NCSA Contract discount of 6% on all option pricing



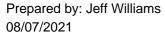
Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-650 Gas Crew Cab Base (W6B)

Price Level: 215

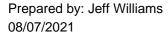
		otions	Available O
MSRP	Description	Code	Selected
			General Info
N/C	Initial Order Date: TBA	ORDER1	
			Engines
STD	7.3L 2V DEVCT NA PFI V8 Gas - 350 HP @ 3900 rpm	99N	\checkmark
	@ 3900 rpm.	Torque: 468 ft.lbs.	
N/C	50-State Emissions	425	\checkmark
\$60.00	Engine Block Heater, Phillips, 120 Volt/750 Watt	41 H	
e standard factorv	Gaseous Fuel Prep Pack Includes Hardened Engine Intake Valves, Exhaust Valves and Valves clude CNG/LPG fuel tanks, lines, etc. Vehicle will be equipped with the dditional equipment combined with a Certified calibration reflash is requestioned to a CNG/LPG fueled vehicle.	package DOES NOT i gasoline fuel system. i	
N/C	Speed Limit - 65mph	916	
N/C	Speed Limit - 70mph	917	
\$25.00	Engine Idle Shutdown Timer - 5 Minutes	94A	
\$25.00	Engine Idle Shutdown Timer - 10 Minutes	94B	
\$25.00	Engine Idle Shutdown Timer - 15 Minutes	94C	





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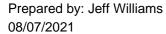
Available Options (cont'd)			
MSRP	Description	Code	Selected
\$25.00	Engine Idle Shutdown Timer - 20 Minutes	94D	
			Transmissions
STD	Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl	44P	\checkmark
\$295.00	Transmission Power Take-Off Provision w/LiveDrive Capability and Tow/Haul	41B	
		Tires	Front Wheels &
STD	Wheels, Front 19.5x6.75 White Powder Coated Steel, 8-Hole	645	\checkmark
	, nanged hut, methe mount, 0.73 DC hins, with steer hubs.	(273IVIIVI DC) 1100 PIIO	
\$470.00	Wheels, Front 19.5x6.75 Aluminum, 8-Hole Alcoa Clean Buff w/Dura-Bright Seal on Both Sides	648	
STD	Tires, Front Two 245/70R19.5G Hankook AH35 (628 rev/mile)	T9A	\checkmark
\$70.00	Tires, Front Two 245/70R19.5H Michelin XZE (619 rev/mile)	TGK	
\$40.00	Tires, Front Two 245/70R19.5H Hankook AH35 (628 rev/mile)	T9F	
\$75.00	Tires, Front Two 265/70R19.5G Hankook AH35 (613 rev/mile)	Т9В	





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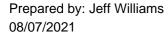
Available Option	ons (cont'd) Code	Description	MSRP
Rear Wheels & Tires	i		
\checkmark	665 (275MM BC) hub piloted, flang	Wheels, Rear 19.5x6.75 White Powder Coated Steel, 8-Hole and nut, metric mount, 6.75 DC rims; with steel hubs.	STD
	668 With white steel wheels inside	Wheels, Rear 19.5x6.75 Aluminum, 8- Hole Alcoa Clean Buff w/Dura-Bright Seal on Both Sides - Outside Mount mount.	\$705.00
	66A Inner wheel is aluminum.	Wheels, Rear 19.5x6.75 DRW Aluminum, 8-Hole Alcoa Clean Buff w/Dura-Bright Seal on Both Sides - Outside Mount	\$940.00
	60W	Wheel, Spare 19.5x6.75, White Powder Coated Steel, 8-Hole - Quantity (One only)	\$145.00
\checkmark	R9A Includes: - GVWR Limit: 25,600 lbs.	Tires, Rear Four 245/70R19.5G Hankook AH35 (621 rev/mile)	STD
	R9C	Tires, Rear Four 245/70R19.5G Hankook DH35 (632 rev/mile)	\$80.00
	R9B	Tires, Rear Four 265/70R19.5G Hankook AH35 (613 rev/mile)	\$150.00
	R9D	Tires, Rear Four 265/70R19.5G Hankook DH35 (614 rev/mile)	\$100.00





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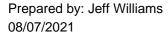
Available Selected	Options (cont'd)) Description	MSRP
	R9F	Tires, Rear Four 245/70R19.5H Hankook AH35 (621 rev/mile)	\$80.00
	R9E	Tires, Rear Four 245/70R19.5H Hankook DH35 (632 rev/mile)	\$165.00
	RGK	Tires, Rear Four 245/70R19.5H Michelin XZE (619 rev/mile)	\$165.00
Brakes			
\checkmark	67H	Hydraulic Brake System - Bosch HydroMax w/Traction Control	STD
	Full power with autor rear axle mounted pa	natic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3 arking brake, Orscheln lever control, right of driver and hand operated pa	B" (Bosch) DSSA type ork brake lever.
	18H	Electronic Stability Control	\$1,175.00
	152	Trailer Connection Socket - 7-Way, Wired for Turn Signals Combined with Stop	\$100.00
		ame, for combined trailer stop, tail, turn, marker light circuits. Includes el kage with cab connections for mounting customer installed electric brake	
	154	Trailer Connection Socket - 7-Way, Wired for Turn Signals, Separate of Stop	\$100.00
	Mounted at rear of fraccommodation pack	ame, for separate trailer stop, tail, turn, marker light circuits. Includes ele kage with cab connections for mounting customer installed electric brake	ctric trailer brake unit.
Front Axle an	nd Suspension		
\checkmark	43A	8,500 lb. Cap. Non-Driving - Dana D- 850F	STD
\checkmark	61B	Taper-Leaf Springs, Parabolic - 8,500 lb. Cap	STD





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Available C	Options (cont'd)	
Selected	Code	Description	MSRP
	2-leaf, 62" x 3.15". A	Also includes, standard duty, dual, double acting shock absorbers.	
	61C	Taper-Leaf Springs, Parabolic - 10,000 lb. Cap	\$125.00
	2-leaf, 62" x 3.15". A	Also includes, standard duty, dual, double acting shock absorbers.	
	15S	Front Stabilizer Bar	\$490.00
	60A	Lube, Front Axle, EmGard 50W, Synthetic Oil	\$50.00
Rear Axle and	Suspension		
\checkmark	471 Single reduction wit. startability and grad	13,500 lb. Single-Speed h 190 wheel ends. NOTE: When specifying an axle ratio, check performant eability.	STD re guidelines for
	472	17,500 lb. Single-Speed - Dana S17- 140	\$165.00
		h Gentech Quiet Gears and 190 wheel ends. NOTE: When specifying an a. nes for startability and gradeability.	xle ratio, check
\checkmark	68K 10-leaf. Includes 2,0	Multi-Leaf Springs - 15,500 lb. Cap	STD
	68M 11-leaf. Includes 2,0	Multi-Leaf Springs - 19,000 lb. Cap	\$110.00
	961	Shock Absorbers, Rear - Double Acting	\$165.00
	607	Lube, Rear Axle, EmGard 75W-90, Synthetic Oil	\$100.00
\checkmark	X5B	5.29 Axle Ratio	N/C
	X5D	5.57 Axle Ratio	N/C

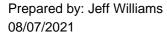




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Available Options (cont'd)			
Selected	Code	Description	MSRP
Wheelbase			
\checkmark	194WB	194" Wheelbase/84" CA/63" AF/296" OAL	STD
	218WB	218" Wheelbase/108" CA/75" AF/332" OAL	\$430.00
	254WB	254" Wheelbase/144" CA/96" AF/389" OAL	\$875.00
Frame			
\checkmark	537 860,000/520,000 RBN 0.312" (165.1mm x 77	Single Channel - 10.75 SM, 80,000 PSI M. 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm) w/transition to 7.8mm x 8.0mm).	STD 6.500" x 3.062" x
	765	Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group)	\$490.00
	76X	Bumper, Front - Delete - Also Deletes Mounting Brackets	-\$135.00
	76Y	Tow Hooks - Delete	-\$70.00
	86C	Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)	\$245.00
	86B	Grille, Fixed - Black/Gray	\$125.00

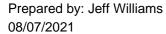
Exhaust





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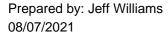
Available C	Options (cont'd)		
Selected	Code	Description	MSRP
\checkmark	91H	Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter	STD
	Downward facing, outlet tip	•	
Fuel Tanks			
\checkmark	65D	Fuel Tank - LH 60 Gallon - Steel	STD
\checkmark	12	12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection	\$0.00
Electrical / Alte	rnator / Battery		
\checkmark	STDALT	Extra Heavy Duty Alternator - 12-Volt, 210 Amp Mitsubishi	STD
	Extra heavy duty 12 Volt.		
	17B	Dual Heavy Duty Alternators - 397 Amp Capacity - 240 & 157 amp	\$880.00
	17E Extra heavy duty 12 Volt.	240 Amp Alternator	\$410.00
	55M	Jump Start Stud - Remote Mounted	\$90.00
\checkmark	STDBAT	Battery - One 900 CCA, Includes Steel	STD
	12 Volt, Motorcraft.	Battery Box	
	63B	Battery - Two 900 CCA, 1800 Total,	\$60.00
	12Volt, Motorcraft.	Includes Steel Battery Box	





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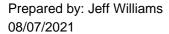
Available O	ptions (cont'd		
Selected	Code	Description	MSRP
	164	Roof Marker/Clearance Lights - Clear Lenses, 5 Lights (Replaces Standard Amber Lenses)	\$30.00
	16X For Airport or Applic	Roof Marker/Clearance Lights - Delete ations that receive modified roof coverings.	N/C
		Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined) nectors for 2 ground circuits, with combined left/stop, combined right/stop, 2 additional pass through wires to cab.	\$135.00
	59D	Body Builder Wiring - At Back of Cab, Separate - (ILO Standard - Back of Cab Combined)	\$70.00
	Includes sealed con lamps. Also include	nectors for 2 ground circuits, with separate left/stop, separate right/stop, s s 2 additional pass through wires to cab.	stop lamps, back up
	59E Includes sealed con lamps. Also includes	Body Builder Wiring - At End of Frame, Separate - (ILO Standard - Back of Cab Combined) nectors for 2 ground circuits, with separate left/stop, separate right/stop, so 2 additional pass through wires to cab.	\$135.00
	17M	Back-Up Alarm - Electric, 102 dBA	\$110.00
	962	Daytime Running Lamps (Not Configurable)	\$25.00
	55X Deletes stop, turn, t	Tail Light Delete ail and backup lights. Does not omit cable to end of frame.	N/C
	16V Available in messag	Voltmeter re center.	\$100.00
	86M	Upfitter Interface Module	\$320.00





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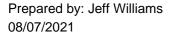
Available Options (cont'd)			
Selected	Code	Description	MSRP
Seats			
\checkmark	88A	30/0/30 Fixed Driver & Fixed Passenger w/Consolette - Vinyl	STD
	88B	30/0/30 Fixed Driver & Fixed Passenger w/Consolette - Cloth	\$125.00
	881	30/70 Fixed Driver & Fixed 2- Passenger Bench - Vinyl	\$350.00
	882	30/70 Fixed Driver & Fixed 2- Passenger Bench - Cloth	\$475.00
	88C	30/0/0 Fixed Driver only - Vinyl	-\$120.00
	88D	30/0/0 Fixed Driver only - Cloth	N/C
	88R	30/0/30 Air Ride Driver (Integral Air Pump) & Fixed Passenger w/Consolette - Vinyl	\$440.00
	88\$	30/0/30 Air Ride Driver (Integral Air Pump) & Fixed Passenger w/Consolette - Cloth	\$565.00
	88J	30/0/30 Air Ride Driver (Integral Air Pump) & Air Ride Passenger (Integral Air Pump) w/Consolette - Vinyl	\$855.00
	88K	30/0/30 Air Ride Driver (Integral Air Pump) & Air Ride Passenger (Integral Air Pump) w/Consolette - Cloth	\$980.00





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Available (Options (cont'd)	Description	MSRP
	88L	30/70 Air Ride Driver (Integral Air Pump) & Fixed 2-Passenger Bench - Vinyl	\$440.00
	88M	30/70 Air Ride Driver (Integral Air Pump) & Fixed 2-Passenger Bench - Cloth	\$565.00
	88W	30/0/0 Air Ride Driver Only (Integral Air Pump) - Vinyl	\$315.00
	88X	30/0/0 Air Ride Driver Only (Integral Air Pump) - Cloth	\$440.00
	88Y	40/20/40 Fixed Driver & Fixed Passenger w/Unique 20% Fold-Down Console - Vinyl	\$420.00
	88Z	40/20/40 Fixed Driver & Fixed Passenger w/Unique 20% Fold-Down Console - Cloth	\$545.00
\checkmark	87C Trim will match selected dr	60/40 Rear Bench Seat w/Flip-Up Cushion and Fold-Down Back river seat material.	STD
	87X	Rear Bench - Delete	-\$120.00
Cab Interior			
\checkmark	600A	Preferred Equipment Package 600A	N/C



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Available Options (cont'd)

Selected Code **Description MSRP**

Includes:

- Bumper, Front Black, Full Width
 Wheel Seals, Front Oil lubricated, SKF ScotSeal PlusXL Seals
 Wheel Seals, Rear Oil lubricated, SKF ScotSeal PlusXL Seals
 Extra Heavy Duty Alternator 12-Volt, 210 Amp Mitsubishi
 Extra heavy duty 12 Volt.
 Painted Grille Plastic
- Lights Roof Marker/Clearance Amber Lenses, 5 Lights

Comes in dark privacy glass only

57N

- Lights Roof Marker/Clearance Amber Lenses, 5 Lights
 Tow Hooks, Front (2) Frame-Mounted, Painted Black
 Floor Covering Black Vinyl
 Intelligent Oil Life Monitor
 Steering Column Tilt / Telescoping
 Steering Wheel Black PVC w/Integral Cruise Control Switches, includes Audio Controls
 Body Builder Wiring At Back of Cab, Combined

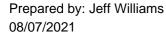
Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, park lamps, back up lamps. Also includes 2 additional pass through wires to cab.

\$1,410.00 87H Driver Assist Technology Package. Hydraulic Brake Includes Autonomous Emergency Braking, Forward Collision Warning, Lane Departure Warning and Auto High Beam Control. Includes. - Enhanced Cluster w/High-Level 8-Inch Display Electronic speedometer (MPH/KPH) includes oil pressure, coolant temperature, fuel gauge, tachometer and indicator lights. Also included is enhánced 3-button Message Center with odométer, trip odometer, distance to empty for fuel, average fuel economy, hour meter, and warning messages. Transmission temperature in message center. \$830.00 90A Appearance Group Includes front-mounted overhead console with dual sunglass bins and integral front map reading lights. Includes: - Chrome Trimmed Air Registers w/Positive Shut-Off - 60/40 Rear Bench Seat w/Flip-Up Cushion and Fold-Down Back Trim will match selected driver seat material. - Power Equipment Group - (Included in (90A) Appearance Group) Includes power front side windows, power rear side windows, power door locks and door trim panel. \$235.00 92K Enhanced Cluster w/High-Level 8-Inch Display Electronic speedometer (MPH/KPH) includes oil pressure, coolant temperature, fuel gauge, tachometer and indicator lights. Also included is enhanced 3-button Message Center with odometer, trip odometer, distance to empty for fuel, average fuel economy, hour meter, and warning messages. Transmission temperature in message center. \$470.00 90P Power Equipment Group - (Included in (90A) Appearance Group) Includes power front side windows, power rear side windows, power door locks and door trim panel. \$125.00 92S Window, Rear - Sliding

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Air Conditioning Delete

-\$100.00

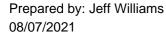




Price Level: 215

Available	Options	(cont'd)
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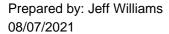
Selected	Code	Description	MSRP
	Includes fresh air he	ater and defroster only.	
	59F	Four Body Builder Switches - Mounted in Center Instrument Panel	\$125.00
	With connector acce	ss located in engine compartment. Amperages vary by switch: 10, 15, 25,	25.
	96C	Pull Out Cup Holder For Two Cups - Instrument Panel Mounted	\$30.00
	55P	110 A/C Outlet - in Lower Center Finish Panel	\$100.00
	214	4 Speaker Option for 588 Radio	\$30.00
	58P Deletes radio and da panel cover and das	Radio Prep Package ash-mounted aux input jack. Includes radio/speaker wiring, 2 speakers, and h-mounted aux audio input jack instrument panel cover.	N/C tenna, radio instrument
	58B Deletes radio, speak and speaker location	Radio Delete Package ers, antenna and antenna cable. Includes radio instrument panel cover and so for future radio upfit if owner desires.	-\$60.00 Id aux audio jack cover
	588	Radio: AM/FM Stereo w/2 Speakers, USB input, Clock Display and Bluetooth	STD
	85B	Keyed Alike - Not Available with Anti- Theft System, Requires Multiple-Unit Order	\$45.00
	85L	Keyed Alike - Option 1 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00
	85M	Keyed Alike - Option 2 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00





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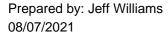
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	85N	Keyed Alike - Option 3 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00	
	85P	Keyed Alike - Option 4 - Not Available with Anti-Theft System, Requires Multiple-Unit Order	\$45.00	
	key, programmed to ignition key, its elect	SecuriLock Passive Anti-Theft System \$120.00 Ck Passive Anti-Theft System is designed to help prevent the engine from being started unless a coded med to the vehicle, is used. It helps protect against drive-away theft through an electronically coded is electronically coded ignition key features billions of possible codes to start the vehicle and is not the non-OEM aftermarket remote start systems.		
	90M	Interior Rear View Mirror	\$75.00	
Cab Exterior				
	90E Includes:	Exterior Appearance Group	\$730.00	
	- Bumper, Front - Fu - Chromed Fender E	ull Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance G Badge round - (Included in (90E) Exterior Appearance Group)	roup)	
	85K	Remote Keyless Entry w/2 Key Fobs	\$195.00	
	94T	Tamper-Proof Odometer	\$30.00	
\checkmark	54H	Mirrors, Dual - Rectangular, XL2020 - 96" Width	STD	
	miegrai spot minor,	sail type, manual fold, solid black finish.		
	54M Integral spot mirror,	Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width sail type, manual fold, solid black finish.	\$85.00	





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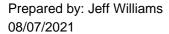
Available C	options (cont'd)	
Selected	Code	Description	MSRP
	54P	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width	\$245.00
	Integral spot mirror,	sail type, solid black finish.	
	54B	Mirrors, Dual - Rectangular, XL2020 - 96" Width w/Chrome Cap	\$60.00
	Integral spot mirror,	sail type, manual fold.	
	54N	Mirrors, Dual - Heated Rectangular, XL2020 - 96" Width w/Chrome Cap	\$120.00
	Integral spot mirror,	sail type, manual fold.	
	54A	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 96" Width w/Chrome Cap	\$305.00
	Integral spot mirror,	sail type.	
	54J	Mirrors, Dual - Rectangular, XL2020 - 102" Width	\$30.00
	Integral spot mirror,	sail type, manual fold, solid black finish.	
	54C	Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width	\$90.00
	Integral spot mirror, sail type, manual fold, solid black finish.		
	54R	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 102" Width	\$275.00
	Integral spot mirror,	sail type, solid black finish.	
	54D	Mirrors, Dual - Rectangular, XL2020 - 102" Width w/Chrome Cap	\$90.00
	Integral spot mirror,	sail type, manual fold.	
	54E	Mirrors, Dual - Heated Rectangular, XL2020 - 102" Width w/Chrome Cap	\$150.00
	Integral spot mirror,	sail type, manual fold.	





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Available C	options (cont'c	l)	
Selected	Code	Description	MSRP
	54K	Mirrors, Dual - Heated & Motorized Rectangular, XL2020 - 102" Width w/Chrome Cap	\$335.00
	Integral spot mirror,	•	
	54F	Mirrors, Trailer Tow, Powered - Sail Mount - w/Power Telescoping & Power Folding	\$365.00
	Includes power hea mounted.	ted glass, heated convex spotter and integrated clearance lights/turn sign	nals. Heat controls dash
	63F	Aux Spot Mirrors - Front Fender Mounted - (2) Driver Side and Passenger Side	\$225.00
	63G	Aux Spot Mirror - Front Fender Mounted - (1) Passenger Side Only	\$120.00
	165	Mud Flap Holder Without Flaps	\$95.00
Ship-Thru			
	21A	Pre-Delivery Inspection	N/C
	Selection require performed. Requ	Selection requires that you also choose either (314) or (31F) or (31V) to have the Inspection performed. Required with any final Ship-To that is not a dealer.	
	314	Ship-Thru - Manning	\$0.00
	MAY be selected arrangements di	d w/o adding (21A). For MODIFICATIONS ONLY, Dealer neetly with Manning (please use CVT Resources for add. In	nust make nfo).
	31F	Ship-Thru - NFS National Fleet Services	N/C
	MAY be selected arrangements di	d w/o adding (21A). For MODIFICATIONS ONLY, Dealer nectly with NFS (please use CVT Resources for add. Info).	nust make





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Available Op	otions (cont'c	Description	MSRP	
Fleet Options				
\checkmark	B4A	Net Invoice Fleet Option	\$0.00	
	56A	CPA Fleet Incentive	N/C	
	56B	Commercial Repurchase	N/C	
	56F	FRCS Long Term	N/C	
	56K	Long Term Fleet Incentive	\$0.00	
	56M	National Fleet Incentive	\$0.00	
	56Y	DDR Program	N/C	
Miscellaneous				
\checkmark	PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD	
	79V	COV Required	N/C	
	Send a paper Certificate of Origin for a Vehicle (COV) for those states that file electronically - CA or MI.			
VSO Options				
	SP101	VSO - Monotone Special Paint (Minimum Quantity 3)	\$824.00	
	SPF	VSO - Special Paint Formulation (Minimum Quantity 3)	\$1,050.00	



Prepared by: Jeff Williams 08/07/2021

Ford

2022 F-650 Gas Crew Cab Base (W6B)

Price Level: 215

/ transfer options (contra)	Available	Options ((cont'd)
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Selected	Code	Description	MSRP
	GCA	VSO SPO Code	N/C
	IHD	VSO Hold Code	N/C
	This is to put an releases it.	order on a VSO Hold, so that it does not get schedule	ed until the VSO dept.
	GCZ	VSO - Delete V8 Badges	\$7.00
	The option deletes	the V8 fender badges.	