

Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 Chassis 4x4 SD Super Cab 168" WB DRW XL (X3H)

Price Level: 230

Available Opti Selected	ONS Code	Description	MSRP
Packages			
\checkmark	640A	Order Code 640A	N/C
	 Transmission: TorqS 10R140 with neutral 3.73 Axle Ratio GVWR: 14,000 lb Pa Tires: LT245/75Rx17 Spare may not be the Wheels: 17" Argent I Hub covers/center or HD Vinyl 40/20/40 S Includes center armn Radio: AM/FM Stere Includes 6 speakers. SYNC Communicat 	7E BSW PLUS A/S e same as road tire. Painted Steel rraments not included. plit Bench Seat est, cupholder, storage and driver's side manual lumbar. o w/MP3 Player tions & Entertainment System voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - 240 Amp Alternator		
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,250.00
	Includes Diesel Exhau Includes: - Dual 78-AH 750 CC/ - 240 Amp Alternator	ist Fluid (DEF) tank, intelligent oil-life monitor and manual push-button A Batteries	engine-exhaust braking.
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral ic	lle and selectable drive modes: normal, tow/haul, eco, deep sand/snov	v and slippery.
\checkmark	X37	3.73 Axle Ratio	STD



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Available Options (cont'd) Selected Code Description **MSRP** \$360.00 X4N Limited Slip w/4.10 Axle Ratio \$350.00 X4L Limited Slip w/4.30 Axle Ratio STD GVWR: 14,000 lb Payload Package STDGV \$315.00 98F **CNG/Propane Gaseous Engine Prep** Package

Includes hardened engine intake valves, valve seats and bi-fuel manifold. This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or Propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.

Wheels & Tires

\checkmark	TD8 Spare may not be the same	Tires: LT245/75Rx17E BSW PLUS A/S e as road tire.	STD
	TBM Spare may not be the same	Tires: LT245/75Rx17E BSW A/T e as road tire.	\$165.00
\checkmark	64K Hub covers/center orname	Wheels: 17" Argent Painted Steel nts not included.	STD
	64J Includes bright hub covers/	Wheels: 17" Forged Polished Aluminum (center ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	512 Required in Rhode Isla Excludes carrier. Includes: - 4-Ton Hydraulic Jack	Spare Tire, Wheel & Jack and.	\$350.00



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		ptions (cont'd)	Available O
MSRP	Description	Code	Selected
\$0.00	Spare Tire & Wheel Delete (Regional)	51D	
-\$85.00	- Option Discount		
	ol accounts for sales to Rhode Island.	Only available to p	
\$380.00	Stainless Steel Wheel Covers (Pre- Installed)	945	
	·	Front and rear.	
		im	Seats & Seat Tr
STD	HD Vinyl 40/20/40 Split Bench Seat cupholder, storage and driver's side manual lumbar.	A Includes center armres	\checkmark
\$100.00	Cloth 40/20/40 Split Bench Seat	1	
	cupholder, storage and driver's side manual lumbar.	Includes center armres	
\$355.00	Vinyl 40/Mini-Console/40 Front Seat	L Includes driver's side r	
\$515.00	Cloth 40/Mini-Console/40 Front Seat	4 Includes driver's side r	
			Other Options
STD	Monotone Paint Application	PAINT	\checkmark
STD	168" Wheelbase	168WB	\checkmark
STD	Radio: AM/FM Stereo w/MP3 Player	STDRD Includes 6 speakers.	
smart-charging USB por	s & Entertainment System ce recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 sm o controls.	Includes: - SYNC Communicatio	
\$55.00	4-Ton Hydraulic Jack	61J	



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Available O Selected	ptions (cont'd)) Description	MSRP
	Required in Rhod	· · · · · · · · · · · · · · · · · · ·	
	531	Trailer Tow Package	\$45.00
	Ford RV trailer towing	trailer brake wiring kit. Trailer brake controller not included. Note: Sal g guide should be consulted for specific trailer towing or camper limits axle ratios and model availability.	lespersons source book or s and corresponding
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Chrome Front Bur - Steering Wheel-Mo	nper unted Cruise Control	
	90L	Power Equipment Group	\$915.00
	Includes: - Accessory Delay - Advanced Security Includes SecuriLocl - Folding Trailer Tow Includes manual tel - MyKey Includes owner con - Power Front & Rea	k Passive Anti-Theft System (PATS) and inclination/intrusion sensors. Mirrors w/Power Heated Glass lescoping, heated convex spotter mirror and integrated clearance lam trols feature. r Side Windows v/down driver/passenger window.	
	67H	Heavy-Service Front Suspension	\$125.00
	specific vehicle confi such as heavy-duty	Package d heavy-service front springs (see Order Guide Supplemental Referer gurations). Recommended only on vehicles which will permanently ut winches, brush guards or other apparatus which loads the front axle to (R). Note 1: May result in a deterioration of ride quality. Note 2: Vehicl his package.	ilize aftermarket equipmen the specified Gross Axle
	67X	Extra Heavy-Service Suspension	\$125.00
		Package	
	springs/FGAWR of s aftermarket equipme specified Gross Axle	d extra heavy-service front springs (see Order Guide Supplemental Repecific vehicle configurations). Recommended only on vehicles which nt such as heavy-duty winches, brush guards or other apparatus which Weight Rating (GAWR). Note 1: May result in a deterioration of ride of with the addition of this package.	will permanently utilize will permanently utilize with the front axle to the second state to the second state to the second state to the second state stat
	473	Snow Plow Prep Package	\$250.00
	configurations). Note 2: Also allows for the	d springs (see order guide supplemental reference for springs/FGAWI 1 : Restrictions apply; see supplemental reference or body builders la attachment of a winch. Note 3: Highly recommended to add (86M) du (67B) 397 amp alternators for diesel engine or (67E) 240 amp alterna	yout book for details. Note ual battery on 6.2L and 7.3



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Available C Selected	Options (cont'c Code) Description	MSRP
	41H	Engine Block Heater	\$100.00
	41P	Transfer Case Skid Plates	\$100.00
	62R Includes mobile and	Transmission Power Take-Off Provision	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	\$210.00
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	67E	240 Amp Alternator	\$85.00



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Selected	Code	Description	MSRP
	65M	26.5 Gallon Mid Ship Fuel Tank	\$125.00
	Removes 40 gall	on fuel tank.	
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00
	63A Includes LED side-n	Utility Lighting System	\$160.00
	52B Includes smart traile	Trailer Brake Controller or tow connector. Verified to be compatible with electronic actuated drum bra	\$270.00 kes only.
	18B	Platform Running Boards	\$445.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic I	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision warni	\$115.00 ng.
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	\$415.00
	Pre-installed conten camera with mountin	t includes cab wiring and frame wiring to the rear most cross member. Upfitt ng bracket, 20' jumper wire and camera mounting/aiming instructions.	ers kit includes
	153	Front License Plate Bracket	N/C
	Standard in state	es requiring 2 license plates and optional to all others.	
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00



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Available C	Dptions (cont'd Code) Description	MSRP
	924	Privacy Glass	\$30.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	rs	
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	39S	SiriusXM Radio	\$185.00
	Hawaii. Subscriptior after your trial, the s to your chosen payn 866-635-2349. See	ted center speaker and a 3-month prepaid subscription. Service is not ava s to all SiriusXM services are sold by SiriusXM after trial period. If you de ubscription plan you choose will automatically renew thereafter and you v ent method at then-current rates. Fees and taxes apply. To cancel you n SiriusXM customer agreement for complete terms at www.siriusxm.com. t to change. Sirius, XM and all related marks and logos are trademarks o	ecide to continue service vill be charged according nust call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	Pre-installed.	Warning Strobes	
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	Pre-installed.	Warning Strobes	
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$75.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00



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Selected	ptions (cont'd Code	Description	MSRF	
	79V	COV Required	N/A	
	C09	Priced DORA	N/C	
Fleet Options				
\square	47A	Ambulance Prep Package (LPO)	\$1,205.00	
	Requires valid FI		. ,	
	vehicles are suitable Ford urges ambulan Ford truck body buil prep package to pro been integrated into Includes: - 397 Amp Alternato - Operator Comman		p package. In addition, vehicle manual and the put the Ford ambulance	
	47A_	Ambulance Prep Package (LPO) w/99N	\$1,205.00	
	Requires valid FI	N code.		
	Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see supplemental order guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford ambulance prep package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford truck body builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Includes: - 397 Amp Alternators			
	471	Ambulance Dren Dia w/Cresiel	\$1,205.00	
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	· ,	
	Requires valid FIN code.			
	Includes EPA specia supplemental order certification by a fina emissions only if equ addition, Ford urges and the Ford truck b ambulance package voids the Ford warra module. Note 2: Eng operation. Note 3: Ŏ meet the definition of Note 5: California co Includes: - 397 Amp Alternato - Operator Comman	al emergency vehicle emissions and 5,250 to 5,990 lbs max front springs/ guide for complete details. Incomplete vehicle package - requires further al stage manufacturer. Ford vehicles are suitable for producing ambulance upped with the Ford ambulance prep package with EPA special emerger ambulance manufacturers to follow the recommendations of the Ford inco- ody builders layout book (and pertinent supplements). Using a Ford vehic with EPA special emergency vehicle emissions to produce an ambulance anty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated precalibration significantly reduces the possibility of depower mode whe operator commanded regen allowed down to 30% of DPF filter full, instead of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803. and of regulations allows for the sale of federally certified emergency vehicles and the sale of federally certified emergency vehicles	manufacture and es with special ney vehicle emissions. Il complete vehicle manue cle without the Ford e with special emission into the engine control n in stationary PTO d of 100%. Note 4: Mus 01 in the federal registe	



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Available C	Options (cont'd)	Description	MSRP	
	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00	
	Requires valid FI	N code.		
	Includes upgraded fro complete details. Inc manufacturer. Ford u Vehicle Manual and t Elevated Idle Control significantly reduces commanded regen al emergency vehicle, a	ont springs/GAWR rating, please see supplemental order guide, or visit omplete vehicle package - requires further manufacture and certification rges Fire/Rescue vehicle manufacturers to follow the recommendations he Ford Truck Body Builders Layout Book (and pertinent supplements). (SEIC) has been integrated into the engine control module. Note 2: En the possibility of depower mode when in stationary PTO operation. Note lowed down to 30% of DPF filter full, instead of 100%. Note 4: Must me in Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal regist allows for the sale of federally certified emergency vehicles in California s	a by a final stage to f the Ford Incomplete Note 1: Stationary gine calibration e 3: Operator et the definition of an er. Note 5: California	
	525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	
	Requires valid FI	ΥΥ, Υ.		
	942	Daytime Running Lamps (DRL) (LPO)	\$45.00	
	Requires valid FIN code. The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL) on/ cluster controllable.			
	926 Requires valid FIN	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00	
	Requires valid Fil	N COUE.		
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00	
	Requires valid FI			
	63G Requires valid FIN	Bright Grille (LPO) N code.	N/C	
	17F Requires valid FIN	XL Decor Group (LPO) N code.	\$220.00	



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Available C Selected	ptions (cont'd ^{Code}) Description	MSRP
	Includes: - Chrome Front Bum	per	
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	31S	Ship-Thru: Reading Equipment	N/C
	31B	Ship-Thru: Reading Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00



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Available C Selected	Options (cont'd) Code	Description	MSRP
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	X4W	Limited Slip w/4.10 Axle Ratio (Wide Track) (Fleet)	N/C
	96V_	XL Value Package (Fleet)	\$395.00



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	otions (cont'd)		
Selected	Code	Description	MSRP
	Includes: - XL Decor Group (LP - Chrome Front Bum - Steering Wheel-Mou	O) ber nted Cruise Control (LPO)	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .