Spec # 278 6% option discount all zones

K2Y - \$39,255.30 price for all zones



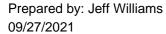
Prepared by: Jeff Williams 09/27/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 Transit-150 Passenger RWD Low Roof Van 130" WB XL (K1Y)

Price Level: 220

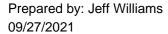
Available Op	tions		
Selected	Code	Description	MSRP
Packages			
\checkmark	301A	Order Code 301A	N/C
	Includes auxiliary t - 3.73 Axle Ratio - GVWR: 8,550 lbs - Tires: 235/65R16C - Wheels: 16" Silver - Ebony Cloth Bucke Includes 2-way ma - Cloth Front Bucket - Radio: AM/FM Ste	tion. Spd Automatic w/OD & SelectShift ransmission oil cooler. C 121/119 R AS BSW Steel w/Black Hubcap et Seats Inual driver seat with lumbar, 2-way manual passenger seat and driver and t seats reo -function display, Bluetooth and dual USB ports.	d passenger armrest.
Powertrain			
\checkmark	998 Includes port injection	Engine: 3.5L PFDi V6 Flex-Fuel	STD
	44U Includes auxiliary tra	Transmission: 10-Spd Automatic w/OD & SelectShift ansmission oil cooler.	STD
\checkmark	X73	3.73 Axle Ratio	STD
	X7L	3.73 Limited-Slip Axle Ratio	\$325.00
	STDGV	GVWR: 8,550 lbs	STD
Wheels & Tires			
\checkmark	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
	STDWL	Wheels: 16" Silver Steel w/Black Hubcap	STD





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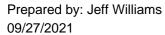
		Options (cont'd)	
MSRP	Description	Code	Selected
\$35.00	Wheels: 16" Steel w/Full Silver Cover	64H	
\$395.00	Wheels: 16" Silver Aluminum Alloy	647	
\$525.00	Wheels: 16" Black Aluminum Alloy	644	
-\$125.00	Spare Tire & Wheel Delete	51A	
		rim	Seats & Seat Tr
STD passenger armrest.	Ebony Cloth Bucket Seats Il driver seat with lumbar, 2-way manual passenger seat and driver and	21M Includes 2-way manua	\checkmark
N/C vay manual passenger	Dark Palazzo Gray Vinyl Bucket Seats support and passenger armrest. Includes 2-way manual driver seat, 2-w	21G Deletes driver lumbar seat and driver armre.	
N/C er seat.	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests support. Includes 2-way manual driver seat and 2-way manual passeng	21P Deletes driver lumbar	
\$875.00 d driver and passenger	Ebony Cloth Heated Bucket Seats r driver seat with lumbar, 10-way power passenger seat with lumbar and	21R Includes 10-way powe armrest.	
STD	Cloth Front Bucket Seats	С	\checkmark
N/C	Vinyl Front Bucket Seats	V	
-\$170.00	8-Passenger Seats ats, 2nd row: 3 seats and 3rd row: 3 seats.	96L Includes 1st row: 2 se	
-\$855.00	2-Passenger Seats w/Add. Rear Seat Attachment Points oved, but seat attachment points are still present.	96K	





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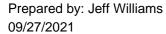
		otions (cont'd)	
MSRP	Description	Code	Selected
			Other Options
STD	Monotone Paint Application	PAINT	\checkmark
STD	130" Wheelbase	130WB	\checkmark
N/C	Front License Plate Bracket	153	
tes.	equiring two license plates and optional in all other states	Standard in states	
\$250.00	Body Colored Front Bumper	53G	
the exterior color.	pers are offered in every exterior color. The front bumper will match the	Body colored front bu	
ninate the roadway during	e generally integrated into the front fascia and designed to help illumina	Includes: - Front Fog Lamps Auxiliary lamps that poor visibility.	
N/C	Carbon Black Rear Bumper w/Integral Step	43E	
N/C	60/40 Hinged Passenger-Side Door	59A	
\$455.00	High-Intensity Discharge (HID) Headlamps	91A	
nlogen headlamps, which	surround. HID headlamps emit a brighter, more natural light than halog	Includes LED signatu can help improve visi	
\$30.00	Wiper Activated Headlamps	91B	
n, the headlamps will turr of time after the owner	d headlamps. When the headlamp control is in the AutoLamp position, lighting conditions. The headlamps will also stay on for a set period of t	Includes wiper activated on automatically in loturns off the ignition.	
\$105.00	Front Fog Lamps	55D	
nate the roadway during	generally integrated into the front fascia and designed to help illuminate	Auxiliary lamps that a poor visibility.	
\$160.00	Short-Arm Manual-Folding Heated Pwr	545	
	Adjusting Mirrors	Includes turn signals.	





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	ptions (cont'd		_
Selected	Code	Description	MSRP
	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$65.00
	544 Includes turn signals	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors	Variable
	68H Covers the B-C pillar	Running Boards passenger-side.	\$310.00
	68L Covers the B-C pillar	Power Running Boards passenger-side.	\$940.00
	68J Covers the A-B pillar	Extended Length Running Boards driver-side and A-C pillar passenger-side.	\$655.00
	rear jumper. This pac brake controller after	Tow/Haul Mode w/Trailer Wiring Provisions g harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin ockage does not include a Trailer Brake Controller (67D). Additionally, if cur initial purchase, it will have to be an aftermarket trailer brake controller a	istomer wants a trailer
	harness.		
	67D	Trailer Brake Controller (TBC)	Variable
	53B	Heavy-Duty Trailer Tow Package	\$485.00
	jumper and relay sys (67D). Additionally, it trailer brake controlle Includes: - Tow/Haul Mode w/ Includes trailer wirir and rear jumper. This	ok. Includes tow/haul mode with trailer wiring provisions, 4/7 pin connector tem for backup/B+/running lights. This package does not include a Trailer or customer wants a trailer brake controller after initial purchase, it will have a rand aftermarket wiring harness. Trailer Wiring Provisions and harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin a package does not include a Trailer Brake Controller (67D). Additionally, or after initial purchase, it will have to be an aftermarket trailer brake controller (67D).	r Brake Controller e to be an aftermarket connector assembly if customer wants a
	92E	Privacy Glass	\$500.00
		of vehicle occupant(s) and occupant personal belongings. The glass also preduce vehicle cool-down time.	provides occupant





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Available Option			
Selected	Code	Description	MSRP
	60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD)	\$325.00
	The ASLD feature is great begins to approach the upp	for city driving; it allows the driver to set an upper speed limit for the per speed limit then audible and visual warning are given.	e vehicle. If the vehicle
	67E Includes an integrated shift	Large Center Console er, a dual cup holder and an additional storage area.	\$195.00
	16H	Front & Rear Carpet Floor Covering	\$125.00
	86B	Front Only Carpet Floor Mats	\$30.00
	87E Includes high spec interfact Includes: - Dual AGM Batteries (70 A - Modified Vehicle Wiring S Includes modified vehicle		\$385.00
	85D	Dual-Note Horn	\$20.00
	52C	Keyless Entry Keypad	\$95.00
	53K Includes modified vehicle c	Modified Vehicle Wiring System onnections for customized wiring harness provisions.	\$75.00
	41J	Intelligent Access w/Push-Button Start	\$370.00
\checkmark	58U Includes 4.0" multi-function Includes: - 8 Speakers (4 Front/4 Rea	Radio: AM/FM Stereo display, Bluetooth and dual USB ports. ar)	STD
	58B Includes 12" display, Blueto (4 front/4 rear). Includes: - Electronic Air Temperatur	Radio: AM/FM Stereo w/SYNC 4 poth, dual USB ports, embedded voice recognition, connected navig	\$930.00 gation and 8 speakers



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Available Op	•	•	
Selected	Code	Description	MSRP
	Includes: - SYNC 3 Communic	Radio: AM/FM Stereo w/SYNC 3 unction display, Bluetooth and dual USB ports. cations & Entertainment System t, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, US at/4 Rear)	\$280.00 B port and auxiliary input
		Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav 12" multi-function display, Bluetooth, dual USB ports, embedded voice reakers (4 front/4 rear). Derature Control	\$1,165.00
	built-in navigation an Includes: - Traffic Sign Recogn - Intelligent Speed A: - Electronic Air Temp - Cruise Control w/A The ASLD feature i	ssist (ISA)	
	58F Includes HD Radio, built-in navigation an Includes: - Traffic Sign Recogn - Intelligent Speed A. Intersection Assist - Electronic Air Temp - Intelligent Adaptive	ssist (ISA) perature Control	\$2,050.00
	63X	Single AGM Battery (70 Amp-hr)	\$125.00
	63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
	41H (400W rating). Reco	Engine Block Heater mmended when minimum temperature is 10 degrees F or below.	\$75.00
	61C Includes engine hour tire pressure.	Vehicle Maintenance Monitor rmeter. Depending on the engine, this feature will display engine hour m	\$45.00 neter, oil life, oil level and



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2022 Transit-150 Passenger RWD Low Roof Van 130" WB XL (K1Y)

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Available C	ptions (cont'c	l)	
Selected	Code	Description	MSRP
	Includes: - Large Center Con- Includes an integra - Auxiliary Fuse Pa- Includes high spec - Dual AGM Batter - Modified Vehicle	ated shifter, a dual cup holder and an additional storage area. nel c interface connector. ies (70 Amp-hr Each)	\$610.00
	55A	Upfitter Interface Module (UIM)	\$255.00
	can connect/progra	kes it easy for upfitters to operate aftermarket equipment, such as m the optional upfitter switches to operate aftermarket-installed ec Please see fleet.ford.com/partsandservice/upfitter-interface for a	quipment with up to 9 digitally
	59D	Perimeter Alarm	\$155.00
	86F Includes key fobs.	2 Additional Keys (4 Total)	\$75.00
	62B	МуКеу	\$5.00
		Adaptive Cruise Control speed limiting device (ASLD). intersection assist, Adaptive cruise ork the brake or accelerator pedals. Plus it automatically maintains om vehicles ahead.	
		Enhanced Active Park Assist ng system. Enhanced active park assist helps make parking less into a perpendicular parking space or steer the vehicle into or out	
	65A Includes Blind Spot	Blind Spot Assist 1.0 Information System (BLIS) with Cross-Traffic Alert and trailer cov	Variable erage. Blind Spot Assist 1.0
	steering torque to p Includes:		
	438	Reverse Brake Assist	\$975.00

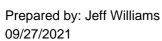


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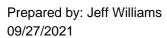
Available Options (cont'd) Selected Code **Description MSRP** If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment. - 360-Degree Camera w/Split View Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel. Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. Reverse Sensing System Honeycomb Mesh Grille w/Chrome Surround \$1,000.00 360-Degree Camera w/Split View Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel. Includes - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround N/C 61E High Resolution Digital Camera \$295.00 43R Reverse Sensing System \$480.00 94A Side Sensing System Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects. Includes: Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility. Reverse Sensing System -\$300.00 47E Builder's Prep Package Deletes rear floor covering, rear-seats and restraints and rear-seat rails and fasteners. Includes: - Front License Plate Bracket Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions. - Front Only Vinyl Floor Covering - 2-Passenger Seats w/Add. Rear Seat Attachment Points 13 rear seats are removed, but seat attachment points are still present. \$145.00 43B Back Up Alarm Includes 102 dB(A) warning capability. \$60.00 86N Front Heavy Duty Tray Style Floor Mats





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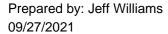
Available Option	ons (cont'd) Code	Description	MSRP
	68B	Remote Start	\$495.00
	15C	Front Black Wheel Well Liners	\$295.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	942 Requires valid FIN code. Provides enhanced vehicle vis	Daytime Running Lights ibility during daylight conditions.	\$45.00
	Up to 15 sq-ft. Pricing is for no to ordering vehicle in CONCEF Orderable Option Form link. CF Ford Commercial Graphics recustomer review and approval.	Decal #1 Minimum annual order of 25 units required. In-reflective material and graphic design must be completed an PS. To get started visit the Ford Commercial Graphics website complete and submit the request form and attach your graphic design and procesentative will follow-up to finalize the graphic design and processor and graphic option code and price applies order and graphic option code in CONCEPS.	and click on Factory design (if available). A byide a design proof for
	Up to 25 sq-ft. Pricing is for no to ordering vehicle in CONCEF Orderable Option Form link. Co Ford Commercial Graphics re- customer review and approval	Decal #2 Minimum annual order of 25 units required. n-reflective material and graphic design must be completed an PS. To get started visit the Ford Commercial Graphics website omplete and submit the request form and attach your graphic or cresentative will follow-up to finalize the graphic design and program to determine which graphic option code and price applies order and graphic option code in CONCEPS.	and click on Factory design (if available). A ovide a design proof for
	Up to 45 sq-ft. Pricing is for no to ordering vehicle in CONCEF Orderable Option Form link. Conford Commercial Graphics recustomer review and approval.	Decal #3 Minimum annual order of 25 units required. n-reflective material and graphic design must be completed an PS. To get started visit the Ford Commercial Graphics website omplete and submit the request form and attach your graphic corresentative will follow-up to finalize the graphic design and program of the determine which graphic option code and price applies order and graphic option code in CONCEPS.	and click on Factory design (if available). A ovide a design proof for





Price Level: 220

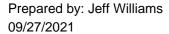
Available C	ptions (cont'd)		
Selected	Code	Description	MSRP	
	51H	Decal #4	\$995.00	
	Requires valid FI	N code. Minimum annual order of 25 units required.		
	to ordering vehicle in Orderable Option Fo Ford Commercial Gr customer review and	ng is for non-reflective material and graphic design must be completed and CONCEPS. To get started visit the Ford Commercial Graphics website form link. Complete and submit the request form and attach your graphic craphics representative will follow-up to finalize the graphic design and produced approval, and to determine which graphic option code and price applies are vehicle order and graphic option code in CONCEPS.	and click on Factory design (if available). A ovide a design proof for	
	51J	Decal #5	\$1,395.00	
	Requires valid FI	N code. Minimum annual order of 25 units required.		
	to ordering vehicle in Orderable Option Fo Ford Commercial Gr customer review and	ng is for non-reflective material and graphic design must be completed and CONCEPS. To get started visit the Ford Commercial Graphics website form link. Complete and submit the request form and attach your graphic craphics representative will follow-up to finalize the graphic design and produced approval, and to determine which graphic option code and price applies are vehicle order and graphic option code in CONCEPS.	and click on Factory design (if available). A byide a design proof for	
	52M	65-mph Governed Top Speed	\$80.00	
	Requires valid FI	N code.		
	52H	70-mph Governed Top Speed	\$80.00	
	Requires valid FI	·		
	52N	75-mph Governed Top Speed	\$80.00	
	Requires valid FI	N code.		
	55E	Engine Idle Shutdown - 5 Minute Timer	\$200.00	
	Requires valid FIN or dealer code.			
	on unladen vehicles Includes: - Smart Acceleratior		ficiency by limiting power	
	55F	Engine Idle Shutdown - 10 Minute	\$200.00	
	001	Timer		
	Requires valid FI	N or dealer code.		





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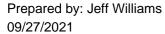
•	otions (cont'd	•	
Selected	Code	Description	MSRP
	on unladen vehicles. Includes: - Smart Acceleration		ficiency by limiting power
	55G	Engine Idle Shutdown - 15 Minute Timer	\$200.00
	Requires valid FI	N or dealer code.	
	on unladen vehicles. Includes: - Smart Acceleration		ficiency by limiting power
	55H	Engine Idle Shutdown - 20 Minute Timer	\$200.00
	Requires valid FI	N or dealer code.	
	Includes smart acce on unladen vehicles. Includes: - Smart Acceleration	leration truncation which provides improved fuel economy and energy ef	ficiency by limiting power
	D9K	Built: Kansas City Plant	N/C
	31Q	Ship-Thru: Masterack	N/C
	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Auto Truck	N/C
	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
	31W	Ship-Thru: National Fleet Services	\$0.00





Price Level: 220

Available C	Options (cont'd) Code	Description	MSRP
	31K	Ship-Thru: Knapheide	N/C
	31P	Ship-Thru: Kranz of KC	N/C
	31S	Ship-Thru: Roush CleanTech	\$0.00
	31H	Ship-Thru: Quigley Motors	\$0.00
	31V	Ship-Thru: Adrian Steel	N/C
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
	31G	Ship-Thru: Dejana	N/C
	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
	310	Ship-Thru: Driverge Vehicle Innovations LLC	N/C
	313	Ship-Thru: Utilimaster	N/C
	31 T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00





Price Level: 220

Available Op	otions (cont'd))	
Selected	Code	Description	MSRP
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 09/16/21	Variable
	64C	Wheels:16" White Steel w/Black Hubcap (Fleet)	\$35.00
	Requires valid FII	N code.	
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 08/16/2021	N/C
	START1	Start-Up Date: 11/08/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C