

**PRICE LIST**  
(PRICE LEVEL CODE 235)

|            | MODEL       |                            | SERIES CODE                | BASE VEHICLE PRICE         | VSA CONTRACT PRICING = 6% OFF MSRP | MSRP   |
|------------|-------------|----------------------------|----------------------------|----------------------------|------------------------------------|--------|
| ALL MODELS | REGULAR CAB | 4x2                        | F3A                        | 142 in. Wheelbase - SRW XL |                                    | 41,450 |
|            |             | 4x4                        | F3B                        | 142 in. Wheelbase - SRW XL |                                    | 39,515 |
|            | SUPERCAB    | 4x2                        | X3A                        | 148 in. Wheelbase - SRW XL |                                    | 44,255 |
|            |             |                            |                            |                            |                                    | 39,050 |
|            |             |                            |                            |                            | 44,090                             |        |
|            |             | X3A                        | 164 in. Wheelbase - SRW XL |                            | 49,835                             |        |
|            |             |                            |                            |                            | 39,255                             |        |
|            |             |                            |                            |                            | 44,290                             |        |
|            |             |                            |                            |                            | 50,035                             |        |
|            |             | 4x4                        | X3B                        | 148 in. Wheelbase - SRW XL |                                    | 41,855 |
|            |             |                            |                            |                            |                                    | 46,890 |
|            |             |                            | X3B                        | 164 in. Wheelbase - SRW XL |                                    | 53,025 |
|            |             |                            |                            |                            | 42,050                             |        |
|            | CREW CAB    | 4x2                        | W3A                        | 160 in. Wheelbase - SRW XL |                                    | 47,100 |
|            |             |                            |                            |                            |                                    | 53,225 |
|            |             |                            |                            |                            | 40,315                             |        |
|            |             |                            |                            |                            | 45,855                             |        |
|            |             |                            |                            |                            | 52,165                             |        |
|            |             | W3A                        | 176 in. Wheelbase - SRW XL |                            | 40,515                             |        |
|            |             |                            |                            |                            | 46,055                             |        |
|            |             |                            |                            | 52,365                     |                                    |        |
| 4x4        |             | W3B                        | 160 in. Wheelbase - SRW XL |                            | 43,120                             |        |
|            |             |                            |                            |                            | 48,655                             |        |
|            |             |                            |                            | 55,355                     |                                    |        |
|            |             |                            |                            | 64,820                     |                                    |        |
|            | W3B         | 176 in. Wheelbase - SRW XL |                            | 43,315                     |                                    |        |
|            |             |                            |                            | 48,855                     |                                    |        |
|            |             |                            |                            | 55,555                     |                                    |        |
|            |             |                            |                            | 65,015                     |                                    |        |
|            |             |                            | 68,135                     |                            |                                    |        |
|            |             |                            | 68,335                     |                            |                                    |        |
|            |             |                            | 86,510                     |                            |                                    |        |
|            |             |                            | 86,710                     |                            |                                    |        |
|            | ALL MODELS  |                            | —                          | Destination and Delivery   |                                    | 1,695  |

|        | DRIVE  | OPTION CODE | POWERTRAINS                                  | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP      |
|--------|--|-------------|--|-----------------------------------|-----------|
| ENGINE | 4x2/4x4                                      | 99T         | 6.7L Diesel F350 P/U                         |                                   | \$ 10,495 |
|        |  | 99N         | 7.3L Engine Option on F350 Pick-up           |                                   | 1,705     |
| AXLE   | 4x2/4x4                                      | X3H         | Axle, Electronic Locking (Ratio 3.31)        |                                   | 390       |
|        |  | X3J         | Axle, Electronic Locking (Ratio 3.55)        |                                   | 390       |
|        |  |             | Axle, Electronic Locking (Ratio 3.55) W/ 17Y |                                   | N/C       |
|        |  | X3E         | Axle, Electronic Locking (Ratio 3.73) (6.2L) |                                   | 390       |
|        |  |             | Axle, Electronic Locking (Ratio 3.73) (7.3L) |                                   | N/C       |
|        |  | X4M         | Axle, Electronic Locking (Ratio 4.30)        |                                   | 390       |
|        | Axle, Electronic Locking (Ratio 4.30) W/ 17Y |             | N/C  |                                   |           |
|        |  | X35         | Axle, Non Limited-Slip (Ratio 3.55)          |                                   | N/C       |

| MODEL                                 |         | OPTION CODE | TIRES   | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP   |
|---------------------------------------|---------|-------------|---|-----------------------------------|--------|
|                                       |         | 64F         | Wheels, 18 Inch Argent Painted Steel w/XL               |                                   | \$ 455 |
|                                       |         | 642         | Wheels, 20 Inch Premium Polished                        |                                   | 1,420  |
| REGULAR/<br>SUPER/CREW<br>CAB         | 4x2/4x4 | TBM         | LT245/75Rx17E BSW AT (Optional XL)                      |                                   | 165    |
|                                       |         | TCH         | LT275/65Rx18E BSW AS                                    |                                   | N/C    |
|                                       |         | TCD         | LT265/70Rx17E OWL AT (XL/XLT)                           |                                   | 455    |
|                                       |         | TDX         | LT275/70Rx18E BSW AT                                    |                                   | 265    |
|                                       |         | TDU         | LT275/70Rx18E OWL AT                                    |                                   | 290    |
|                                       |         | TCW         | LT275/65Rx20E OWL AT                                    |                                   | N/C    |
| REGULAR/<br>SUPER/CREW<br>CHASSIS CAB | 4x2/4x4 | 512         | Spare Tire and Wheel (with Box Delete; Std. all others) |                                   | 295    |
|                                       |         | 649         | Wheels, 20 inch Chrome PVD                              |                                   | 1,340  |

| MODEL | TRIM SERIES | TRIM TYPE | SEATS                  | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP   |
|-------|-------------|-----------|------------------------|-----------------------------------|--------|
|       | XL          | L         | Vinyl High Back Bucket |                                   | \$ 355 |

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|                           |               |            |  |               |
|---------------------------|---------------|------------|--|---------------|
| <b>REGULAR CAB</b>        | <b>XL</b>     | <b>4</b>   | Cloth High Back Bucket (Regular Cab)                 | <b>\$ 515</b> |
| <b>SUPER CAB/CREW CAB</b> | <b>XL</b>     | <b>4</b>   | Cloth High Back Bucket (Super Cab)                   | <b>515</b>    |
|                           |               |            | Cloth High Back Bucket (Crew Cab)                    | <b>615</b>    |
|                           | <b>XLT</b>    | <b>2</b>   | Cloth Luxury Captains Chairs w/ Console              | <b>945</b>    |
|                           |               |            | Cloth Luxury Captains Chairs w/ Console w/17P        | <b>300</b>    |
| <b>REGULAR CAB</b>        | <b>XL</b>     | <b>1</b>   | Cloth 40/20/40 Split Bench - (XL Only) (Regular Cab) | <b>100</b>    |
| <b>SUPER CAB/CREW CAB</b> | <b>XL</b>     | <b>1</b>   | Cloth 40/20/40 Split Bench - Crew Cab (XL Only)      | <b>315</b>    |
|                           |               |            | Cloth 40/20/40 Split Bench - Super Cab (XL Only)     | <b>100</b>    |
|                           | <b>Lariat</b> | <b>6</b>   | Leather 40/20/40 Split Bench (Lariat Monotone)       | <b>N/C</b>    |
| <b>CREW CAB</b>           | <b>Lariat</b> | <b>90R</b> | Heated Rear Seats                                    | <b>300</b>    |

|   | OPTION CODE   | OTHER OPTIONS  | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP            |
|---|---|--|-----------------------------------|-----------------|
| <b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b> | <b>17K</b>  | Lariat Sport Appearance Package  |                                   | <b>\$ 1,460</b> |
|   | <b>17L</b>  | Black Appearance Package (Lariat)  |                                   | <b>4,295</b>    |
|   |   | Black Appearance Package (XLT)   |                                   | <b>2,630</b>    |
|   | <b>18C</b>  | 6 inch Cab Steps, Chrome Angular (XL/XLT, Lariat, SC, CC)                                |                                   | <b>695</b>      |
|   | <b>471</b>  | Camper Package   |                                   | <b>160</b>      |
|   | <b>166</b>  | Carpet Delete (XLT/Lar)  |                                   | <b>(50)</b>     |
|   | <b>16S</b>  | All-Weather Floor Mats (Includes Carpet Floor Mats) (CC - King Ranch, Platinum, Limited) |                                   | <b>135</b>      |
|   | <b>16T</b>  | Floor Mats, All-Weather (Excludes Carpet Floor Mats)                                     |                                   | <b>130</b>      |
|   | <b>592</b>  | Clearance Lights, Roof   |                                   | <b>95</b>       |
|   | <b>41H</b>  | Heater, Engine Block   |                                   | <b>100</b>      |
|   | <b>54F</b>  | Mirrors, PowerScope® Power Glass T-Tow (XLT)   |                                   | <b>280</b>      |
|   | <b>54K</b>  | Manual Telescoping Trailer Tow Mirrors   |                                   | <b>N/C</b>      |
|   | <b>17C</b>  | Chrome Package   |                                   | <b>1,125</b>    |
|   |   | Chrome Package w/ XLT 17P  |                                   | <b>N/C</b>      |
|   | <b>96M</b>  | King Ranch Monochromatic Paint Package   |                                   | <b>N/C</b>      |
|   | <b>17X</b>  | 4X4 Off-Road Package   |                                   | <b>400</b>      |
|   | <b>85D</b>  | Universal Garage Door Opener   |                                   | <b>125</b>      |
|   | <b>66S</b>  | Upfitter Switches (6)  |                                   | <b>165</b>      |
|   | <b>954</b>  | Paint, Lower Accent Two-Tone (Lariat)  |                                   | <b>470</b>      |
|   |   | Paint, Lower Accent Two-Tone (King Ranch)  |                                   | <b>N/C</b>      |
|   | <b>76R</b>  | Reverse Sensing System (XLT)   |                                   | <b>295</b>      |
|   | <b>41P</b>  | Skid Plate Package   |                                   | <b>100</b>      |
|   | <b>68D</b>  | 10K GVWR Package   |                                   | <b>N/C</b>      |
|   | <b>68L</b>  | 11.4K GVWR Package   |                                   | <b>N/C</b>      |
|   | <b>473</b>  | Snow Plow Package  |                                   | <b>250</b>      |
|   | <b>525</b>  | Cruise Control (XLT/Lar/KR/PL)   |                                   | <b>N/C</b>      |
|   | <b>67H</b>  | Suspension Package, Heavy Service  |                                   | <b>125</b>      |
|   | <b>52B</b>  | TowCommand Integrated Trailer Brake Controller   |                                   | <b>270</b>      |
|   | <b>62R</b>  | Transmission Power Take-Off Provision (Auto Trans)                                       |                                   | <b>280</b>      |
|   | <b>435</b>  | Window, Power Sliding Rear   |                                   | <b>405</b>      |
|   | <b>43B</b>  | Heated Backlight/Rear Window Defrost (Included w/ 435 only)                              |                                   | <b>N/C</b>      |
|   | <b>85G</b>  | Tailgate Step  |                                   | <b>375</b>      |
|   | <b>41A</b>  | Rapid-Heat Supplemental Cab Heater   |                                   | <b>250</b>      |
|   | <b>86A</b>  | Engine Idle Shutdown - 5 Minutes   |                                   | <b>250</b>      |
|   | <b>86B</b>  | Engine Idle Shutdown - 10 Minutes  |                                   | <b>250</b>      |
|   | <b>86C</b>  | Engine Idle Shutdown - 15 Minutes  |                                   | <b>250</b>      |
|   | <b>86D</b>  | Engine Idle Shutdown - 20 Minutes  |                                   | <b>250</b>      |
|   | <b>85S</b>  | Tough Bed Spray-in bedliner  |                                   | <b>595</b>      |
|   |   | Tough Bed Spray-in bedliner (Lariat w/ 17L)  |                                   | <b>N/C</b>      |
|   | <b>85L</b>  | Drop-in Bedliner   |                                   | <b>350</b>      |
|   | <b>61M</b>  | Rear Wheel Well Liners   |                                   | <b>180</b>      |
|   | <b>96L</b>  | Lariat Value Package   |                                   | <b>710</b>      |
|   | <b>96U</b>  | Lariat Ultimate Package  |                                   | <b>3,495</b>    |
|   | <b>87H</b>  | Hood Deflector -- Black Molded   |                                   | <b>130</b>      |
|   | <b>59H</b>  | Center High Mount Stop Lamp (CHMSL)  |                                   | <b>N/C</b>      |
|   | <b>76S</b>  | Remote Start System  |                                   | <b>250</b>      |
|   |   | Remote Start System (Lariat Ultimate/Interior)   |                                   | <b>N/C</b>      |
| <b>85M</b>  | Bed Mat - - Dealer Installed Accessory                |  | <b>150</b>                        |                 |
| <b>98F</b>  | CNG/Propane Gaseous Engine Prep Package (w/6.2L only) |  | <b>315</b>                        |                 |
| <b>61S</b>  | Splash Guards/Mud Flaps (Front)                       |  | <b>130</b>                        |                 |
| <b>15J</b>  | Gooseneck Hitch Kit                                   |  | <b>250</b>                        |                 |
| <b>98R</b>  | Operator Commanded Regeneration (OCR)                 |  | <b>250</b>                        |                 |
| <b>15L</b>  | 5th Wheel Hitch Kit (18K)                             |  | <b>1,095</b>                      |                 |
| <b>53W</b>  | 5th Wheel/Gooseneck Hitch Prep Package                |  | <b>500</b>                        |                 |
| <b>76C</b>  | Exterior Back-up Chime                                |  | <b>140</b>                        |                 |
| <b>96V</b>  | XL Value Package                                      |  | <b>395</b>                        |                 |
| <b>61L</b>  | Front Wheel Well Liners                               |  | <b>180</b>                        |                 |
| <b>61N</b>  | Front & Rear Wheel Well Liners                        |  | <b>325</b>                        |                 |
| <b>17V</b>  | XLT Value Package (Super & Crew Cabs)                 |  | <b>1,480</b>                      |                 |
|   | XLT Value Package (Regular Cab)                       |  | <b>1,340</b>                      |                 |

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|  | OPTION CODE  | OTHER OPTIONS (continued)  | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP     |
|--|--|--|-----------------------------------|----------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 17P  | XLT Premium Package  |                                   | \$ 2,995 |
|  | 66D  | Pickup Box Delete (XL/XLT w/ 8 ft. Box only)                               |                                   | (625)    |
|  | 90L  | Power Equip Group on XL Only (Reg & Super Cabs)                            |                                   | 915      |
|  |  | Power Equip Group on XL Only (Crew Cabs)                                   |                                   | 1,125    |
|  | 873  | CHMSL Camera (w/ 4.2 or 8 screen)  |                                   | 200      |
|  | 527  | Adaptive Cruise Control  |                                   | 740      |
|  | 96K  | KR Ultimate Package  |                                   | 3,350    |
|  | 43C  | 110V/400W Outlet   |                                   | 175      |
|  |  | 110V/400W Outlet with 913  |                                   | N/C      |
|  | 60B  | BLIS w/ Cross-Traffic Alert  |                                   | 540      |
|  | 18D  | Extended Running Boards (w/ 17C)   |                                   | 440      |
|  | 66L  | Box Rail Lighting, LED Lighting system (P552)                              |                                   | 60       |
|  | 66B  | Box Link Cleats - Locking (XL)   |                                   | 75       |
|  |  | Box Link Cleats - Locking (XLT/Lar/KR/PL)                                  |                                   | N/C      |
|  | 18D  | Extended Running Boards  |                                   | 740      |
|  | 43V  | Panoramic Moonroof   |                                   | 1,495    |
|  | 18E  | Power Running Boards (KR & LAR)  |                                   | 995      |
|  | 65B  | Trailer Camera   |                                   | 375      |
|  | 43B  | Defrost w/ Fixed & Privacy Glass   |                                   | 60       |
|  | 67E  | Extra-Extra Heavy Duty Alternator  |                                   | 85       |
|  |  | Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B                |                                   | 85       |
|  |  | Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT) |                                   | N/C      |
|  | 18D  | Extended Running Boards (w/ 17P)   |                                   | 440      |
|  | 59Q  | LED Lighting Pkg - Headlamps / Tailamps / Foglamps / Signature             |                                   | 1,180    |
|  | 86M  | Dual Batteries (78 Amp.) on 6.2L Gas                                       |                                   | 210      |
|  | 16P  | Premium Vinyl Flooring - KR/PL/LTD   |                                   | 115      |
|  | 52R  | Bed Ramps  |                                   | 695      |
|  | 17S  | STX  |                                   | 1,825    |
|  | 16F  | Carpet Flooring w/ STX   |                                   | 60       |
|  | 653  | Trailer Camera & TPMS  |                                   | 725      |
|  | 47B  | SNOWPLOW/CAMPER PACKAGE  |                                   | 305      |
|  | 913  | SYNC@ 3  |                                   | 450      |
|  |  | SYNC@ 3 (XLT)  |                                   | N/C      |
|  | 67B  | Dual Extra Heavy-Duty Alternator   |                                   | 115      |
|  |  | Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B                 |                                   | 115      |
|  |  | Dual Extra Heavy-Duty Alternator w/ 41A                                    |                                   | N/C      |
|  | 39S  | SiriusXM@ Satellite Radio  |                                   | 185      |
|  | 60A  | Adaptive Steering  |                                   | 1,000    |
|  | 649  | Wheels, 20 Inch Chrome PVD (King Ranch w/ 17C)                             |                                   | N/C      |
|  | 94W  | Wheel Locks  |                                   | 75       |
|  | 924  | Privacy Glass (Regular Cab w/ 43B)   |                                   | N/C      |
|  |  | Privacy Glass  |                                   | 30       |
|  | 872  | Rear View Camera & Prep Kit (with P/U Box Delete)                          |                                   | 415      |
|  | 21X  | Vehicle Safe by Console Vault  |                                   | 330      |
|  | 62X  | Aluminum Tool/Cargo Box by Weather Guard                                   |                                   | 575      |
|  | 62Y  | Premium Aluminum Tool/Cargo Box by Weather Guard                           |                                   | 790      |
|  | 19J  | Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03) |                                   | 950      |
| 19K  | Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03) |  | 950                               |          |
| 17Y  | Tremor Package   |  | 3,975                             |          |
| 94P  | Pre-Collision Assist (AEB)   |  | 115                               |          |
|  | Pre-Collision Assist (AEB) w/ 53R                                    |  | N/C                               |          |
| 60W  | Rain-Sensing Windshield Wipers and Heated Steering Wheel - Pickup    |  | 165                               |          |
| 595  | Halogen Fog Lamps  |  | 130                               |          |
| 53R  | Ultimate Trailer Tow w/ PTBA   |  | 1,655                             |          |
| 21D  | Tonneau Pickup Box Cover - Soft Folding                              |  | 525                               |          |
| 21E  | Tonneau Pickup Box Cover - Hard Folding                              |  | 995                               |          |
| 21J  | Tonneau Pickup Box Cover - Retractable                               |  | 1,695                             |          |
| 96G  | F-350 Gas Heavy Duty Payload Package                                 |  | 295                               |          |
| PD4  | Paint, Rapid Red Metallic Tinted Clearcoat                           |  | 395                               |          |
| PAZ  | Paint, Star White Metallic Tri-Coat                                  |  | 595                               |          |
| 62S  | Splash Guards/Mud Flaps (Rear)                                       |  | N/C                               |          |
| 60C  | Audible Lane Departure Warning                                       |  | 115                               |          |
| 65A  | Individual Trailer TPMS  |  | 500                               |          |
| 15W  | 12,000 lb. Ford Performance Parts Winch by Warn                      |  | 3,000                             |          |
| 87B  | Bed Step   |  | 325                               |          |
| U11  | Tremor Discount (17Y w/ 17C or 17P)                                  |  | (570)                             |          |
| U13  | Tremor Discount (17Y w/ 17L)   |  | (570)                             |          |

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|  | OPTION CODE | OTHER OPTIONS (continued)         | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP     |
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| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | U12         | Tremor Discount (17Y w/ 96K)      |                                   | \$ (570) |
|  | U14         | Tremor Discount (17Y w/ 96U)      |                                   | (570)    |
|  | U15         | Tremor Discount (17Y w/ 17K)      |                                   | (570)    |
|  | 21N         | <b>AUDIO</b><br>Navigation System |                                   | 570      |

|  | OPTION CODE                           | FLEET OPTIONS                                      | VSA CONTRACT PRICING= 6% OFF MSRP | MSRP   |
|--|---------------------------------------|--|-----------------------------------|--------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 62M                                   | Adjustable Gas and Brake Pedals (XLT)              |                                   | \$ 120 |
|  | 18B                                   | Platform Running Boards (w/ Regular Cab)           |                                   | 320    |
|  |                                       | Platform Running Boards (w/ Super/Crew Cab)        |                                   | 445    |
|  | 51X                                   | Spare Tire Delete (XL Fleet Only)                  |                                   | (85)   |
|  | 76R                                   | Reverse Sensing System (XL Fleet Only)             |                                   | 245    |
|  | 47C                                   | Fleet Commercial Graphics (Up to 6 Sq Ft)          |                                   | 250    |
|  | 47D                                   | Fleet Commercial Graphics (Up to 12 Sq Ft)         |                                   | 315    |
|  | 47E                                   | Fleet Commercial Graphics (Up to 20 Sq Ft)         |                                   | 425    |
|  | 525                                   | Cruise Control (XL)                                |                                   | 235    |
|  | 91G                                   | 360-Degree Dual Beacon LED Warning Strobes – White |                                   | 600    |
|  | 91S                                   | 360-Degree Dual Beacon LED Warning Strobes – Amber |                                   | 600    |
|  | 926                                   | Customizable Speed Limit (65 mph)                  |                                   | 80     |
|  | 927                                   | Customizable Speed Limit (75 mph)                  |                                   | 80     |
|  | 18L                                   | TPMS Delete (optional F350 SRW over 10K GVWR only) |                                   | N/C    |
|  | 17F                                   | XL Décor Package (ordered w/o option 96V)          |                                   | 220    |
|  | 63R                                   | Suspension Package, Heavy Service w/66D            |                                   | 125    |
|  | 942                                   | Daytime Running Lamps (Fleet only)                 |                                   | 45     |
|  | 18A                                   | Upfitter Interface Module                          |                                   | 295    |
|  | PGR                                   | Paint, Green (Fleet Only)                          |                                   | 660    |
|  | PW6                                   | Paint, Green Gem (Fleet Only)                      |                                   | 660    |
| PMB  | Paint, Orange (Fleet Only)            |  | 660                               |        |
| PBY  | Paint, School Bus Yellow (Fleet Only) |  | 660                               |        |
| PE4  | Paint, Vermillion Red (Fleet Only)    |  | 660                               |        |
| PAT  | Paint, Yellow (Fleet Only)            |  | 660                               |        |