Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 415



Client Proposal

Prepared by: SPENCER WOOD

Office: 336-668-2401 Quote ID: NCSA24-204

Date: 08/02/2023



Manager-Business Development, North Carolina Sheriff's Association





08/02/2023

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

Available Options

Selected Code **Description MSRP**

Packages

N/C 600A Order Code 600A

Includes:

- Engine: 6.8L 2V DEVCT NA PFI V8 Gas

Flex fuel.

- Transmission: TorqShift-G 10-Speed Automatic

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.

- 3.73 Axle Ratio
- GVWR: 10,000 lb Payload Package
- Tires: LT245/75Rx17E BSW A/S

Spare may not be the same as road tire.

- Wheels: 17" Argent Painted Steel

Includes painted hub covers/center ornaments.

- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.

Powertrain

\checkmark	99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STD
	Flex fuel.	Out	
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes manual push-button el life monitor. Includes: - 3.31 Axle Ratio - Dual 68 AH/65 AGM Batteries - 190 Amp Alternator (Diesel) - Dual 68 AH AGM 750 CCA Ba		d intelligent oil-

- 34 Gallon Fuel Tank

Engine: 6.7L Power Stroke V8 Turbo Diesel B20

High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.

Includes:

99M

- 3.31 Axle Ratio

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\$12,495.00

Manager-Business Development, North Carolina Sheriff's Association





2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

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Available Options (cont'd)

Selected	Code	Description	MSRP
	Includes increased (consulted for specific	(Diesel) k " Axle Upgrade Package GCW and upgraded 11.6" axle. Note: Salesperson's portfolio or trailer towing gui trailer towing or camper limits and corresponding required equipment, axle ration plemental reference for vehicle height consideration.	de should be s and model
	44F Includes SelectShift a	Transmission: TorqShift-G 10-Speed Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	STD
	44G Includes SelectShift a	Transmission: TorqShift 10-Speed Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	N/C
\checkmark	X37	3.73 Axle Ratio	STD
	X31	3.31 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	Variable
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00
\checkmark	STDGV	GVWR: 10,000 lb Payload Package	STD
	68U	F-250 >10K GVWR Package	Variable
Wheels & Tires	TD8 Spare may not be the	Tires: LT245/75Rx17E BSW A/S e same as road tire.	STD

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2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

Available Option	ons (cont'd) Code	Description	MSRP
	TDX Spare may not be the sar	Tires: LT275/70Rx18E BSW A/T (4) ne as road tire.	N/C
	TBM Spare may not be the sar	Tires: LT245/75Rx17E BSW A/T ne as road tire.	\$165.00
	TEX Off-road. Spare may not b	Tires: LT285/70R17 A/T se the same as road tire.	N/C
\checkmark	64A Includes painted hub cove	Wheels: 17" Argent Painted Steel	STD
	64S	Wheels: 18" Ebony Black Painted Aluminum	N/C
Seats & Seat Trim			
\checkmark	A Includes center armrest, o	HD Vinyl 40/20/40 Split Bench Seat supholder, storage and driver's side manual lumbar.	STD
	1 Includes center armrest, o	Cloth 40/20/40 Split Bench Seat cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	142WB	142" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capacit with app catalog, 911 Ass	Radio: AM/FM Stereo w/MP3 Player ive touchscreen with swipe capability, wireless phone connection, cl ist, Apple CarPlay and Android Auto compatibility and digital owner.	STD oud connected, AppLinks manual.
	96V Includes:	XL Chrome Package	\$225.00

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Manager-Business Development, North Carolina Sheriff's Association

Prepared by: SPENCER WOOD



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2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

Available Options (cont'd)

Selected Code Description MSRP

- 4 Additional Pickup Box Tie-Downs
- Bright Chrome Hub Covers & Center Ornaments
- Chrome Front Bumper
- Chrome Rear Step Bumper
- Halogen Fog Lamps

17Z

XL Off-Road Package

\$995.00

Includes transfer case and axle water fording vent tubes and unique front air dams with approach angle improvement. Includes:

- Tires: LT285/70R17 A/T
- Off-road. Spare may not be the same as road tire.
- Rear Electronic Locking Differential
- Transfer Case & Fuel Tank Skid Plates

17S

STX Appearance Package

\$5,115.00

Includes STX fender vent badge and upgraded interior door panels.

Includes:

- 360-Degree Camera Package

Includes wired auxiliary trailer camera compatibility.

- 360-Degree Camera System
- Includes picture in picture capability.
- BLIS w/Cross-Traffic Alert

Includes trailer coverage

- LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted stop lamp (CHMSL).
- Rear Parking Sensors

Includes reverse sensing system with reverse brake assist.

- Automatic High Beam
- Pre-Collision Assist

Includes Automatic Emergency Braking (AEB) and forward collision warning.

- F-250 >10K GVWR Package
- 4 Additional Pickup Box Tie-Downs
- Body-Color Front Bumper
- Body-Color Rear Bumper
- Cloth 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Color-Coordinated Full Carpet w/Floor Mats
- LED Box Lighting

Includes LED Center High-Mounted Stop Lamp (CHMSL).

- LED Fog Lamps

Includes LED reflector lamps.

- Painted Grille
- Wheels: 18" Ebony Black Painted Aluminum
- Tires: LT275/70Rx18E BSW A/T (4)

Spare may not be the same as road tire.

17X

FX4 Off-Road Package

\$495.00

Includes:

- Hill Descent Control
- Off-Road Specifically Tuned Shock Absorbers Includes front/rear.
- Transfer Case & Fuel Tank Skid Plates
- Unique FX4 Off-Road Box Decal

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2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

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Available O Selected	ptions (cont'd Code) Description	MSRP
	473	Snow Plow Prep Package	\$250.00
	or body builders lay	selected springs for snowplow application. Note 1: Restrictions appl out book for details. Note 2: May result in deterioration of ride quali e 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline er ils.	ty when vehicle is not equipped
	471	Camper Package	\$160.00
	chosen. Not include springs and slide-in consulted for specifi	ice front springs (1 up upgrade above the spring computer selected d if maximum springs have been computer selected as standard eccamper certification. Note 1: Salesperson's source book or Ford R'c trailer towing or camper limits and corresponding required equipm May result in deterioration of ride quality when vehicle is not equipp	quipment), rear auxiliary V trailer towing guide should be nent, axle ratios and model
	47B	Snow Plow/Camper Package	\$305.00
	the spring computer computer selected a Salesperson's source limits and correspon Reference or Body I and/or camper. Note	selected springs for snowplow application and heavy service front s is selected as a consequence of options chosen. Not included if max as standard equipment), rear auxiliary springs and slide-in camper of the book or Ford RV trailer towing guide should be consulted for spe- ading required equipment, axle ratios and model availability. Restrict Builders Layout Book for details. Expect firmer ride when vehicle is be 2: May result in deterioration of ride quality when vehicle is not equal battery (86M) recommended with 6.8L or 7.3L gasoline engines;	imum springs have been sertification. Note 1: cific trailer towing or camper tritions apply; see Supplemental not equipped with snowplow unipped with snowplow and/or
	535	High Capacity 11.6" Axle Upgrade	\$1,130.00
	consulted for specifi	Package GCW and upgraded 11.6" axle. Note: Salesperson's portfolio or trail of trailer towing or camper limits and corresponding required equipm plemental reference for vehicle height consideration. R Package	
	66D	Pickup Box Delete	-\$625.00
	connector. Incomple In addition, Ford urg	oks, tailgate, rear bumper, rearview camera, spare wheel, tire, carrete vehicle package - requires further manufacture and certification are manufacturers to follow the recommendations of the Ford Inconfilders Layout Book (and applicable supplements). A & Prep Kit	by a final stage manufacturer.
	67H	Heavy-Service Front Suspension Package	\$125.00

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Manager-Business Development, North Carolina Sheriff's Association





2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

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24010 12:1100/12:1 20	<u> </u>		
Available Opt	•	•	
Selected	Code	Description	MSRP
	chosen. Not included on vehicles which which which load apparatus which load will increase with the	ice front springs (1 up upgrade above the spring computer selected as a d if maximum springs have been computer selected as standard equipm ill permanently utilize aftermarket equipment such as heavy-duty wincheds the front axle to the specified Gross Axle Weight Rating (GAWR). Note addition of this package. Note 2: May result in deterioration of ride qualend utility attachment.	nent). Recommended only es, brush guards or other ote 1: Vehicle ride height
	63R	Heavy-Service Package for Pickup Box	\$125.00
	camper limits and co	Delete source book for Ford RV Trailer Towing Guide should be consulted for presponding required equipment, axle ratios and model availability.	specific trailer towing or
	Includes: - Heavy-Service Fro. 200 lbs. upgrade a maximum springs ha - Rear Stabilizer Bar	bove the spring computer selected as a consequence of options choser ave been computer selected as standard equipment.	n. Not included if
	98F	CNG/Propane Gaseous Engine Prep	\$315.00
_	001	Package	
	CNG/propane fuel ta equipment combined CNG/propane fueled Company does not p CNG or propane fue applicable U.S. or C installer, alterer or su complies with U.S. F	engine intake valves, valve seats and bi-fuel manifold. Note: This package and so lines, etc. Vehicle will be equipped with the standard factory gasolid with certified calibration reflash is required, from an external upfitter, to divehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyer orovide an exhaust or evaporative emissions certificate with this original. Ford does not represent that a vehicle converted to use CNG or proparanadian safety standards. It is the responsibility of the final stage manufubsequent stage manufacturer) to determine that any vehicle converted federal, California or Canadian exhaust and evaporative emission requiremed. U.S. and Canadian safety standards, labeling and any other requirements.	line fuel system. Additiona o convert the vehicle to a ersguide. Ford Motor when converted to use ane will comply with all facturer (body-builder, I to use CNG or propane irements, Federal fuel
	874	360-Degree Camera Package	\$1,150.00
	Includes wired auxili Includes: - 360-Degree Came Includes picture in - BLIS w/Cross-Trafi Includes trailer cov LED Center High-N Includes LED cente - Rear Parking Sens	rary trailer camera compatibility. ra System picture capability. fic Alert erage. Mounted Stop Lamp (CHMSL) Camera er high-mounted stop lamp (CHMSL).	
	96D Includes: - Automatic High Be Pre-Collision Assis Includes Automatic		Variable
	41H Includes grille cover.	Engine Block Heater	\$100.00

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Manager-Business Development, North Carolina Sheriff's Association





(Tord)

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

Available Opt Selected	Code	Description	MSRP
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this option off after idling. There periods should not so	on enables the driver to select a time period between 1 to 30 minutes be will not be an option to override this timing. Customers needing to idle elect this option.	efore the engine will shut their vehicles for longer
	62R Includes transmissio	Transmission Power Take-Off Provision number mounted live drive and stationary mode PTO.	\$280.00
	18A	Ford Pro Upfit Integration System	\$400.00
	Includes programma	ble and connected upfit integration system. Recommended for snowplo upfit aftermarket equipment.	ows, box delete (66D) and
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual alterna	Pro Power Onboard - 2kW tors 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	66L Includes LED Center	LED Box Lighting High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00

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19H





Carolina

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

08/02/2023

Available Options (cont'd)

Selected Code **Description MSRP** Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-BD520-A is not released to the short box (6.75ft box). Note: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box). \$320.00 18B Platform Running Boards \$95.00 592 **LED Roof Clearance Lights** \$375.00 85G Tailgate Step & Handle \$595.00 85S Tough Bed Spray-In Bedliner Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts. \$175.00 43C 120V/400W Outlet Includes 1 in-dash mounted outlet. \$140.00 Interior Work Surface 52S \$250.00 41A Rapid-Heat Supplemental Cab Heater Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. \$250.00 **76S** Remote Start System \$165.00 66S Upfitter Switches (6) Located in overhead console.

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Pickup Box Bed Side Storage

\$1,695.00

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(Ford)

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

	ptions (cont'd)		
Selected	Code	Description	MSRP
	19J Matte black. Weather G	Aluminum Crossbed Toolbox (Pre- Installed) uard Defender Series.	\$950.00
	19K Bright. Weather Guard r	Premium Aluminum Crossbed Toolbox (Pre-Installed)	\$950.00
	91S Includes dual beacon.	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beacon.	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
	61N	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00

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Quote ID: NCSA24-204

	Options (cont'd)		MODD
Selected	Code 87S	Retractable Bed Side-Step (Pre-Installed)	MSRP \$780.00
	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15L	20K 5th Wheel Hitch Kit (Pre-Installed)	\$1,345.00
	153 Standard in states red	Front License Plate Bracket quiring 2 license plates and optional to all others.	N/C
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installe	d Options		
	A9MAQ Shipped separately fr	4 Black Retractable Bed Hooks by Bull Accessories rom the vehicle for dealer installation.	\$70.00

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Available Op	tions (cont'd)) Description	MSRP
	AILDS	Smoke Side Window Deflector Kit (Set of 4)	\$160.00
	Low profile by Lund.	Shipped separately from the vehicle for dealer installation.	
	A1WAV	Pivot LH Bed Storage Case by UnderCover	\$290.00
	Shipped separately f	rom the vehicle for dealer installation.	
	A1WAW	Pivot RH Bed Storage Case by UnderCover	\$290.00
	Shipped separately for	rom the vehicle for dealer installation.	
	AHQAB Shipped separately fi	First Aid Kit w/Ford Logo rom the vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately fo	Road Side Assistance Kit w/Ford Logo rom the vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately f	rom the vehicle for dealer installation.	
	A73AB Shipped separately f	Tailgate Lock by McGard rom the vehicle for dealer installation.	\$50.00
	CL2AB	12,000 lb Ford Performance Parts Winch by Warn	\$3,855.00
	Includes wired remot from the vehicle for a	e controls, 70-foot high-tensile strength and abrasion-resistant synthetic	line. Shipped separately
Fleet Options			
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C

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2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

	ptions (cont'd)		
Selected	Code	Description	MSRP
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C

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Available O	ptions (cont'd)) Description	MSRP
Selected	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a valentered into the sales automatically be add fleet customer before the warranty extensions. 3.13.00 Gas Engine	e 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles fleet Identification Number (FIN code) will receive the extended warrants reporting system with a sales type fleet along with a valid FIN code, the ed to the vehicle. The extension will stay with the vehicle even if it is subset the expiration. This extension applies to both gas and diesel powertrains on on eligible fleet vehicles in OASIS. Please refer to the Warranty and Pocommercial Warranty. This change will also be reflected in the printed Warrchase of every new vehicle.	nty. When the sale is warranty extension will equently sold to a non- b. Dealers can check for blicv Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
Emissions			
✓	425	50-State Emissions System	STD

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2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Quote ID: NCSA24-204

Available Options (cont'd)				
Selected	Code	Description	MSRP	
General Info				
	ORDER1	Initial Order Date: TBD	N/C	
	START1	Start-Up Date: TBD	N/C	
	BUILD1	Build-Out Date: TBD	N/C	