

	DOMINION OF BEDFORD					
	SPEC #	192				
	MODEL	WKJH74	GRAND CHEROKEE LAREDO 4X4			
	UPGRADE/DOWNGRADE MODELS					
	MODEL	DESCRIPTION			PRICE	
					DIFFERENTIAL	
	WKJP74	LIMITED TRIM			\$ 8,450.00	
	OPTION	OPTION CODE	MSRP	6% VSA	VSA	
	CODE	DESCRIPTION		DISCOUNT	PRICE	
1	2BE	LAREDO E	\$ 1,550.00	6%	\$ 1,457.00	
2	AHX	TRAILER TOW PACKAGE	\$ 995.00	6%	\$ 935.30	
3	AJY	SECURITY GROUP	\$ 2,000.00	6%	\$ 1,880.00	
4	CSC	CARGO COVER	\$ 100.00	6%	\$ 94.00	
5	TBP	FULL SIZE SPARE	\$ 150.00	6%	\$ 141.00	
6	CONVENIENCE FEE IF DEALER HAS		\$ 350.00	6%	\$ 329.00	
	ACCEPTABLE UNIT IN STOCK FOR					
	IMMEDIATE DELIVERY vs. FACTORY ORDER					