CALDWELL COUNTRY FORD MODEL UPGRADE/DOWNGRADE

OPTION CODE	DESCRIPTION	MSRP	PRICE(ADD)
K2Y	150 XL 8 Passenger Low Roof Wagon - AWD	\$ 46,645.00	\$ 4,700.00
K1C	150 XL Passenger Van Mid Roof 130" WB RWD	\$ 43,400.00	\$ 1,455.00
K2C	150 XL Passenger Van Mid Roof 130" WB AWD	\$ 48,095.00	\$ 6,150.00



Optional Equipment

ENGINE				
CODE	DESCRIPTION	MSRP		
998	Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection (STD)	\$0.00		
TRANSMISSIO	TRANSMISSION			
CODE	DESCRIPTION	MSRP		
44U	Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)	\$0.00		
OPTION PACI	KAGE			
CODE	DESCRIPTION	MSRP		
301A	Order Code 301A	\$0.00		
AXLE RATIO				
CODE	DESCRIPTION	MSRP		
X73	3.73 Axle Ratio (STD)	\$0.00		
X7L	3.73 Limited-Slip Axle Ratio	\$325.00		
WHEELS				
CODE	DESCRIPTION	MODD		
CODE		MSRP		
64H	Wheels: 16" Steel w/Full Silver Cover	\$35.00		
64H	Wheels: 16" Steel w/Full Silver Cover	\$35.00		
64H 647	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy	\$35.00 \$395.00		
64H 647 644	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels:16" White Steel w/Mini-Cap -inc: lug nut covers	\$35.00 \$395.00 \$525.00		
64H 647 644 64C	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels:16" White Steel w/Mini-Cap -inc: lug nut covers	\$35.00 \$395.00 \$525.00		
64H 647 644 64C PRIMARY PA	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels:16" White Steel w/Mini-Cap -inc: lug nut covers	\$35.00 \$395.00 \$525.00 \$35.00		
64H 647 644 64C PRIMARY PAR CODE	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels:16" White Steel w/Mini-Cap -inc: lug nut covers NT DESCRIPTION	\$35.00 \$395.00 \$525.00 \$35.00 MSRP		
64H 647 644 64C PRIMARY PA CODE YZ	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels:16" White Steel w/Mini-Cap -inc: lug nut covers NT DESCRIPTION Oxford White	\$35.00 \$395.00 \$525.00 \$35.00 MSRP \$0.00		
64H 647 644 64C PRIMARY PA CODE YZ PQ	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels: 16" White Steel w/Mini-Cap -inc: lug nut covers NT DESCRIPTION Oxford White Race Red	\$35.00 \$395.00 \$525.00 \$35.00 MSRP \$0.00 \$0.00		
64H 647 644 64C PRIMARY PA CODE YZ PQ BY	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels:16" White Steel w/Mini-Cap -inc: lug nut covers NT DESCRIPTION Oxford White Race Red School Bus Yellow	\$35.00 \$395.00 \$525.00 \$35.00 MSRP \$0.00 \$0.00 \$0.00		
64H 647 644 64C PRIMARY PA CODE YZ PQ BY UM	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels: 16" White Steel w/Mini-Cap -inc: lug nut covers NT DESCRIPTION Oxford White Race Red School Bus Yellow Agate Black Metallic	\$35.00 \$395.00 \$525.00 \$35.00 MSRP \$0.00 \$0.00 \$0.00 \$0.00		
64H 647 644 64C PRIMARY PA CODE YZ PQ BY UM UM	Wheels: 16" Steel w/Full Silver Cover Wheels: 16" Silver Aluminum Alloy Wheels: 16" Black Aluminum Alloy Wheels: 16" White Steel w/Mini-Cap -inc: lug nut covers NT DESCRIPTION Oxford White Race Red School Bus Yellow Agate Black Metallic Ingot Silver Metallic	\$35.00 \$395.00 \$525.00 \$35.00 MSRP \$0.00 \$0.00 \$0.00 \$200.00		

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PRIMARY PAINT				
CODE	DESCRIPTION	MSRP		
ME	Abyss Gray Metallic	\$200.00		
AW	Kapoor Red Metallic	\$200.00		
SEAT TYPE				
CODE	DESCRIPTION	MSRP		
СВ	Ebony, Cloth Front Bucket Seats	\$0.00		
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00		
SEATING ARF	ANGEMENT			
CODE	DESCRIPTION	MSRP		
21M	Ebony Cloth Bucket Seats -inc: 2-way manual driver seat w/lumbar, 2-way manual passenger seat and driver and passenger armrest (STD)	\$0.00		
21G	Dark Palazzo Gray Vinyl Bucket Seats -inc: Deletes driver lumbar support and passenger armrest, 2-way manual driver seat, 2-way manual passenger seat and driver armrest	\$0.00		
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests -inc: Deletes driver lumbar support, 2-way manual driver seat and 2-way manual passenger seat	\$0.00		
21R	Ebony Cloth Heated Bucket Seats -inc: 10-way power driver seat w/lumbar, 10-way power passenger seat w/lumbar and driver and passenger armrest	\$875.00		
ADDITIONAL	EQUIPMENT - PACKAGE			
CODE	DESCRIPTION	MSRP		
53B	Heavy-Duty Trailer Tow Package -inc: Deletes rear tow hook, tow/haul mode w/trailer wiring provisions, 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights, This package does not include a Trailer Brake Controller (67D), Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness, Frame Mounted Hitch Receiver, Tow/Haul Mode w/Trailer Wiring Provisions, trailer wiring harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin connector assembly and rear jumper, This package does not include a Trailer Brake Controller (67D), Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake control (TSC), 4/7 pin connector assembly and rear jumper, This package does not include a Trailer Brake Controller (67D), Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller after wiring harness	\$485.00		
47E	Builder's Prep Package -inc: Deletes rear floor covering, rear-seats and restraints and rear- seat rails and fasteners, Modified Vehicle Wiring System, modified vehicle connections for customized wiring harness provisions, Front Only Vinyl Floor Covering, 2-Passenger Seats w/Add, Rear Seat Attachment Points, Rear seats are removed, but seat attachment points are still present, Front License Plate Bracket *CREDIT*	(\$595.00)		

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ADDITIONAL EQUIPMENT - MECHANICAL			
CODE	DESCRIPTION	MSRP	
59C	Programmable Battery Guard/Enhanced Cut-Off Relay -inc: Controls a production/service fit isolation relay to allow PTO at engine run/off while protecting certain systems/functions	\$260.00	
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00	
41H	Engine Block Heater -inc: (400W rating), Recommended when minimum temperature is 10 degrees F or below	\$75.00	
68B	Remote Start	\$495.00	
55B	Smart Acceleration Truncation -inc: Provides improved fuel economy by limiting power on unladen vehicles	\$190.00	
63X	Single AGM Battery (70 Amp-hr)	\$125.00	
52M	65-mph Governed Top Speed	\$80.00	
52H	70-mph Governed Top Speed	\$80.00	
52N	75-mph Governed Top Speed	\$80.00	
53D	Tow/Haul Mode w/Trailer Wiring Provisions -inc: trailer wiring harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin connector assembly and rear jumper, This package does not include a Trailer Brake Controller (67D), Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness	\$295.00	
67D	Trailer Brake Controller (TBC)	\$405.00	
ADDITIONAL	EQUIPMENT - EXTERIOR		
CODE	DESCRIPTION	MSRP	
51A	Spare Tire & Wheel Delete *CREDIT*	(\$125.00)	
43E	Carbon Black Rear Bumper w/Integral Step	\$0.00	
53G	Body Colored Front Bumper -inc: Body colored front bumpers are offered in every exterior color, The front bumper will match the exterior color, Front Fog Lamps, Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility	\$250.00	
15C	Front Black Wheel Well Liners	\$295.00	
545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors -inc: turn signals	\$160.00	
543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$65.00	
544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors -inc: turn signals	\$220.00	
92E	Privacy Glass -inc: Provides protection of vehicle occupant(s) and occupant personal belongings, The glass also provides occupant comfort by helping to reduce vehicle cool-down time	\$500.00	
153	Front License Plate Bracket	\$0.00	

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ADDITIONAL EQUIPMENT - EXTERIOR			
CODE	DESCRIPTION	MSRP	
68H	Running Boards -inc: Covers the B-C pillar passenger-side	\$310.00	
68L	Power Running Boards -inc: Covers the B-C pillar passenger-side	\$940.00	
68J	Extended Length Running Boards -inc: Covers the A-B pillar driver-side and A-C pillar passenger-side	\$655.00	
51E	Decal #1 -inc: Up to 15 sq-ft, Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS, To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link, Complete and submit the request form and attach your graphic design (if available), A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies, Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS	\$350.00	
51F	Decal #2 -inc: Up to 25 sq-ft, Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS, To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link, Complete and submit the request form and attach your graphic design (if available), A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies, Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS	\$495.00	
51G	Decal #3 -inc: Up to 45 sq-ft, Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS, To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link, Complete and submit the request form and attach your graphic design (if available), A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies, Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS	\$695.00	
51H	Decal #4 -inc: Up to 70 sq-ft, Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS, To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link, Complete and submit the request form and attach your graphic design (if available), A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies, Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS	\$995.00	

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ADDITIONAL EQUIPMENT - EXTERIOR			
CODE	DESCRIPTION	MSRP	
51J	Decal #5 -inc: Up to 95 sq-ft, Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS, To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link, Complete and submit the request form and attach your graphic design (if available), A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies, Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS,	\$1,395.00	
59A	60/40 Hinged Passenger-Side Door	\$0.00	
91B	Wiper Activated Headlamps -inc: wiper activated headlamps, When the headlamp control is in the AutoLamp position, the headlamps will turn on automatically in low lighting conditions, The headlamps will also stay on for a set period of time after the owner turns off the ignition	\$30.00	
91A	High-Intensity Discharge (HID) Headlamps -inc: LED signature surround, HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility	\$455.00	
55D	Front Fog Lamps -inc: Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility	\$105.00	
942	Daytime Running Lights -inc: Provides enhanced vehicle visibility during daylight conditions	\$45.00	
85D	Dual-Note Horn	\$20.00	
ADDITIONAL	EQUIPMENT - ENTERTAINMENT		
CODE	DESCRIPTION	MSRP	
58V	Radio: AM/FM Stereo w/SYNC 3 -inc: 4.0" multi-function display, Bluetooth and dual USB ports, SYNC 3 Communications & Entertainment System, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack	\$280.00	
58W	Radio: AM/FM Stereo w/HD/SiriusXM/SYNC 3 -inc: 4.0" multi-function display, Bluetooth and dual USB ports, SYNC 3 Communications & Entertainment System, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack	\$520.00	
58X	Radio: AM/FM w/SYNC 3 & 8" Screen -inc: colored multi-function touch screen, Bluetooth and dual USB ports, SYNC 3 Communications & Entertainment System, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack	\$410.00	
58Y	Radio: AM/FM Stereo w/HD/SiriusXM & 8" Screen -inc: colored multi-function touch screen, Bluetooth and dual USB ports, SYNC 3 Communications & Entertainment System, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack	\$650.00	
584	Radio: AM/FM Stereo w/HD/SiriusXM/SYNC 3/Nav -inc: 8" colored multi-function touch screen, Bluetooth and dual USB ports, SYNC 3 Communications & Entertainment System, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack	\$1,095.00	

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ADDITIONAL EQUIPMENT - INTERIOR				
CODE	DESCRIPTION	MSRP		
96L	8-Passenger Seats -inc: 1st row: 2 seats, 2nd row: 3 seats and 3rd row: 3 seats *CREDIT*	(\$170.00)		
96K	2-Passenger Seats w/Add. Rear Seat Attachment Points -inc: Rear seats are removed, but seat attachment points are still present *CREDIT*	(\$855.00)		
52C	Keyless Entry Keypad	\$95.00		
86F	2 Additional Keys (4 Total) -inc: key fobs	\$75.00		
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) -inc: The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle, If the vehicle begins to approach the upper speed limit then audible and visual warning are given	\$325.00		
60D	Adaptive Cruise Control -inc: adjustable speed limiting device (ASLD), Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals, Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead	\$595.00		
16H	Front & Rear Carpet Floor Covering	\$125.00		
86B	Front Only Carpet Floor Mats	\$30.00		
86N	Front Heavy Duty Tray Style Floor Mats	\$60.00		
94B	Enhanced Active Park Assist -inc: front sensing system, Enhanced active park assist helps make parking less stressful, It helps steer the vehicle, in reverse, into a perpendicular parking space or steer the vehicle into or out of a parallel parking space	\$1,340.00		
53K	Modified Vehicle Wiring System -inc: modified vehicle connections for customized wiring harness provisions	\$75.00		
67C	Upfitter Package -inc: high capacity upfitter switches, Large Center Console, an integrated shifter, a dual cup holder and an additional storage area, Auxiliary Fuse Panel, high spec interface connector, Dual AGM Batteries (70 Amp-hr Each), Modified Vehicle Wiring System, modified vehicle connections for customized wiring harness provisions	\$610.00		
65A	Blind Spot Information System (BLIS) -inc: cross-traffic alert and trailer coverage, Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors, turn signals, Reverse Sensing System	\$795.00		
61D	Front & Rear Split-View Camera -inc: Front and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel, For incomplete vehicles, upfitter must add a rear view camera to vehicles that are 10,000 lb GVWR or less to complete the vehicle and meet FMVSS 111 requirements, Rear view camera and prep kit (61A) is available as a dunnage kit that requires upfitter installation, Side Sensing System, Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects, Front Fog Lamps, Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility, Blind Spot Information System (BLIS), cross-traffic alert and trailer coverage, Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors, turn signals, Reverse Sensing System, Honeycomb Mesh Grille w/Chrome Surround	\$1,095.00		
43R	Reverse Sensing System	\$295.00		

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ADDITIONAL EQUIPMENT - INTERIOR				
CODE	DESCRIPTION	MSRP		
94A	Side Sensing System -inc: Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects, Front Fog Lamps, Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility, Blind Spot Information System (BLIS), cross-traffic alert and trailer coverage, Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors, turn signals, Reverse Sensing System	\$925.00		
67E	Large Center Console -inc: an integrated shifter, a dual cup holder and an additional storage area	\$195.00		
87E	Auxiliary Fuse Panel -inc: high spec interface connector, Dual AGM Batteries (70 Amp-hr Each), Modified Vehicle Wiring System, modified vehicle connections for customized wiring harness provisions	\$385.00		
61C	Vehicle Maintenance Monitor -inc: engine hour meter, Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure	\$45.00		
55A	Upfitter Interface Module (UIM) -inc: This technology makes it easy for upfitters to operate aftermarket equipment, such as lift buckets or cranes, Upfitters can connect/program the optional upfitter switches to operate aftermarket-installed equipment w/up to 9 digitally configurable inputs, Please see fleet.ford.com/partsandservice/upfitter-interface for additional information	\$255.00		
66B	Smoker's Package -inc: a cigarette lighter and ash cup, The cigarette lighter replaces the 12V powerpoint	\$40.00		
59D	Perimeter Alarm	\$155.00		
62B	МуКеу	\$5.00		
43B	Back Up Alarm -inc: 102 dB(A) warning capability	\$145.00		
ADDITIONAL	EQUIPMENT - OTHER			
CODE	DESCRIPTION	MSRP		
	Fleet Advertising Credit *CREDIT*	\$0.00		
56M	Ford US National Fleet Incentives *CREDIT*	\$0.00		
79V	COV Required *PRICE TO FOLLOW*	W/A		
C09	Priced DORA	\$0.00		
SHIP THRU CODES				
CODE	DESCRIPTION	MSRP		
319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00		
316	Ship-Thru: Westport Dallas Inc	\$0.00		
310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00		
31Q	Ship-Thru: Masterack	\$0.00		

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SHIP THRU CODES			
CODE	DESCRIPTION	MSRP	
31A	Ship-Thru: Auto Truck	\$0.00	
312	Ship-Thru: Midway Specialty Vehicles Inc	\$0.00	
31W	Ship-Thru: National Fleet Services	\$0.00	
31K	Ship-Thru: Knapheide	\$0.00	
31P	Ship-Thru: Kranz of KC	\$0.00	
31S	Ship-Thru: Roush CleanTech	\$0.00	
31H	Ship-Thru: Quigley Motors	\$0.00	
31V	Ship-Thru: Adrian Steel	\$0.00	
31C	Ship-Thru: Monroe Truck Equipment	\$0.00	
31G	Ship-Thru: Dejana	\$0.00	
314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00	
310	Ship-Thru: Driverge Vehicle Innovations LLC	\$0.00	
313	Ship-Thru: Utilimaster	\$0.00	
31T	Ship-Thru: Ford Component Sales LLC w/GFX	\$0.00	
315	Ship-Thru: KC Truck Systems Inc.	\$0.00	
D9K	Built: Kansas City Plant	\$0.00	

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