NCSA Contract discount of 6% on all option pricing



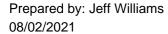
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-550 Chassis 4x2 SD Super Cab 168" WB DRW XL (X5G)

Price Level: 230

1 1100 201011 200			
Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	660A	Order Code 660A	N/C
	- Transmission: Tor 10R140 with neutr - 4.88 Axle Ratio - GVWR: 18,000 lbs - Tires: 225/70Rx15 - Wheels: 19.5" x 6 Hub covers/center - HD Vinyl 40/20/40 Includes center ar - Radio: AM/FM Ste Includes 6 speake - SYNC Communi	.5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player rs. sations & Entertainment System ad voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	l idle and selectable drive modes: normal, tow/haul, eco, deep sand/snow	and slippery.
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00





Price Level: 230

Available C	Options (cont'd)	Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
\checkmark	STDGV	GVWR: 18,000 lbs Payload Package	STD
	68D	GVWR: 17,500 lb Payload Downgrade Package	N/C
	68M Includes upgraded fra Note: See Order Guid	GVWR: 19,500 lb Payload Plus Upgrade Package me, rear-axle and low deflection/high capacity springs. Increases max Resupplemental Reference for further details on GVWR.	\$1,155.00 RGAWR to 14, 706.
Wheels & Tires	S		
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tire	Tires: 225/70Rx19.5G BSW Traction s on the rear and 2 A/P tires on the front.	\$190.00
	64Z Hub covers/center orn	Wheels: 19.5" x 6" Argent Painted Steel aments not included.	STD
	512 Required in Rhode Excludes carrier. Includes: - 6-Ton Hydraulic Jack		\$350.00
	51D	Spare Tire & Wheel Delete (Regional) - Option Discount	\$0.00 -\$85.00
	Only available to p	ool accounts for sales to Rhode Island.	
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00

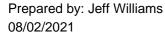


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2022 F-550 Chassis 4x2 SD Super Cab 168" WB DRW XL (X5G)

Price Level: 230

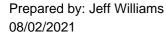
Available Options (cont'd)			
Selected	Code	Description	MSRP
Seats & Seat Tr	im		
\checkmark	A Includes center arm	HD Vinyl 40/20/40 Split Bench Seat arest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat prest, cupholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's sid	Vinyl 40/Mini-Console/40 Front Seat le manual lumbar.	\$355.00
	4 Includes driver's sid	Cloth 40/Mini-Console/40 Front Seat le manual lumbar.	\$515.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	168WB	168" Wheelbase	STD
\checkmark	STDRD Includes 6 speakers Includes: - SYNC Communica Includes enhanced and steering wheel	ations & Entertainment System I voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1	STD smart-charging USB port
	531	Trailer Tow Package	\$45.00
	Ford RV trailer towi	nt trailer brake wiring kit. Trailer brake controller not included. Note: Sales Ing guide should be consulted for specific trailer towing or camper limits ar In axle ratios and model availability.	persons source book or and corresponding
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Chrome Front Bu - Steering Wheel-M	umper ounted Cruise Control	





Price Level: 230

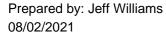
Available O	ptions (cont'c	<i>l)</i>	
Selected	Code	Description	MSRF
	90L Deletes passenger	Power Equipment Group side lock cylinder. Includes upgraded door-trim panel.	\$915.00
	- Folding Trailer To Includes manual to - MyKey Includes owner co - Power Front & Re	ck Passive Anti-Theft System (PATS) and inclination/intrusion sensors. w Mirrors w/Power Heated Glass elescoping, heated convex spotter mirror and integrated clearance lamps entrols feature. ear Side Windows	s/turn signals.
	- Power Locks - Remote Keyless E	ıp/down driver/passenger window. Entry	
	67H	Heavy-Service Front Suspension	\$125.00
		Package	
	specific vehicle con such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Reference figurations). Recommended only on vehicles which will permanently utili vinches, brush guards or other apparatus which loads the front axle to WR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle this package.	ze aftermarket equipmen the specified Gross Axle
	67X	Extra Heavy-Service Suspension	\$125.00
	springs/FGAWR of aftermarket equipm specified Gross Axl	Package ed extra heavy-service front springs (see Order Guide Supplemental Rei specific vehicle configurations). Recommended only on vehicles which v lent such as heavy-duty winches, brush guards or other apparatus which le Weight Rating (GAWR). Note 1: May result in a deterioration of ride qu with the addition of this package.	vill permanently utilize loads the front axle to th
	67P	Extra Heavy-Duty Front End	\$285.00
		Suspension - 7,500 GAWR	
	Includes upgraded vehicle package - re	front axle and max 7,500 lbs. Front springs/GAWR rating for configuration equires further manufacture and certification by a final stage manufacture	on selected. Incomplete er.
	473	Snow Plow Prep Package	\$250.00
	configurations). Not 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FGAWR te 1: Restrictions apply; see supplemental reference or body builders lay ne attachment of a winch. Note 3: Highly recommended to add (86M) dua 7B) 397 amp alternators for diesel engine is highly recommended for ma	out book for details. Note al battery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00
	86S	Low Deflection Package	\$110.00
	Includes 2-inch spa	cer blocks. Recommended for rear-biased loading, such as wrecker/retr	iever applications.





Price Level: 230

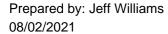
Available C	ptions (cont'c)	
Selected	Code	Description	MSRP
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Ve combined with certing CNG/propane fueles Company does not CNG or propane fueliplicable U.S. or Complies with U.S. installer, alterer or somplies with U.S. installer.	engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Addit fied calibration reflash is required, from an external upfitter, to convert the d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option wh el. Ford does not represent that a vehicle converted to use CNG or propant canadian safety standards. It is the responsibility of the final stage manufact ubsequent stage manufacturer) to determine that any vehicle converted to federal, California or Canadian exhaust and evaporative emission requirem to U.S. and Canadian safety standards, labeling and any other requirements.	ional equipment vehicle to a guide. Ford Motor en converted to use e will comply with all eturer (body-builder, use CNG or propane ents, federal fuel
	4 1H	Engine Block Heater	\$100.00
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rho	6-Ton Hydraulic Jack (Regional) de Island.	N/C
	62R Includes mobile and	Transmission Power Take-Off Provision I stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	Variable





Price Level: 230

Available Options (cont'd)				
Selected	Code	Description	MSRP	
	18A	Upfitter Interface Module	\$295.00	
	67A	332 Amp Alternators	N/C	
	67B	397 Amp Alternators	\$115.00	
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	\$125.00	
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00	
	63A Includes LED side-n	Utility Lighting System nirror spotlights.	\$160.00	
	52B Includes smart traile	Trailer Brake Controller er tow connector. Verified to be compatible with electronic actuated drum brakes of	\$270.00 only.	
	18B	Platform Running Boards	\$445.00	
	60C	Audible Lane Departure Warning	\$115.00	
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision warning.	\$115.00	
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C	
		Rear View Camera & Prep Kit t includes cab wiring and frame wiring to the rear most cross member. Upfitters king bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 it includes	
	153	Front License Plate Bracket	N/C	





Price Level: 230

	Options (cont'd	•	MODE
Selected	Code Standard in state	Description as requiring 2 license plates and optional to all others.	MSRP
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	rs	
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	39S SiriusXM Radio \$185.00 Includes 1 I/P mounted center speaker and a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.		
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00

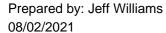


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2022 F-550 Chassis 4x2 SD Super Cab 168" WB DRW XL (X5G)

Price Leve	el:	230
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Available Option	ons (cont'd) Code	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN cod	,	
	complete details). Incomple manufacturer. Ford vehicles Package. In addition, Ford Vehicle Manual and the For without the Ford Ambulance	ings/GAWR rating (please see supplemental order guide or visit for the vehicle package - requires further manufacturer and certification is are suitable for producing ambulances only if equipped with the Facting as ambulance manufacturers to follow the recommendations of the different supplements. It is a produce an ambulance voids the Ford warranty of the been integrated into the engine control module.	n by a final stage Ford Ambulance Prep the Ford Incomplete Using a Ford vehicle
	47L	Ambulance Prep Pkg w/Special	\$1,205.00
		Emissions (LPO)	
	complete details. Incomplet manufacturer. Ford vehicles Ford Ambulance Prep Pack manufacturers to follow the Builders Layout Book (and JEPA Special Emergency Ven NOTE 1: Stationary Elevate Engine calibration significar Operator commanded regeledefinition of an emergency vehicles.	sings/GAWR rating, please see supplemental order guide, or visit for evehicle package - requires further manufacturer and certification is are suitable for producing ambulances with special emissions on large with EPA Special Emergency Vehicle Emissions. In addition, are commendations of the Ford Incomplete Vehicle Manual and the coertinent supplements). Using a Ford vehicle without the Ford Ambulance Emissions to produce an ambulance with special emissions and Idle Control (SEIC) has been integrated into the engine control refully reduces the possibility of depower mode when in stationary PT in allowed down to 30% of DPF filter full, instead of 100%. NOTE 4 wehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the forms allows for the sale of federally certified emergency vehicles in t	by a final stage y if equipped with the Ford urges ambulance Ford Truck Body bulance Package with voids the Ford warranty. module. NOTE 2: To operation. NOTE 3: Must meet the ederal register. NOTE 5:
	47J Requires valid FIN cod	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO) e.	\$1,205.00

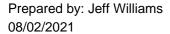




Price Level: 230

Available Options (cont'd)

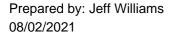
Selected Code **Description MSRP** Includes 7,000 lbs. max front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 397 Amp Alternators - Operator Commanded Regeneration \$235.00 525 Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code. N/C 525 Steering Wheel-Mounted Cruise Control \$45.00 942 Daytime Running Lamps (DRL) (LPO) Requires valid FIN code. The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL) on/off cluster controllable. \$80.00 926 Speed Limitation - 65-MPH Governed Top Speed (LPO) Requires valid FIN code. \$80.00 Speed Limitation - 75-MPH Governed 927 Top Speed (LPO) Requires valid FIN code. N/C 63G Bright Grille (LPO) Requires valid FIN code. \$220.00 17F XL Decor Group (LPO) Requires valid FIN code.





Price Level: 230

Available Opti	ions (cont'd) Code	Description	MSRP
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31B	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00





Price Level: 230

Available C	Options (cont'd) Code	Description	MSRP
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00



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2022 F-550 Chassis 4x2 SD Super Cab 168" WB DRW XL (X5G)

Price Level: 230

Available Op Selected	otions (cont'd) Code	Description	MSRP
	Includes: - XL Decor Group (LP - Chrome Front Bum - Steering Wheel-Mou	PO) per unted Cruise Control	
	595	Fog Lamps (Fleet)	\$130.00
Emissions	425	50-State Emissions System	STD
General Info	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C