6% NCSA option discount on all options

Upgrade model pricing applies to all zones R2Y - \$ 46,129.71

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315



Client Proposal

Prepared by: Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Date: 06/25/2022





06/25/2022

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

Available Options

Selected Code Description MSRP

Packages

101A Order Code 101A N/C

Includes:

Includes:

- Wheels: 16" Silver Steel w/Silver Hubcaps

Includes exposed lug nuts.
- 3.73 Limited-Slip Axle Ratio

- Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection and auto start-stop technology.
- Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler.
- 3.73 Axle Ratio
- GVWR: 9.070 lbs
- Tires: 235/65R16C 121/119 R AS BSW
- Wheels: 16" Silver Steel w/Black Hubcap
- Dark Palazzo Gray Vinyl Bucket Seats
- Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.
- Vinyl Front Bucket Seats
- Radio: AM/FM Stereo

Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).

Powertrain

| \checkmark | 998 Includes port injection and a | Engine: 3.5L PFDi V6 Flex-Fuel uto start-stop technology. | STD |
|--------------|---|---|------------|
| | 99G Includes auto start-stop tech | Engine: 3.5L EcoBoost V6 | \$1,775.00 |
| | 44U Includes auxiliary transmissi | Transmission: 10-Spd Automatic w/OD & SelectShift ion oil cooler. | STD |
| \checkmark | X73 | 3.73 Axle Ratio | STD |
| | X7L | 3.73 Limited-Slip Axle Ratio | \$325.00 |
| | X4L | 4.10 Limited-Slip Axle Ratio | \$325.00 |
| | 41E <i>Up to 4,630 lb FGAWR.</i> | Heavy-Duty Front Axle | \$315.00 |



2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available Options (cont'd) | | | | |
|----------------------------|----------------------------|--|------------|--|
| Selected | Code | Description | MSRP | |
| \checkmark | STDGV | GVWR: 9,070 lbs | STD | |
| Wheels & Tires | | | | |
| \checkmark | STDTR | Tires: 235/65R16C 121/119 R AS BSW | STD | |
| \checkmark | STDWL | Wheels: 16" Silver Steel w/Black Hubcap | STD | |
| | 64H | Wheels: 16" Steel w/Full Silver Cover | \$35.00 | |
| | 647 | Wheels: 16" Silver Aluminum Alloy | Variable | |
| | 644 | Wheels: 16" Black Aluminum Alloy | Variable | |
| | 64K | Wheels: 16" Sparkle Silver Alloy | \$1,050.00 | |
| | 64G | Wheels: 16" Matte Black Alloy | \$1,050.00 | |
| | 641 | Wheels: 16" Silver Steel w/Silver | N/C | |
| | Includes exposed lug nuts. | Hubcaps | | |
| | 51A | Spare Tire & Wheel Delete | -\$125.00 | |
| Seats & Seat Trim | | | | |
| \checkmark | V | Vinyl Front Bucket Seats | STD | |
| | С | Cloth Front Bucket Seats | N/C | |
| | L | Leather Front Bucket Seats | N/C | |
| | | | | |

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Note: .

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available O | ptions (cont'c | 1) | |
|--------------|--|---|-------------------------------|
| Selected | Code | Description | MSRP |
| \checkmark | 21G Includes 2-way mar | Dark Palazzo Gray Vinyl Bucket Seats nual driver seat, 2-way manual passenger seat and driver armrest only. | STD |
| | 21K | Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat | -\$160.00 |
| | Deletes passenger airbag cut-off switch | CRS top tether anchorage, passenger front airbag, passenger thorax airbag n. Includes 2-way manual driver seat with lumbar and driver armrest. | gs and passenger-side |
| | 21L | Dark Palazzo Gray Cloth Bucket Seats w/Armrests | Variable |
| | Includes 2-way mar | nual driver seat with lumbar and 2-way manual passenger seat. | |
| | 21M Includes 2-way mar | Ebony Cloth Bucket Seats w/Armrests and driver seat with lumbar and 2-way manual passenger seat. | Variable |
| | 21P | Dark Palazzo Gray Vinyl Bucket Seats w/Armrests | \$45.00 |
| | Includes 2-way mar | nual driver seat and 2-way manual passenger seat. | |
| | 21Q | Dark Palazzo Gray Cloth Heated Bucket Seats | Variable |
| | Includes 10-way po armrest. | wer driver seat with lumbar, 10-way power passenger seat with lumbar and | driver and passenger |
| | 21R Includes 10-way po armrest. | Ebony Cloth Heated Bucket Seats wer driver seat with lumbar, 10-way power passenger seat with lumbar and | Variable driver and passenger |
| | 21S Includes 10-way po armrest. | Ebony Leather Heated Bucket Seats wer driver seat with lumbar, 10-way power passenger seat with lumbar and | Variable driver and passenger |
| | 21T | Dark Palazzo Gray Cloth Swivel Bucket Seats | Variable |
| | Includes 4-way mar | nual driver seat with lumbar, 4-way manual passenger seat and driver and p | assenger armrest. |
| | 213 | Dark Palazzo Gray Vinyl Dr Bucket & Dual Pass Seats | \$560.00 |

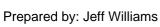


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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| • | otions (cont'd) | | |
|---------------|---|---|-------------------------|
| Selected | Code | Description If driver seat, 2-way manual passenger seat, driver armrest and small of | MSRP |
| | | a deployable cup holder. Unlike the driver seat, dual passenger seat in | |
| | 217 | Ebony Cloth Driver Bucket & Dual | \$650.00 |
| | | Passenger Seats | |
| | console with an integra | al driver seat with lumbar, 2-way manual passenger seat, driver armres ated shifter and a deployable cup holder. Unlike the driver seat, dual pa identical in ebony cloth material. | |
| | 219 | Ebony Cloth Bucket Seats | N/C |
| | | . Includes 2-way manual driver seat and 2-way manual passenger sea | t. |
| Other Options | | | |
| \checkmark | PAINT | Monotone Paint Application | STD |
| \checkmark | 130WB | 130" Wheelbase | STD |
| | 53G | Body Colored Front Bumper | \$250.00 |
| | Body colored front bur Includes: | npers are offered in every exterior color. The front bumper will match the | he exterior color. |
| | - Front Fog Lamps | are generally integrated into the front fascia and designed to help illumi | nate the roadway during |
| | 43E | Carbon Black Rear Bumper w/Integral | N/C |
| | | Step | |
| | 59A | 60/40 Hinged Passenger-Side Door | N/C |
| | | | \$455.00 |
| | 91A | Chrome High-Intensity Discharge (HID) Headlamps | ψ+33.00 |
| | Includes LED signatur can help improve visib | e surround. HID headlamps emit a brighter, more natural light than hal | ogen headlamps, which |
| | 91C | Black High-Intensity Discharge (HID) | \$455.00 |
| | | Headlamps | |
| | Includes LED signatur can help improve visib | e surround. HID headlamps emit a brighter, more natural light than hali ility. | ogen headlamps, which |



2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available O | ptions (cont'd |) Description | MSRP |
|-------------|---|--|-----------------------------------|
| | | | \$30.00 |
| | 91B | Wiper Activated Headlamps | ψ30.00 |
| | 55D Auxiliary lamps that a poor visibility. | Front Fog Lamps are generally integrated into the front fascia and designed to help illumina | \$105.00 te the roadway during |
| | 545 Includes turn signals | Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors | \$160.00 |
| | 543 | Long-Arm Manual-Folding Power Adjusting Mirrors | \$65.00 |
| | 544 Includes turn signals | Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors | Variable |
| | 68H Covers the B-C pillal | Running Boards r passenger-side. | \$310.00 |
| | 68L Covers the B-C pillal | Power Running Boards r passenger-side. | \$940.00 |
| | 68J Covers the A-B pillar | Extended Length Running Boards r driver-side and A-C pillar passenger-side. | \$655.00 |
| | 53D | Tow/Haul Mode w/Trailer Wiring Provisions | \$295.00 |
| | Includes trailer wiring rear jumper. This pa | es not include the frame mounted hitch receiver. g harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin concept does not include a Trailer Brake Controller (67D). Additionally, if cur initial purchase, it will have to be an aftermarket trailer brake controller and | stomer wants a trailer |
| | 67D | Trailer Brake Controller (TBC) | Variable |

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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| | ptions (cont'd | • | |
|----------|--|---|--------------------------------|
| Selected | Code | Description | MSRP |
| | 53B Deletes rear tow hod lights. This package | Heavy-Duty Trailer Tow Package Ok. Includes 4/7 pin connector assembly and rear jumper and relay sy does not include a Trailer Brake Controller (67D). Additionally, if cust | \$485.00 |
| | controller after initial Includes: | purchase, it will have to be an aftermarket trailer brake controller and Trailering Wiring Provisions | aftermarket wiring harness |
| | 17A Includes: | Fixed Rear Cargo Door Glass | \$250.00 |
| | - Rear-Window Defn - Rearview Mirror | oster | |
| | 17B | Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass | \$425.00 |
| | - Rear-Window Defr - Rearview Mirror | oster | |
| | 17F Includes: | Fixed Windows-All-Around | \$625.00 |
| | - Rear-Window Defr - Rearview Mirror | oster | |
| | 92E | Privacy Glass | Variable |
| | | of vehicle occupant(s) and occupant personal belongings. The glass a o reduce vehicle cool-down time. | also provides occupant |
| | 60C | Cruise Control w/Adjustable Spd Limiting Device (ASLD) | \$325.00 |
| | The ASLD feature is begins to approach | great for city driving; it allows the driver to set an upper speed limit for the upper speed limit then audible and visual warning are given. | or the vehicle. If the vehicle |
| | 66C | D-Pillar Assist Handles | Variable |
| | | er and passenger-side. Due to space requirements, the driver-side had driver controlled) (57G) is also ordered. | ndle is deleted if front/rear |
| | 85C | Illuminated Sun Visors | \$75.00 |
| | 47D | RV Prep Package | \$4,665.00 |
| | Rear speakers are s Includes: | hipped in dunnage box. | |



Prepared by: Jeff Williams 06/25/2022

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

Available Options (cont'd)

Selected Code Description MSRP

- Modified Vehicle Wiring System

Includes modified vehicle connections for customized wiring harness provisions.

- Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC

Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.

- Traffic Sign Recognition (TSR)
- Intelligent Speed Assist (ISA)
- Intersection Assist
- Electronic Air Temperature Control
- Intelligent Adaptive Cruise Control
- Black High-Intensity Discharge (HID) Headlamps

Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.

- High Resolution Digital Camera
- Wiper Activated Headlamps
- Body Colored Front Bumper

Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color.

- Front Fog Lamps

Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

- Illuminated Sun Visors
- Front Only Carpet Floor Covering

Deletes all rear floor covering.

- 8 Speakers (4 Front/4 Rear)
- Side Sensing System

Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.

- Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N

Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.

- Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors Includes turn signals.

\$75.00 15F Full Rear Compartment Lighting Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch. \$25.00 17P 6 Cargo Tie-Down Hooks \$900.00 47U Window Only Bulkhead Includes - Passenger-Side B-Pillar Assist Handle \$650.00 66F Multi-Level Fixed Shelving - Passenger Side Only \$900.00 66E Multi-Level Fixed Shelving - Driver Side Only

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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| | | options (cont'd) | |
|--|--|--|----------|
| MSRP | Description | Code | Selected |
| \$1,550.00 | Multi-Level Fixed Shelving - Driver & Passenger | 66J | |
| \$195.00 | Large Center Console nifter, a dual cup holder and an additional storage area. | 67E Includes an integrated | |
| \$245.00 | Front & Rear Vinyl Floor Covering | 16E Includes wheel well line | |
| \$35.00 | Front Only Carpet Floor Covering ering. | 16G Deletes all rear floor co | |
| \$30.00 | Front Carpet Floor Mats | 86B | |
| \$875.00 nger-side door or sliding talled by | Heavy-Duty Cargo Flooring Kit uffs for rear cargo doors and side cargo door (60/40 hinged passer eavy-duty scuff plate kit is not installed on vehicle, needs to be inst | 60B Includes: - Heavy-Duty Scuff Plate Includes heavy-duty sepassenger-side door). Includealership. | |
| \$385.00 | O Amp-hr Each) | 87E Includes high spec inte Includes: - Dual AGM Batteries (' - Modified Vehicle Wirir Includes modified veh | |
| Variable Iller corded tools, battery | ver up to 400 watts of power, allowing drivers to easily charge sma | 63C Includes: - 110V/400W Power Ou High-power outlets de chargers or mobile dev | |
| \$20.00 | Dual-Note Horn | 85D | |
| \$95.00 | Keyless Entry Keypad | 52C | |



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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available C | Options (cont'd | Description | MSRP |
|--------------|---|--|-------------------------------|
| | 53K Includes modified vo | Modified Vehicle Wiring System ehicle connections for customized wiring harness provisions. | \$75.00 |
| | 41J | Intelligent Access w/Push-Button Start | \$370.00 |
| | 57G | Driver Controlled Front/Rear Aux A/C & Heater | \$860.00 |
| | Heat is distributed fi | rom rear of front-passenger seat. A/C is distributed from the rear of van. | |
| \checkmark | 58U Includes 4.0" multi-f | Radio: AM/FM Stereo function display, Bluetooth, dual USB ports and 4 speakers (front). | STD |
| | 58V Includes 4.0" multi-f | Radio: AM/FM Stereo w/SYNC 3 function display, Bluetooth, dual USB ports and 4 speakers (front). | \$280.00 |
| | 58B Includes 12" multi-fu (90-day trial) and 4 Includes: - Electronic Air Tem | | \$930.00 Onnected navigation |
| | | Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L 12" multi-function display, Bluetooth, dual USB ports, embedded voice rectrial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid | |
| | subscription. Includes: - Traffic Sign Recog - Intelligent Speed A - Electronic Air Tem - Cruise Control w/A The ASLD feature | Assist (ISA) | |

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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available O | ptions (cont'd | | |
|-------------|--|---|---|
| Selected | Code | Description | MSRP |
| | 58F | Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC | Variable |
| | Includes HD Radio, built-in navigation (S subscription. Includes: - Traffic Sign Recog - Intelligent Speed A - Intersection Assist - Electronic Air Tem - Intelligent Adaptive | perature Control | recognition, connected a 3-month prepaid |
| | 91L | 6 Speakers (4 Front/2 Rear) | \$25.00 |
| | 63E | Dual AGM Batteries (70 Amp-hr Each) | \$295.00 |
| | 41H (400W rating). Reco | Engine Block Heater ommended when minimum temperature is 10 degrees F or below. | \$75.00 |
| | 61C Includes engine hou tire pressure status. | Vehicle Maintenance Monitor ur meter. Depending on the engine, this feature will display engine hour. | \$45.00 meter, oil life, oil level and |
| | 90D High-power outlets chargers or mobile (| 110V/400W Power Outlet deliver up to 400 watts of power, allowing drivers to easily charge smalled devices on-site. | Variable er corded tools, battery |
| | 87A Located in the rear | 12V Powerpoint of the vehicle. | \$15.00 |
| | 67C Includes high capac Includes: - Large Center Cons Includes an integra | | Variable |
| | can connect/prograi | Upfitter Interface Module (UIM) kes it easy for upfitters to operate aftermarket equipment, such as lift bu m the optional upfitter switches to operate aftermarket-installed equipme Please see fleet.ford.com/partsandservice/upfitter-interface for addition | ent with up to 9 digitally |

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Selected | Code | Description | MSRP |
|----------|--|--|--|
| | 59D | Perimeter Alarm | \$155.00 |
| | 86F Includes key fobs. | 2 Additional Keys (4 Total) | \$75.00 |
| | 62B | МуКеу | \$5.00 |
| | 60D Includes adjustable speed without having distance (or gap) fro | Adaptive Cruise Control speed limiting device (ASLD) and intersection assist. Adaptive crui g to work the brake or accelerator pedals. Plus it automatically mai m vehicles ahead. | Variable ise control keeps a constant intains a driver-inputted preset |
| | vehicle, in reverse, i Includes: - Side Sensing Syste | e reverse sensing system, as it sounds a tone when the vehicle ge | f a parallel pårking space. |
| | 65A Includes Blind Spot | Blind Spot Assist 1.0 Information System (BLIS) with Cross-Traffic Alert and trailer cover the Information System (BLIS) with lane keeping aid to provide a visu | \$795.00 rage. Blind Spot Assist 1.0 |
| | steering torque to pr Includes: | event a collision should an object be recognized in the vehicles bli ding Heated Pwr Adjusting Mirrors Is. | nd spot while changing lanes. |
| | 65A_ | Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N | \$595.00 |
| | combines Blind Spor steering torque to pr Includes: | Information System (BLIS) with Cross-Traffic Alert and trailer cover t Information System (BLIS) with lane keeping aid to provide a visu event a collision should an object be recognized in the vehicles blind ding Heated Pwr Adjusting Mirrors | al warning and resistive |
| | 438 | Reverse Brake Assist | \$975.00 |
| | mitigate an impact. S Includes: - 360-Degree Came | nines a collision is imminent while in reverse, automatic braking is a System operation will be effected by aftermarket rear step or other raw/Split View | rear-mounted equipment. |

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via a button located on the instrument panel. - Honeycomb Mesh Grille w/Chrome Surround

Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views



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Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available Op | otions (cont'd Code |) Description | MSRP |
|--------------|--|---|-----------------------------------|
| | 61D Includes front washe via a button located | 360-Degree Camera w/Split View er. Front, side and rear facing cameras allow the driver to toggle through on the instrument panel. | Variable h different camera views |
| | Includes: | Grille w/Chrome Surround | |
| | 61E | High Resolution Digital Camera | N/C |
| | 43R | Reverse Sensing System | \$295.00 |
| | 94A | Side Sensing System | Variable |
| | Works similar to the and other objects. | reverse sensing system, as it sounds a tone when the vehicle gets clos | se to surrounding vehicles |
| | 18D Includes: | Exterior Upgrade Package | Variable |
| | Includes LED signa can help improve vis - Wiper Activated He | adlamps Grille w/Chrome Surround | halogen headlamps, which |
| | 62A | Auxiliary Heater Prep Package w/o Rear Controls | \$65.00 |
| | 62C | Aux Heater & A/C Prep Pkg w/o Rear Controls | \$100.00 |
| | Includes stub lines fo Requires aftermarke | or delivery of coolant/refrigerant for easy addition of an aftermarket rear t upfit of a climate control system. | heater and A/C system. |
| | 96C | Interior Upgrade Package | \$1,435.00 |
| | Includes full-height p Includes: - Front & Rear Vinyl Includes wheel wel - Illuminated Sun Vis - Cruise Control w/A The ASLD feature i | olypropylene cargo area panels. Floor Covering I liners. | r the vehicle. If the vehicle |
| | The ASLD feature i | s great for city driving; it allows the driver to set an upper speed limit fo | r the vehicle. If the vehicle |



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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

Available Options (cont'd)

| Selected | Code | Description | MSRP |
|----------|--|--|---|
| | 96D | Load Area Protection Package | \$395.00 |
| | Includes full-height Includes: - Front & Rear Vinyl Includes wheel we | · · · · · · · · · · · · · · · · · · · | |
| | 85A | Scuff Plate Kit | \$150.00 |
| | | ffs for rear cargo doors and side cargo door (60/40 hinged passenger- r). Scuff plate kit is not installed on vehicle, needs to be installed by u | |
| | 85B | Heavy-Duty Scuff Plate Kit | \$350.00 |
| | Includes heavy-duty passenger-side doo upfitter/dealership. | r scuffs for rear cargo doors and side cargo door (60/40 hinged passer r). Heavy-duty scuff plate kit is not installed on vehicle, needs to be in | nger-side door or sliding stalled by |
| | 47N | Adventure Prep Package | N/A |

Late availability.

Includes:

- Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N

Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.

- Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors

Includes turn signals.

- Front Fog Lamps

Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.

- Auxiliary Fuse Panel

Includes high spec interface connector.

- Dual AGM Batteries (70 Amp-hr Each)
- Modified Vehicle Wiring System

Includes modified vehicle connections for customized wiring harness provisions.

- Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L

Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.

- Electronic Air Temperature Control
- High Resolution Digital Camera
- 110V/400W Power Outlet

High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.

- 12V Powerpoint

Located in the rear of the vehicle.

- Reverse Sensing System
- Side Sensing System

Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.

- Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass
- Rear-Window Defroster
- Rearview Mirror
- Illuminated Sun Visors
- Adaptive Cruise Control



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Available Options (cont'd)

| Selected | Code | Description | MSRP | |
|---------------|--|--|---------------------|--|
| | speed without having distance (or gap) from the control of the control of the control of the confort by helping to the comfort by helping to the confort by the con | Well Liners of vehicle occupant(s) and occupant personal belongings. The glass also properties reduce vehicle cool-down time. | ver-inputted preset | |
| | - Keyless Entry Key | pad | | |
| | 43B | Back Up Alarm | \$150.00 | |
| | Ford accessory, pre-installed. | | | |
| | Includes 102 dB(A) warning capability. | | | |
| | 86N | Front Heavy Duty Tray Style Floor Mats | \$60.00 | |
| | Ford accessory, pre-installed. | | | |
| | | | ¢400.00 | |
| | 86W | Front All-Weather Floor Mats | \$120.00 | |
| | Ford accessory, pre-installed. | | | |
| | COD | Domesto Ctort | \$495.00 | |
| | 68B | Remote Start | * | |
| | Ford accessory, | pre-installed. | | |
| | 15C | Front Black Wheel Well Liners | \$295.00 | |
| | Ford accessory, | | | |
| | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |
| | 153 | Front License Plate Bracket | N/C | |
| | Standard in states requiring two license plates and optional in all other states. | | | |
| | | | | |
| | 79V | COV Required | N/A | |
| | | | | |
| | C09 | Priced DORA | N/C | |
| Fleet Options | | | | |
| Tieet Options | | | | |
| | 43F | Rear Bumper Delete | N/C | |
| | | | | |

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Note: .



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Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available Optic Selected | ons (cont'd) Code | Description | MSRP |
|-----------------------------|--|--|---|
| | Requires valid FIN or dealer code. | | |
| | 942 | Daytime Running Lights | \$45.00 |
| | Requires valid FIN or de | aler code. sibility during daylight conditions. | |
| | 54X | Exterior Mirror Delete | N/C |
| | Requires valid FIN or de | aler code. | |
| | 76C | Orange Safety Belts | \$45.00 |
| | Requires valid FIN or dealer code. Includes belt minder on the front driver and passenger seat(s). | | |
| | 51E | Decal #1 | \$425.00 |
| | Requires valid FIN or dealer code. Minimum annual order of 25 units required. | | |
| | to ordering vehicle in CONCE Orderable Option Form link. O Ford Commercial Graphics re customer review and approva | on-reflective material and graphic design must be completed and IPS. To get started visit the Ford Commercial Graphics website Complete and submit the request form and attach your graphic of presentative will follow-up to finalize the graphic design and property, and to determine which graphic option code and price applies order and graphic option code in CONCEPS. | and click on Factory design (if available). A ovide a design proof for |
| | 51F | Decal #2 | \$575.00 |
| | Requires valid FIN or dealer code. Minimum annual order of 25 units required. | | |
| | Up to 30 sq-ft. Pricing is for no to ordering vehicle in CONCE Orderable Option Form link. (Ford Commercial Graphics recustomer review and approva | on-reflective material and graphic design must be completed and PS. To get started visit the Ford Commercial Graphics website Complete and submit the request form and attach your graphic oppresentative will follow-up to finalize the graphic design and profile, and to determine which graphic option code and price applies order and graphic option code in CONCEPS. | nd approved by Ford prion and click on Factory design (if available). A byide a design proof for |
| | 51G | Decal #3 | \$775.00 |
| | Requires valid FIN or dealer code. Minimum annual order of 25 units required. | | |
| | to ordering vehicle in CONCE Orderable Option Form link. O Ford Commercial Graphics re customer review and approva | on-reflective material and graphic design must be completed and IPS. To get started visit the Ford Commercial Graphics website Complete and submit the request form and attach your graphic of presentative will follow-up to finalize the graphic design and property in the determine which graphic option code and price applies order and graphic option code in CONCEPS. | and click on Factory design (if available). A ovide a design proof for |
| | 52M | 65-mph Governed Top Speed | \$80.00 |



06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| MSRF | Description | options (cont'd) Code | Selected |
|--|--|--|----------|
| | Requires valid FIN or dealer code. | | |
| \$80.00 | 70-mph Governed Top Speed | 52H | |
| | or dealer code. | Requires valid FII | |
| \$80.00 | 75-mph Governed Top Speed | 52N | |
| | | | |
| \$35.00 | Fleet Safety Package | 59C | |
| | | | |
| S. | safety features are set to ON with no driver ability to change settings //Automatic Emergency Braking | Includes: - Driver Alert | |
| \$265.00 | Fleet Fuel Economy Package | 98B | |
| Requires valid FIN or dealer code. | | | |
| wever, the feature remain | eration truncation which provides improved fuel economy and energy cles. | Auto start-stop switch permanently active. Includes: - Engine Idle Shutdo | |
| \$200.00 | Engine Idle Shutdown - 5 Minute Timer | 55E | |
| Requires valid FIN or dealer code. | | | |
| Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting pow on unladen vehicles. | | | |
| \$200.00 | Engine Idle Shutdown - 10 Minute Timer | 55F | |
| Requires valid FIN or dealer code. | | | |
| efficiency by limiting powe | ation truncation which provides improved fuel economy and energy (| Includes smart accel on unladen vehicles. | |

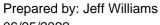


2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available C | ptions (cont'd | | | | |
|-------------|--|---|---------------------------|--|--|
| Selected | Code | Description | MSRP | | |
| | 55G | Engine Idle Shutdown - 15 Minute Timer | \$200.00 | | |
| | Requires valid F | Requires valid FIN or dealer code. | | | |
| | Includes smart acce on unladen vehicles | eleration truncation which provides improved fuel economy and energy eff. | iciency by limiting power | | |
| | 55H | Engine Idle Shutdown - 20 Minute Timer | \$200.00 | | |
| | Requires valid F | Requires valid FIN or dealer code. | | | |
| | Includes smart acce on unladen vehicles | eleration truncation which provides improved fuel economy and energy eff. | iciency by limiting power | | |
| | D9K | Built: Kansas City Plant | N/C | | |
| | 310 | Ship-Thru: Alt Fuel Innovations, LLC (AFI) | \$0.00 | | |
| | 31Q | Ship-Thru: Masterack | N/C | | |
| | 31A | Ship-Thru: Auto Truck | N/C | | |
| | 319 | Ship-Thru: Midway Specialty Vehicles Inc (319) | \$0.00 | | |
| | 312 | Ship-Thru: Midway Specialty Vehicles Inc | N/C | | |
| | 31W | Ship-Thru: National Fleet Services | \$0.00 | | |
| | 31K | Ship-Thru: Knapheide | N/C | | |
| | 31P | Ship-Thru: Kranz of KC | N/C | | |
| | 31S | Ship-Thru: Roush CleanTech | \$0.00 | | |





2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Available Op | otions (cont'd) Code | Description | MSRP |
|--------------|-----------------------------------|---|--------|
| | 31H | Ship-Thru: Quigley Motors | \$0.00 |
| | 31V | Ship-Thru: Adrian Steel | N/C |
| | 31C | Ship-Thru: Monroe Truck Equipment | \$0.00 |
| | 31G | Ship-Thru: Dejana | N/C |
| | 314 | Ship-Thru: Reading Equipment & Distribution LLC | N/C |
| | 310 | Ship-Thru: Driverge Vehicle Innovations LLC | N/C |
| | 313 | Ship-Thru: Utilimaster | N/C |
| | 31T | Ship-Thru: Ford Component Sales LLC w/GFX | N/C |
| | 316 | Ship-Thru: Westport Dallas Inc | \$0.00 |
| | 315 | Ship-Thru: KC Truck Systems Inc. | \$0.00 |
| | FLADCR | Fleet Advertising Credit | \$0.00 |
| | WARANT Requires valid FIN code | Fleet Customer Powertrain Limited Warranty | N/C |



06/25/2022

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2023 Transit-250 Cargo RWD Low Roof Van 130" WB Base (R1Y)

Price Level: 315

| Selected | Code | Description | MSRP |
|--------------|--|---|---------|
| | Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a nonfleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle. | | |
| | FINAL1 | Fleet Final Order Date: TBD | N/C |
| | 64C | Wheels: 16" White Steel w/Black Hubcap (Fleet) | \$35.00 |
| | Requires valid FIN | or dealer code. | |
| Emissions | | | |
| \checkmark | 425 | 50-State Emissions System | STD |
| General Info | | | |
| | ORDER1 | Initial Order Date: TBD | N/C |
| | START1 | Start-Up Date: TBD | N/C |
| | BUII D1 | Build-Out Date: TBD | N/C |