NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina 08/07/2021 287922722

2022 Police Interceptor Utility AWD Base (K8A) Price Level: 215 Available Options Selected Code Description **MSRP** Packages N/C \checkmark 500A Order Code 500A Includes - Engine: 3.3L V6 Direct-Injection Hybrid System (136-MPH top speed). Transmission: 10-Speed Automatic - 3.73 Axle Ratio - GVWR: 6,840 lbs (3,103 kgs) - Tires: 255/60R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel Includes polished stainless steel hub cover and center caps. - Unique HD Cloth Front Bucket Seats w/Vinyl Rear Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks. - Radio: AM/FM/MP3 Capable Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display. **Powertrain** \checkmark STD 99W Engine: 3.3L V6 Direct-Injection Hybrid System (136-MPH top speed) -\$3,450.00 99B Engine: 3.3L V6 Direct-Injection (FFV) (136-MPH top speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon. \$815.00 99C Engine: 3.0L V6 EcoBoost (148-MPH top speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon. Includes - 3.31 Axle Ratio \checkmark STD 44B Transmission: 10-Speed Automatic N/C 44U Transmission: 10-Speed Automatic (44U) \checkmark STD STDAX 3.73 Axle Ratio



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Available C	ptions (cont'd) Code	Description	MSRP
	NONAX	3.31 Axle Ratio	N/C
\checkmark	STDGV	GVWR: 6,840 lbs (3,103 kgs)	STD
Wheels & Tires			
\checkmark	STDTR	Tires: 255/60R18 AS BSW	STD
\checkmark	STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel	STD
_	includes polisned stal	nless steel hub cover and center caps.	
	64E Spare wheel is an 18'	Wheels: 18" Painted Aluminum	\$475.00
	65L	18" 5-Spoke Full Face Wheel Covers w/Metal Clips	\$60.00
Seats & Seat Tr	im		
\checkmark	9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	STD
	Includes reduced bols passenger 2-way mar driver/passenger seat	ters, driver 6-way power track (fore/aft. up/down, tilt with manual recline nual track (fore/aft. with manual recline) and built-in steel intrusion plate backs.	e, 2-way manual lumbar), s in both
	F	Unique HD Cloth Front Bucket Seats w/Cloth Rear	\$60.00
	Includes driver 6-way way manual track (for	power track (fore/aft. up/down, tilt with manual recline, 2-way manual lu e/aft. with manual recline).	umbar) and passenger 2-
	87P Includes 2-way power	8-Way Power Passenger Seat recline and lumbar.	\$325.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD



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	Options (cont'd)		_		
Selected	Code	Description	MSRP		
\checkmark	119WB	119" Wheelbase	STD		
\checkmark		Radio: AM/FM/MP3 Capable akers, Bluetooth interface with hands-free voice command support (con mobile devices), 1 USB port and 4.2" color LCD screen center stack sr			
	65U	Interior Upgrade Package	\$390.00		
	Inclúdes driver 6-wa 2-way manual track (i - Center Floor Conso Includes console an - SYNC 3 Communica	ear floor mats. ont Bucket Seats w/Cloth Rear y power track (fore/aft. up/down, tilt with manual recline, 2-way manual ore/aft. with manual recline).			
	66A	Front Headlamp Lighting Solution	\$895.00		
	Recommend using ultimate wiring package (67U).				
	each headlamp (facto (in headlamps only; g Includes:	m/high beam headlamp, wig-wag function and (2) red/blue/white LED ry configured: driver's side white/red/passenger side white/blue). Wirin rille lights not included). Controller not included. iren & Speaker Pre-Wiring	side warning lights in g and LED lights included		
	86T	Tail Lamp/Police Interceptor Housing Only	\$60.00		
	Pre-existing holes wit housing assemblies).	h standard twist lock sealed capability (does not include LED strobe) (e	eliminates need to drill		
	66B	Tail Lamp Lighting Solution	\$430.00		
	Recommend using	g ultimate wiring package (67U).			
		lus (2) rear integrated hemispheric lighthead white LED side warning lig I controller not included.	ghts in taillamps. LED		
	66C	Rear Lighting Solution	\$455.00		
	Recommend using ultimate wiring package (67U).				
	liftgate glass and (2) l	nshing linear high-intensity LED lights (driver's side red/passenger side packlit flashing linear high-intensity LED lights (driver's side red/passen ghts activate when liftgate is open). LED lights only. Wiring and contro	iger side blue) installed on		



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Available O Selected	ptions (cont'd)	Description	MSRP
\square	67H	Ready for the Road Package	\$3,595.00
	Includes Whelen Cer traffic advisor control additional input/outpu Cencom to control he Includes: - Front Headlamp Lig Includes LED low be each headlamp (facto (in headlamps only; g - Grille LED Lighting S	com light controller head with dimmable back light, Whelen Cer (mounted behind 2nd row seat), light controller/relay Cencom w It pigtails, high current pigtail, Whelen specific WECAN cable (co ad and grille linear LED lights (red/blue) harness. hting Solution eam/high beam headlamp, wig-wag function and (2) red/blue/wh ory configured: driver's side white/red/passenger side white/blue trille lights not included). Controller not included. Siren & Speaker Pre-Wiring	viring (wiring harness) with onsole to cargo area) connects nite LED side warning lights in). Wiring and LED lights included
	lights only. Wiring an - Rear Lighting Soluti Includes (2) backlit i liftgate glass and (2) inside lip of liftgate (li - Rear Console Plate Contours through 21 - 100 Watt Siren/Spe - Hidden Door-Lock F Includes rear-door of	d controller not included. on ilashing linear high-intensity LED lights (driver's side red/passen backlit flashing linear high-intensity LED lights (driver's side red/ ghts activate when liftgate is open). LED lights only. Wiring and nd row; channel for wiring. aker w/Bracket & Pigtail	ger side blue) mounted to inside passenger side blue) installed on d controller not included. nually remove window or door
	67U	Ultimate Wiring Package	\$560.00
		e wire harness connector kit (67V).	
	Includes wiring harne (engine compartment supports up to (6) rea Includes: - Rear Console Plate Contours through 2	ss instrument panel to rear cargo area (overlay), (2) light cables /grille), (1) 10-amp siren/speaker circuit engine compartment ar r LED lights. Does not include LED lights, side connectors or co nd row; channel for wiring. iren & Speaker Pre-Wiring	nd rear hatch/cargo area wiring -
	67V	Front & Rear Police Wire Harness Connector Kit	\$185.00
	connectors for lighting	ord PI Package solutions includes front (2) male 4-pin connector g/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IP sealed connector, (1) 14-pin IP connector, rear (2) male 4-pin o ighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4- r, (1) 8-pin sealed connector and (1) 14-pin IP connector.	connector for siren controller
	41H	Engine Block Heater	\$90.00
	153	Front License Plate Bracket	N/C
	43D Courtesy lamps disal	Dark Car Feature bled when any door is opened.	\$25.00
	942	Daytime Running Lamps	\$45.00

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elected	Code	Description	MSRP	
	Replaces standa daytime running	rd configurable daytime running lamps for agencies that re lamps.	quire always on	
	(Permanently on - c	annot be turned off or reprogrammed).		
	17T	Switchable Red/White Lighting in Cargo Area	\$50.00	
	Deletes 3rd row ove	rhead map light.		
	21L	Front Warning Auxiliary LED Lights	\$550.00	
		ng ready for the road package (67H) or ultimate wiring pack - red/passenger side - blue.	kage (67U).	
	96W	Front Interior Visor LED Light Bar	\$1,145.00	
	Recommend using ready for the road package (67H) or ultimate wiring package (67U) (when not ordering the interior upgrade package (65U)).			
		arning LED light bar fully integrated into the top of the windshield near the d/red or blue/blue operation. White take down and scene capabilities).	headliner - fully	
	60A	Grille LED Lights, Siren & Speaker Pre- Wiring	\$50.00	
	43A	Rear Auxiliary Liftgate Lights	\$395.00	
		ng ready for the road package (67H) or ultimate wiring pack . Located beneath liftgate glass in applique panel. LED lights only. Wiring	- · · ·	
	63L	Rear Quarter Glass Side Marker LED Lights	\$575.00	
		ng ready for the road package (67H) or ultimate wiring pack - red/passenger side - blue. LED lights only. Wiring and controller not incl	,	
	96T	Rear Spoiler Traffic Warning LED Lights	\$1,495.00	
	Recommend using ready for the road package (67H) or ultimate wiring package (67U) (when not ordering the interior upgrade package (65U)).			
	Fully integrated in rear spoiler for enhanced visibility. Provides red/blue/amber directional lighting - fully programmable.			



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Available C Selected	Dptions (cont'd Code) Description	MSRP
		Side Marker LED Sideview Mirrors ng ready for the road package (67H) or ultimate wiring pac- - red/passenger side - blue. Located on exterior mirror housing. LED light ed.	,
	51P Does not include sp	Driver Side Spot Lamp Prep Kit ot lamp housing and bulb.	\$140.00
	51W Does not include sp	Dual Side Spot Lamp Prep Kit ot lamp housing and bulbs.	\$280.00
	51R	Driver Only LED Spot Lamp (Unity)	\$395.00
	51T	Driver Only LED Spot Lamp (Whelen)	\$420.00
	51S	Dual (Driver & Passenger) LED Spot Lamps (Unity)	\$620.00
	51V	Dual (Driver & Passenger) LED Spot Lamps (Whelen)	\$665.00
	92G Deletes privacy glas	2nd Row, Rear Quarter & Liftgate Window Solar Tint	\$120.00
	92R Includes privacy gla	2nd Row Only Solar Tint Glass ss on rear quarter and liftgate window.	\$85.00
	76D Engine and transmis	Underbody Deflector Plate	\$335.00
	47E	12.1" Integrated Computer Screen	\$2,745.00



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Selected	Code	Description	MSRP
	cabin space in fron cable.	hscreen display in center stack and allows for operation of laptop in re t passenger area, Audio Video Extender (AVX) box, 2 AVX cables, 2 (
	Includes: - SYNC 3 Commun Includes 911 Assi jack.	ications & Entertainment System st, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls	, USB port and auxiliary inpu
	87R	Rear View Camera	N/C
	Not recommend	ed with option (47E) 12.1" integrated computer screen.	
	can only be display Includes: - Electrochromic Re	iew mirror. Note: This option replaces the standard display in the centered in	er stack area. Note: Camera
	19V	Rear Camera On-Demand	\$230.00
	Allows driver to ena	able rear camera on-demand.	
	52P	Hidden Door-Lock Plunger	\$160.00
	Includes rear-door	controls inoperable (locks, handles and windows). Note: Can manuall pecial tool. Note: Locks/windows operable from driver's door switches	
	68G	Rear-Door Controls Inoperable	Variable
		l windows. Note: Can manually remove window or door disable plate was a state of the second state of the s	with special tool. Note:
	18D	Global Lock/Unlock Feature	N/C
	Door-panel switche 45-second timer. A	s will lock/unlock all doors and rear liftgate. Eliminates overhead cons lso eliminates the blue liftgate release button if ordered with remote ke	sole liftgate unlock switch and eyless entry.
	55F	Remote Keyless Entry Key Fob w/o	\$340.00
	Does not include P	Key Pad ATS. Includes 4-key fobs. Key fobs are not fobbed alike when ordered	d with keyed-alike.
	59E	Keyed Alike - 1435x	\$50.00
	59B	Keyed Alike - 1284x	\$50.00
	59D	Keyed Alike - 0135x	\$50.00



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Available C Selected	Options (cont'c Code	l) Description	MSRP
	59F	Keyed Alike - 0576x	\$50.00
	59J	Keyed Alike - 1111x	\$50.00
	59C	Keyed Alike - 1294x	\$50.00
	59G	Keyed Alike - 0151x	\$50.00
	16C Includes front and re	1st & 2nd Row Carpet Floor Covering ear floor mats.	\$125.00
	85D	Front Console Plate Delete	N/C
	85S Deletes the center s	Rear Center Seat Delete section of the 2nd row seat. Includes molded trim floor panel in lieu of cent	N/C er seat section.
	85R Contours through 2	Rear Console Plate nd row; channel for wiring.	\$45.00
	90D	Driver Only Ballistic Door-Panels (Level III+)	\$1,585.00
	Tested and mee (.308 Wincheste threat rounds: 7. 45mm M855 4g.	ts the requirements of NIJ standard 0108.01 Level III: 7.62 r r 150gr). Per LAPD requirements, they're also designed to v 62 x 39 mm MSC 7.9g (Type 56), 5.56 x 45 mm M193 3.36	x 51 mm 9.7g M80 withstand special g and 5.56 x
	90E	Ballistic Door-Panels (Level III+)	\$3,170.00
	(.308 Wincheste threat rounds: 7. 45mm M855 4g.	ts the requirements of NIJ standard 0108.01 Level III: 7.62 : r 150gr). Per LAPD requirements, they're also designed to v 62 x 39 mm MSC 7.9g (Type 56), 5.56 x 45 mm M193 3.36	withstand special
	Driver and passeng	er front-doors.	
	90F	Driver Only Ballistic Door-Panels (Level IV+)	\$2,415.00

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Available Optic	ons (cont'd) _{Code}	Description	MSRP
	Tested and meets the rec (7.62 x 63 APM2 10.8g). 9.65g and 7.62 x 51 mm	quirements of NIJ standard 0108.01 Level IV: .30-06 M2 Also designed to withstand special threat rounds: 7.62 x M61 9.75g (.308 Winchester 150.5gr). In addition, Level I LAPD rounds listed in footnote 2.	AP 166gr 54R LPS
	90G	Ballistic Door-Panels (Level IV+)	\$4,830.00
	(7.62 x 63 APM2 10.8g). 9.65g and 7.62 x 51 mm	quirements of NIJ standard 0108.01 Level IV: .30-06 M2 Also designed to withstand special threat rounds: 7.62 x M61 9.75g (.308 Winchester 150.5gr). In addition, Level I LAPD rounds listed in footnote 2.	54R LPS
	Driver and passenger front-doo	Drs.	
	55B	BLIS Blind Spot Monitoring w/Cross Traffic Alert	\$545.00
	Includes: - Manual Fold-Away Mirrors w/ Without memory and without		
	68B	Police Perimeter Alert	\$675.00
	Detects motion in an approxim a threat, chime will sound at le display in instrument cluster wi	ately 270-degree radius on sides and back of vehicle; if movement is d vel I. Doors will lock and windows will automatically go up at level II. In th tracking.	etermined to be cludes visual
	76P	Pre-Collision Assist w/Pedestrian Detection	\$145.00
	Includes forward collision warn for law enforcement use.	ing and Automatic Emergency Braking and unique one-touch temporal	y disable switch
	549	Heated Sideview Mirrors	\$60.00
	593	Perimeter Anti-Theft Alarm	\$120.00
	Activated by hood, door or liftg and sound the horn.	ate; when unauthorized entry occurs, system will flash the headlamps,	parking lamps
	47A	Police Engine Idle Feature	\$260.00
	This feature allows you to leave your vehicle. Allows the key to	e the engine running and prevents your vehicle from unauthorized use be removed from ignition while vehicle remains idling.	when outside of
	76R	Reverse Sensing System	\$275.00



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Available (Options (cont'd) _{Code}	Description	MSRP
	17A	Rear Auxiliary Air Conditioning	\$610.00
	16D Deletes the Police Interce	Badge Delete ptor badging on rear liftgate and the Interceptor badging on front h	N/C ood (EcoBoost).
	63V Includes lockable door an	Cargo Storage Vault	\$245.00
	19K	H8 AGM Battery (850 CCA/92-amp)	\$110.00
	68E	Low-Band Frequency Noise Suppression Kit	\$195.00
	Noise suppression bo range.	onds (60R) do not provide adequate noise suppressio	n in this frequency
	Recommended for agenc.	ies that operate radio equipment in the 39-46 MHz frequency range ise suppression for in-car two-way radio communication devices in	e (VHF low band - the 39-46 MHz
	60R	Noise Suppression Bonds (Ground Straps)	\$100.00
	18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$315.00
	61B Allows up to 2 devices to	OBD-II Split Connector be connected to the vehicle's OBD-II port.	\$55.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	D9G	Built: Chicago Plant	N/C



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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	D9G_	Built: Bartlett Plant	N/C	
	D9N	Built: Chicago Plant	N/C	
	31A	Ship-Thru: Auto Truck	\$0.00	
	31C	Ship-Thru: Crown North America	\$0.00	
	FLADCR	Fleet Advertising Credit	\$0.00	
	FINAL2	Fleet Final Order Date: TBD	N/C	

Emissions

\checkmark	425	50 State Emission System	STD
	Flexible Fuel Veh V6 Direct-Injectio	icle (FFV) system is standard equipment for vehicles ean of the standard equipment for vehicles each and the standard equipment for standard equipment for the standard equipment for standard equipment	uipped with the 3.3L

General Info

ORDER1	Initial Order Date: TBD	N/C
START1	Start-Up Date: TBD	N/C
FINAL1	Final Order Date: TBD	N/C
BUILD1	Build-Out Date: TBD	N/C

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