## CALDWELL COUNTRY FORD MODEL UPGRADE/DOWNGRADE

 OPTION CODE
 DESCRIPTION
 MSRP
 PRICE(ADD)

 1JS76
 Trax LT AWD
 \$ 23,820.00 \$ 1,800.00



## **Optional Equipment**

E1110010116			
EMISSIONS			
CODE	DESCRIPTION	MSRP	
FE9	Emissions, Federal requirements	\$0.00	
YF5	Emissions, California state requirements	\$0.00	
NE1	Emissions, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state requirements	\$0.00	
NB8	Emissions override, California (allows a dealer in states that require California emissions - California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington - to order Federal emissions for a vehicle that will be registered in a state that has Federal emission requirements). Do not use for vehicles that will be registered in California, Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island or Washington. (Requires (FE9) Federal emissions requirements. Not available in Maine or Vermont.)	\$0.00	
NB9	Emissions override, state-specific (for dealers ordering vehicles in (YF5) or (NE1) emission states - California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington) (Allows a California dealer (YF5 emissions) to order (NE1) emissions with (NB9) emissions override code for registration in (NE1) states; or, a Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington dealer (NE1) emissions to order (YF5) emissions with (NB9) emissions override code for registration in California.)	\$0.00	
NC7	Emissions override, Federal (for vehicles ordered by dealers in Federal emission states with (YF5) or (NE1) emissions - Not required for vehicles being shipped to California, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont or Washington) (Requires (YF5) California state emissions requirements or (NE1) Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state emissions requirements.)	\$0.00	
ENGINE			
CODE	DESCRIPTION	MSRP	
LE2	Engine, Turbo 1.4L Variable Valve Timing DOHC 4-cylinder Direct Injection SIDI (155 hp [115.6 kW] @ 5600 rpm, 177 lb-ft of torque [239 N-m] @ 2000-4000 rpm) (STD)	\$0.00	
TRANSMISSIO	ON		
CODE	DESCRIPTION	MSRP	
MNK	Transmission, 6-speed automatic (STD)	\$0.00	
AXLE			
CODE	DESCRIPTION	MSRP	
FXH	Axle, 3.53 final drive ratio	\$0.00	

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PREFERRED EQUIPMENT GROUP			
CODE	DESCRIPTION	MSRP	
1LS	LS Preferred Equipment Group Includes Standard Equipment	\$0.00	
PAINT			
CODE	DESCRIPTION	MSRP	
G5J	Midnight Blue Metallic	\$0.00	
GAN	Silver Ice Metallic	\$0.00	
GAZ	Summit White	\$0.00	
GB0	Mosaic Black Metallic	\$0.00	
GFM	Crimson Metallic	\$0.00	
GNL	Black Cherry Metallic	\$0.00	
GNM	Stone Gray Metallic	\$0.00	
GUN	Shadow Gray Metallic	\$0.00	
SEAT TYPE			
CODE	DESCRIPTION	MSRP	
AR9	Seats, front bucket with driver power lumbar (STD)	\$0.00	
SEAT TRIM			
CODE	DESCRIPTION	MSRP	
AFJ	Jet Black, Cloth seat trim	\$0.00	
AFK	Jet Black/Light Ash Gray, Cloth seat trim	\$0.00	
RADIO			
CODE	DESCRIPTION	MSRP	
IOR	Audio system, Chevrolet Infotainment System with 7" diagonal color touch-screen, AM/FM stereo voice pass-through technology, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone (STD)	\$0.00	
ADDITIONAL EQUIPMENT - PACKAGE			
CODE	DESCRIPTION	MSRP	
PCI	Fleet Convenience Package includes (K34) cruise control, (AG9) 6-way power driver seat adjuster and (AKO) rear window and liftgate deep-tinted glass (Requires a Fleet or Government order type.)	\$650.00	
PDT	Tint and Cruise Package includes (AKO) deep-tinted, rear windows and liftgate glass and (K34) cruise control	\$495.00	

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ADDITION	AL EQUIPMENT - MECHANICAL	
CODE	DESCRIPTION	MSRP
K05	Engine block heater	\$100.00
ADDITION	AL EQUIPMENT - EXTERIOR	
CODE	DESCRIPTION	MSRP
AKO	Glass, deep-tinted, rear windows and liftgate (Included and only available with (PCI) Fleet Convenience Package or (PDT) Tint and Cruise Package.)	\$0.00
VK3	License plate bracket, front (Included on orders with ship-to states that require a front license plate. Standard on (TSC) Port Consensus order type.)	\$40.00
ADDITION	AL EQUIPMENT - INTERIOR	
CODE	DESCRIPTION	MSRP
AG9	Seat adjuster, driver 6-way power (Included and only available with (PCI) Fleet Convenience Package.)	\$0.00
D7P	Seatback, front passenger flat-folding (Requires a Fleet order type. Deletes (E91) front passenger seatback map pocket.) *PRICE TO FOLLOW*	W/A
BTV	Remote vehicle starter system	\$300.00
K34	Cruise control, electronic, automatic (Included and only available with (PCI) Fleet Convenience Package or (PDT) Tint and Cruise Package.)	\$0.00
PR6	SiriusXM Radio Additional 9 months of the SiriusXM Platinum Plan. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 9 months of listening on the SiriusXM app or online in addition to the 3 months of Platinum Plan trial service that is included in the price of the vehicle. Total service duration is 12 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Radio and a Fleet or Government order type. Not available with FDR order types, PR7 or PR8. Not available in AK, HI, PR and VI.)	\$0.00
PR7	SiriusXM Radio Additional 21 months of the SiriusXM Platinum Plan. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 21 months of listening on the SiriusXM app or online in addition to the 3 months of Platinum Plan trial service that is included in the price of the vehicle. Total service duration is 24 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Radio and a Fleet or Government order type. Not available with FDR order types, PR6 or PR8. Not available in AK, HI, PR and VI.)	\$0.00
PR8	SiriusXM Radio Additional 33 months of the SiriusXM Platinum Plan. Includes 150 channels of commercial-free music plus every major sport and the biggest names in entertainment, news and comedy in vehicle plus 33 months of listening on the SiriusXM app or online in addition to the 3 months of Platinum Plan trial service that is included in the price of the vehicle. Total service duration is 36 months. Non-Transferrable. Non-Refundable. (Requires (U2K) SiriusXM Radio and a Fleet or Government order type. Not available with FDR order types, PR6 or PR7. Not available in AK, HI, PR and VI.)	\$0.00

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ADDITIONAL	. EQUIPMENT - LPO	
CODE	DESCRIPTION	MSRP
PCZ	LPO, Lifestyle Package includes (CAV) Cargo tray, LPO and (SDD) Accessory Carrier Mount, LPO (Not available with (PDH) Interior Protection Package, LPO, (PDD) Cargo Package, LPO or (VLI) carpeted cargo mat, LPO.)	\$350.00
PDC	LPO, Protection Package includes (VAV) All-weather front and rear floor mats, LPO and (VQK) Front and rear custom molded Black splash guards, LPO (Not available with (PDH) Interior Protection Package, LPO.)	\$325.00
PDH	LPO, Interior Protection Package includes (VAV) All-weather floor mats, LPO and (VLI) Carpeted cargo mat, LPO (Not available with (CAV) Cargo tray, LPO, (PDD) Cargo Package, LPO or (PDC) Protection Package, LPO.)	\$200.00
PDD	LPO, Cargo Package includes (VLI) Carpeted cargo mat, LPO and (W2D) Cargo net, LPO (Not available with (PDH) Interior Protection Package, LPO.)	\$135.00
SDD	LPO, Accessory Carrier Mount includes 1-1/4" receiver for attaching bike/ski carriers (Not to be used for towing.)	\$250.00
SFE	LPO, Wheel Lock Kit includes 4 locks and 1 key	\$85.00
VQK	LPO, Front and rear splash guards, custom Black molded (Included and only available with (PDC) Protection Package, LPO.)	\$0.00
SG1	LPO, Black bowtie	\$225.00
VAV	LPO, All-weather floor mats, front and rear (Included and only available with (PDC) Protection Package, LPO or (PDH) Interior Protection Package, LPO.)	\$0.00
S55	LPO, All-weather floor liners, front and rear, Black (Not available with (PDC) Protection Package, LPO or (PDH) Interior Protection Package, LPO.)	\$210.00
RWU	LPO, Cargo area organizer, collapsible	\$145.00
VLI	LPO, Cargo mat, carpeted (Included and only available with (PDD) Cargo Package, LPO or (PDH) Interior Protection Package, LPO.)	\$0.00
W2D	LPO, Cargo net (Included and only available with (PDD) Cargo Package, LPO.)	\$0.00
CAV	LPO, Cargo tray (Not available with (PDH) Interior Protection Package, LPO or FDR order types.)	\$125.00
ADDITIONAL	EQUIPMENT - OTHER	
CODE	DESCRIPTION	MSRP
POJ	OnStar Additional 21 months of OnStar Fleet Safety and Security. Provides 21 months of Fleet Safety and Security service in addition to the 3 months of complimentary coverage that is included in the price of the vehicle. Total OnStar Fleet Safety and Security service duration is 24 months. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0K, P0L, R7Z, P1R, P1S, P1T or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00

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ADDITION	ADDITIONAL EQUIPMENT - OTHER		
CODE	DESCRIPTION	MSRP	
P0K	OnStar Additional 33 months of OnStar Fleet Safety and Security. Provides 33 months of Fleet Safety and Security service in addition to the 3 months of complimentary coverage that is included in the price of the vehicle. Total OnStar Fleet Safety and Security service duration is 36 months. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0L, R7Z, P1R, P1S, P1T or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P0L	OnStar Additional 45 months of OnStar Fleet Safety and Security. Provides 45 months of Fleet Safety and Security service in addition to the 3 months of complimentary coverage that is included in the price of the vehicle. Total OnStar Fleet Safety and Security service duration is 48 months. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0K, R7Z, P1R, P1S, P1T or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P0M	OnStar Additional 21 months of OnStar Fleet Driver Remote Access. Provides 21 months of Fleet Driver Remote Access service in addition to the 3 months of complimentary coverage that is included in the price of the vehicle. Total OnStar Fleet Driver Remote Access service duration is 24 months. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with PON or POO. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
PON	OnStar Additional 33 months of OnStar Fleet Driver Remote Access. Provides 33 months of Fleet Driver Remote Access service in addition to the 3 months of complimentary coverage that is included in the price of the vehicle. Total OnStar Fleet Driver Remote Access service duration is 36 months. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POM or POO. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P0O	OnStar Additional 45 months of OnStar Fleet Driver Remote Access. Provides 45 months of Fleet Driver Remote Access service in addition to the 3 months of complimentary coverage that is included in the price of the vehicle. Total OnStar Fleet Driver Remote Access service duration is 48 months. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POM or PON. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P0V	OnStar Vehicle Insights - 1 year of Service. Includes 12 months of OnStar Vehicle Insights service. OnStar Vehicle Insights provides fleet managers and drivers the tools and data they need to help maximize fleet productivity and help maximize fleet's operational efficiencies. OnStar Vehicle Insights relays real-time vehicle data like vehicle location, driver performance information and more. Eligible customers must sign up for an account at www.onstarvehicleinsights.com in order to take advantage of this 12 months offer. Requires an active connected vehicle services plan. The OnStar Vehicle Insights service is included in the price of the vehicle. Total service duration is 12 months. Non-Transferrable. Non-Refundable. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POW, POX, POY or POZ. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	

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ADDITIONAL EQUIPMENT - OTHER		
CODE	DESCRIPTION	MSRP
P0W	OnStar Vehicle Insights - 2 years of Service. Includes 24 months of OnStar Vehicle Insights service. OnStar Vehicle Insights provides fleet managers and drivers the tools and data they need to help maximize fleet productivity and help maximize fleet's operational efficiencies. OnStar Vehicle Insights relays real-time vehicle data like vehicle location, driver performance information and more. Eligible customers must sign up for an account at www.onstarvehicleinsights.com in order to take advantage of this 24 months offer. Requires an active connected vehicle services plan. The OnStar Vehicle Insights service is included in the price of the vehicle. Total service duration is 24 months. Non-Transferrable. Non-Refundable. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0V, P0X, P0Y or P0Z. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00
P0X	OnStar Vehicle Insights - 3 years of Service. Includes 36 months of OnStar Vehicle Insights service. OnStar Vehicle Insights provides fleet managers and drivers the tools and data they need to help maximize fleet productivity and help maximize fleet's operational efficiencies. OnStar Vehicle Insights relays real-time vehicle data like vehicle location, driver performance information and more. Eligible customers must sign up for an account at www.onstarvehicleinsights.com in order to take advantage of this 36 months offer. Requires an active connected vehicle services plan. The OnStar Vehicle Insights service is included in the price of the vehicle. Total service duration is 36 months. Non-Transferrable. Non-Refundable. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0V, P0W, P0Y or P0Z. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00
P0Y	OnStar Vehicle Insights - 4 years of Service. Includes 48 months of OnStar Vehicle Insights service. OnStar Vehicle Insights provides fleet managers and drivers the tools and data they need to help maximize fleet productivity and help maximize fleet's operational efficiencies. OnStar Vehicle Insights relays real-time vehicle data like vehicle location, driver performance information and more. Eligible customers must sign up for an account at www.onstarvehicleinsights.com in order to take advantage of this 48 months offer. Requires an active connected vehicle services plan. The OnStar Vehicle Insights service is included in the price of the vehicle. Total service duration is 48 months. Non-Transferrable. Non-Refundable. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0V, P0W, P0X or P0Z. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00
P0Z	OnStar Vehicle Insights - 5 years of Service. Includes 60 months of OnStar Vehicle Insights service. OnStar Vehicle Insights provides fleet managers and drivers the tools and data they need to help maximize fleet productivity and help maximize fleet's operational efficiencies. OnStar Vehicle Insights relays real-time vehicle data like vehicle location, driver performance information and more. Eligible customers must sign up for an account at www.onstarvehicleinsights.com in order to take advantage of this 60 months offer. Requires an active connected vehicle services plan. The OnStar Vehicle Insights service is included in the price of the vehicle. Total service duration is 60 months. Non-Transferrable. Non-Refundable. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with POV, POW, POX or POY. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00

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ADDITION	ADDITIONAL EQUIPMENT - OTHER		
CODE	DESCRIPTION	MSRP	
P1R	OnStar Additional 9 months of OnStar Assurance for Tier3 Fleets. Provides 9 months of OnStar Assurance service in addition to the 3 months of complimentary Safety & Security coverage that is included in the price of the vehicle. Total Fleet OnStar Safety & Security service duration is 3 months and 9 months of OnStar Assurance. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0K, P0L, R7Z, P1S, P1T or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P1S	OnStar Additional 21 months of OnStar Assurance for Tier3 Fleets. Provides 21 months of OnStar Assurance service in addition to the 3 months of complimentary Safety & Security coverage that is included in the price of the vehicle. Total Fleet OnStar Safety & Security service duration is 3 months and 21 months of OnStar Assurance. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0K, P0L, R7Z, P1R, P1T or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P1T	OnStar Additional 33 months of OnStar Assurance for Tier3 Fleets. Provides 33 months of OnStar Assurance service in addition to the 3 months of complimentary Safety & Security coverage that is included in the price of the vehicle. Total Fleet OnStar Safety & Security service duration is 3 months and 33 months of OnStar Assurance. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0K, P0L, R7Z, P1R, P1S or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
P1U	OnStar Additional 45 months of OnStar Assurance for Tier3 Fleets. Provides 45 months of OnStar Assurance service in addition to the 3 months of complimentary Safety & Security coverage that is included in the price of the vehicle. Total Fleet OnStar Safety & Security service duration is 3 months and 45 months of OnStar Assurance. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0K, P0L, R7Z, P1R, P1S or P1T. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
R7Z	OnStar Additional 57 months of OnStar Assurance for Tier3 Fleets. Provides 57 months of OnStar Assurance service in addition to the 3 months of complimentary Safety & Security coverage that is included in the price of the vehicle. Total Fleet OnStar Safety & Security service duration is 3 months and 57 months of OnStar Assurance. (Requires (UE1) OnStar. Requires one of the following Fleet or Government order types: FLS, FNR, FRC, FBC, FGO or FEF. Not available with P0J, P0K, P0L, P1R, P1S, P1T or P1U. Not available with a ship-to of Guam, Puerto Rico or the Virgin Islands.)	\$0.00	
R9Y	Fleet Free Maintenance Credit. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (4 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FEF, FLS, FNR or FRC. Not available with FDR or FGO order types.) *CREDIT*	(\$33.75)	

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ADDITIONAL EQUIPMENT - OTHER				
CODE	DESCRIPTION	MSRP		
FVX	National fleet incentive **The dealer, on behalf of the fleet customer, will have the option of selecting the greater of the available fleet incentive (FVX/FPP) or a regional retail consumer cash incentive (CNC, CNE, CSE, CSR, CWE) IN EFFECT AT THE TIME OF DELIVERY, but not both. See the retail consumer cash administrative message for full guidelines. Regardless of the incentive taken, all deliveries are to be reported as fleet**	\$0.00		
VQ1	Fleet processing option	\$0.00		
VQ2	Fleet processing option	\$0.00		
VQ3	Fleet processing option	\$0.00		
SHIP THR	SHIP THRU CODES			
CODE	DESCRIPTION	MSRP		
VAX	Ship Thru, Korea Assembly shipped to Reading Truck Equipment, Pontiac, MI Cargo system installation is extra cost, please contact Reading Truck directly for pricing (www.readingbody.com) (Requires a Fleet or Government order type. Not available with (VAY) Ship Thru.)	\$0.00		
VAY	Ship Thru, Korea Assembly shipped to Knapheide Truck Equipment, Flint, MI Cargo system installation is extra cost, please contact Knapheide directly for pricing (www.Knapheide.com) (Requires a Fleet or Government order type. Not available with (VAX) Ship Thru.)	\$0.00		

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