#### NCSA Contract discount of 6% on all option pricing



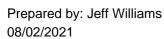
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 230

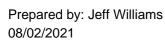
Available O	•		
Selected	Code	Description	MSRP
Packages			
$\checkmark$	640A	Order Code 640A	N/C
	- Transmission: Tor 10R140 with neutr - 3.73 Axle Ratio - GVWR: 14,000 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Arger Hub covers/center - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 6 speake - SYNC Communic	c17E BSW PLUS A/S the same as road tire. Int Painted Steel Cornaments not included. Split Bench Seat Merest, cupholder, storage and driver's side manual lumbar. Free w/MP3 Player Free cations & Entertainment System and voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
$\checkmark$	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - 240 Amp Alternato	or	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,250.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 240 Amp Alternato	raust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button	engine-exhaust braking.
$\checkmark$	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	l idle and selectable drive modes: normal, tow/haul, eco, deep sand/snov	v and slippery.
$\checkmark$	X37	3.73 Axle Ratio	STD





Price Level: 230

Available Opt	tions (cont'd)		
Selected	Code	Description	MSRP
	X4L	Limited Slip w/4.30 Axle Ratio	\$350.00
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
$\checkmark$	STDGV	GVWR: 14,000 lb Payload Package	STD
	98F	CNG/Propane Gaseous Engine Prep Package	\$315.00
	CNG/Propane fuel tanks equipment combined wit CNG/Propane fueled ver Company does not provice of the company does not provice. For applicable U.S. or Canal installer, alterer or subsecomplies with U.S. Feder	the intake valves, valve seats and bi-fuel manifold. This package does not interest, lines, etc. Vehicle will be equipped with the standard factory gasoline the Certified calibration reflash is required, from an external upfitter, to conclude. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide an exhaust or evaporative emissions certificate with this option whe pard does not represent that a vehicle converted to use CNG or Propaned dian safety standards. It is the responsibility of the final stage manufacturer to determine that any vehicle converted to the ral, California or Canadian exhaust and evaporative emission requirements.	fuel system. Additional onvert the vehicle to a uide Ford Motor in converted to use will comply with all urer (body-builder, use CNG or Propane ents. Federal fuel
Wheels & Tires			
$\checkmark$	TD8 Spare may not be the sa	Tires: LT245/75Rx17E BSW PLUS A/S ame as road tire.	STD
	TBM Spare may not be the sa	Tires: LT245/75Rx17E BSW A/T	\$165.00
	64K Hub covers/center ornar	Wheels: 17" Argent Painted Steel nents not included.	STD
	64J Includes bright hub cove	Wheels: 17" Forged Polished Aluminum ors/center ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	512 Required in Rhode I Excludes carrier. Includes: - 4-Ton Hydraulic Jack	Spare Tire, Wheel & Jack sland.	\$350.00





Price Level: 230

Available Op	tions (cont'd)	Description	MSRP
	51D	Spare Tire & Wheel Delete (Regional) - Option Discount	\$0.00 -\$85.00
	Only available to p	pool accounts for sales to Rhode Island.	
	945	Stainless Steel Wheel Covers (Pre-Installed)	\$380.00
	Front and rear.	, 	
Seats & Seat Trim	1		
$\checkmark$	A Includes center armre	HD Vinyl 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armre	Cloth 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	\$315.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat manual lumbar.	\$615.00
Other Options			
$\checkmark$	PAINT	Monotone Paint Application	STD
$\checkmark$	179WB	179" Wheelbase	STD
$\checkmark$	STDRD  Includes 6 speakers. Includes: - SYNC Communicati Includes enhanced of the synthesis and steering wheel at	Radio: AM/FM Stereo w/MP3 Player  ions & Entertainment System voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 sudio controls.	STD
	61J	4-Ton Hydraulic Jack	\$55.00



Prepared by: Jeff Williams 08/02/2021

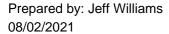
2022 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price L	_evel:	230
---------	--------	-----

#### Available Options (cont'd) **Selected** Code **Description MSRP** Required in Rhode Island. \$45.00 531 Trailer Tow Package Includes aftermarket trailer brake wiring kit. Trailer brake controller not included. Note: Salespersons source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. \$395.00 96V XL Value Package Includes: XL Decor Group - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control \$1,125.00 90L **Power Equipment Group** Deletes passenger side lock cylinder. Includes upgraded door-trim panel. - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Folding Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger window. Power Locks - Remote Keyless Entry \$125.00 67H Heavy-Service Front Suspension Package Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package. \$125.00 67X Extra Heavy-Service Suspension Package Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package. \$250.00 473 Snow Plow Prep Package Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M) dual battery on 6.2L and 7.3L gas engines. Adding (67B) 397 amp alternators for diesel engine or (67E) 240 amp alternators for 6.2L gas engine is

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

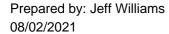
highly recommended for max output





Price Level: 230

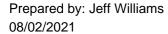
Available Options (cont'd)			
Selected	Code	Description	MSRP
	41H	Engine Block Heater	\$100.00
	41P	Transfer Case Skid Plates	\$100.00
	62R Includes mobile and	Transmission Power Take-Off Provision  I stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	\$210.00
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	67E	240 Amp Alternator	\$85.00





Price Level: 230

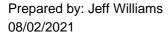
Available Option		Description	MODD
Selected	Code	Description	MSRP
	65M	26.5 Gallon Mid Ship Fuel Tank	\$125.00
	Removes 40 gallon fuel t	ank.	
	65C	Dual Diesel Fuel Tanks	\$625.00
	Combines 40 gallon aft-of-axle	and 26.5 gallon mid ship tank.	
	63A	Litility Lighting Cyptom	\$160.00
	Includes LED side-mirror spot	Utility Lighting System ights.	
	52B	Trailer Brake Controller	\$270.00
	Includes smart trailer tow conn	ector. Verified to be compatible with electronic actuated drum brakes only.	
	18B	Platform Running Boards	\$445.00
	60C	Audible Lane Departure Warning	\$115.00
	94P	Pre-Collision Assist	\$115.00
	Includes Automatic Emergency	y Braking (AEB), automatic high beam and forward collision warning.	
	59H	Contor High Mounted Ston Lamp	N/C
	2911	Center High-Mounted Stop Lamp (CHMSL)	
	872	Rear View Camera & Prep Kit	\$415.00
		cab wiring and frame wiring to the rear most cross member. Upfitters kit inc. 20' jumper wire and camera mounting/aiming instructions.	ludes
	153	Front License Plate Bracket	N/C
	Standard in states requiri	ng 2 license plates and optional to all others.	
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
		• • • • • • • • • • • • • • • • • • • •	***************





Price Level: 230

	ptions (cont'd	•	MOD D
Selected	Code	Description	MSRP
	924	Privacy Glass	\$30.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	rs	
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	39S	SiriusXM Radio	\$185.00
	Includes 1 I/P moun Hawaii. Subscriptior after your trial, the s to your chosen payn 866-635-2349. See	ted center speaker and a 3-month prepaid subscription. Service is not ava- ns to all SiriusXM services are sold by SiriusXM after trial period. If you dec ubscription plan you choose will automatically renew thereafter and you we nent method at then-current rates. Fees and taxes apply. To cancel you m SiriusXM customer agreement for complete terms at www.siriusxm.com. A ct to change. Sirius, XM and all related marks and logos are trademarks of	ill be charged according oust call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S	Amber 360-Degree Dual Beacon LED	\$675.00
	Pre-installed.	Warning Strobes	
	91G	Amber-Wht 360-Deg Dual Beacon LED	\$725.00
	Pre-installed.	Warning Strobes	
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$75.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00



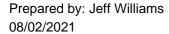


Price Level: 230

Available Op Selected	otions (cont'd Code	Description	MSRP	
	79V	COV Required	N/A	
	C09	Priced DORA	N/C	
Fleet Options				
	47A	Ambulance Prep Package (LPO)	\$1,205.00	
	Requires valid F	IN code.		
	Incomplete vehicle p vehicles are suitable Ford urges ambular Ford truck body buil prep package to pro been integrated into Includes: - 397 Amp Alternato - Operator Comman		manufacturer. Ford rep package. In addition, evenicle manual and the rout the Ford ambulance	
	47A_	Ambulance Prep Package (LPO) w/99N	\$1,205.00	
	Requires valid FIN code.			
	Incomplete vehicle prehicles are suitable Ford urges ambular Ford truck body built prep package to pro	990 lbs front springs/front GAWR rating, see supplemental order guide foockage - requires further manufacture and certification by a final stage of the producing ambulances only if equipped with the Ford ambulance prince manufacturers to follow the recommendations of the Ford incomplete (ders layout book (and pertinent supplements). Using a Ford vehicle with orduce an ambulance voids the Ford warranty. Note: Stationary Elevated of the engine control module.	manufacturer. Ford rep package. In addition, e vehicle manual and the rout the Ford ambulance	
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00	
	Requires valid F	IN code		

Includes EPA special emergency vehicle emissions and 5,250 to 5,990 lbs max front springs/front GAWR, see supplemental order guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford truck body builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. Note 4: Must meet the definition of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the federal register. Note 5: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes:

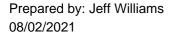
- 397 Amp Alternators
- Operator Commanded Regeneration Limited Slip w/4.10 Axle Ratio (Wide Track) (Fleet)





Price Level: 230

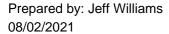
		Options (cont'd)	Available C
MSRP	Description	Code	Selected
\$1,205.00	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	47J	
	ode.	Requires valid FIN	
on by a final stage ns of the Ford Incomplete s). Note 1: Stationary ingine calibration ote 3: Operator neet the definition of an ister. Note 5: California	springs/GAWR rating, please see supplemental order guide, or visital to vehicle package - requires further manufacture and certifications Fire/Rescue vehicle manufacturers to follow the recommendation. Ford Truck Body Builders Layout Book (and pertinent supplements). EIC) has been integrated into the engine control module. Note 2: Erpossibility of depower mode when in stationary PTO operation. Note down to 30% of DPF filter full, instead of 100%. Note 4: Must meambulance or Fire Truck per 40 CFR 86.1803.01 in the federal regis ws for the sale of federally certified emergency vehicles in California. Regeneration	complete details. Incomanufacturer. Ford un Vehicle Manual and the Elevated Idle Control Significantly reduces to commanded regen all emergency vehicle, a	
\$235.00	Steering Wheel-Mounted Cruise Control (LPO)	525	
	ode.	Requires valid FIN	
\$45.00	Daytime Running Lamps (DRL) (LPO)	942	
ınning Lamps (DRL) on/off	Ode.  Paytime Running Lamps (DRL) replace the standard Daytime Rur	Requires valid FIN The non-controllable cluster controllable.	
\$80.00	Speed Limitation - 65-MPH Governed Top Speed (LPO)	926	
	ode.	Requires valid FIN	
\$80.00	Speed Limitation - 75-MPH Governed Top Speed (LPO)	927	
	. , , ,	Requires valid FIN	
N/C	Data La Calle (I DO)	202	
.,,	Bright Grille (LPO) ode.	63G Requires valid FIN	
\$220.00	XL Decor Group (LPO) ode.	17F Requires valid FIN	





Price Level: 230

Available Option	ons (cont'd) Code	Description	MSRP
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	31S	Ship-Thru: Reading Equipment	N/C
	31B	Ship-Thru: Reading Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00





Price Level: 230

Available C	options (cont'd)	Description	MSRP
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	X4W	Limited Slip w/4.10 Axle Ratio (Wide Track) (Fleet)	N/C
	96V_	XL Value Package (Fleet)	\$395.00



Prepared by: Jeff Williams 08/02/2021

2022 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 230

Available O	ptions (cont'd)		
Selected	Code	Description	MSRP
	Includes: - XL Decor Group (LP - Chrome Front Bumj - Steering Wheel-Moul	O) per nted Cruise Control (LPO)	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C