6% NCSA option discount on all options

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315



Client Proposal

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Date: 06/25/2022





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Available Options

Selected Code Description MSRP

Packages

101A Order Code 101A N/C

Includes:

- Engine: Electric Motor
- Transmission: Single-Speed
- Electric Axle
- GVWR: 9,500 lbs
- Tires: 235/65R16C 121/119 R AS BSW
- Wheels: 16" Steel w/Full Silver Cover
- Dark Palazzo Gray Vinyl Bucket Seats

Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.

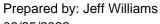
- Vinyl Front Bucket Seats
- Radio: AM/FM Stereo w/SYNC 4

Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.

- Electronic Air Temperature Control

Powertrain

\checkmark	99K With 68kWH stand	Engine: Electric Motor dard range high-voltage battery.	STD
\checkmark	44A	Transmission: Single-Speed	STD
\checkmark	STDAX	Electric Axle	STD
\vee	STDGV	GVWR: 9,500 lbs	STD
Wheels & Tires			
\checkmark	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
\vee	64H	Wheels: 16" Steel w/Full Silver Cover	STD
	647	Wheels: 16" Silver Aluminum Alloy	\$370.00



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Available Op	otions (cont'd)) Description	MSRP
	644	Wheels: 16" Black Aluminum Alloy	\$485.00
	51A	Spare Tire & Wheel Delete	-\$115.00
Seats & Seat Trin	n		
\checkmark	V	Vinyl Front Bucket Seats	STD
	С	Cloth Front Bucket Seats	N/C
\checkmark	21G Includes 2-way manu	Dark Palazzo Gray Vinyl Bucket Seats ual driver seat, 2-way manual passenger seat and driver armrest only.	STD
	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat	-\$150.00
	Deletes passenger C airbag cut-off switch.	CRS top tether anchorage, passenger front airbag, passenger thorax airbags Includes 2-way manual driver seat with lumbar and driver armrest.	and passenger-side
	21M Includes 2-way manu	Ebony Cloth Bucket Seats w/Armrests ual driver seat with lumbar and 2-way manual passenger seat.	Variable
	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	\$45.00
	Includes 2-way manu	ual driver seat and 2-way manual passenger seat.	
	219 Deletes driver armre	Ebony Cloth Bucket Seats st. Includes 2-way manual driver seat and 2-way manual passenger seat.	N/C
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	148WB	148" Wheelbase	STD
	53G	Body Colored Front Bumper	\$235.00



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Available Opti	ions (cont'd)		
Selected	,	Description M	SRP
	Includes: - Front Fog Lamps	offered in every exterior color. The front bumper will match the exterior color.	during
	18P	50/50 Hinged Rear Door w/253-Degree \$ Opening	70.00
	65C Includes anti-pinch feature to hel	Fower Sliding Door	25.00
	91A	Chrome High-Intensity Discharge (HID) \$4. Headlamps I. HID headlamps emit a brighter, more natural light than halogen headlamps,	25.00
	can help improve visibility.	ו. חוט חפמנומוזוףs פוזווג a brighter, more natural light than naiogen neadlamps,	WHICH
	91C	Headlamps	20.00
	Includes LED signature surround can help improve visibility.	l. HID headlamps emit a brighter, more natural light than halogen headlamps,	which
	91B	Wiper Activated Headlamps \$	30.00
	55D	Front Fog Lamps \$1	00.00
	Auxiliary lamps that are generally poor visibility.	v integrated into the front fascia and designed to help illuminate the roadway o	during
	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors \$1	50.00
	Includes turn signals.	, is a second of the second of	
	543	Long-Arm Manual-Folding Power \$ Adjusting Mirrors	60.00
	544 Includes turn signals.	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors	riable

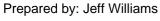


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	ptions (cont'd)		
Selected	Code	Description	MSRP
	68H Covers the B-C pillar	Running Boards passenger-side.	\$290.00
	17A Includes: - Rear-Window Defro - Rearview Mirror	Fixed Rear Cargo Door Glass	\$235.00
	17B Includes: - Rear-Window Defro - Rearview Mirror	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass	\$395.00
	17F Includes: - Rear-Window Defro - Rearview Mirror	Fixed Windows-All-Around	\$580.00
	92A This option provid	High Strength Laminated Glass les a pathway to FMVSS 226 compliance. w windows.	\$1,050.00
	92E Provides protection of comfort by helping to Includes: - Rear-Window Defro	Privacy Glass of vehicle occupant(s) and occupant personal belongings. The glass also reduce vehicle cool-down time.	Variable provides occupant
	60C The ASLD feature is	Cruise Control w/Adjustable Spd Limiting Device (ASLD) great for city driving; it allows the driver to set an upper speed limit for the	\$300.00
	begins to approach th	he upper speed limit then audible and visual warning are given.	
	41B	Passenger-Side B-Pillar Assist Handle	\$25.00
	66C Located on the driver aux a/c and heater (c	D-Pillar Assist Handles r and passenger-side. Due to space requirements, the driver-side handle driver controlled) (57G) is also ordered.	\$55.00 is deleted if front/rear



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MSRI	Description	Code	Available C Selected
\$70.00	Illuminated Sun Visors	85C	
\$555.00	Virtual Rearview Mirror	90C	
ced mirror provides full present. Returns to	rearview mirror mount location, this always on, auto-dimming enha. when obstructions such as a bulkhead, cargo or no rear windows a amera is turned off. This is not a reverse back-up camera.	Placed in the tradition digital rearview image mirror mode when the	
\$70.00	Full Rear Compartment Lighting	15F	
switch.	Dlights at C-pillar, D-pillar and mid-ship and rear compartment LED	Includes cargo area L	
\$25.00	6 Cargo Tie-Down Hooks	17P	
\$70.00	Front Overhead Shelf	66D	
\$1,295.00	Lockable Door Bulkhead w/Window	47T	
ites them from the cargo	behind the driver and passenger seats in the cargo van, and separ ar Assist Handle	The bulkhead is locat area. Includes: - Passenger-Side B-F	
\$3,470.00	Foldable Aluminum Shelving w/2- Levels Per Side	66H	
\$2,590.00	Foldable Aluminum Shelving w/1-Level Per Side	66G	
\$230.00	Front & Rear Vinyl Floor Covering	16E Includes wheel well li	
\$925.00	Heavy-Duty Cargo Flooring	60B Includes: - Heavy-Duty Scuff P	
	uffs for rear cargo doors and side cargo door (60/40 hinged passer leavy-duty scuff plate kit is not installed on vehicle, needs to be inst		
\$360.00	Auxiliary Fuse Panel face connector.	87E	



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Available O	ptions (cont'd		
Selected	Code	Description	MSRP
	- Dual AGM Batterie - Modified Vehicle V Includes modified		
	85D	Dual-Note Horn	\$20.00
	52C	Keyless Entry Keypad	\$90.00
	53K Includes modified vo	Modified Vehicle Wiring System ehicle connections for customized wiring harness provisions.	\$70.00
	41J	Intelligent Access w/Push-Button Start	\$345.00
\checkmark	58B	Radio: AM/FM Stereo w/SYNC 4	STD
	navigation (3 years insight tools (access charging tools, hom	unction display, Bluetooth, dual USB ports, embedded voice recognition, of service) and 4 speakers (front). Ford commercial solutions energy mar is to the Ford charge network, public charging account setup and manage e charging reimbursement, Ford E-Telematics dashboard and connected siness customers complimentary for 1 year. perature Control	nagement and vehicle ment, driver public
	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L	\$220.00
	built-in navigation (3 vehicle insight tools public charging tool	12" multi-function display, Bluetooth, dual USB ports, embedded voice re Byears of service) and 4 speakers (front). Ford commercial solutions ener (access to the Ford charge network, public charging account setup and rest, home charging reimbursement, Ford E-Telematics dashboard and control and business customers complimentary for 1 year.	rgy management and management, driver
	58E	Radio: AM/FM Stereo w/SYNC	\$790.00
		4/SiriusXM w/360L/Nav	
	built-in navigation (3 vehicle insight tools public charging tools included for comme Includes: - Traffic Sign Recog - Intelligent Speed A - Electronic Air Tem - Cruise Control w/A The ASLD feature	Assist (ISA)	rgy management and management, driver nected navigation)



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Available C	ptions (cont'd)	
Selected	Code	Description	MSRP
	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC	\$1,075.00
	built-in navigation (3 vehicle insight tools (public charging tools	perature Control	anagement and gement, driver
	91L	6 Speakers (4 Front/2 Rear)	\$25.00
	63E	Dual AGM Batteries (70 Amp-hr Each)	\$275.00
	61C Depending on the er	Vehicle Maintenance Monitor ngine, this feature will display engine hour meter, oil life, oil level and tire press	N/C sure status.
	87A Located in the rear o	12V Powerpoint f the vehicle.	\$15.00
	90E Pro power onboard a Includes: - 12V Powerpoint Located in the rear - Intelligent Access v		\$1,265.00
	59D	Perimeter Alarm	\$145.00
	86F Includes key fobs.	2 Additional Keys (4 Total)	\$70.00
	62B	МуКеу	\$5.00
	60D	Adaptive Cruise Control	Variable



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Available Options (cont'd)

Selected Code **Description MSRP** Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead. \$830.00 **Enhanced Active Park Assist** 94B Includes front sensing system. Enhanced active park assist helps make parking less stressful. It helps steer the vehicle, in reverse, into a perpendicular parking space or steer the vehicle into or out of a parallel parking space. - Side Sensing System Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects. - Reverse Sensing System - Front Sensing System Variable 65A Blind Spot Assist 1.0 Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes. - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors Includes turn signals. \$905.00 **43S** Reverse Brake Assist If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment. - 360-Degree Camera w/Split View Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel. Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround \$655.00 360-Degree Camera w/Split View Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel. Includes: - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround \$275.00 43R Reverse Sensing System \$445.00 94A Side Sensing System



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Available Options (cont'd) Selected Code **Description**

MSRP

Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.

Includes:

- Reverse Sensing System
- Front Sensing System
- Front Fog Lamps

Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

\$1,330.00 96C Interior Upgrade Package

Includes full-height polypropylene cargo area panels.

Includes:

- Front & Rear Vinyl Floor Covering Includes wheel well liners.
- Short-Arm Manual-Folding Power Adjust Mirrors
- Illuminated Sun Visors
- Cruise Control w/Adjustable Spd Limiting Device (ASLD)

The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.

\$535.00 96D Load Area Protection Package

Includes full-height polypropylene cargo area panels. Includes:

- Front & Rear Vinyl Floor Covering Includes wheel well liners.

\$140.00 85A Scuff Plate Kit

Includes plastic scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.

\$325.00 85B Heavy-Duty Scuff Plate Kit

Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.

\$125.00 47G Parcel Delivery Package

Includes:

- Full Rear Compartment Lighting

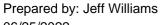
Includes cargo area LED lights at C-pillar, D-pillar and mid-ship and rear compartment LED switch.

- 50/50 Hinged Rear Door w/253-Degree Opening

\$140.00 43B Back Up Alarm

Ford accessory, pre-installed.

Includes 102 dB(A) warning capability.



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Available O	ptions (cont'c	d)	
Selected	Code	Description	MSRP
	63G	White Noise Back Up Alarm	\$160.00
	The back up ala	rm has 87 dB (+/-4) warning.	
	86W	Front All-Weather Floor Mats	\$110.00
	Ford accessory,	pre-installed.	
	15C	Front Black Wheel Well Liners	\$275.00
	Ford accessory,	pre-installed.	
	153	Front License Plate Bracket	N/C
	Standard in state	es requiring two license plates and optional in all other states.	
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	43F	Rear Bumper Delete	N/C
	Requires valid F	IN or dealer code.	
	942	Daytime Running Lights	\$45.00
	Requires valid F	IN or dealer code.	
	Provides enhanced	vehicle visibility during daylight conditions.	
	54X	Exterior Mirror Delete	N/C
	Requires valid F	IN or dealer code.	
	76C	Orange Safety Belts	\$45.00
	Requires valid F	IN or dealer code.	
	Includes belt minde	r on the front driver and passenger seat(s).	



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Available Or	otions (cont'd)			
Selected	Code	Description	MSRP		
	17S	Mobile Power Cord Delete	-\$150.00		
		N or dealer code.			
	51E	Decal #1	\$395.00		
	Requires valid FIN or dealer code. Minimum annual order of 25 units required.				
	to ordering vehicle ir Orderable Option Fo Ford Commercial Gr customer review and	ng is for non-reflective material and graphic design must be completed in CONCEPS. To get started visit the Ford Commercial Graphics webourm link. Complete and submit the request form and attach your graphics representative will follow-up to finalize the graphic design and approval, and to determine which graphic option code and price appear which order and graphic option code in CONCEPS.	osite and click on Factory whic design (if available). A d provide a design proof for		
	51F	Decal #2	\$535.00		
	Requires valid FIN or dealer code. Minimum annual order of 25 units required.				
	to ordering vehicle ir Orderable Option Fo Ford Commercial Gr customer review and	ng is for non-reflective material and graphic design must be completed to CONCEPS. To get started visit the Ford Commercial Graphics webcome link. Complete and submit the request form and attach your graphics representative will follow-up to finalize the graphic design and approval, and to determine which graphic option code and price appeared vehicle order and graphic option code in CONCEPS.	osite and click on Factory Phic design (if available). A d provide a design proof for		
	51G	Decal #3	\$720.00		
	Requires valid FI	N or dealer code. Minimum annual order of 25 units re-	quired.		
	to ordering vehicle ir Orderable Option Fo Ford Commercial Gr customer review and	ig is for non-reflective material and graphic design must be complete in CONCEPS. To get started visit the Ford Commercial Graphics weborm link. Complete and submit the request form and attach your grapraphics representative will follow-up to finalize the graphic design and approval, and to determine which graphic option code and price aper vehicle order and graphic option code in CONCEPS.	osite and click on Factory Phic design (if available). A d provide a design proof for		
	52M	65-mph Governed Top Speed	\$75.00		
	Requires valid FIN or dealer code.				
	5011	70 and One and Tan One ad	\$75.00		
	52H	70-mph Governed Top Speed	******		
	Requires valid Fi	N or dealer code.			
	52N	75-mph Governed Top Speed	\$75.00		
	Requires valid FI	N or dealer code.			

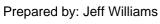


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		ptions (cont'd)	Available C
MSRF	Description	Code	Selected
\$35.00	Fleet Safety Package	59C	
	or dealer code.	Requires valid FIN	
	safety features are set to ON with no driver ability to change settings. /Automatic Emergency Braking	Includes: - Driver Alert	
\$185.00	Engine Idle Shutdown - 5 Minute Timer	55E	
	or dealer code.	Requires valid FIN	
fficiency by limiting powe	ation truncation which provides improved fuel economy and energy effi	Includes smart accele on unladen vehicles.	
\$185.00	Engine Idle Shutdown - 10 Minute Timer	55F	
fficiency by limiting powe	ation truncation which provides improved fuel economy and energy effi	Includes smart accele on unladen vehicles.	
\$185.00	Engine Idle Shutdown - 15 Minute Timer	55G	
fficiency by limiting powe	ation truncation which provides improved fuel economy and energy effi	Includes smart accele on unladen vehicles.	
\$185.00	Engine Idle Shutdown - 20 Minute Timer	55H	
	or dealer code.	Requires valid FIN	
fficiency by limiting powe	ation truncation which provides improved fuel economy and energy effi	Includes smart accele on unladen vehicles.	
N/C	Built: Kansas City Plant	D9K	
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	310	



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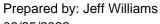
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Available C	Options (cont'd) Description	MSRP
	31Q	Ship-Thru: Masterack	N/C
	31A	Ship-Thru: Auto Truck	N/C
	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
	31W	Ship-Thru: National Fleet Services	\$0.00
	31K	Ship-Thru: Knapheide	N/C
	31P	Ship-Thru: Kranz of KC	N/C
	318	Ship-Thru: Roush CleanTech	\$0.00
	31H	Ship-Thru: Quigley Motors	\$0.00
	31 V	Ship-Thru: Adrian Steel	N/C
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
	31G	Ship-Thru: Dejana	N/C
	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
	310	Ship-Thru: Driverge Vehicle	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Innovations LLC





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Available Op	tions (cont'd)		MSRP
Selected	313	Description Ship-Thru: Utilimaster	N/C
	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL1	Fleet Final Order Date: TBD	N/C
	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00
	Requires valid FIN	or dealer code.	
Emissions			
\checkmark	425	Zero Evaporated Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C