



SAT ITEM #116

[Fleet] 2023 Ford Explorer (K7B) Base RWD (7)

CALDWELL COUNTRY CHEVROLET MODEL UPGRADE/DOWNGRADE

MODEL	STYLE NAME	MSRP	DESINATION	PRICE +/-
K7B	Base RWD	\$36,760.00	\$1,495.00	Included
K8D	XLT 4WD	\$40,570.00	\$1,495.00	\$3,810.00



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Optional Equipment

ENGINE

CODE	DESCRIPTION	MSRP
99H	Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)	\$0.00

TRANSMISSION

CODE	DESCRIPTION	MSRP
44T	Transmission: 10-Speed Automatic (STD)	\$0.00

OPTION PACKAGE

CODE	DESCRIPTION	MSRP
100A	Equipment Group 100A	\$0.00

PRIMARY PAINT

CODE	DESCRIPTION	MSRP
B3	Atlas Blue Metallic	\$0.00
JS	Iconic Silver Metallic	\$0.00
L9	Forged Green Metallic	\$0.00
M7	Carbonized Gray Metallic	\$0.00
UM	Agate Black Metallic	\$0.00
YZ	Oxford White	\$0.00

SEAT TYPE

CODE	DESCRIPTION	MSRP
7N	Sandstone, Cloth Captain's Chairs -inc: 8-way power driver's seat w/power function for tilt and recline, 4-way manual front passenger seat w/fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints	\$0.00

ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION	MSRP
41H	Engine Block Heater	\$90.00
52T	Class IV Trailer Tow Package	\$545.00
52X	Auto Start-Stop Removal *CREDIT*	(\$50.00)

ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	MSRP
153	Front License Plate Bracket	\$0.00

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CALDWELL COUNTRY CHEVROLET-FORD-CJDR

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ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	MSRP
79V	COV Required *PRICE TO FOLLOW*	W/A
942	Daytime Running Lamps (DRL) (Non-Configurable)	\$45.00
C09	Priced DORA	\$0.00

ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	MSRP
16A	Front & Second Row Floor Liners (16A) -inc: Deletes standard black carpet floor mats	\$160.00
16B	Front & Second Row Floor Liners (16B) -inc: standard front and second row black carpet floor mats	\$200.00
21F	Cargo Area Management System -inc: cargo net, cargo well rubber mat and reversible load floor	\$165.00
59W	4G LTE Wi-Fi Hotspot Credit *CREDIT*	(\$20.00)
91X	Rear Auxiliary Controls Credit *CREDIT*	(\$50.00)

ADDITIONAL EQUIPMENT - OTHER

CODE	DESCRIPTION	MSRP
—	Fleet Advertising Credit *CREDIT*	\$0.00

DEALER INSTALLED OPTIONS

CODE	DESCRIPTION	MSRP
—	All-Weather 3rd Row Floor Mats w/Bench Seats -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$95.00
—	Bumper Protector, Textured Black Film -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$95.00
—	Cargo Mat -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$160.00
—	Cargo Organizer, Soft-Sided Cooler Bag -inc: adjustable carrying strap and Ford logo, Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$40.00
—	Cargo Organizer, Soft-Sided Large, Folding -inc: Ford logo, Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$100.00
—	Cargo Organizer, Soft-Sided Standard, Folding -inc: Ford logo, Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$90.00
—	First Aid Kit -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$50.00

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DEALER INSTALLED OPTIONS

CODE	DESCRIPTION	MSRP
—	Road Side Assistance Kit -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$70.00
—	Smoker's Package -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$75.00
—	Splash Guards -inc: Shipped separately from the vehicle for dealer installation, These features are ordered through WBDO only	\$180.00

SHIP THRU CODES

CODE	DESCRIPTION	MSRP
31A	Ship-Thru: Auto Truck	\$0.00
31L	Ship Thru: Crown North America	\$0.00
D9G	Built: Bartlett Plant	\$0.00
D9G	Built: Chicago Plant	\$0.00

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