	DOMINION OF BEDFORD					
	SPEC #	**188**				
	MODEL	**KLTM74**	**CHEROKEE LATITUDE FWD**			
	UPGRADE/DOWNGRADE MODELS					
	MODEL	***DESCRIPTION***			***PRICE***	
					DIFFERENTIAL	
	KLTE74	LATITUDE PLUS TRIM			$ 2,810.00	
	KLTR74	LUX TRIM			$ 4,420.00	
	KLTP74	LIMITED TRIM			$ 8,550.00	
	OPTION	***OPTION CODE***	***MSRP***	***6% VSA***	***VSA***	
	CODE	***DESCRIPTION***		***DISCOUNT***	***PRICE***	
1	AFY	INTERIOR PACKAGE	$ 265.00	6%	$ 249.10	
2	AJ1	SAFETY GROUP	$ 250.00	6%	$ 235.00	
3	TBB	FULL SIZE SPARE TIRE	$ 295.00	6%	$ 277.30	
4	CONVENIENCE FEE IF DEALER HAS		$ 250.00	6%	$ 235.00	
	ACCEPTABLE UNIT IN STOCK FOR					
	IMMEDIATE DELIVERY vs. FACTORY ORDER					