NCSA Contract discount of 6% on all option pricing



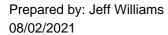
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 230

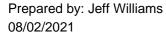
Title Level. 250			
Available C	=		
Selected	Code	Description	MSRP
Packages			
\checkmark	660A	Order Code 660A	N/C
	- Transmission: Tor 10R140 with neutr - 4.88 Akle Ratio - GVWR: 18,000 lbs - Tires: 225/70Rx19 - Wheels: 19.5" x 6' Hub covers/center - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC Communic	.5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player rs. sations & Entertainment System ad voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	l idle and selectable drive modes: normal, tow/haul, eco, deep sand/snov	v and slippery.
	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00





Price Level: 230

Available O	ptions (cont'd)		
Selected	Code	Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
\checkmark	STDGV	GVWR: 18,000 lbs Payload Package	STD
	68D	GVWR: 17,500 lb Payload Downgrade Package	N/C
	68U	GVWR: 19,000 lbs Payload Upgrade Package	\$815.00
	Includes upgraded fra on GVWR and payloa	me and upgraded rear-axle. Note: See Order Guide Supplemental Refer d ranges.	rence for further details
	68M	GVWR: 19,500 lb Payload Plus Upgrade Package	\$1,155.00
	Includes upgraded fra Note: See Order Guid	me, rear-axle and low deflection/high capacity springs. Increases max R le Supplemental Reference for further details on GVWR.	GAWR to 14, 706.
Wheels & Tires			
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tire	Tires: 225/70Rx19.5G BSW Traction es on the rear and 2 A/P tires on the front.	\$190.00
	TGK	Tires: 225/70Rx19.5G BSW Traction (TGK)	\$215.00
	Includes 4 traction tire could incur irregular fr	es on the rear and 2 traction tires on the front. Not recommended for over cont tire wear and/or NVH.	r the road applications;
\checkmark	64Z Hub covers/center orr	Wheels: 19.5" x 6" Argent Painted Steel naments not included.	STD
	512 Required in Rhode Excludes carrier. Includes: - 6-Ton Hydraulic Jack		\$350.00





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Available Selected	Options (cont'd) Description	MSRP
	51D	Spare Tire & Wheel Delete (Regional)	\$0.00 -\$85.00
	Only available to	- Option Discount pool accounts for sales to Rhode Island.	
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00
Seats & Seat	Trim		
\checkmark	A Includes center armi	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armi	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat e manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat e manual lumbar.	\$515.00
Other Options	3		
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	145WB	145" Wheelbase	STD
\checkmark	STDRD Includes 4 speakers Includes: - SYNC Communica Includes enhanced and steering wheel a	tions & Entertainment System voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1	STD smart-charging USB port
	531	Trailer Tow Package	\$45.00



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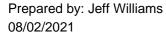
Selected	Code	Description	MSRP
	Ford RV trailer towir	t trailer brake wiring kit. Trailer brake controller not included. Note: Sang suide should be consulted for specific trailer towing or camper limit axle ratios and model availability.	
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Chrome Front Bu - Steering Wheel-Mo	mper ounted Cruise Control	
	90L	Power Equipment Group	\$915.00
		side lock cylinder. Includes upgraded door-trim panel.	
	- Folding Trailer Tov Includes manual te - MyKey Includes owner col - Power Front Side	ck Passive Anti-Theft System (PATS) and inclination/intrusion sensor w Mirrors w/Power Heated Glass lescoping, heated convex spotter mirror and integrated clearance lar introls feature. Windows o/down driver/passenger window.	
	67H	Heavy-Service Front Suspension Package	\$125.00
	specific vehicle conf such as heavy-duty	d heavy-service front springs (see Order Guide Supplemental Refere igurations). Recommended only on vehicles which will permanently u winches, brush guards or other apparatus which loads the front axle VR). Note 1: May result in a deterioration of ride quality. Note 2: Vehi- his package.	utilize aftermarket equipment to the specified Gross Axle
	67X	Extra Heavy-Service Suspension	\$125.00
		Package	
	springs/FGAWR of s aftermarket equipme specified Gross Axle	d extra heavy-service front springs (see Order Guide Supplemental I specific vehicle configurations). Recommended only on vehicles whice the such as heavy-duty winches, brush guards or other apparatus where weight Rating (GAWR). Note 1: May result in a deterioration of ride with the addition of this package.	th will permanently utilize siich loads the front axle to the
	67P	Extra Heavy-Duty Front End	\$285.00
_	.	Suspension - 7,500 GAWR	
	Includes upgraded f vehicle package - re	ront axle and max 7,500 lbs. Front springs/GAWR rating for configura quires further manufacture and certification by a final stage manufac	ation selected. Incomplete turer.
	473	Snow Plow Prep Package	\$250.00



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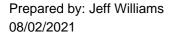
Available C	Options (cont'd)	
Selected	Code	Description	MSRP
	configurations). Note 2: Also allows for the	d springs (see order guide supplemental reference for springs/FGAWR of e 1: Restrictions apply; see supplemental reference or body builders layou e attachment of a winch. Note 3: Highly recommended to add (86M) dual b B) 397 amp alternators for diesel engine is highly recommended for max o	t book for details. Note pattery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Vel combined with certif CNG/propane fueled Company does not p CNG or propane fue applicable U.S. or C installer, alterer or s complies with U.S. f	engine intake valves and valve seats. Note: This package does not include nicle will be equipped with the standard factory gasoline fuel system. Addit led calibration reflash is required, from an external upfitter, to convert the valvehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option whole. Ford does not represent that a vehicle converted to use CNG or propandanadian safety standards. It is the responsibility of the final stage manufacturer) to determine that any vehicle converted to be deral, California or Canadian exhaust and evaporative emission requirem U.S. and Canadian safety standards, labeling and any other requirements.	ional equipment rehicle to a guide. Ford Motor en converted to use e will comply with all eturer (body-builder, use CNG or propane eents, federal fuel
	63C	Aft-Axle Frame Extension	\$115.00
	42.4" aft-of-axle fram	ne extension increases AF dimension to 89.4"	
	4 1H	Engine Block Heater	\$100.00
	41P	Transfer Case Skid Plates	\$100.00
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rhoo	6-Ton Hydraulic Jack (Regional) de Island.	N/C
	62R Includes mobile and	Transmission Power Take-Off Provision stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00





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Available C	options (cont'd)	
Selected	Code	Description	MSRP
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	Variable
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	\$125.00
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00
	54L 102" width. Includes lamps/turn signals. Includes: - Utility Lighting Syst Includes LED side-	Folding Trailer Tow Mirrors manual telescoping power/heated glass, heated convex spotter mirror and tem mirror spotlights.	\$645.00 integrated clearance
	63A Includes LED side-n	Utility Lighting System	\$160.00
	52B Includes smart traile	Trailer Brake Controller r tow connector. Verified to be compatible with electronic actuated drum bra	\$270.00 kes only.





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Available Option	ons (cont'd) Code	Description	MSRP
	18B	Platform Running Boards	\$320.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic Emergenc	Pre-Collision Assist by Braking (AEB), automatic high beam and forward collision warning.	\$115.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
		Rear View Camera & Prep Kit cab wiring and frame wiring to the rear most cross member. Upfitters kit, 20' jumper wire and camera mounting/aiming instructions.	\$415.00
	153 Standard in states requir	Front License Plate Bracket ring 2 license plates and optional to all others.	N/C
	43B	Fixed Rear-Window w/Defrost	\$60.00
	924	Privacy Glass	N/C
	41A Includes: - 397 Amp Alternators	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	398	SiriusXM Radio	\$185.00



2022 F-550 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F5H)

Price Level: 230

Available Options (cont'd) Selected Code **Description MSRP** Includes 1 I/P mounted center speaker and a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. \$130.00 87H Black Molded Hood Deflector (Pre-Installed) \$140.00 76C Exterior Backup Alarm (Pre-Installed) \$675.00 91S Amber 360-Degree Dual Beacon LED Warning Strobes Pre-installed. \$725.00 91G Amber-Wht 360-Deg Dual Beacon LED Warning Strobes Pre-installed. \$180.00 61L Front Wheel Well Liners (Pre-Installed) N/A 79V **COV** Required N/C C09 Priced DORA Fleet Options \$1,205.00 47A Ambulance Prep Package (LPO) Requires valid FIN code. Includes upgraded front springs/GAWR rating (please see supplemental order guide or visit fordbbas.com for complete details). Incomplete vehicle package - requires further manufacturer and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Prep Package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Includes:

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

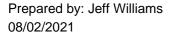
- 397 Amp Alternators



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Price	Level:	: 230

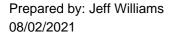
Available Options (cont'd) **Selected** Code **Description MSRP** \$1,205.00 47L Ambulance Prep Pkg w/Special Emissions (LPO) Requires valid FIN code. Includes upgraded front springs/GAWR rating, please see supplemental order guide, or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacturer and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. 397 Amp Alternators Operator Commanded Regeneration \$1,205.00 47J Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO) Requires valid FIN code. Includes 7,000 lbs. max front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: 397 Amp Alternators Operator Commanded Regeneration \$235.00 525 Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code. N/C 525_ Steering Wheel-Mounted Cruise Control \$45.00 942 Daytime Running Lamps (DRL) (LPO) Requires valid FIN code. The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL) on/off cluster controllable.





Price Level: 230

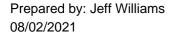
Available O	ptions (cont'd)	Description	MSRP
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		
	63G Requires valid FIN code.	Bright Grille (LPO)	N/C
	17F Requires valid FIN code.	XL Decor Group (LPO)	\$220.00
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C





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Available (Options (cont'd)	Description	MSRP
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31B	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00





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Available C	Options (cont'd)	Description	MSRP
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00
	Includes: - XL Decor Group (LPC - Chrome Front Bump - Steering Wheel-Moul	per	
	595	Fog Lamps (Fleet)	\$130.00
Emissions	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C



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Available Options (cont'd)

Selected Code Description MSRP