Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Price Level: 415



Client Proposal

Prepared by: SPENCER WOOD Office: 336-668-2401

Quote ID: NCSA24-15 Date: 08/07/2023



Manager-Business Development, North Carolina Sheriff's Association





2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available Options

Selected Code **Description MSRP**

Packages

08/07/2023

N/C 650A Order Code 650A

Includes:

- Engine: 7.3L 2V DEVCT NA PFI V8 Gas
- Transmission: TorqShift 10-Speed Automatic

10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and

- 4.88 Axle Ratio
- GVWR: 16,500 lb Payload Package
- Tires: 225/70Rx19.5G BSW A/P
- Wheels: 19.5" x 6" Argent Painted Steel Hub covers/center ornaments not included.
- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 6 speakers.

- SYNC 4 Communications & Entertainment System

Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.

Powertrain

\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	Includes Operator Co manual push-button e Includes: - 4.10 Axle Ratio - Dual 68 AH/65 AGM	ommanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, intellengine-exhaust braking. M Battery	igent oil-life monitor and
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral i trail.	idle. Includes SelectShift and selectable drive modes: normal, tow/haul,	eco, slippery roads and
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2

Manager-Business Development, North Carolina Sheriff's Association





2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available Op	-	Description	MCDD
Selected	Code	Description	MSRP
	X4L	Limited Slip w/4.30 Axle Ratio	\$395.00
	X8L	Limited Slip w/4.88 Axle Ratio	\$395.00
\checkmark	STDGV	GVWR: 16,500 lb Payload Package	STD
	68D	GVWR: 15,000 lb Payload Downgrade Package	N/C
	68L	GVWR: 16,000 lb Payload Package	N/C
Wheels & Tires			
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tires on th	Tires: 225/70Rx19.5G BSW Traction the rear and 2 A/P tires on the front.	\$190.00
	64Z Hub covers/center ornament	Wheels: 19.5" x 6" Argent Painted Steel ts not included.	STD
	512 Required in Rhode Islan Excludes carrier. Includes: - 6-Ton Hydraulic Jack	Spare Tire & Wheel nd.	\$350.00
	51D Only available to pool a	Spare Tire & Wheel Delete (Regional) accounts for sales to Rhode Island.	-\$85.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$500.00

Manager-Business Development, North Carolina Sheriff's Association





Sira

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available Option	ons (cont'd)	Description	MSRP
Seats & Seat Trim			
\checkmark	A Includes center armrest, cuph lumbar.	HD Vinyl 40/20/40 Split Bench Seat older, storage, 2-way adjustable driver/passenger headrests ar	STD and driver's side manual
	1 Includes center armrest, cuph	Cloth 40/20/40 Split Bench Seat older, storage and driver's side manual lumbar.	\$315.00
	L Includes driver's side manual	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	4 Includes driver's side manual	Cloth 40/Mini-Console/40 Front Seat	\$615.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	179WB	179" Wheelbase	STD
\square	STDRD Includes 6 speakers. Includes: - SYNC 4 Communications & Includes enhanced voice recand trailer brake controller.	Radio: AM/FM Stereo w/MP3 Player Entertainment System cognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 sr	STD mart-charging USB port
	96V Includes: - Chrome Front Bumper - Bright Grille - Power Sliding Rear Glass - Rear Window Defroster - Remote Start - Halogen Fog Lamps	XL Chrome Package	\$225.00
	67H	Heavy-Service Front Suspension Package	\$125.00

Manager-Business Development, North Carolina Sheriff's Association





2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

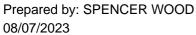
Quote ID: NCSA24-15

08/07/2023

Available Option	ons (cont'd)	Description	MSRP
	specific vehicle configurations such as heavy-duty winches, i	ervice front springs (see Order Guide Supplemental Reference for s.). Recommended only on vehicles which will permanently utilize afte brush guards or other apparatus which loads the front axle to the sp. 1: May result in a deterioration of ride quality. Note 2: Vehicle ride h	ermarket equipment ecified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of specific ve aftermarket equipment such a	eavy-service front springs (see Order Guide Supplemental Reference whicle configurations). Recommended only on vehicles which will person heavy-duty winches, brush guards or other apparatus which loads Rating (GAWR). Note 1: May result in a deterioration of ride quality. Iddition of this package.	rmanently utilize is the front axle to the
	67P	Extra Heavy-Duty Front End	\$285.00
_	011	Suspension - 7,500 GAWR	
		and max 7,500 lbs. Front springs/GAWR rating for configuration selether manufacture and certification by a final stage manufacturer.	ected. Incomplete
	473	Snow Plow Prep Package	\$250.00
	Includes pre-selected springs configurations). Note 1: Restri 2: Also allows for the attachme	(see order guide supplemental reference for springs/FGAWR of specicitions apply; see supplemental reference or body builders layout boent of a winch. Note 3: Highly recommended to add (86M) dual batter by dual alternators for diesel engine is highly recommended for max per supplementations.	ook for details. Note ery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00
	Salesperson's Portfolio or Tra	it and upgraded rear axle. Increases GCW from 32,500 lbs. to 35,00 iler Towing Guide should be consulted for specific trailer towing or c ment, axle ratios and model availability. See Supplemental Reference	amper limits and
	86S	Low Deflection Package	\$110.00
		. Recommended for rear-biased loading, such as wrecker/retriever	applications.
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Vehičle will b combined with certified calibra CNG/propane fueled vehicle. Company does not provide ar CNG or propane fuel. Ford do applicable U.S. or Canadian s installer, alterer or subsequen complies with U.S. federal, Ca	ake valves and valve seats. Note: This package does not include CN be equipped with the standard factory gasoline fuel system. Additionation reflash is required, from an external upfitter, to convert the vehice see Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide exhaust or evaporative emissions certificate with this option when we not represent that a vehicle converted to use CNG or propane we fafety standards. It is the responsibility of the final stage manufactured to stage manufacturer) to determine that any vehicle converted to use alifornia or Canadian exhaust and evaporative emission requirements. Canadian safety standards, labeling and any other requirements.	al equipment icle to a de. Ford Motor converted to use ill comply with all er (body-builder, e CNG or propane
	41H	Engine Block Heater	\$100.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





(Tord)

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available Op	otions (cont'd		
Selected	Code	Description	MSRP
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opt off after idling. Then periods should not s	ion enables the driver to select a time period between 1 to 30 minutes be e will not be an option to override this timing. Customers needing to idle select this option.	efore the engine will shut their vehicles for longer
	60X	Automated Emergency Braking (AEB) Removal	N/C
	Removes Pre-Collis beams, post impact	ion Assist with Automated Emergency Barking (AEB) and forward collisi braking and audible lane departure warning.	ion warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
	43K Includes dual altern	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the a	\$985.00
		final stage manufacturer.	
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_	6-Ton Hydraulic Jack (Regional)	N/C
	Standard in Rho	de Island.	
	86M	Dual 68 AH/65 AGM Battery	Variable
	67A Includes 190 Amp +	350 Amp Dual Alternators - 160 Amp.	N/C
	67B Includes 250 Amp +	410 Amp Dual Alternators	\$115.00
	65M Removes 40 gallon	26.5 Gallon Mid Ship Fuel Tank fuel tank.	\$125.00
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

6

Manager-Business Development, North Carolina Sheriff's Association





· Caralina I

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available (Options (cont'd)	Description	MSRP
	18B	Platform Running Boards	\$445.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in states	Front License Plate Bracket requiring 2 license plates and optional to all others.	N/C
	872 Pre-installed content camera with mounting	Rear View Camera & Prep Kit includes cab wiring and frame wiring to the rear most cross member. Upt g bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 fitters kit includes
	52\$	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alten Includes 250 Amp +		\$250.00
	43C Includes: - Dual 68 AH/65 AGN	110V/400W Outlet 1 Battery	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Manager-Business Development, North Carolina Sheriff's Association





2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

08/07/2023

Available Op Selected	otions (cont'd)	Description	MSRP
	C09	Priced DORA	N/C
Dealer Installed	Options		
	AILDS	Smoke Side Window Deflector Kit (Set of 4)	\$160.00
	Low profile by Lund. S	Shipped separately from the vehicle for dealer installation.	
	AHQAB Shipped separately fro	First Aid Kit w/Ford Logo om the vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately fro	Roadside Assistance Kit w/Ford Logo om the vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately fro	om the vehicle for dealer installation.	
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN	I code.	
	Includes upgraded fro complete details. Inco manufacturer. Ford ve Package. In addition, Vehicle Manual and th without the Ford Ambi	ont springs/GAWR rating, please see Supplemental Order Guide or vision implete vehicle package - requires further manufacture and certification whicles are suitable for producing ambulances only if equipped with the Ford urges ambulance manufacturers to follow the recommendations on the Ford Truck Body Builders Layout Book (and pertinent supplements). Sulance Prep Package to produce an ambulance voids the Ford warrant (SEIC) has been integrated into the engine control module.	n by a final stage Ford Ambulance Prep of the Ford Incomplete Using a Ford vehicle
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN	I code.	

Manager-Business Development, North Carolina Sheriff's Association





274099308

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

08/07/2023

Quote ID: NCSA24-15			
Available Op	tions (cont'd)	Description	MSRP
	Includes upgraded froi complete details. Incor manufacturer. Ford ve Ford Ambulance Prep manufacturers to follow Builders Layout Book (EPA Special Emergen Note 1: Stationary Elev calibration significantly the definition of an Em	In the springs/GAWR rating, please see Supplemental Order Guide or vision in the springs/GAWR rating, please see Supplemental Order Guide or vision in the same suitable for producing ambulances with special emissions of Package with EPA Special Emergency Vehicle Emissions. In addition with the recommendations of the Ford Incomplete Vehicle Manual and the fand pertinent supplements). Using a Ford vehicle without the Ford All fand pertinent supplements). Using a Ford vehicle without the Ford All fand pertinent supplements). Using a Ford vehicle without the Ford All fand pertinent supplements). Using a Ford vehicle without the Ford All fand pertinent supplements of produce an ambulance with special emission vated Idle Control (SEIC) has been integrated into the engine control or reduces the possibility of depower mode when in stationary PTO opergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 are of Regulations allows for the sale of federally certified emergency vehicles.	sit fordbbas.com for on by a final stage only if equipped with the n, Ford urges ambulance he Ford Truck Body mbulance Package with so voids the Ford warranty module. Note 2: Engine eration. Note 3: Must mee 1 in the Federal Register.
	47J	Fire/Rescue Prep Pkg w/EPA Special	\$1,205.00
	Requires valid FIN	Emissions (LPO)	
	complete details. Incor manufacturer. Ford urg Vehicle Manual and th Elevated Idle Control (significantly reduces the definition of an emerge		on by a final stage s of the Ford Incomplete). Note 1: Stationary ngine calibration te 3: Must meet the the federal register. Note
	927 Requires valid FIN	Speed Limitation - 75-MPH Governed Top Speed (LPO) code.	\$80.00
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Ship-Thru: Bobs Services LLC

31T

\$0.00

Manager-Business Development, North Carolina Sheriff's Association





ODPA)

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available C Selected	Options (cont'd) Description	MSRP
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

10

Manager-Business Development, North Carolina Sheriff's Association





(Jora)

2024 F-450 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W4G)

Quote ID: NCSA24-15

Available Op	tions (cont'd)	Description	MSRP
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a validentered into the sales automatically be adde fleet customer before the warranty extension 3.13.00 Gas Engine C	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles of Fleet Identification Number (FIN code) will receive the extended warrant reporting system with a sales type fleet along with a valid FIN code, the d to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrains on eligible fleet vehicles in OASIS. Please refer to the Warranty and Powertrain Warranty. This change will also be reflected in the printed Warranse of every new vehicle.	nty. When the sale is warranty extension will equently sold to a non- c. Dealers can check for
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.