

Item # 81

6% NCSA option discount on all options

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Date: 06/25/2022



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options

Selected	Code	Description	MSRP
Packages			
<input checked="" type="checkbox"/>	101A	Order Code 101A	N/C
	<i>Includes:</i> - Engine: Electric Motor - Transmission: Single-Speed - Electric Axle - GVWR: 9,500 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Steel w/Full Silver Cover - Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only. - Vinyl Front Bucket Seats - Radio: AM/FM Stereo w/SYNC 4 Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year. - Electronic Air Temperature Control		
Powertrain			
<input checked="" type="checkbox"/>	99K	Engine: Electric Motor	STD
	With 68kWH standard range high-voltage battery.		
<input checked="" type="checkbox"/>	44A	Transmission: Single-Speed	STD
<input checked="" type="checkbox"/>	STDAX	Electric Axle	STD
<input checked="" type="checkbox"/>	STDGV	GVWR: 9,500 lbs	STD
Wheels & Tires			
<input checked="" type="checkbox"/>	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
<input checked="" type="checkbox"/>	64H	Wheels: 16" Steel w/Full Silver Cover	STD
<input type="checkbox"/>	647	Wheels: 16" Silver Aluminum Alloy	\$370.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	644	Wheels: 16" Black Aluminum Alloy	\$485.00
<input type="checkbox"/>	51A	Spare Tire & Wheel Delete	-\$115.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	V	Vinyl Front Bucket Seats	STD
<input type="checkbox"/>	C	Cloth Front Bucket Seats	N/C
<input checked="" type="checkbox"/>	21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>	STD
<input type="checkbox"/>	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat <i>Deletes passenger CRS top tether anchorage, passenger front airbag, passenger thorax airbags and passenger-side airbag cut-off switch. Includes 2-way manual driver seat with lumbar and driver armrest.</i>	-\$150.00
<input type="checkbox"/>	21M	Ebony Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	Variable
<input type="checkbox"/>	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	\$45.00
<input type="checkbox"/>	219	Ebony Cloth Bucket Seats <i>Deletes driver armrest. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C

Other Options

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	148WB	148" Wheelbase	STD
<input type="checkbox"/>	53G	Body Colored Front Bumper	\$235.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color. Includes: - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	
<input type="checkbox"/>	18P	50/50 Hinged Rear Door w/253-Degree Opening	\$70.00
<input type="checkbox"/>	65C	Power Sliding Door <i>Includes anti-pinch feature to help prevent injury.</i>	\$925.00
<input type="checkbox"/>	91A	Chrome High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	\$425.00
<input type="checkbox"/>	91C	Black High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	\$420.00
<input type="checkbox"/>	91B	Wiper Activated Headlamps	\$30.00
<input type="checkbox"/>	55D	Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$100.00
<input type="checkbox"/>	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$150.00
<input type="checkbox"/>	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$60.00
<input type="checkbox"/>	544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	Variable

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	68H	Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$290.00
<input type="checkbox"/>	17A	Fixed Rear Cargo Door Glass <i>Includes: - Rear-Window Defroster - Rearview Mirror</i>	\$235.00
<input type="checkbox"/>	17B	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass <i>Includes: - Rear-Window Defroster - Rearview Mirror</i>	\$395.00
<input type="checkbox"/>	17F	Fixed Windows-All-Around <i>Includes: - Rear-Window Defroster - Rearview Mirror</i>	\$580.00
<input type="checkbox"/>	92A	High Strength Laminated Glass <i>This option provides a pathway to FMVSS 226 compliance. Includes 2nd - 4th row windows.</i>	\$1,050.00
<input type="checkbox"/>	92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time. Includes: - Rear-Window Defroster</i>	Variable
<input type="checkbox"/>	60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$300.00
<input type="checkbox"/>	41B	Passenger-Side B-Pillar Assist Handle	\$25.00
<input type="checkbox"/>	66C	D-Pillar Assist Handles <i>Located on the driver and passenger-side. Due to space requirements, the driver-side handle is deleted if front/rear aux a/c and heater (driver controlled) (57G) is also ordered.</i>	\$55.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams

06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	85C	Illuminated Sun Visors	\$70.00
<input type="checkbox"/>	90C	Virtual Rearview Mirror <i>Placed in the traditional rearview mirror mount location, this always on, auto-dimming enhanced mirror provides full digital rearview images when obstructions such as a bulkhead, cargo or no rear windows are present. Returns to mirror mode when the camera is turned off. This is not a reverse back-up camera.</i>	\$555.00
<input type="checkbox"/>	15F	Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar, D-pillar and mid-ship and rear compartment LED switch.</i>	\$70.00
<input type="checkbox"/>	17P	6 Cargo Tie-Down Hooks	\$25.00
<input type="checkbox"/>	66D	Front Overhead Shelf	\$70.00
<input type="checkbox"/>	47T	Lockable Door Bulkhead w/Window <i>The bulkhead is located behind the driver and passenger seats in the cargo van, and separates them from the cargo area. Includes: - Passenger-Side B-Pillar Assist Handle</i>	\$1,295.00
<input type="checkbox"/>	66H	Foldable Aluminum Shelving w/2-Levels Per Side	\$3,470.00
<input type="checkbox"/>	66G	Foldable Aluminum Shelving w/1-Level Per Side	\$2,590.00
<input type="checkbox"/>	16E	Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i>	\$230.00
<input type="checkbox"/>	60B	Heavy-Duty Cargo Flooring <i>Includes: - Heavy-Duty Scuff Plate Kit Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$925.00
<input type="checkbox"/>	87E	Auxiliary Fuse Panel <i>Includes high spec interface connector. Includes:</i>	\$360.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams

06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		- Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	
<input type="checkbox"/>	85D	Dual-Note Horn	\$20.00
<input type="checkbox"/>	52C	Keyless Entry Keypad	\$90.00
<input type="checkbox"/>	53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$70.00
<input type="checkbox"/>	41J	Intelligent Access w/Push-Button Start	\$345.00
<input checked="" type="checkbox"/>	58B	Radio: AM/FM Stereo w/SYNC 4 <i>Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.</i> <i>Includes:</i> - Electronic Air Temperature Control	STD
<input type="checkbox"/>	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.</i> <i>Includes:</i> - Electronic Air Temperature Control	\$220.00
<input type="checkbox"/>	58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 3 years.</i> <i>Includes:</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control - Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$790.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams

06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 3 years.</i> <i>Includes:</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Intersection Assist - Electronic Air Temperature Control - Intelligent Adaptive Cruise Control	\$1,075.00
<input type="checkbox"/>	91L	6 Speakers (4 Front/2 Rear)	\$25.00
<input type="checkbox"/>	63E	Dual AGM Batteries (70 Amp-hr Each)	\$275.00
<input type="checkbox"/>	61C	Vehicle Maintenance Monitor <i>Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i>	N/C
<input type="checkbox"/>	87A	12V Powerpoint <i>Located in the rear of the vehicle.</i>	\$15.00
<input type="checkbox"/>	90E	120V/2.4kW Pro Power Onboard <i>Pro power onboard allows the vehicle to be used as a power source for tools to be plugged in to.</i> <i>Includes:</i> - 12V Powerpoint <i>Located in the rear of the vehicle.</i> - Intelligent Access w/Push-Button Start	\$1,265.00
<input type="checkbox"/>	59D	Perimeter Alarm	\$145.00
<input type="checkbox"/>	86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$70.00
<input type="checkbox"/>	62B	MyKey	\$5.00
<input type="checkbox"/>	60D	Adaptive Cruise Control	Variable

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>	
<input type="checkbox"/>	94B	Enhanced Active Park Assist <i>Includes front sensing system. Enhanced active park assist helps make parking less stressful. It helps steer the vehicle, in reverse, into a perpendicular parking space or steer the vehicle into or out of a parallel parking space. Includes:</i> - Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i> - Reverse Sensing System - Front Sensing System	\$830.00
<input type="checkbox"/>	65A	Blind Spot Assist 1.0 <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes. Includes:</i> - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	Variable
<input type="checkbox"/>	43S	Reverse Brake Assist <i>If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment. Includes:</i> - 360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i> - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i> - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround	\$905.00
<input type="checkbox"/>	61D	360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel. Includes:</i> - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i> - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround	\$655.00
<input type="checkbox"/>	43R	Reverse Sensing System	\$275.00
<input type="checkbox"/>	94A	Side Sensing System	\$445.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams

06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects. Includes: - Reverse Sensing System - Front Sensing System - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	
<input type="checkbox"/>	96C	Interior Upgrade Package <i>Includes full-height polypropylene cargo area panels. Includes: - Front & Rear Vinyl Floor Covering Includes wheel well liners. - Short-Arm Manual-Folding Power Adjust Mirrors - Illuminated Sun Visors - Cruise Control w/Adjustable Spd Limiting Device (ASLD) The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$1,330.00
<input type="checkbox"/>	96D	Load Area Protection Package <i>Includes full-height polypropylene cargo area panels. Includes: - Front & Rear Vinyl Floor Covering Includes wheel well liners.</i>	\$535.00
<input type="checkbox"/>	85A	Scuff Plate Kit <i>Includes plastic scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$140.00
<input type="checkbox"/>	85B	Heavy-Duty Scuff Plate Kit <i>Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$325.00
<input type="checkbox"/>	47G	Parcel Delivery Package <i>Includes: - Full Rear Compartment Lighting Includes cargo area LED lights at C-pillar, D-pillar and mid-ship and rear compartment LED switch. - 50/50 Hinged Rear Door w/253-Degree Opening</i>	\$125.00
<input type="checkbox"/>	43B	Back Up Alarm Ford accessory, pre-installed. <i>Includes 102 dB(A) warning capability.</i>	\$140.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	63G	White Noise Back Up Alarm The back up alarm has 87 dB (+/-4) warning.	\$160.00
<input type="checkbox"/>	86W	Front All-Weather Floor Mats Ford accessory, pre-installed.	\$110.00
<input type="checkbox"/>	15C	Front Black Wheel Well Liners Ford accessory, pre-installed.	\$275.00
<input type="checkbox"/>	153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.	N/C
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

Fleet Options

<input type="checkbox"/>	43F	Rear Bumper Delete Requires valid FIN or dealer code.	N/C
<input type="checkbox"/>	942	Daytime Running Lights Requires valid FIN or dealer code. <i>Provides enhanced vehicle visibility during daylight conditions.</i>	\$45.00
<input type="checkbox"/>	54X	Exterior Mirror Delete Requires valid FIN or dealer code.	N/C
<input type="checkbox"/>	76C	Orange Safety Belts Requires valid FIN or dealer code. <i>Includes belt minder on the front driver and passenger seat(s).</i>	\$45.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams

06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	17S	Mobile Power Cord Delete Requires valid FIN or dealer code.	-\$150.00
<input type="checkbox"/>	51E	Decal #1 Requires valid FIN or dealer code. Minimum annual order of 25 units required. <i>Up to 15 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	\$395.00
<input type="checkbox"/>	51F	Decal #2 Requires valid FIN or dealer code. Minimum annual order of 25 units required. <i>Up to 30 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	\$535.00
<input type="checkbox"/>	51G	Decal #3 Requires valid FIN or dealer code. Minimum annual order of 25 units required. <i>Up to 50 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	\$720.00
<input type="checkbox"/>	52M	65-mph Governed Top Speed Requires valid FIN or dealer code.	\$75.00
<input type="checkbox"/>	52H	70-mph Governed Top Speed Requires valid FIN or dealer code.	\$75.00
<input type="checkbox"/>	52N	75-mph Governed Top Speed Requires valid FIN or dealer code.	\$75.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	59C	Fleet Safety Package Requires valid FIN or dealer code. <i>With this package, the safety features are set to ON with no driver ability to change settings.</i> <i>Includes:</i> - Driver Alert - Pre-Collision Assist w/Automatic Emergency Braking - Lane Keeping Aid - Auto High Beam - Reverse Speed Limiter	\$35.00
<input type="checkbox"/>	55E	Engine Idle Shutdown - 5 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$185.00
<input type="checkbox"/>	55F	Engine Idle Shutdown - 10 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$185.00
<input type="checkbox"/>	55G	Engine Idle Shutdown - 15 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$185.00
<input type="checkbox"/>	55H	Engine Idle Shutdown - 20 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$185.00
<input type="checkbox"/>	D9K	Built: Kansas City Plant	N/C
<input type="checkbox"/>	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	31Q	Ship-Thru: Masterack	N/C
<input type="checkbox"/>	31A	Ship-Thru: Auto Truck	N/C
<input type="checkbox"/>	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
<input type="checkbox"/>	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
<input type="checkbox"/>	31W	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31K	Ship-Thru: Knapheide	N/C
<input type="checkbox"/>	31P	Ship-Thru: Kranz of KC	N/C
<input type="checkbox"/>	31S	Ship-Thru: Roush CleanTech	\$0.00
<input type="checkbox"/>	31H	Ship-Thru: Quigley Motors	\$0.00
<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	N/C
<input type="checkbox"/>	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
<input type="checkbox"/>	31G	Ship-Thru: Dejana	N/C
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
<input type="checkbox"/>	31O	Ship-Thru: Diverge Vehicle Innovations LLC	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .



Prepared by: Jeff Williams
06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 E-Transit-350 Cargo RWD High Roof Ext. Van 148" WB Base (W3X)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	313	Ship-Thru: Utilimaster	N/C
<input type="checkbox"/>	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
<input type="checkbox"/>	316	Ship-Thru: Westport Dallas Inc	\$0.00
<input type="checkbox"/>	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input type="checkbox"/>	FINAL1	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00
Requires valid FIN or dealer code.			

Emissions

<input checked="" type="checkbox"/>	425	Zero Evaporated Emissions System	STD
-------------------------------------	-----	----------------------------------	-----

General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: TBD	N/C
<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .