6% NCSA option discount on all options

2023 E-Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 315



Client Proposal

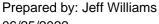
Prepared by: Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Date: 06/25/2022





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Price Level: 315

Available Options

Selected Code **Description MSRP**

Packages

N/C 101A Order Code 101A

Includes:

- Engine: Electric Motor
- Transmission: Single-Speed
- Electric Axle
- GVWR: 9,500 lbs
- Tires: 235/65R16C 121/119 R AS BSW
- Wheels: 16" Steel w/Full Silver Cover
- Dark Palazzo Gray Vinyl Bucket Seats

Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.

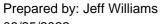
- Vinyl Front Bucket Seats
- Radio: AM/FM Stereo w/SYNC 4

Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.

- Electronic Air Temperature Control

Powertrain

\checkmark	99K With 68kWH standard	Engine: Electric Motor range high-voltage battery.	STD
\checkmark	44A	Transmission: Single-Speed	STD
	STDAX	Electric Axle	STD
\square	STDGV	GVWR: 9,500 lbs	STD
Wheels & Tires			
\checkmark	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
	64H	Wheels: 16" Steel w/Full Silver Cover	STD
	647	Wheels: 16" Silver Aluminum Alloy	\$370.00



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Available Op	otions (cont'd))	
Selected	Code	Description	MSRP
	644	Wheels: 16" Black Aluminum Alloy	\$485.00
	51A	Spare Tire & Wheel Delete	-\$115.00
Seats & Seat Trin	n		
\checkmark	V	Vinyl Front Bucket Seats	STD
	С	Cloth Front Bucket Seats	N/C
\checkmark	21G Includes 2-way manu	Dark Palazzo Gray Vinyl Bucket Seats ual driver seat, 2-way manual passenger seat and driver armrest only.	STD
	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat	-\$150.00
	Deletes passenger C airbag cut-off switch.	RS top tether anchorage, passenger front airbag, passenger thorax airbags a Includes 2-way manual driver seat with lumbar and driver armrest.	nd passenger-side
	21M	Ebony Cloth Bucket Seats w/Armrests	Variable
	Includes 2-way manu	al driver seat with lumbar and 2-way manual passenger seat.	
	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	\$45.00
	Includes 2-way manu	ual driver seat and 2-way manual passenger seat.	
	219	Ebony Cloth Bucket Seats	N/C
	Deletes driver armres	st. Includes 2-way manual driver seat and 2-way manual passenger seat.	
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	130WB	130" Wheelbase	STD
	53G	Body Colored Front Bumper	\$235.00

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Available (Options (cont'd)		
Selected	Code	Description	MSRP

Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color. Includes - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. N/C 43E Carbon Black Rear Bumper w/Integral N/C 59A 60/40 Hinged Passenger-Side Door \$425.00 91A Chrome High-Intensity Discharge (HID) Headlamps Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility. \$420.00 91C Black High-Intensity Discharge (HID) Headlamps Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility. \$30.00 91B Wiper Activated Headlamps \$100.00 55D Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. \$150.00 545 Short-Arm Manual-Folding Heated Pwr **Adjusting Mirrors** Includes turn signals. \$60.00 543 Long-Arm Manual-Folding Power **Adjusting Mirrors** Variable 544 Long-Arm Manual-Folding Heated Pwr **Adjusting Mirrors** Includes turn signals. \$290.00 68H Running Boards



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Available O	ptions (cont'd		
Selected	Code	Description	MSRP
	Covers the B-C pilla	r passenger-side.	
	17A Includes: - Rear-Window Defr - Rearview Mirror	Fixed Rear Cargo Door Glass	\$235.00
	17B Includes: - Rear-Window Defr - Rearview Mirror	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass	\$395.00
	17F Includes: - Rear-Window Defr - Rearview Mirror	Fixed Windows-All-Around	\$580.00
	92E Provides protection comfort by helping to Includes: - Rear-Window Defr	Privacy Glass of vehicle occupant(s) and occupant personal belongings. The glass also o reduce vehicle cool-down time. oster	Variable o provides occupant
	60C The ASLD feature is begins to approach	Cruise Control w/Adjustable Spd Limiting Device (ASLD) s great for city driving; it allows the driver to set an upper speed limit for the upper speed limit then audible and visual warning are given.	\$300.00 he vehicle. If the vehicle
	66C Located on the drive aux a/c and heater (D-Pillar Assist Handles er and passenger-side. Due to space requirements, the driver-side handle driver controlled) (57G) is also ordered.	\$55.00 e is deleted if front/rear
	85C	Illuminated Sun Visors	\$70.00
	15F Includes cargo area	Full Rear Compartment Lighting LED lights at C-pillar and D-pillar and rear compartment LED switch.	\$70.00
	17P	6 Cargo Tie-Down Hooks	\$25.00

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	ptions (cont'd)		44000
Selected	Code	Description	MSRP
	47U Includes: - Passenger-Side B-Pi	Window Only Bulkhead Ilar Assist Handle	\$835.00
	66F	Multi-Level Fixed Shelving - Passenger Side Only	\$605.00
	66E	Multi-Level Fixed Shelving - Driver Side Only	\$835.00
	66J	Multi-Level Fixed Shelving - Driver & Passenger	\$1,435.00
	16E Includes wheel well lin	Front & Rear Vinyl Floor Covering ers.	\$230.00
	60B Includes: - Heavy-Duty Scuff Plate Includes heavy-duty spassenger-side door). upfitter/dealership.	Heavy-Duty Cargo Flooring ate Kit scuffs for rear cargo doors and side cargo door (60/40 hinged passenge) Heavy-duty scuff plate kit is not installed on vehicle, needs to be install	\$810.00 er-side door or sliding led by
	87E Includes high spec intellectudes: - Dual AGM Batteries (- Modified Vehicle Winderstand	(70 Amp-hr Each)	\$360.00
	85D	Dual-Note Horn	\$20.00
	52C	Keyless Entry Keypad	\$90.00
	53K Includes modified vehi	Modified Vehicle Wiring System cle connections for customized wiring harness provisions.	\$70.00
	41J	Intelligent Access w/Push-Button Start	\$345.00



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Available Options (cont'd)

Selected Code **Description MSRP** STD 58B Radio: AM/FM Stereo w/SYNC 4 Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year. Electronic Air Temperature Control \$220.00 58C Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year. Includes: - Electronic Air Temperature Control \$790.00 58E Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 3 years. - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control - Cruise Control w/Adjustable Spd Limiting Device (ASLD) The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given. \$1,075.00 58F Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 3 years.

91L 6 Speakers (4 Front/2 Rear) \$25.00

Traffic Sign Recognition (TSR)Intelligent Speed Assist (ISA)

- Electronic Air Temperature Control - Intelligent Adaptive Cruise Control

- Intersection Assist

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Available Opt	ions (cont'd) Code	Description	MSRP
	63E	Dual AGM Batteries (70 Amp-hr Each)	\$275.00
	61C Depending on the engine, the	Vehicle Maintenance Monitor his feature will display engine hour meter, oil life, oil level and tire p	N/C pressure status.
	87A Located in the rear of the ve	12V Powerpoint	\$15.00
	90E Pro power onboard allows to Includes: - 12V Powerpoint Located in the rear of the vice Intelligent Access w/Push-		\$1,265.00 to.
	59D	Perimeter Alarm	\$145.00
	86F Includes key fobs.	2 Additional Keys (4 Total)	\$70.00
	62B	MyKey	\$5.00
	60D Includes adjustable speed li speed without having to woi distance (or gap) from vehic	Adaptive Cruise Control imiting device (ASLD) and intersection assist. Adaptive cruise cont rk the brake or accelerator pedals. Plus it automatically maintains a cles ahead.	Variable rol keeps a constant a driver-inputted preset
	vehicle, in reverse, into a pe Includes: - Side Sensing System	Enhanced Active Park Assist em. Enhanced active park assist helps make parking less stressful. erpendicular parking space or steer the vehicle into or out of a para se sensing system, as it sounds a tone when the vehicle gets close	llel parking space.
	65A	Blind Spot Assist 1.0	Variable



MSRP

Prepared by: Jeff Williams

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2023 E-Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price L	vel:	31	5
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Selected

Available Options (cont'd)

Code

Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.

Description

 Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors Includes turn signals.

43S Reverse Brake Assist \$905.00

If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment. Includes:

- 360-Degree Camera w/Split View

Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.

- Front Fog Lamps

Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

- Reverse Sensing System
- Honeycomb Mesh Grille w/Chrome Surround

61D 360-Degree Camera w/Split View \$655.00

Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.

Includes:

- Front Fog Lamps

Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

- Reverse Sensing System
- Honeycomb Mesh Grille w/Chrome Surround

43R Reverse Sensing System

Side Sensing System \$445.00

Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.

Includes:

94A

- Reverse Sensing System
- Front Sensing System
- Front Fog Lamps

Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

96C Interior Upgrade Package Includes full-height polypropylene cargo area panels.

- Includes:
 Front & Rear Vinyl Floor Covering
 Includes wheel well liners.
- Short-Arm Manual-Folding Power Adjust Mirrors
- Illuminated Sun Visors
- Cruise Control w/Adjustable Spd Limiting Device (ASLD)

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .

\$275.00

\$1,330.00



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Selected	Code	Description	MSRP
		s great for city driving; it allows the driver to set an upper speed limit for the veh he upper speed limit then audible and visual warning are given.	icle. If the vehicle
	96D Includes full-height p Includes: - Front & Rear Vinyl I Includes wheel well		\$370.00
		Scuff Plate Kit is for rear cargo doors and side cargo door (60/40 hinged passenger-side door of the control of	
		Heavy-Duty Scuff Plate Kit scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side of). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by	\$325.00 door or sliding
	43B Ford accessory, p Includes 102 dB(A) w		\$140.00
	63G The back up alarr	White Noise Back Up Alarm m has 87 dB (+/-4) warning.	\$160.00
	86W Ford accessory, p	Front All-Weather Floor Mats pre-installed.	\$110.00
	15C Ford accessory, p	Front Black Wheel Well Liners ore-installed.	\$275.00
	153 Standard in states	Front License Plate Bracket s requiring two license plates and optional in all other states.	N/C
	79V	COV Required	N/A



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Available Op Selected	otions (cont'd) Description	MSRP
	C09	Priced DORA	N/C
Fleet Options			
	43F Requires valid Fl	Rear Bumper Delete N or dealer code.	N/C
	942	Daytime Running Lights	\$45.00
		N or dealer code.	
	Provides enhanced	vehicle visibility during daylight conditions.	
	54X	Exterior Mirror Delete	N/C
		N or dealer code.	
	rtoquiloo valla r		
	76C	Orange Safety Belts	\$45.00
	Requires valid Fl	N or dealer code.	
	Includes belt minder	r on the front driver and passenger seat(s).	
	17S	Mobile Power Cord Delete	-\$150.00
	Requires valid Fl	N or dealer code.	
	51E	Decal #1	\$395.00
	Requires valid Fl	N or dealer code. Minimum annual order of 25 units re	equired.
	to ordering vehicle in Orderable Option Ford Commercial Goustomer review and	ng is for non-reflective material and graphic design must be comple in CONCEPS. To get started visit the Ford Commercial Graphics we orm link. Complete and submit the request form and attach your graraphics representative will follow-up to finalize the graphic design and approval, and to determine which graphic option code and price are vehicle order and graphic option code in CONCEPS.	ebsite and click on Factory aphic design (if available). A nd provide a design proof for
	51F	Decal #2	\$535.00
	Requires valid Fl	N or dealer code. Minimum annual order of 25 units re	equired.
	to ordering vehicle in Orderable Option Ford Commercial Goustomer review and	ng is for non-reflective material and graphic design must be comple in CONCEPS. To get started visit the Ford Commercial Graphics we born link. Complete and submit the request form and attach your graphics representative will follow-up to finalize the graphic design a different approval, and to determine which graphic option code and price are vehicle order and graphic option code in CONCEPS.	ebsite and click on Factory aphic design (if available). A nd provide a design proof for



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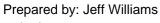
Available C	ptions (cont'c	d)				
Selected	Code	Description	MSRP			
	51G	Docal #3	\$720.00			
		Decal #3	·			
	·	IN or dealer code. Minimum annual order of 25 units require				
	to ordering vehicle Orderable Option F Ford Commercial G customer review ar	ing is for non-reflective material and graphic design must be completed and in CONCEPS. To get started visit the Ford Commercial Graphics website a form link. Complete and submit the request form and attach your graphic design and proving the series of the graphic design and proving approval, and to determine which graphic option code and price applies. It is considered and graphic option code and price applies.	and click on Factory esign (if available). A vide a design proof for			
	52M	65-mph Governed Top Speed	\$75.00			
	Requires valid F	IN or dealer code.				
	52H	70-mph Governed Top Speed	\$75.00			
	Requires valid F	Requires valid FIN or dealer code.				
	52N	75-mph Governed Top Speed	\$75.00			
	Requires valid FIN or dealer code.					
	59C	Fleet Safety Package	\$35.00			
	Requires valid F	Requires valid FIN or dealer code.				
	With this package, the safety features are set to ON with no driver ability to change settings. Includes: - Driver Alert					
	55E	Engine Idle Shutdown - 5 Minute Timer	\$185.00			
	Requires valid F	IN or dealer code.				
	Includes smart acco	eleration truncation which provides improved fuel economy and energy effices.	ciency by limiting power			
	55F	Engine Idle Shutdown - 10 Minute Timer	\$185.00			
	Requires valid F	IN or dealer code.				
	Includes smart acco	Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.				



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Available C	ptions (cont'd		
Selected	Code	Description	MSRP
	55G	Engine Idle Shutdown - 15 Minute Timer	\$185.00
	Requires valid FI	N or dealer code.	
	Includes smart acce on unladen vehicles	leration truncation which provides improved fuel economy and energy effi.	iciency by limiting power
	55H	Engine Idle Shutdown - 20 Minute Timer	\$185.00
	Requires valid FI	N or dealer code.	
	Includes smart acce on unladen vehicles	leration truncation which provides improved fuel economy and energy effi	iciency by limiting power
	D9K	Built: Kansas City Plant	N/C
	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31Q	Ship-Thru: Masterack	N/C
	31A	Ship-Thru: Auto Truck	N/C
	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
	31W	Ship-Thru: National Fleet Services	\$0.00
	31K	Ship-Thru: Knapheide	N/C
	31P	Ship-Thru: Kranz of KC	N/C



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Available Opt	tions (cont'd)	Description	MSRP
	31S	Ship-Thru: Roush CleanTech	\$0.00
	31H	Ship-Thru: Quigley Motors	\$0.00
	31V	Ship-Thru: Adrian Steel	N/C
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
	31G	Ship-Thru: Dejana	N/C
	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
	310	Ship-Thru: Driverge Vehicle Innovations LLC	N/C
	313	Ship-Thru: Utilimaster	N/C
	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL1	Fleet Final Order Date: TBD	N/C
	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00



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Available Options (cont'd)			
Selected	Code	Description	MSRP
	Requires valid FIN or dealer code.		
Emissions			
\checkmark	425	Zero Evaporated Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C