i>Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.</i>		
<input type="checkbox"/>	874	360-Degree Camera Package	\$1,150.00
	<i>Includes wired auxiliary trailer camera compatibility.</i> <i>Includes:</i> - 360-Degree Camera System <i>Includes picture in picture capability.</i> - BLIS w/Cross-Traffic Alert <i>Includes trailer coverage.</i> - LED Center High-Mounted Stop Lamp (CHMSL) Camera <i>Includes LED center high-mounted stop lamp (CHMSL).</i> - Rear Parking Sensors <i>Includes reverse sensing system with reverse brake assist.</i>		

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**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	96D	XL Driver Assist Package <i>Includes:</i> - Automatic High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i>	\$730.00
<input type="checkbox"/>	41H	Engine Block Heater <i>Includes grille cover.</i>	\$100.00
<input type="checkbox"/>	86K	Programmable Engine Idle Shutdown Timer <i>Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option.</i>	\$250.00
<input type="checkbox"/>	62R	Transmission Power Take-Off Provision <i>Includes transmission mounted live drive and stationary mode PTO.</i>	\$280.00
<input type="checkbox"/>	18A	Ford Pro Upfit Integration System <i>Includes programmable and connected upfit integration system. Recommended for snowplows and trucks that will utilize upfit aftermarket equipment.</i>	\$400.00
<input type="checkbox"/>	43K	Pro Power Onboard - 2kW <i>Includes dual alternators 12V 250 Amp + 24V 150 Amp.</i>	\$985.00
<input type="checkbox"/>	67D	250 Amp Alternator	N/C
<input type="checkbox"/>	67B	410 Amp Dual Alternators <i>Includes 250 Amp + 160 Amp.</i>	\$115.00
<input type="checkbox"/>	66L	LED Box Lighting <i>Includes LED Center High-Mounted Stop Lamp (CHMSL).</i>	\$60.00
<input type="checkbox"/>	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00

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**Available Options (cont'd)**

Selected	Code	Description	MSRP
		<i>Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). Note: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).</i>	
<input type="checkbox"/>	18B	Platform Running Boards	\$445.00
<input type="checkbox"/>	85G	Tailgate Step & Handle	\$375.00
<input type="checkbox"/>	85S	Tough Bed Spray-In Bedliner	\$595.00
		<i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>	
<input type="checkbox"/>	435	Power-Sliding Rear-Window w/Defrost	\$405.00
<input type="checkbox"/>	924	Privacy Glass	\$30.00
<input type="checkbox"/>	43C	120V/400W Outlet	\$175.00
		<i>Includes 1 in-dash mounted outlet.</i>	
<input type="checkbox"/>	52S	Interior Work Surface	\$140.00
<input type="checkbox"/>	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
		<i>Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.</i>	
<input type="checkbox"/>	76S	Remote Start System	\$250.00
<input type="checkbox"/>	66S	Upfitter Switches (6)	\$165.00
		<i>Located in overhead console.</i>	
<input type="checkbox"/>	19H	Pickup Box Bed Side Storage	\$1,695.00

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**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	19J	Aluminum Crossbed Toolbox (Pre-Installed) <i>Matte black. Weather Guard Defender Series.</i>	\$950.00
<input type="checkbox"/>	19K	Premium Aluminum Crossbed Toolbox (Pre-Installed) <i>Bright. Weather Guard model #127-0-02.</i>	\$950.00
<input type="checkbox"/>	91S	Amber 360 Degree LED Warn Strokes (Pre-Installed) <i>Includes dual beacon.</i>	\$650.00
<input type="checkbox"/>	91G	Amber-Wht 360 Deg LED Warn Strokes (Pre-Installed) <i>Includes dual beacon.</i>	\$650.00
<input type="checkbox"/>	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
<input type="checkbox"/>	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
<input type="checkbox"/>	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
<input type="checkbox"/>	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
<input type="checkbox"/>	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
<input type="checkbox"/>	87S	Retractable Bed Side-Step (Pre-Installed)	\$780.00
<input type="checkbox"/>	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00

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**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	85M	Bed Mat (Pre-Installed)	\$150.00
<input type="checkbox"/>	61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$130.00
<input type="checkbox"/>	62S	Rear Splash Guards/Mud Flaps (Pre-Installed)	N/C
<input type="checkbox"/>	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
<input type="checkbox"/>	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
<input type="checkbox"/>	15K	35K 5th Wheel Hitch Kit (Pre-Installed)	\$1,745.00
<input type="checkbox"/>	153	Front License Plate Bracket <i>Standard in states requiring 2 license plates and optional to all others.</i>	N/C
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

**Dealer Installed Options**

<input type="checkbox"/>	A9MAQ	4 Black Retractable Bed Hooks by Bull Accessories <i>Shipped separately from the vehicle for dealer installation.</i>	\$70.00
<input type="checkbox"/>	AILDS	Smoke Side Window Deflector Kit (Set of 4) <i>Low profile by Lund. Shipped separately from the vehicle for dealer installation.</i>	\$160.00
<input type="checkbox"/>	A1WAV	Pivot LH Bed Storage Case by UnderCover <i>Shipped separately from the vehicle for dealer installation.</i>	\$290.00

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Selected	Code	Description	MSRP
<input type="checkbox"/>	A1WAW	Pivot RH Bed Storage Case by UnderCover <i>Shipped separately from the vehicle for dealer installation.</i>	\$290.00
<input type="checkbox"/>	AHQAB	First Aid Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$50.00
<input type="checkbox"/>	AHMAB	Roadside Assistance Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$70.00
<input type="checkbox"/>	AHMAC	Commercial USA Roadside Assistance Kit <i>Shipped separately from the vehicle for dealer installation.</i>	\$230.00
<input type="checkbox"/>	A73AB	Tailgate Lock by McGard <i>Shipped separately from the vehicle for dealer installation.</i>	\$50.00

**Fleet Options**

<input type="checkbox"/>	D9E	Built: Kentucky Truck Plant	N/C
<input type="checkbox"/>	D9D	Built: Ohio Plant	N/C
<input type="checkbox"/>	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
<input type="checkbox"/>	31A	Ship-Thru: Altec	N/C
<input type="checkbox"/>	31T	Ship-Thru: Bobs Services LLC	\$0.00
<input type="checkbox"/>	311	Ship-Thru: Dejana	\$0.00
<input type="checkbox"/>	31U	Ship-Thru: General Truck Body	Variable

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<input type="checkbox"/>	31L	Ship-Thru: Holman	N/C
<input type="checkbox"/>	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	31W	Ship-Thru: Knapheide - IN	N/C
<input type="checkbox"/>	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
<input type="checkbox"/>	31M	Ship-Thru: Manning Truck Equipment	N/C
<input type="checkbox"/>	31N	Ship-Thru: Monroe Truck Equipment	Variable
<input type="checkbox"/>	31G	Ship-Thru: NBC Truck Equipment	\$0.00
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
<input type="checkbox"/>	31B	Ship-Thru: Reading Equipment	\$0.00
<input type="checkbox"/>	31S	Ship-Thru: Reading Equipment	N/C
<input type="checkbox"/>	31P	Ship-Thru: Roush CleanTech	Variable
<input type="checkbox"/>	31C	Ship-Thru: Zoresco Equipment	\$0.00
<input type="checkbox"/>	31Z	Ship-Thru: Knapheide	\$0.00
<input type="checkbox"/>	312	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00

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**Available Options (cont'd)**

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<input checked="" type="checkbox"/>	WARANT	Fleet Customer Powertrain Limited Warranty  Requires valid FIN code.  <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
<input type="checkbox"/>	FINAL1	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
<input type="checkbox"/>	L	Vinyl 40/Mini-Console/40 Front Seat (Fleet)  <i>Includes driver's side manual lumbar.</i>	\$355.00
<input type="checkbox"/>	4	Cloth 40/Mini-Console/40 Front Seat (Fleet)  <i>Includes driver's side manual lumbar.</i>	\$615.00
<input type="checkbox"/>	43C_	120V/400W Outlet (Fleet)  <i>Includes 1 in-dash mounted outlet and 1outlet in the console.</i>	\$175.00

**Emissions**

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
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**General Info**

<input type="checkbox"/>	ORDER1	Initial Order Date: 07/17/2023	N/C
<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

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