

<b>DOMINION OF BEDFORD</b>					
<b>SPEC #</b>	<b>69</b>				
<b>MODEL</b>	<b>DP4L63 4500 REGULAR CAB CHASSIS 4X2</b>				
<b>UPGRADE/DOWNGRADE MODELS</b>					
<b>MODEL</b>	<b>DESCRIPTION</b>				<b>PRICE</b>
					<b>DIFFERENTIAL</b>
DP4L64	84" CAB/AXLE				\$ 300.00
DP4L65	108" CAB/AXLE				\$ 500.00
DP4L66	120" CAB/AXLE				\$ 700.00
<b>OPTION</b>	<b>OPTION CODE</b>	<b>MSRP</b>	<b>6% VSA</b>	<b>VSA</b>	
<b>CODE</b>	<b>DESCRIPTION</b>		<b>DISCOUNT</b>	<b>PRICE</b>	
1	2YA	CUMMINS DIESEL	\$ 9,745.00	6%	\$ 9,160.30
2	A61	P WINDOWS/LOCKS/MIRR	\$ 1,045.00	6%	\$ 982.30
3	LBN	PTO PREP PACKAGE	\$ 345.00	6%	\$ 324.30
4	MRU	BLACK TUBE STEPS	\$ 395.00	6%	\$ 371.30
5	XAC	REAR BACKUP CAMERA	\$ 495.00	6%	\$ 465.30
6	XHC	TRAILER BRAKE CONTROL	\$ 370.00	6%	\$ 347.80
7	CONVENIENCE FEE IF DEALER HAS		\$ 250.00	6%	\$ 235.00
ACCEPTABLE UNIT IN STOCK FOR					
IMMEDIATE DELIVERY vs. FACTORY ORDER					