## NCSA Contract discount of 6% on all option pricing



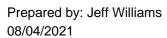
Prepared by: Jeff Williams 08/04/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 Maverick FWD SuperCrew 4.5' box 121.1" WB XL (W8E)

Price Level: 215

Available Opt			
Selected	Code	Description	MSRP
Packages			
$\checkmark$	100A	Equipment Group 100A Standard	N/C
	- 2.91 Axle Ratio - GVWR: TBD - Tires: P225/65R17 - Wheels: 17" Spark - Front Cloth Bucket Includes manual 6 console with eShifte - Radio: AM/FM Ste	/start technology. omatic Continuous Variable (CVT) // A/S BSW :le Silver Steel t Seats -way adjustable driver and 4-way manual adjustable passenger with ma rr, armrest and storage bin.	
Powertrain			
$\checkmark$	993 Includes auto stop/s	Engine: 2.5L Hybrid start technology.	STD
	999	Engine: 2.0L EcoBoost	\$1,085.00
	445	Transmission: Automatic Continuous Variable (CVT)	STD
	448	Transmission: 8-Speed Automatic	N/C
$\checkmark$	STDAX	2.91 Axle Ratio	STD
	STDGV	GVWR: TBD	STD
Wheels & Tires			
$\checkmark$	STDTR	Tires: P225/65R17 A/S BSW	STD
	T7J Late availability.	Tires: 225/65R17 A/T	N/C





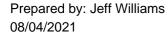
Price Level: 215

Available Options (cont'd)			
Selected	Code	Description	MSRP
$\checkmark$	64Z	Wheels: 17" Sparkle Silver Steel	STD
	51D	Full Size Spare Tire	\$115.00
Seats & Seat Tr	im		
$\checkmark$	9 Includes manual 6-way a console with eShifter, an	Front Cloth Bucket Seats adjustable passenger with manager and 4-way manual adjustable passenger with manager and storage bin.	STD nual lumbar, front floor
Other Options			
$\checkmark$	121WB	121" Wheelbase	STD
$\checkmark$	PAINT	Monotone Paint Application	STD
$\checkmark$	STDRD Includes 2 front USB poi	Radio: AM/FM Stereo w/6 Speakers rts - 1 type A and 1 type C, 8" center stack screen for Apple CarPla	STD ay and Android Auto.
	53Q Late availability.	4K Tow Package	\$745.00
	Includes: - Tires: 225/65R17 A/T - Trailer Hitch Receiver Includes 7-pin connecte - Transmission Oil Coole - Higher Capacity Radia - Upgraded Cooling Fan	er tor	
	86B	Ford Co-Pilot360	\$540.00
	Includes: - BLIS w/Cross-Traffic A - Full-Size Spare - Lane-Keeping System Includes lane-keeping a	alert aid, Lane-Keeping Alert and Driver Alert System.	
	47K Includes 1 location (cab	400W Inverter only).	\$150.00



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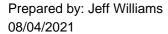
Available Options (cont'd)			
Selected	Code	Description	MSRP
	50B	Bed Extender	\$370.00
	96B Late availability.	Bed Tray Liner	\$180.00
	96J Late availability.	Hard Drop-In Bedliner	\$375.00
	85B	Removable Bed Mat	\$140.00
	96G	Spray-In Bedliner	\$495.00
	16C	All-Weather Tray Style Floor Liners Set	\$135.00
	16B Includes carpeted fle	All-Weather Tray Style Floor Liners Set w/Carpet	\$175.00
	153 Standard in states พ	Front License Plate Bracket where required by law, optional to all others.	N/C
	55D	Manual Rear Sliding Window	\$155.00
	43L	Power Tilt/Slide Moon Roof	\$795.00
	87B	Protective Film Hood/Fenders	\$360.00
	52H	Rear Under Seat Bins	N/C
	63B	Front & Rear Molded Splash Guards (4-Piece)	\$180.00





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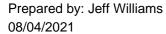
Available C	Options (cont'd)	Description	MSRP
	Late availability.	2 3331411311	
	21L	Tonneau Pickup Box Cover - Hard Rollup	\$1,160.00
	21K	Tonneau Pickup Box Cover - Hard Trifold	\$1,160.00
	21D	Tonneau Pickup Box Cover - Soft Folding	\$560.00
	60B	Trailer Hitch Receiver w/4-Pin Connector	\$100.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	d Options		
	FICAD Shipped separately from	Aeroskin Hood Deflectors - Smoke om the vehicle for dealer installation.	\$110.00
	FICAE Shipped separately fro	Aeroskin Hood Deflectors - Textured om the vehicle for dealer installation.	\$120.00
	B5AAC Shipped separately fro	Ash Cup w/Coin Holder om the vehicle for dealer installation.	\$40.00
	FIGAC Shipped separately fro	Bed Cross Bars om the vehicle for dealer installation.	\$800.00
	A5CAB Late availability.	Bed Divider Kit	\$300.00





Price Level: 215

Selected	ptions (cont'd)	<i>)</i> Description	MSRF
Selected		rom the vehicle for dealer installation.	INIOKE
	BD9AB  Late availability.	Cargo Bed Net	\$70.00
		rom the vehicle for dealer installation.	\$220.00
	AHMAB Shipped separately for	Commercial Roadside Assist Kit from the vehicle for dealer installation.	Ψ==0.00
	J4JAD Shipped separately fi	Console Vault from the vehicle for dealer installation.	\$390.00
	AHQAB Shipped separately f	First Aid Kit from the vehicle for dealer installation.	\$40.00
	AHNAB Shipped separately fo	Roadside Assistance Kit from the vehicle for dealer installation.	\$60.00
	FIXAB Includes ash cup with	Smoker's Package th element and socket. Shipped separately from the vehicle for dealer installation.	\$70.00
	CCBAB Theft prevention hing	Tailgate Lock ge lock. Shipped separately from the vehicle for dealer installation.	\$40.00
	A5DAE Shipped separately f	Tool Box Swing Case - Driver Side from the vehicle for dealer installation.	\$280.00
	A5DAF Shipped separately f	Tool Box Swing Case - Passenger Side from the vehicle for dealer installation.	\$280.00
	A9KAC	TOUCHLINK Truck Bed Lighting by Lumens	\$200.00
	Bed light system. Sh	ipped separately from the vehicle for dealer installation.	
	D5HAB Shipped separately for	Wheel Lock Kit from the vehicle for dealer installation.	\$65.00





Price Level: 215

	ptions (cont'd)		
Selected	AILDS Shipped separately from	Description  Window Air Deflector (4-Piece) om the vehicle for dealer installation.	<b>MSRP</b> \$120.00
Fleet Options			
	942	Daytime Running Lamp Configured to ON Only	\$45.00
	76B	Rear Parking Sensors	\$260.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	90K	8-Way Power Driver Seat (Fleet)	\$285.00
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 06/08/2021	N/C
	START1	Start-Up Date: 08/16/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C
	XLT Lariat	300A Package \$ 22,831.7 500A Package \$ 25,968.7	74 price for all zone 76 price for all zone